Deploy your client solutions NOW with payment solutions promotions**

Start paying 90 days later*

AND choose between Technology Rotation or Technology Ownership

TECHNOLOGY ROTATION

Pay up to 13% less than the cash price**

Refresh your technology on a regular basis to save money and improve performance, and reduce your Total Cost of Usage by up to 27%.1

TECHNOLOGY OWNERSHIP

2.99% Low Rate Promotion**

If regularly refreshing your client devices is not your priority, but you are interested in owning the equipment and spreading cost over 36 to 48 months, then our 2.99% Low Rate Promotion might be better suited to your needs.

Call your Account Manager today!

PROMOTIONAL OFFERS END JULY 29, 2022

1IDC Study commissioned by Dell Technologies: IDC Business Value Snapshot of Dell Technologies Technology Rotation Program. October 2021

*Credit qualified customers **See back for important details
Flexible payment solutions
To accelerate your technology investment

**WHY TECHNOLOGY ROTATION?**
Pay a lower cost to access technology over a defined period of time

<table>
<thead>
<tr>
<th>Lifecycle Management</th>
<th>Lower Costs</th>
<th>Flexible Structures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manage and accelerate IT refresh cycles</td>
<td>Pay for use rather than ownership</td>
<td>Aligned with forecasted growth and planned projects</td>
</tr>
<tr>
<td>Achieve your business sustainability goals</td>
<td>Predictable, easy to budget payments</td>
<td>Simplify payments for bundled solutions</td>
</tr>
</tbody>
</table>

**WHY TECHNOLOGY OWNERSHIP?**
Pay incrementally over time with a goal to own the technology

<table>
<thead>
<tr>
<th>Simple Structures</th>
<th>Improve Cash Flow</th>
<th>Complete Solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Simple finance structure that is easy to budget</td>
<td>Remove expensive up front costs</td>
<td>Provides affordable technology acquisition</td>
</tr>
<tr>
<td>Spread cost of ownership without up front costs</td>
<td>Preserve cash for other investments</td>
<td>Hardware, software and services in one payment agreement</td>
</tr>
</tbody>
</table>

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**Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884. FINANCE LEASE: At the end of the initial Finance Lease term, lessee may 1) purchase the equipment for $1 or 2) return the equipment to DFS. FAIR MARKET VALUE ("FMV") LEASE: At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS. Flexible Consumption/PCaaS: At the end of the initial term customer may 1) extend original term or 2) return the equipment to DFS.

Technology Rotation Promotion: Applicable for 36/48-month FMV Lease. The total of lessee’s required monthly lease payments (excluding taxes, fees, shipping or other charges) during the initial term of the lease will be less than the original acquisition cost of the products. For qualifying Dell OptiPlex, Latitude, Precision systems, Dell PowerEdge servers, Dell storage (PowerVault and Compellent), Dell networking (switches), Dell EMC PowerStore/PowerMax. Optional 90-day payment deferral terms available for qualified customers. Minimum transaction $1,500; maximum $500,000.

2.99% Finance Lease: Applicable for DFS 36-month or 48-month Finance Leases. The periodic rent payments for this offer may include taxes, document fees, shipping, and other charges. For qualifying Dell OptiPlex, Latitude, and Precision with 3+ years Dell ProSupport or Data Security, PowerEdge servers, Dell storage (PowerVault and Compellent), Dell EMC storage, and Dell EMC networking (switches). Optional 90-day payment deferral terms available for qualified customers. Requires a minimum transaction of $1,500, maximum transaction of $500,000.

Offers, including those at Dell.com may vary. Combination with other discounts may limit availability. Offer valid through July 29, 2022 to qualified business end users in the U.S.