Yet challenges stand in the way. Key inhibitors to network transformation.

Redefine what's possible.

Design the telecommunications network of tomorrow, today.

OEM | Embedded & Edge infrastructure solutions, designed together with your IP, transform the telecommunications networks from cloud to the core to the edge, accelerating your journey to 5G and beyond.

Why partner with OEM | Embedded & Edge Solutions?

Reduce costs and complexity
Leverage our secure global supply chain to simplify manufacturing, logistics, fulfillment and support.

Shorten time to market
Build upon cloud-native platforms ready for 5G, NFV, big data, AI and IoT.

Create better customer experiences
Get the best possible performance by designing your solution on infrastructure that's pre-configured, pre-validated and pre-certified.

A massive market opportunity.

5G will enter mainstream adoption in the early 2020s driving more spend in network infrastructure and edge computing.

Transformation of telecoms is a $2 trillion opportunity for industry and society.

Expected global telecom spend in NFV and SDN hardware, software and services by 2023.

$124 billion

$124 billion

$2 trillion

$2 trillion

GLOBAL OBSTACLES

Regulatory
Logistics / Fulfillment
Support
Long Dev Cycles
Verification Requirements
Resources and Energy

TELECOM CULTURE

Skill Gaps
Capacity Issues
Massive Scale

LEGACY ASSETS

Costly to Operate
Built for Different Era
COMPLEXITY

In today's telecom world, one size doesn't fit all use cases. We redesign standard platforms for rugged environments, limited power requirements, smaller footprints and extended life to fit your industry, your application and your use case.

Innovate with telecom optimized solutions
Carrier-grade, software-defined infrastructure designed, configured and tested for your workload
Optimized for scale and environmental requirements


Build for Today. Plan for Tomorrow.

From 4G to 5G and beyond, our elastically scalable and open infrastructure ensures you have the flexibility to seize the opportunity ahead, designing in partnership with Dell Technologies OEM | Embedded & Edge Solutions.

Ready to get started?
Contact your representative or visit DellTechnologies.com/OEM/Telecom