Please submit all numbers in tons or units, as indicated. Note that reporting in tons is required (*), while reporting in units is optional.

An asterisk (*) denotes a required field. Participants cannot submit the data form until all fields marked with an asterisk are complete.

### Total Collected for Reuse & Recycling from all Streams

<table>
<thead>
<tr>
<th>Category</th>
<th>Units</th>
<th>Tons</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Collected for Reuse &amp; Recycling</td>
<td>34,113.00</td>
<td>34,113.00 tons</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Equipment:</th>
<th>Units</th>
<th>Tons</th>
</tr>
</thead>
<tbody>
<tr>
<td>34,113.00 tons</td>
<td></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Cell Phones and other Mobile Devices:</th>
<th>Units</th>
<th>Tons</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.00 tons</td>
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</table>

<table>
<thead>
<tr>
<th>Accessories:</th>
<th>Units</th>
<th>Tons</th>
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</thead>
<tbody>
<tr>
<td>0.00 tons</td>
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</table>

### Reuse and Recycling Data

<table>
<thead>
<tr>
<th>Category</th>
<th>Units</th>
<th>Tons</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total sent to third-party certified recyclers from All Streams:</td>
<td>34,113.00</td>
<td>34,113.00 tons</td>
</tr>
</tbody>
</table>

| Percentage sent to third-party certified recyclers: | 100.00 % |
Has collection increased compared to the previous year? *

- Yes
- No

Please explain company-specific contributing factors (e.g. decrease weight in electronic devices). *

Volumes decreased due to Covid-19 pandemic affecting our collection programs across multiple states.

Gold participants are required to increase collection each year of all used electronics collected for reuse and recycling to third party certified recyclers. Please contact EPA if you have questions about this requirement.

State Reporting Data

Total Collected for reuse and recycling from all streams (Note: The total from the below categories should equal the total recycled)

Weight of electronics collected in states with take-back laws explicitly to meet these laws. *

12,160.00 tons

Weight of electronics that exceeds state take-back laws, collected in states with take-back laws. *

3,898.00 tons

Total Units collected in states with take-back laws (optional):

Weight of electronics collected in states without take-back laws. *

2,950.00 tons

Total Units collected in states without take-back laws (optional):

Weight of electronics collected but not attributable to a specific state (e.g., collected by mail-back program, regional agreement, or other method that does not allow a company to track). *

15,105.00 tons

Total Units collected but not attributable to a specific state (optional):

Please use this space to convey any details to EPA about your approach for arriving at your state data (i.e., with and without take-back laws) and any company-specific contributing factors and other useful information (e.g., did your company sell pounds to other OEMS? if so, how many?) *

We did not sell any used electronics during the 2020 program year, therefore no weight was excluded from our calculations. The 12,160 tons represents Dell takeback programs, state invoiced weight, and weight purchased to meet Dell’s compliance obligations. The 3,898 tons represents weight collected by Dell and processed by Dell’s environmental disposition partner network that exceeded state compliance requirements. The 2,950 tons represents weight collected by Dell and processed by Dell’s environmental disposition partner network in states without takeback laws. The 15,105 tons represents weight collected by Dell and processed by Dell’s environmental disposition partner network in states without takeback laws.
disposition partner network including commercial and other takeback return streams (E.g. Asset Resale/Recycling, spare parts returns and EMC volumes) not attributed to a specific state.

Did your company increase collection, recycling and/or reuse in two states without take-back laws? *

- Yes
- No

Provide two states without a take-back law and actual data (i.e., not derived from an estimate) in which you achieved a total increase in recycling.

**State:** *Georgia*

**Previous Year's Data:** *

- 144.00 tons

**Previous Year Total Units collected (optional):**

**Current Year's Data:** *

- 562.00 tons

**Current Year Total Units collected (optional):**

Please explain how you achieved this increase in the text box below. *

Reconnect partner increased volumes significantly and sent in multiple times truckloads throughout the year.

**State:** *Delaware*

**Previous Year's Data:** *

- 0.14 tons

**Previous Year Total Units collected (optional):**

**Current Year's Data:** *

- 3.00 tons

**Current Year Total Units collected (optional):**

Please explain how you achieved this increase in the text box below. *

A new Goodwill partner joined the Reconnect program.
Reporting Requirements

Due Diligence

Have you verified that your company conducts due diligence to ensure that the recycler of first entry into the system, as well as any vendors receiving materials after the initial recycler (i.e., downstream vendors), either:
- are certified to an established third-party certification standard, or
- are examined by the company's auditors at least semi-annually to ensure safe management practices?

If a certifying body conducts an annual audit, only one additional in-person or paper audit is required per year. *

☐ Yes

☐ No

Provide the methodology used for verification: *

Through our Dell Electronics Disposition Partner Performance Standard policy, all Dell Partners who seek to become an electronic disposition partners (EDP) shall be on-boarded as a Dell-approved EDP through Dell's globally standardized on-boarding and sustaining process, including: 1.1.1 A comprehensive third-party environmental, health, safety, security, logistics, downstream channel and data security audit using Dell's prescribed audit protocol; 1.1.2 An audit at the time of onboarding and at least annually thereafter, or more frequently at Dell's discretion, Utilizing Dell's audit protocol and to ensure conformity with Dell’s Master TakeBack Agreement (MTBA), Electronics Disposition Policy, Electronics Disposition Partner Performance Standard and Media Sanitization Statement

Certified Recyclers and Programs *

Is this information included in the final, publicly-posted report? *

☐ Yes

☐ No
### Education & Outreach

List and describe public education and outreach activities on safe management of used electronics and available collection opportunities. * 

Dell Technologies announced our new social impact plan for the next decade, Progress Made Real, in which we made a promise to use our global scale, broad technology portfolio and expertise to yield meaningful and measurable impact on society and the planet. With this plan, we outlined a series of aggressive “moonshot” goals

<table>
<thead>
<tr>
<th>CERTIFIED RECYCLER NAME*</th>
<th>CERTIFIED RECYCLER LOCATION- CITY, STATE, COUNTRY (IF APPLICABLE)*</th>
<th>CERTIFIED PROGRAM*</th>
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<tbody>
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</tbody>
</table>
that we hope to accomplish by 2030. The plan stated that by 2030, for every product a customer buys, we will reuse or recycle an equivalent product. To help us achieve one of those goals, Dell Technologies teamed up with Intel to host the Erase E-Waste Sweepstakes, inviting U.S.-based K-12 schools to recycle used consumer electronics for a chance to win technology for their classrooms. In addition to advancing sustainability, we are also committed to transforming lives through technology. This sweepstakes was a perfect opportunity to tie the Erase E-Waste initiative to driving transformation in education. U.S. schools that pledge to recycle and share on social about their recycling drive are automatically entered to win a collaborative learning space. Digital tools and technology help deepen learning and develop future readiness for students. Dell supports school districts in designing student-centric learning spaces providing a range of activities, group sizes, locations and learning purposes, inspiring students to lead their own path of discovery. Students, teachers, administrators, parents or just a concerned citizens, were encouraged to work with their schools to help set up a recycling drive and post about it using #EraseEwasteSweepstakes. Dell held a Global Recycling Services Social Media Campaign via Instagram, LinkedIn, Twitter & YouTube. The focus was on Consumer Recycling, Consumer Mail-back and Asset Resale Recycling (ARR) services. We leveraged Global Recycling Day on March 18, 2020 by running an organic campaign with E-waste Happens, and leveraged Dell World Technologies with pre-roll bumpers about our ARR services.

Website where public education and outreach activities are listed (optional):

https://corporate.delltechnologies.com/en-us/social-impact.htm#tab0=0

Ensure website address begins with http:// or https://

Company Policies Favoring Recycling and Reuse

List and describe company policies that favor recycling and reuse of electronics equipment and/or components, as opposed to energy recovery, incineration, or land disposal. *

Dell Technologies has integrated a Dell reuse hierarchy into our policy which integrates the principle of favoring reuse of whole systems, parts and materials over recycling. By leaving behind the linear economy and embracing a circular one, we can design to reduce waste, extend the useful life of products and materials, and find ways to regenerate natural systems, which are all vital to our planet’s survival. At Dell Technologies, we believe technology will play a key role in this shift, and we see the circular economy as a critical business model for our collective future. Dell Technologies supports promoting development, procurement and use of sustainable goods, considering whole product lifecycle and circular economy principles. When electronics come back to Dell via recycling, return, off-lease or other means, we first see if the technology can still be used – resold or donated to someone who needs it. If not, we may reuse viable parts to help repair and remanufacture other units. Whatever is left gets responsibly recycled by our partners. We recycle millions of pounds of closed-loop plastics to make new parts for new computers and monitors each year. After materials are disassembled, the plastics are shredded, melted and then mixed with virgin plastics. The average closed-loop recycled content of the resins we use is 30-35%. Internal estimates show it takes about six months for the plastics to leave our customers’ hands, go through the process, and return as a new computer. Best of all? We are saving money and protecting our environment at the same time – it’s a perfect example of what circular design should be! In our Electronics Disposition Policy we define the hierarchy for reuse/recycling/disposal, which is whole system reuse, component/piece-part reuse or commodity materials reuse. https://corporate.delltechnologies.com/content/dam/delltechnologies/assets/corporate/pdf/dell-electronics-disposition-policy-04mar19.pdf
List website where EPA provided baseline/annual tier data is publicly posted: *

Upstream Communication & Innovation

Answer two of the three questions.

How do you influence supplier behavior (e.g. in the areas of materials selection, design for product longevity, reuse and recycling, energy conservation, end-of-life management and corporate performance)?
N/A

Website where company activities or programs are listed (optional):
Ensure website address begins with http:// or https://

How have you helped customers reduce their electronics packaging waste (e.g., through creative packaging design, innovative material choices, and better logistics)?
Dell Technologies established an Advancing Sustainability Moonshot Goal that by 2030, 100% of our packaging will be made from recycled or renewable material. More than half of our product content will be made from recycled or renewable material. In FY21, 87% of our packaging was made from recycled or renewable material content. This is a 2 percentage point increase compared to our FY20 baseline. We attribute this increase to improved sourcing options as our suppliers began their transition to Forest Stewardship Council (FSC)-certified corrugate. In FY21, Dell began requesting its packaging materials suppliers focus on sourcing FSC-certified corrugate. Recycled ocean-bound plastics increased the amount of plastic diverted from the oceans by increasing the percentage of ocean-bound plastic content in packaging trays for select new Dell XPS notebooks from 25% to 50%. Packaging trays for select new Dell Latitudes 2-in-1 models continue to contain 25% recycled content derived from oceanbound plastics. All the additional material used in these packaging trays, regardless of percentage, is sourced from post-consumer recycled-content sources materials. (These numbers are provided by suppliers and include ±10% variance.) We continue to look for cost-effective areas within packaging to expand our use of ocean-bound plastics. Sometimes the simplest materials are the best solution. So, for many of our shipments, we use abundant recycled materials like cardboard and molded paper pulp. These help us cut our energy and water consumption, as well as our use of virgin forestry products. What’s more, they can be recycled yet again once the products they protect have safely reached their users.

Website where company activities or programs are listed (optional):
Ensure website address begins with http:// or https://

How do you encourage customers (including large purchasers) to buy sustainable or "green" electronics products?
Dell customers care more about sustainability than ever before, but they may not know where to start or what criteria make a product sustainable. We believe that ecolabels make it easier for customers to purchase confidently while providing high standards for us as manufacturers to design to. By making it easy for customers to understand these ecolabels and find products that meet the criteria important to them and their business, we encourage customers to purchase responsibly, which drives the change we need to see in our industry today. A few examples of the programs Dell Technologies participates in include: ENERGY STAR (the mark of product efficiency), EPEAT (a

Website where company activities or programs are listed (optional):

Ensure website address begins with http:// or https://

Notes:

1. Total Collected for Reuse and Recycling: This is the total amount of used electronics collected for reuse and recycling, including the amount sent to certified and non-certified recyclers. It can include company assets, business to business, warranty returns, and electronics collected and/or purchased to meet state take-back laws. See below for definitions of "reuse", "all streams" and "units".

2. Equipment: Defined as electronics equipment such as central processing units (CPUs), desktops, laptops, televisions, printers, monitors, copiers, fax machines, scanners, imaging equipment, radios, tablets, e-readers, slates, netbooks, and heavy equipment such as servers. It further includes any other or new (future) types of equipment that are designed primarily to store or convey information electronically and have a 4-inch screen or larger measured diagonally.

3. Cell Phones & Other Mobile Devices: Defined as electronic equipment such as cell phones, personal digital assistants (PDAs), organizers, tablets, e-readers, slates, smart phones, compact disc players, gaming systems, calculators, and MP3 devices. It also includes any other or new (future) types of equipment that are designed primarily to store or convey information electronically and that are lightweight, mobile in design, and have a 4-inch screen or less measured diagonally.

4. Accessories: Defined as headphones, speakers, CDs, toner cartridges, USB sticks, keyboards, game system accessories, cables, chargers, and other small, miscellaneous items as defined by the Participant. It further includes any other or new (future) types of accessories to either the equipment or cell phone and other mobile devices equipment. The participant is welcome to provide a separate breakout of any of the items listed as accessories.

5. Total sent to third-party certified recyclers: For the purposes of the SMM Electronics Challenge, the term "recycler" denotes refurbisher or recycler certified to a recognized third-party certified recycling program. Similarly, the term "recycling" denotes recycling, refurbishment and reuse. Currently, Responsible Recycling Practices (R2) and e-Stewards are the only recognized certification standards for recyclers. However, EPA may recognize additional standards at a later date. Also see definition of 'all streams' below.

**Reuse:** Denotes an electronics object, or component of an electronics object that is used again by a different owner either for its original purpose or for a similar purpose, without significantly altering the physical form of the object or material. The electronics object may be cleaned, repaired, or refurbished between uses.

**All Streams:** Denotes used electronics collected for recycling or reuse from the various return streams used by the participant. Streams could include consumer take-back programs, asset recovery programs, retired lease returns,
collection events, or trade-in programs.

**Baseline:** The year a participant joins the challenge. Annual results are compared to the baseline as well as preceding years' results.

**Units:** Individual items collected for reuse and recycling, including equipment (e.g., televisions, computers, printers), cell phones and mobile devices (e.g., smartphones, tablets, MP3players), and accessories (e.g., USB drives, headphones, keyboards).

Response last updated on: Sep 13, 2021 at 03:44 PM CDT by Melissa_Mallory@Dell.com