

# Grant Gateway: Modernizing State and Local Transportation Organizations with IIJA Funding

MeriTalk, in partnership with Dell Technologies, surveyed 100 IT decision-makers from state/local government (SLG) transportation organizations to explore preparedness and priorities for the technology-related funding opportunities of the Infrastructure Investment and Jobs Act (IIJA).

## IIJA OPPORTUNITY ASSESSMENT

**75%**

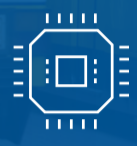
of state and local transportation decision-makers say **digital infrastructure improvements** are **as or more important** than physical infrastructure improvements for the IIJA's "once-in-a-generation investment in our nation's infrastructure and competitiveness"



As important: **33%**

More important: **42%**

**93%**



But while **93%** see the IIJA as a viable opportunity for technology modernization funding,

**56%**



only **56%** are very confident in their organization's ability to identify all possible funding opportunities

## PROGRESS AND CHALLENGES

**98%** of state and local transportation institutions have taken **at least one step** to prepare for IIJA funding, including:



**54%**  
Developing a list of priority grant programs



**44%**  
Researching eligible uses



**43%**  
Identifying critical/digital infrastructure needs



**43%** Discussed priorities with other teams/departments



But **most expect to face challenges** securing and implementing IIJA funding, namely:



Length of time to receive funding



Monitoring appropriate use of funding



Difficulty understanding/explaining opportunity



## ACHIEVABLE OUTCOMES



Overall, leaders say their **top two goals** for IIJA funding are cybersecurity and transportation infrastructure improvements

Priority investment areas include:

**#1**



**Cybersecurity improvements** (notably cloud-based software/data management, recovery/resilience, and customer data privacy)

**#2**



**Infrastructure-as-a-Service**

**#3**



**Infrastructure modernization**

What institutional outcomes will IIJA tech funding support?

**52%**



Improved operational efficiency

**45%**



Improved accuracy of decision-making

**37%**



Improved passenger safety/security

**36%**



Improved global competitiveness

## HOW WE HELP

Dell Technologies supports state and local governments and transportation organizations build the technology infrastructure to support transportation modernization – empowering leaders to meet changing customer expectations, improve operational efficiency and safety, and reduce environmental impact. View our recent white paper on steps leaders are taking: [Opportunity Ahead – Modernizing Transportation](#).

## FIND THE RIGHT TECHNOLOGY GRANTS

State and local transportation organizations seeking IIJA funding can work with the Dell Technologies Grants Support Program, a no-cost offering that delivers a customized report of grant opportunities, eligibility requirements, and application deadlines for customers. Grant writing assistance is also available from a non-Dell provider, The Grants Office.

- ▶ List of IIJA grants and other resources: [NGA's Grant Tracker](#)
- ▶ Grant Identification Support: [Dell Technologies - Grant Information](#)
- ▶ IT Solutions and Resources: [Dell Technologies - State and Local Government](#)

