revenue served as of Q2FY22
$101.2 billion $1.6 billion
+17% +18% Y/Y percent increase
+57% +59% Y/Y percent increase
$26.1 billion $2.6 billion
#31 in revenue 96% GAAP revenue
96% GAAP revenue

Server Revenue
Backup Appliance
Storage
Converged Systems

Leading Client Business by revenue.
Dell maintained #1 positions with 31.8% and 42.1% share respectively.

Server Units &
Purpose-Built

Desktops & PC
Monitors

PC Workstations


Creating Value
26,180
#1 positions in CSG
2,035
#1 positions in ISG
177,000
#1 positions in manufacturing
27% revenue

Sustainability

35,000+
35,000+

32,000+
32,000+

200,000+
200,000+


License ITM and Cloud capabilities
Fulfillment services
Server revenue with 15.6% revenue.

Sustainable Competitive Advantages

How We Innovate

Largest GTM and Channel ecosystem
Global distribution & logistics centers
Global service centers

Pounds of recycled & renewable materials used in new products

Orders shipped per day

Patents issues to Dell Technologies in 2021
7,600

Patents of recycled & renewable materials


Sustainability in 2021
Recipient of EcoVadis' Platinum Rating for Sustainability in 2021

REMEMBER DELL’S COMMITMENT TO SUSTAINABILITY

Available upon request

PC Workstations
Desktops & PC Monitors
Server Units & Server Revenue
Purpose-Built Backup Appliance
Storage
Converged Systems

Among the key metrics, revenue served as of Q2FY22 stands out, showing a significant increase of +17%. The company's position in the market is further reinforced by the +57% Y/Y percent increase in its revenue. Another key metric is the PC Workstations, which report a +57% Y/Y percent increase in sales.

INDUSTRY LEADERSHIP

Sustainable Competitive Advantages

Dell Technologies maintains a strong position in the industry, with #1 positions in CSG and ISG, as well as #1 in manufacturing. The company's commitment to sustainability is evident in its efforts to reduce carbon emissions and increase the use of recycled materials.

How We Innovate

Dell Technologies' dedication to innovation is reflected in its patents, with 2,035 patents issued in 2021. The company's focus on sustainability is also highlighted by the production of 59+ million Pounds of recycled & renewable materials.

INDUSTRY LEADERSHIP

Dell Technologies operates in over 20+ countries and has a strong presence in the global market, with full-time services & support teams across the globe. The company invests in R&D, with a total investment of $7.6 billion over the past three years, and has full-time, go-to-market teams.

Sustainability

Dell Technologies operates in 26,189 countries and employs 202,000+ team members, demonstrating its commitment to community and environmental responsibility.