Your unique products require unique solutions.

This is exactly what you’ll get with Dell Technologies OEM Solutions end-to-end expertise, support and global network of top-tier partners. Together, we can turn your ideas into the next generation of OEM customer-influenced, tailored and fully customized solutions. You want to grow your brand, create exceptional customer experiences and be competitively differentiated. That’s why we create products & capabilities to allow you to focus on what you do best – innovating.

Dell OEM’s Client Solutions provide off-the-shelf, OEM tailor-made products that meet your customer’s industry requirements and help you get to market fast.
Off the Shelf
Dell Standard
Bring your IP to the world fast with global access to our tier-1 industry-standard solutions.

OEM-Ready
De-branded, Re-brand Ready
Expand your presence and improve customer experience with de-branded products that you can easily add your brand to.

XL | XE
Stability, Longevity & Visibility
Innovate for your competitive edge with the product stability, visibility and longevity of OEM XL and XE offerings.

Industrialized
Industrialized Durability
Get the industrial-grade durability needed for demanding jobs beyond the desktop and data center.

Custom
Making Your Ideas a Reality
Partner with our technology experts for fast to market delivery of branding, personalization, fit & function and specialized environment design Custom Solutions.

DELL TECHNOLOGIES OEM CLIENT SOLUTIONS

Commercial

Laptops
Latitude

Workstations
Precision

OptiPlex Desktops/
Thin Clients

Industrialized

Gateways
Edge

Rugged Mobility
Latitude
OPTIPLEX DESKTOPS

OptiPlex XE4 SFF / MT*

This industrialized OEM XE4 takes stability to a new level with up to a four-year purchase lifecycle and an OEM XE nine-month managed transition period. It comes in both tower and small form factor (SFF) chassis sizes – both available unbranded (OEM-Ready) right off the shelf for you to then rebrand with your own logo. It can natively support up to four displays without needing additional graphics cards and dual 3.5-inch SSD or HDD drives. It’s fully industrialized with operating temperatures up to 45°C (113°F), remote power switch option, dust filter option, marine certification and MIL-STD 810G testing that make it ideal for maritime, industrial automation, retail, outdoor kiosks, banking, medical diagnostic machines and more.

OptiPlex 7000 XE Micro

This book-size OptiPlex model supports up to 3 displays with VESA all-in-one mounting options for embedded and edge applications in the tightest spaces. This desktop, with the OEM XE nine-month managed transition period and stability, eases technology planning and development burdens making it ideal for retail, healthcare and digital signage solutions.

*Up to 45°C operation with limited configurations - refer to platform technical guidebook.
**Precision Workstations**

**Precision 3260 XE Compact**
With its small size and edge-ready industrialized design for operation up to 45°C (113°F), this tiny powerhouse is ideal for manufacturing computer vision, healthcare, video security or other space constrained usage scenarios. The first OEM XE extended life compact workstation with a nine-month managed product transition and added stability with OEM-Ready (unbranded) option ready to be branded with your own logo.

**Precision 3460 XE SFF**
This space-saving, compact workstation enables up to nine displays with 3.5” drive and additional expansion. It is an ideal solution for entry-level video security and commercial usage requiring 24/7 reliability. It comes with the OEM XE nine-month managed transition and added stability with an OEM-Ready, unbranded, option rebrand ready for your logo.

**Precision 3660 XE Tower**
This industrialized workstation is edge-ready for up to 45°C (113°F) environments with mission critical reliability and scalable performance. Its high performance graphics, ML and AI Analytics capabilities make it ideal for industrial automation / control applications and healthcare rendering. It provides OEM XE stability with nine-month managed product transition and an OEM-ready unbranded option that is rebrand ready for your own logo.

**Precision 3930 XL Rack**
This powerful and OEM industrialized 1U rack workstation provides impressive affordability, workstation-class performance, industrial durability and features OEM XL 18-month product transition, key component stability and six month in-advance visibility to key product changes. Its short-depth and narrow design delivers better rack density and a smaller footprint that is ideal for space-limited workspaces. This uniquely compact rack design with outstanding expandability and available PCIe slots and support for PCI legacy cards make it ideal for industrial automation, industrial controls and healthcare.

*Up to 45°C operation with limited configurations - refer to platform technical guidebook.*
Precision Workstations (continued)

**Precision 5820 XL Tower**
Big power in a compact, innovative tower design with OEM XL 18-month product transition, key component stability, six month in-advance visibility to key product changes and an OEM-Ready unbranded option. Its power processing and high end graphics make it ideal for data-intensive design applications that require higher core counts in a single socket architecture for industries like healthcare, industrial automation and industrial controls. It has a multichannel thermal design with a tool-less, Flexbay chassis design supporting a range of modules including scalable storage.

**Precision 7820 XL Tower**
Get amazing performance in a more compact tower design with OEM XL 18-month product transition, key component stability and six month in-advance visibility to key product changes. Its single or dual processors make it ideal for engineers, designers analyst and data scientists whose application mix includes multi-threaded, compute intensive analysis, simulation and rendering applications requiring high CPU core counts. It is VR Ready and offers an innovative tool-less chassis design provides for easy access FlexBays with exceptional storage expandability and front access to hot-swap PCIe NVMeTM drives with advanced cooling and acoustics through the revolutionary multichannel thermal design.

**Precision 7920 XL Tower**
Get amazing performance in a more compact tower design with OEM XL 18-month product transition, key component stability and six month in-advance visibility to key product changes. Its single or dual processors make it ideal for engineers, designers analyst and data scientists whose application mix includes multi-threaded, compute intensive analysis, simulation and rendering applications requiring high CPU core counts. It is VR Ready and offers an innovative tool-less chassis design provides for easy access FlexBays with exceptional storage expandability and front access to hot-swap PCIe NVMeTM drives with advanced cooling and acoustics through the revolutionary multichannel thermal design.

**Precision 7920 XL Rack**
Experience the highest level of secure remote access and ultimate workstation performance in a sleek 2U rack industrial design with OEM XL 18-month product transition, key component stability and six month in-advance visibility to key product changes. The system’s memory is extremely scalable with integrated Dell Remote Access Controller (iDRAC) that allows you to deploy, update, monitor and maintain remote workstations with ease and is VR-Ready. Ideal for use in industrial automation, industrial controls, healthcare and space constrained environments requiring workstation performance.
LATITUDE RUGGED MOBILITY

Latitude 5430 Rugged Notebook

Get ready for work, anywhere, with the lightest†, most powerful†, 5G-capable 14” semi-rugged laptop. With 11th Generation Intel Core Processors and up to 2TB of fast, reliable, and high performance PCIe solid state drives, this IP-53 rated laptop tested to MIL-STD-810H specs can withstand harsh environments, and even thrive in them. A glove-capable 1100-nit FHD touchscreen option lets you work even in direct sunlight. Optional dual hot-swappable batteries with up to 25-hour battery runtime***. The Latitude 5430 Rugged Laptop is FirstNet Ready™ with Band 14.

Latitude 7330 Rugged Extreme

Work in the harshest environments, with the smallest** 5G-capable 13” fully-rugged laptop. With 11th Generation Intel Core Processors and up to 2TB of fast, reliable, and high performance PCIe solid state drives, this IP-65 rated laptop tested to MIL-STD-810H specs can withstand the most extreme environments. A glove-capable 1400-nit FHD touchscreen option lets you work even in the brightest sunlight. Optional dual hot-swappable batteries with up to 25-hour battery runtime***. The Latitude 7330 Rugged Extreme Laptop is FirstNet Ready™ with Band 14.

Latitude 7220 Rugged Extreme Tablet

Work faster, anywhere, with the lightest, most powerful 12” fully-rugged tablet. Featuring a 1000-nit direct-sunlight viewable screen that is gloved multi-touch capable, the Latitude 7220 Rugged Extreme Tablet can handle any condition it’s put in. All day productivity is easy with optional dual hot-swappable batteries. The Latitude 7220 Rugged Extreme Tablet is FirstNet Ready™ with Band 14.

FirstNet and FirstNet Ready are registered trademarks and service marks of the First Responder Network Authority, an independent authority within the U.S. Department of Commerce. The FirstNet core is designed primarily for use in the United States. **Based on Dell internal analysis of fully-rugged competitive laptops and the Dell Latitude 7330 Rugged Extreme Laptop, using published data available as of May 2021. Smallest” when comparing the "Y" (or 'Width') dimension of the laptop. *** 25-hour runtime using the Mobile Mark 2014 benchmark. Actual battery runtime varies and depends on the hardware configuration, screen-brightness level, the number of apps running simultaneously, and environmental conditions.

† Based on Dell internal analysis of semi-rugged competitive laptops and the Dell Latitude 5430 Rugged Laptop, using published data available as of May 2021.
Dell Edge Gateway 3200 & 5200

The new intelligent Dell Edge Gateways help companies connect OT/IT environments and extract value from edge-generated data with no interruptions to their infrastructure. Available in two models, series 3200 and 5200, these edge gateways enable enterprises to collect, consolidate, and perform lightweight analyses on the vast data generated from multiple edge devices. Designed in a rugged, fanless design, the Dell Edge Gateways are compact and robust enough to endure 24/7/365 operations. They power real-time insights that will lead to better efficiency, lower costs, and greater performance for business. Specifically designed for original equipment manufacturers (OEMs), with unbranded OEM-Ready options and a long lifecycle target of 5 years.

- The Edge Gateway 3200 has operating temperature of -20°C to 60°C with compact, fanless and rugged design. It offers WiFi-6E, Bluetooth 5.2 and Certified Dual Nano SIM 4G & 5G options.
- The Edge Gateway 5200 has operating temperature of 0°C to 60°C with compact, fanless and rugged design. It offers WiFi-6E, Bluetooth 5.2 and Certified Dual Nano SIM 4G & 5G options.

INDUSTRIALIZED SOLUTIONS FOR THE EDGE
## Dell Technologies OEM Solutions

offers the precise unique offerings that our unique OEM clients require. Whatever your solution requires, OEM provides the tailor-made products to meet your needs. Within the full portfolio of OEM Client Solutions is sure to be your answer. Learn more at DellTechnologies.com/OEMclient.

<table>
<thead>
<tr>
<th>Model</th>
<th>Off-the-shelf Dell Standard</th>
<th>De-branded SKU</th>
<th>Stability, Longevity &amp; Visibility</th>
<th>Edge Ready Durability &amp; Certifications</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Precision 3450 SFF</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td>10°C – 35°C</td>
</tr>
<tr>
<td>Precision 3460 SFF</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td>10°C – 35°C</td>
</tr>
<tr>
<td>OptiPlex 7000 Micro</td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
<td>5°C – 35°C</td>
</tr>
<tr>
<td>Precision 5820, 7820, 7920 Tower &amp; 7920 Rack</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>5°C – 35°C</td>
</tr>
<tr>
<td>Precision 3650 Tower</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>10°C – 45°C</td>
</tr>
<tr>
<td>Precision 3660 Tower</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>10°C – 45°C</td>
</tr>
<tr>
<td>Precision 3260 Compact</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>10°C – 45°C</td>
</tr>
<tr>
<td>Precision 3930 Rack</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>10°C – 45°C</td>
</tr>
<tr>
<td>OptiPlex XE3</td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
<td>5°C – 45°C</td>
</tr>
<tr>
<td>OptiPlex XE4</td>
<td>✓ □</td>
<td></td>
<td></td>
<td>✓</td>
<td>0°C – 45°C</td>
</tr>
<tr>
<td>Latitude Rugged</td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
<td>-29°C – 63°C</td>
</tr>
<tr>
<td>Edge Gateway 3200</td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
<td>-20°C – 60°C</td>
</tr>
<tr>
<td>Edge Gateway 5200</td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
<td>0°C – 60°C</td>
</tr>
</tbody>
</table>