

## **Executive Summary**

Data is the currency of the Internet economy and a critical asset to be protected, kept confidential for availability at a moment's notice. Protecting critical data and recovering it with assured integrity is key to resuming business operations after a cyber attack.

## Solution Spotlight

TIM Service Recovery Vault is an Industry leading solution offered in Italy, providing an isolated vault with retention lock and intelligent analytics, offered as-a-Service for TIM customers.

Solution Key Takeaways		
67%	are concerned their existing data protection may not be sufficient to cope with malware and ransomware threats. <sup>1</sup>	
48%	of organizations have suffered a cyber attack in the last 12 months. <sup>1</sup>	
\$2.66M	average cost savings associated with an incident response (IR) team and regularly tested IR plan. <sup>2</sup>	
65%	cost savings compared to organizations that don't deploy AI and automation tools to help with cybersecurity. <sup>3</sup>	

Dell Data Protection Index Survey – 2022 https://www.delltechnologies.com/asset/en-nz/products/data-protection/industry-market/global-data-Cost of a Data Breach Report 2022 – Ponemon Institute: https://www.ibm.com/resources/downloads/cost-data-breach-report-2022-sponsoredn/industry-market/global-data-protection-index-key-findings.pdf 2

ibm?mhsrc=ibmsearch\_a&mhg=Cost%200f%20a%20Data%20Breach%20Report%202022 Crowdstrike Global Threat Report 2022 : <u>https://irp.cdn-website.com/5d9b1ea1/files/uploaded/Report2022GTR.pdf</u> 3

Solution Features		
Trusted & Secure	Automated operational air-gapped vault built upon secure, cloud-enabled infrastructure to help safeguard your critical data from cyber attacks.	
Proven & Mature Cyber Vault technology	8+ years in market, over 1500 customers	
Protection	Retention locked data helps protect against multiple threats including insiders	
Flexible Consumption Model	Available via an OpEx model	
Intelligent Analytics	Machine learning and full content indexing within the vault for faster and more automated ransomware identification and checks	

## Key Points - Why Choose TIM and Dell Technologies?

Sheltered Harbor	First endorsed turnkey vault solution <u>https://shelteredharbor.org/</u>
No compromise	Gain benefits of a cloud TIM-managed installation with Zero Trust architecture based in TIM datacenters for data sovereignty and physical security
Cost Effective	As-a-service managed offering hosted inside TIM secure datacenters means customers do not need to invest in their own vault infrastructure
Recovery and remediation	Tools and knowledge to recover after an incident and get back to production as quickly as possible.
Solution Planning and Design	Expert guidance to identify mission critical data, applications, build runbook and design recovery strategy with customers



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