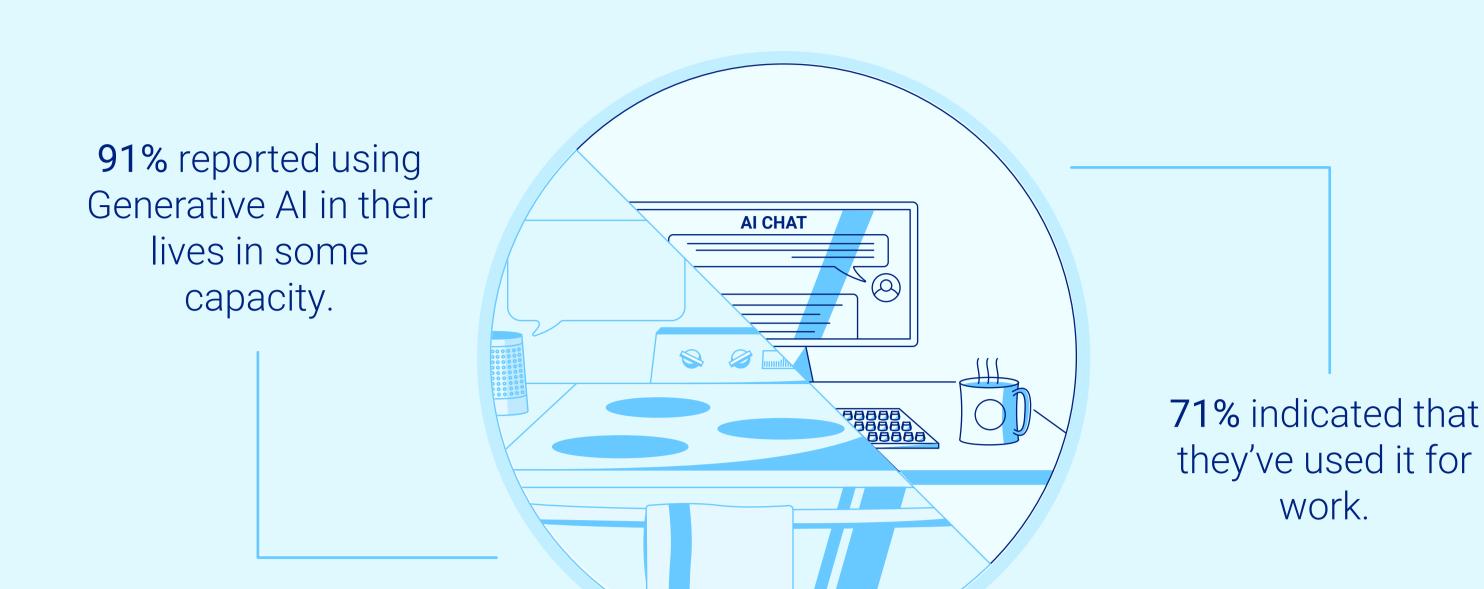
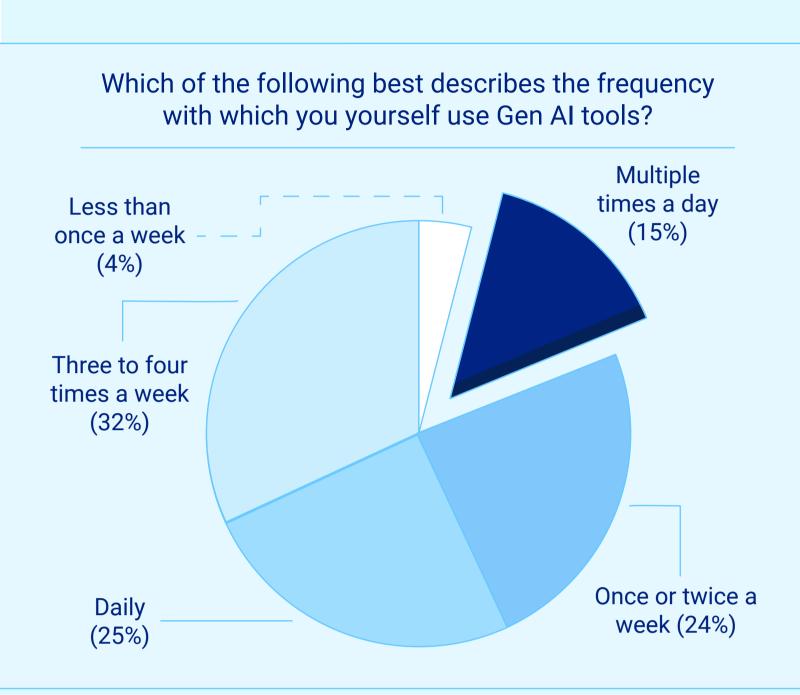
Generative AI has been 2023's most talked about technology. Organizations are optimistic but also face many challenges as they make their AI dreams a reality.

Here's what **Dell Technologies** learned conducting primary research on this topic.





While nearly all respondents have been experimenting with Gen AI, very few built it into their day-to-day work. Only 15% use Gen Al tools multiple times a day.

> We believe there is a lot of potential with Gen AI but there are serious risks that need to be considered. We are using Gen Al, but very cautiously. IT Executive

## **Organizational Adoption** Organizations are still early in their deployment and usage of

Gen Al. Only 11% are using it widely across their organizations.

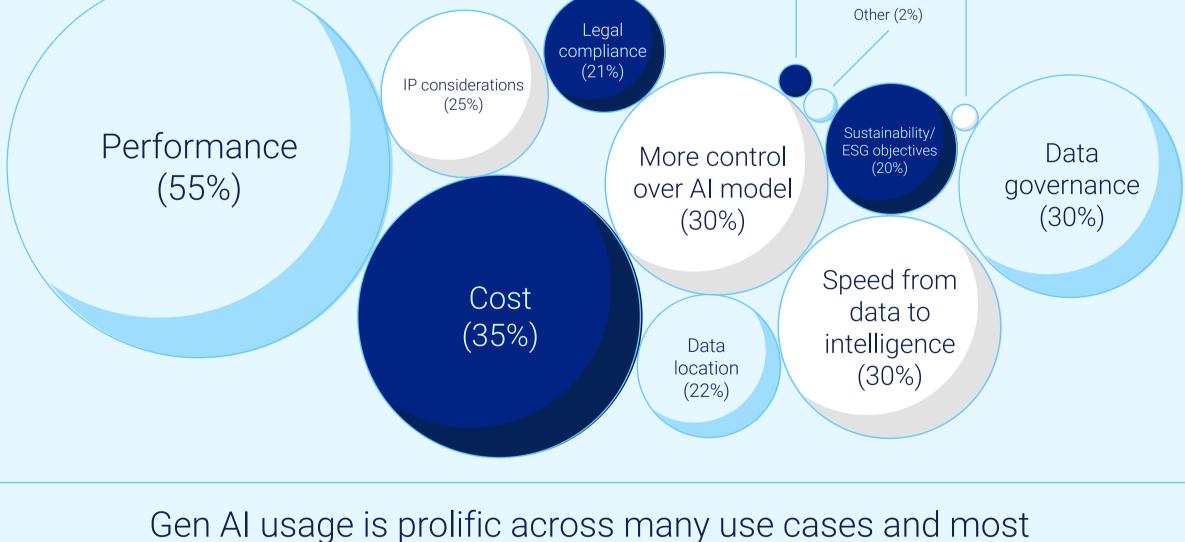


Those who have found success are more structured than their peers. 44% 40%

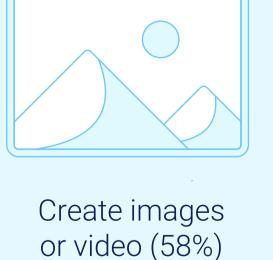
Embracing Generative AI as an organization requires a strategy.

40% 35% 31% 30% 25% 20% 15% 13% 11% 10% 6% 5% 0% 0% Centralized Created a center of **Outsourced Al** Don't know Departmental Ad-hoc usage excellence to drive strategy (SI or partner) (no strategy) Testing
Adopted Not all implementations are equal. Many organizations are prioritizing

> building or training models on-premises. These were the top reasons why. Dont know (2%) N/A (1%)



respondents are using it in multiple facets of their work.

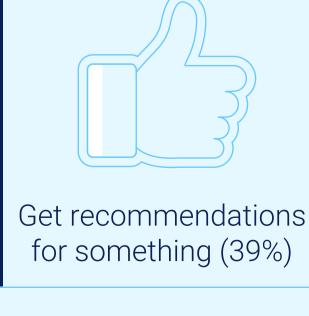


50%

45%

Generate marketing

content copy (42%)



Create or improve

writing (58%)

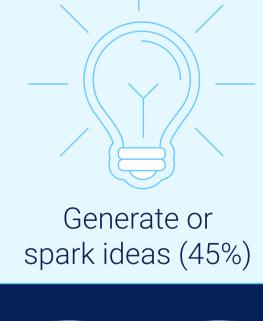
Dell Technologies can help you succeed in your Generative AI effort





Summarize (50%)

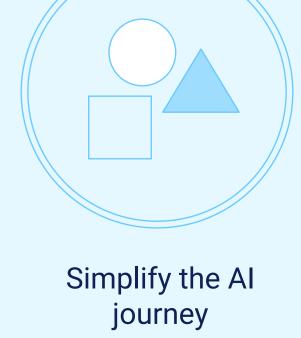


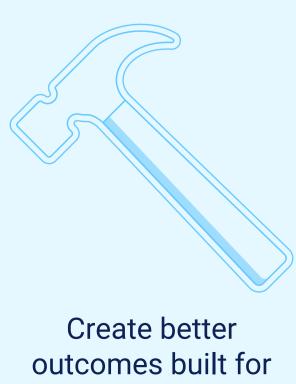


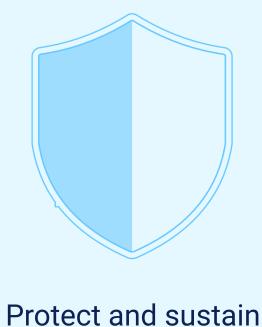


From idea to innovation, reimagine what's possible with the power of Generative Al

solutions from Dell Technologies uniquely built for your business.







you