# Trusted Technology for Government

Technology Solutions for State and Local Government



## State and Local Government use cases



#### **Office-centric Government Worker**

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Efficient and space-saving solutions for administrators across all segments of state and local government.



#### Office-centric or Mobile Government Worker

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Versatile solutions for administrators across all segments of state and local government.



#### **Government Service Centers**

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Using interactive technology, public employees are best equipped to serve their constituents through self help kiosks.



#### **Collaborate Meeting Spaces**

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Interdepartmental and inter-agency meetings require collaboration and clarity to achieve common goals. Create meeting spaces that make that possible.



#### **Emergency and Public Safety Field Work**

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Police, fire, highway, and other field personnel can directly interact within their environment, fully engage with citizens, and ultimately deliver better, more tailored public service.



### **Surveillance and Threat Monitoring**

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Technology that can power the analysis and dissemination of surveillance and threat data across all points of the community.



### **Data Analysis Specialist**

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Enhance the performance of your data-intensive applications, while keeping the data secured, yet accessible to multiple employees.



### **Digital Community**

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Lower costs and drive efficiencies by empowering city workers and firstresponders to make data driven decisions.



#### **Powering Government Operations with AI PCs**

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Enhance predictive monitoring, automated infrastructure inspection and citizen service chatbots with Dell AI PCs.

# Office-centric government worker

Efficient and space-saving solutions for administrators across all segments of state and local government.



Keep your desk clean and your workdays efficient with the Dell Pro Micro solution.

This is a great solution for users who want maximum performance and expandability options, while maintaining a minimal footprint.

## **Dell recommended solution**

- A Dell Pro Micro or Dell Pro Micro Plus
- C Dell Pro Micro All-in-One Stand MFS22\*
- B Dell Pro 27 Plus QHD Monitor P2725D
- Dell Pro Webcam WB5023\*

## Additional accessories and options

- E Dell Pro Keyboard and Mouse KM5221W
- F Dell Wired Headset WH3024

## Alternate solution for accessing virtual workspaces

- **G** OptiPlex 3000 Thin Client with Dell ThinOS or Windows 11 IoT Enterprise
- H Dell Pro Micro All-in-One Stand MFS22
- I Dell Pro 24 Plus Monitor P2425H



# Office-centric or mobile government worker

Mobile solutions for administrators across all segments of state and local government to stay productive however they work.



#### **Dell recommended solution**

The Dell Pro 14 laptop features enhanced mobility and performance, lasting battery life and an all-new innovative design, making it a device you can rely on.

For upgraded features, versatile 2-in-1 form factor options, elevated design, and options for powerful on-device AI, the Dell Pro 14 Plus Laptop or 2-in-1 is perfect for productivity both in the office and on the go.

A Dell Pro 14

- B Dell Pro 13 Plus or Dell Pro 14 Plus Laptop or 2-in-1\*
- C Dell Webcam WB3023\*
- D Dell Pro 14-16 Plus EcoLoop Slim Backpack - CP5724S\*



- E Dell Pro Thunderbolt™ 4 Smart Dock SD25TB4
- **F** Dell Pro Premium Collaboration Keyboard and Mouse - KM900
- **G** Dell Pro 24 Plus USB-C Hub Monitor - P2425HE (x2)
- H Dell Pro Premium Wireless ANC Headset WL7024
- I Dell Dual Monitor Stand MDS19

## Government service centers

Using interactive technology, public employees are best equipped to serve their constituents through self help kiosks.

### **Dell recommended solution**

- A Dell Pro 24 All-in-One Plus
- **B** Height Adjustable Stand
- C Dell Pro Plus Keyboard and Mouse- KM7321W

Work in comfort and in style with a sleek design and built-in intelligent collaboration & security features.





## Dell Pro 24 All-in-One stand options

- D Dell Pro 24 All-in-One Plus with Fixed Stand
- E Dell Pro 24 All-in-One Plus
- F Dell Pro 24 All-in-One Plus with Height Adjustable Stand

## Collaborative meeting spaces

Interdepartmental and inter-agency meetings require collaboration and clarity to achieve common goals, create meeting spaces that makes sharing ideas easier.



Simplify collaboration in any meeting space with a total conference room solution delivered with Dell Large Format Monitors, Logitech Room Solutions and Microsoft Teams Rooms or Zoom Rooms software powered by the unmatched performance of OptiPlex Micro. Solutions are available for small, medium or large meeting spaces.

#### **Dell recommended solution**

- Dell Pro 75 Plus 4K Touch Monitor - P7525QT
- OptiPlex 7000 Micro XE
- Large Fusion® Fixed Wall Display Mount - LSA1U\*





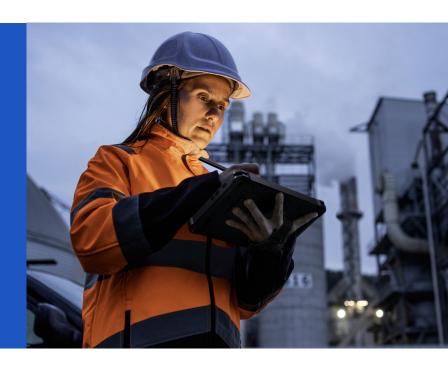
- E Dell Pro 13 Plus
- F Dell Pro Keyboard and Mouse - KM5221W





## Emergency, public safety and field work

Police, fire, highway and other field personnel can directly interact with citizens in their environment and stay connected to deliver better more tailored public service.

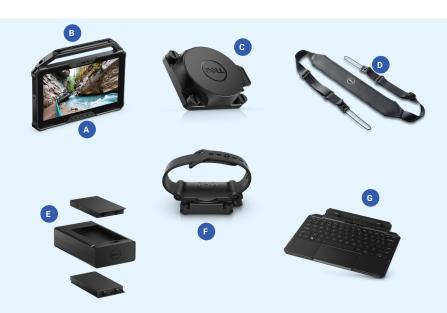


Rugged solution that thrives in the harshest conditions, with powerful processors and hotswappable batteries.

## **Dell recommended solution**

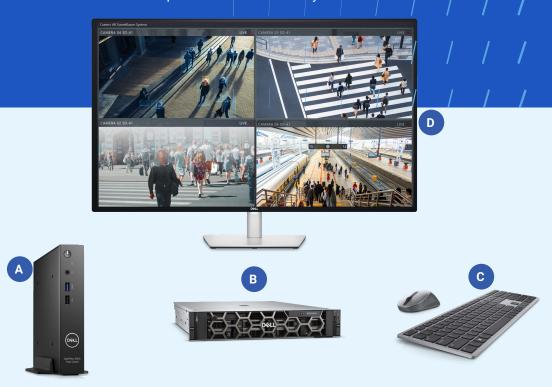
- A Dell 7030 Rugged Extreme Tablet
- Rigid handle for 7030 with passive pen included

- **C** Magnetic mount
- Shoulder strap
- E Mobile battery charger
- F Rotating hand strap
- G Detachable keyboard
- H Vehicle dock\*



## Surveillance and threat monitoring

Technology that can power the analysis and dissemination of surveillance and threat data across all points of the community.



## **Dell recommended solution**

A cost-effective, secure solution that powers a 43" display, which can be split into four screens to monitor multiple applications or security cameras. By using a thin client to connect to the Precision rack workstation, the data and intellectual property stays in the datacenter where it is more secure, not on the client system, which could be lost or stolen.

- A OptiPlex 3000 Thin Client with ThinOS, or Windows 11 IoT Enterprise
- **B** Dell Precision 7960 Rack Workstation
- C Dell Pro Plus Keyboard and Mouse KM7321W
- D Dell UltraSharp 43 4KUSB-C Hub Monitor- U4323QE

## Data analysis specialist

Enhance the performance of your data-intensive applications while keeping the data secured, yet accessible to multiple employees.



A powerful, secure solution for applications requiring high performance, data gathering and analysis.

## **Dell recommended solution**

- A Dell Precision 7960 Rack Workstation
- B OptiPlex 3000 Thin Client
- Dell UltraSharp 27 4K Thunderbolt™ Hub Monitor U2725QE

- D Dell Pro Plus Keyboard and Mouse - KM7321W
- E Dell Pro Plus Wireless ANC Headset - WL5024



## Digital community

Lower cost and drive efficiencies by empowering city workers and first responders to make data driven decisions.



## **Dell recommended solution**

V5 Systems Portable Security Units (V5 PSU's) are specifically designed to provide situational awareness video streaming and gunshot detection/location in any outdoor environment. The V5 Acoustic Sensor Technology uses the on-edge computing provided by Dell Edge Gateway 5200 to identify specific acoustic signatures.

A self-powered and portable surveillance and gunshot detection solution, this system uses the Dell Edge Gateway 5200 to apply deep learning techniques to identify specific acoustic signatures and alert emergency responders. By leveraging the edge computing provided by the Dell Edge Gateway 5200, the V5 Acoustic Sensor Technology system can achieve superior connectivity and reliability in rugged outdoor conditions.



- A Dell Edge Gateway 5200
- B Power Module
- c I/O Expansion
- D Rugged Enclosure



## Powering smarter government operations with AI

## PREDICTIVE MONITORING

## Smarter safety solutions

Develop an Al-powered solution to monitor and predict potential public safety incidents such as traffic collisions, natural disasters, or crime patterns. State and local governments can use this system to allocate resources more effectively and ensure citizen safety in high-risk zones.

#### Tech Stack

Al PC for Inferencing

Al PC for Training

Al Model

Dell Pro 13/14 Premium

Dell Pro Max Tower

Improves public safety by predicting incidents with high accuracy

CLIP for multimodal analysis, connecting image & text data

## AUTOMATED INFRASTRUCTURE INSPECTIONS

## Proactive urban management

Automatically process drone or satellite imagery to identify structural issues in bridges, roads, and utility infrastructure, detecting early signs of wear and tear to prevent costly repairs and enhance urban management.

#### Tech Stack

Al PC for Inferencing

Al PC for Training

Al Benefit

Al Model

Dell Pro 13/14 Premium

Dell Pro Max Tower

Ensures public safety by preventing infrastrucure failures

CLIP for advanced image recognition and categorization

## INTELLIGENT CITIZEN SERVICE CHATBOT

## Streamlined communication for all residents

Create a multilingual, Al-driven chatbot to assist citizens with routine inquiries, such as tax filing, permit applications, or scheduling public services. The chatbot can streamline communication, ensuring accessibility for all residents.

## Tech Stack

reen older	
AI PC for Inferencing	Dell Pro 13/14 Premium
AI PC for Training	Dell Pro Max Tower
Al Benefit	Supports multiple languages promoting inclusivity within diverse communities
Al Model	Phi/Gemma for dialogue systems and conversational Al

## Simplify IT

Our most secure<sup>1</sup> and most manageable<sup>2</sup> commercial PCs make IT management a breeze



#### **SECURITY**

## Improve fleet-wide security with multiple layers of defense.

Reduce the attack surface and enhance long-term cyber resilience with <u>Dell Trusted Workspace</u>



Be secure from first boot with rigorous supply chain controls.



Maintain BIOS integrity with deep, firmware-level visibility.



Protect end-user identity from malware that looks to steal credentials.



Enrich OS-level data with PC telemetry to speed detection, response and remediation.



Layer on advanced threat protection from our ecosystem of best-of-breed software partners.



Shrink the IT-security gap with an integrated, Al-enabled solution

Explore hardware-assisted security with Dell, Intel & CrowdStrike.

Learn More >

## **MANAGEABILITY**

## Best-in-class PCs and peripherals management – only from Dell.

With **Dell Management Portal**, you can manage Dell PCs, over the cloud, in conjunction with Microsoft Intune.

<u>Dell Management Portal ></u>

And with Dell Device Management Console, you can save time with centralized and secure peripherals management.

Dell Device Management Console >

Update and secure your fleet of Dell devices, with one application – Dell Client Device Manager.

**Dell Trusted Update Experience** makes it simple to update endpoints with the latest BIOS and driver versions. Dell is the only Top-5 PC vendor that:



## Publishes<sup>3</sup> a device drivers and downloads release schedule:

IT Admins can deploy fleet-wide device updates on a predictable timeline.

<u>Learn More ></u>



### Dell has the industry's first:4

Partner Portal accessible in Microsoft Intune, with fleet-wide BIOS password access capability and Enterprise application access and publication capabilities

Binary Large Object (BLOB) package-based solution, for endpoint BIOS settings configuration, using Microsoft Intune

Hardware OEM systems management solution to integrate with Intel vPro



## Simplify PC refresh with Dell Services

Enabling every step of the PC lifecycle

#### Dell APEX PC as a Service<sup>1</sup>

Fully customizable monthly subscription that can include PCs, peripherals, software and services with no upfront investment.

APEX PC as a Service makes it easy to refresh to the latest PCs and seamlessly deploy, secure, manage, support and help with the retirement of devices.

#### Dell APEX PC as a Service (PCAAS) >



#### **Dell Premier**

324%

ROI over 3 years<sup>3</sup> Modernize IT purchasing by shopping your catalog in a tailored online solution. Gain control over the entire IT ecosystem to cut costs, standardize ordering, access analytics and more.

<u>Dell Premier ></u>

## **Asset Recovery Services**

2.8B

Pounds of electronics
recovered through all recovery
programs since 2007<sup>2</sup>
Let Dell help you securely and
responsibly retire your old
IT equipment - regardless of
brand – to allow for a seamless
transition from old to new
technology, while protecting both
your business and the planet.

Asset Recovery Services >

## **ProDeploy Client Suite**

PC refresh starts with getting new devices in the hands of your end-users. Dell ProDeploy Suite streamlines operations and increases productivity with configured PCs that are ready to use on day one with dynamic cloud-based provisioning and imaging.

When transitioning from old to new technology, ProDeploy Plus includes the ability to securely erase sensitive enduser data with sophisticated tools to sanitize devices and includes Asset Recovery Services for responsible retirement.

Dell ProDeploy Client Suite >

#### **ProSupport Suite for PCs**

ProSupport Suite is more than a 24/7 break-fix solution, it's a set of tools that automate and optimize your environment with little to no human intervention or end-user disruption.

Select from a robust library of Dell-authored scripts that correct company-wide issues quickly, minimizing remediation times and maintaining peak system performance. ProSupport Suite provides telemetry-driven data to arm IT with insights and make targeted updates, all controlled from a single dashboard.

ProSupport Suite for PCs >

#### Disclaimers

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- Based on Dell internal analysis, October 2024 (Intel) and March 2025 (AMD). Applicable to PCs on Intel and AMD processors. Not all features available
  with all PCs. Additional purchase required for some features. Intel-based PCs validated by Principled Technologies. A comparison of security features
  (https://www.principledtechnologies.com/Dell/OEM-security-feature-comparison-0424.pdf), April 2024.
- 2. Based on Dell internal analysis, January 2025. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solution Microsoft Intune, is a separate purchase.
- 3. Dell publishes a device drivers and downloads release schedule. Source: Based on internal analysis, May 2023. When comparing publicly available device drivers and downloads release schedules published by the Top 5 PC vendors, as of May 2023.
- 4. Capabilities of Dell Update Processes, Dell Management Portal and Dell Manageability Solutions capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, partner portal capabilities in Microsoft Intune systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solutions Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade; and Dell has the industry's first:
  - a. Based on Dell internal analysis October 2024. Based on Dell Management Portal capabilities in Microsoft Intune compared to competitor Partner Portal capabilities in Microsoft Intune. Dell Command | Endpoint Configure for Microsoft Intune the industry's first Binary Large Object (BLOB) package-based solution, for securely configuring & managing endpoints, using Microsoft Intune. Disclaimer: Industry's first device manageability solution to use a Binary Large Object (BLOB) package, recognized by Microsoft Intune, for secure endpoint configuration and management.
  - b. Dell Command | Intel vPro Out of Band— the industry's first hardware OEM systems management solution to integrate with Intel vPro for remote management of systems, regardless of power-state. Disclaimer: Based on Dell internal analysis, November 2023.
  - c. Dell Command | Intel vPro Out of Band— the industry's first hardware OEM systems management solution to integrate with Intel vPro for remote management of systems, regardless of power-state. Disclaimer: Based on Dell internal analysis, November 2023.

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- 1. Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. At the end of the contract, the customer may renew the contract or return the equipment to DFS.
- 2. Dell Technologies has recovered 2.8 billion pounds of electronics since 2007. Source: Based on Dell internal analysis of publicly available data, April 2023.
- Based on a Forrester Total Economic Impact™ Study Commissioned by Dell Technologies and AMD, "The Total Economic Impact™ Of Dell Premier,"
  February 2024. Full study: The Total Economic Impact™ of Dell Premier.