



# Powering Federal Innovation That Matters

From concept to impact — we help Federal and DoD organizations deploy technologies that advance mission goals while meeting strict government requirements.





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## Workplace productivity solutions



### Enhanced productivity through automation

By 2026, more than 80% of independent software vendors will have embedded generative AI capabilities in their enterprise applications, up from less than 1% in 2023.<sup>1</sup>

1%  
(2023)

80%  
(2026)

**Why this matters:** With limited budgets and tight deadlines, automation helps federal teams save time and focus on higher-value, mission-critical tasks.





## Powering Federal Innovation That Matters



Simplified cloud strategy



### One unified experience across all your environments

Federal agencies have high standards for security, compliance and data sovereignty, necessitating a robust and flexible IT infrastructure. Multicloud by design helps mitigate risks, optimize costs, and enhance the ability to innovate and adapt to changing technological landscapes.

**\$30.3B**

projected federal  
cloud spend  
by 2028<sup>2</sup>

**Real impact:** Federal agencies can leverage the cloud for scalable AI / machine learning (ML) and automation capabilities to deliver improved data interoperability, access and analytics.



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## Practical AI implementation

### AI projects succeed when aligned with mission needs

Our framework guides you from identifying high-value use cases to production deployment, with security controls built for federal requirements. We support the complete AI lifecycle with infrastructure right-sized for government workloads.



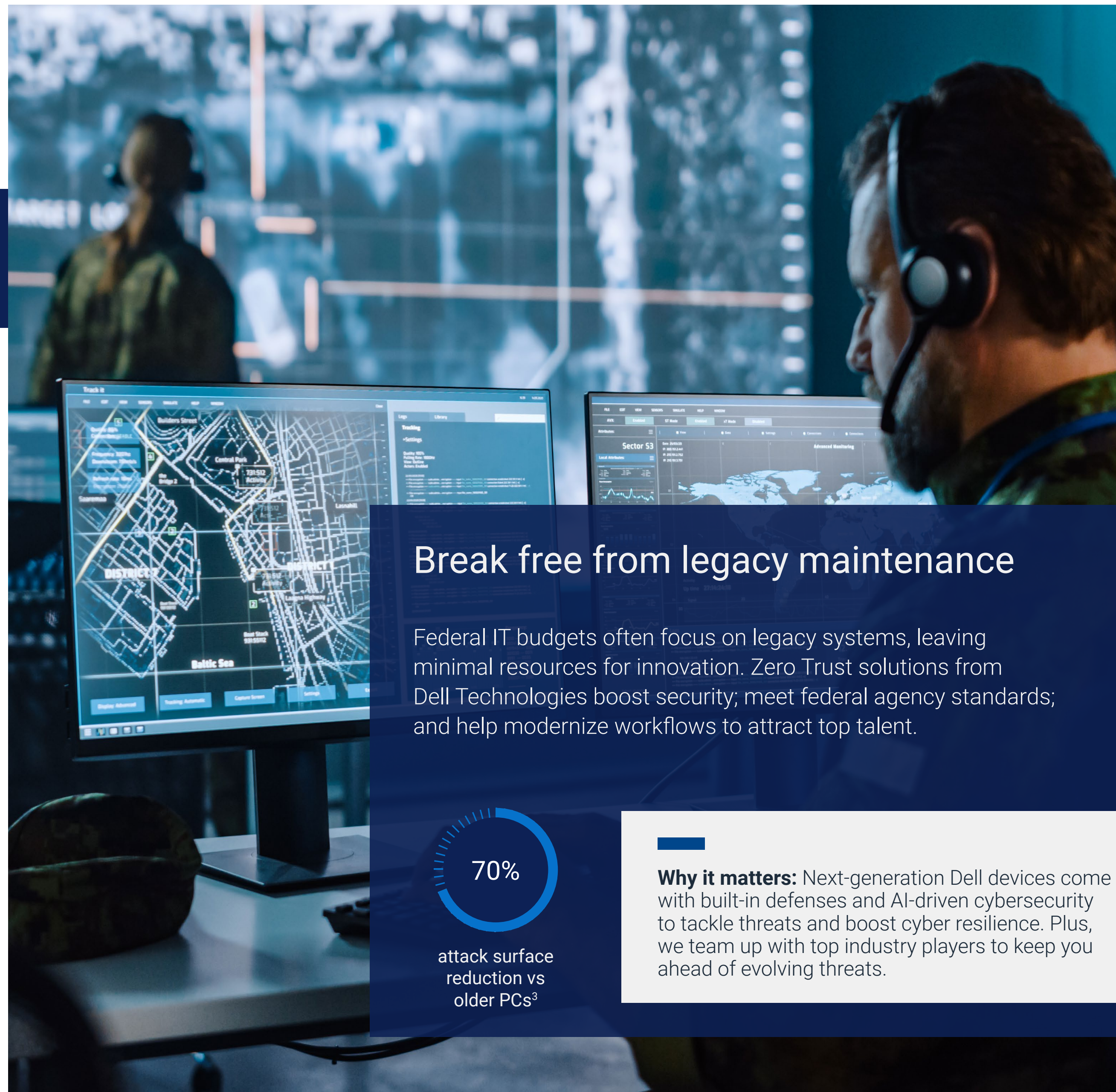
#### Responsible AI use

**Mission success:** AI is set to drive innovation, governance and public trust in the federal government. Solutions from Dell Technologies help agencies stay on track with executive orders regarding responsible AI use and procurement.



## Powering Federal Innovation That Matters

Security that supports your mission



### Break free from legacy maintenance

Federal IT budgets often focus on legacy systems, leaving minimal resources for innovation. Zero Trust solutions from Dell Technologies boost security; meet federal agency standards; and help modernize workflows to attract top talent.

70%

attack surface  
reduction vs  
older PCs<sup>3</sup>

**Why it matters:** Next-generation Dell devices come with built-in defenses and AI-driven cybersecurity to tackle threats and boost cyber resilience. Plus, we team up with top industry players to keep you ahead of evolving threats.



# Let's move your mission forward

Connect with our Federal team to see how we've helped agencies like yours transform outdated systems into modern platforms that serve citizens better.

Fast-track your AI journey.



<sup>1</sup> Gartner, [Gartner CEO & Finance Executive Conference: Day 1 Highlights](#), September 11, 2024.  
<sup>2</sup> Deltek GovWin IQ, [Deltek Forecasts the Federal Cloud Market Will Grow to \\$30.3B by FY 2028](#), September 2024.  
<sup>3</sup> Based on IOActive's [Intel vPro 13th Gen Attack Surface Study](#), published March 2023 (commissioned by Intel), which evaluates Intel vPro devices powered by 13th Gen Intel Core processors against four-year-old Intel-based PCs on Windows OS. Results may vary.