Abstract
This document reviews security risks and responsibilities and how Dell APEX Data Storage Services security strategies protect the security and integrity of your data.
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Executive summary

Overview

IT organizations continue to face challenges in their technology transformation journeys, such as:

- Over / under-provisioning
- Capital budget constraints
- Lengthy procurement cycles
- Complexity in infrastructure migration
- The rapid pace of technology change
- Cloud complexity and cloud mandates
- Data sovereignty and security
- Limited IT staffing resources and skillsets

IT leaders are looking for a much simpler and more agile experience. Dell APEX Data Storage Services is an as-a-Service portfolio of scalable and elastic storage resources designed for OpEx treatment\(^1\). This offer enables you to respond to changing business needs, remove complexity, and reduce risk. Optimize for simplicity to focus on more value-added activities and increase agility so you can respond dynamically to changing workload requirements – all while maintaining control of your data. And you can easily manage your as-as-Service experience through a single interface — the Dell APEX Console.

This paper draws on secured development strategies, which are foundational for designing and developing applications and programs at Dell. The focus of the white paper is an on-premises Dell APEX Data Storage Services deployment scenario.

This white paper reviews:

1. Security risks organizations should consider.
2. Responsibilities associated with securing information through the Shared Responsibility Matrix.
3. How Dell APEX Data Storage Services security strategies and measures protect the security and integrity of your data.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>May 2023</td>
<td>Updates for May release</td>
</tr>
</tbody>
</table>

\(^1\) OpEx treatment is subject to customer internal accounting review and policies.
We value your feedback

Dell Technologies and the authors of this document welcome your feedback on this document. Contact the Dell Technologies team by email.

Author: Bryan McFeeters
Dell APEX Data Storage Services Security Considerations

Organizations should be sure to consider the potential risks associated with integrating third party infrastructure into the data center environment. Some key security considerations for organizations currently using or planning to use storage delivered in an as-a-Service model include:

- **Security governance**: Security governance is critical because it delineates the respective responsibilities of the service provider and the customer. Dell has its own security governance that is mapped to several industry frameworks and controls. These can be found later in this document in Security and Compliance section.

- **Data protection considerations**: Storing highly sensitive data and information on third party storage systems presents additional risk to customers. A breach of sensitive data could lead to both tangible and intangible losses, such as business reputation, which may have a direct impact on organizational profitability and may also culminate in potential regulatory issues. Therefore, as-a-Service customers need assurance about data protection, including but not limited to confirming that the service provider has risk mitigating controls in place.

- **Legal/Compliance**: Organizations considering private or public cloud storage services should be sure to understand the legal implications associated with the types of data that can be stored with the storage provider. Among other things, applicable law (e.g., GDPR and CCPA) and the sensitivity of the stored data may have a significant impact on the implicated risks associated with your approach to data storage.

Risks that Dell will mitigate are associated with security of the service offer and the supporting infrastructure. It is the responsibility of the customer to manage the risks related to the operation of the data, systems, and applications within the cloud.

Dell APEX Data Storage Services Customer and Dell Responsibilities

Dell APEX Data Storage Services is customer operated with infrastructure that is owned and maintained by Dell.

A shared responsibilities model has been developed which clearly delineates the respective roles between the customer and Dell on a function-by-function basis, as well as shared levels of responsibility. It spotlights an application delivery strategy that allows customer teams to focus on day-to-day operations without the necessity of worrying about the underlying infrastructure for the service.

### Dell APEX Data Storage Services Customer and Dell Responsibilities

<table>
<thead>
<tr>
<th>Category</th>
<th>Service Activity</th>
<th>Customer-managed</th>
<th>Dell-managed</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Customer</td>
<td>Dell</td>
</tr>
<tr>
<td>Deploy</td>
<td>Ensure site readiness – power, space, HVAC, customer data and management network*</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>Remote connectivity – providing access to telemetry for usage and health monitoring*</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>Installation and initial provisioning</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Monitor</td>
<td>System performance, capacity, health status and availability</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Configuration changes to maintain performance and uptime commitment</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Operate</td>
<td>Implement firmware and system software updates (system maintenance)**</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Define and maintain data protection, sync, and snap policies</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Manage data access - volumes, NFS exports and SMB shares</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Optimize</td>
<td>Performance and configuration recommendations</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Proactive capacity expansion and buffer management</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Support</td>
<td>24x7 proactive hardware and system software support and onsite parts replacement</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Operational how-to guidance</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Decommission</td>
<td>Onsite data sanitization and asset recovery with customer coordination</td>
<td>✓</td>
<td></td>
</tr>
</tbody>
</table>

*For Dell-managed colocation facilities, Dell holds primary responsibility for these activities— space, power and HVAC and networking inside the colocation site, working with the colocation vendor. Dell also takes responsibility for the remote connectivity used for monitoring APEX Data Storage Services infrastructure and collecting telemetry, while customers are responsible for connectivity from their sites to Dell APEX Data Storage Services infrastructure in the colocation site. View the complete roles and responsibilities document on the Dell APEX Data Storage Services Support Page for details.
How Information is Secured

Dell APEX Console

The self-service IT management console reduces complexity to make it easier to identify, deploy, monitor, and configure solutions quickly, so you can meet business requirements while reducing operational risk. The reduction in complexities and operational risks through the Console provides a simple yet secured way for managing the services.

Security and Compliance

Dell APEX Data Storage Services protects Dell and customer data utilizing policies and strategies from established frameworks. This can assist customers to meet their own compliance program requirements. Where applicable, application and product development at Dell utilizes mappings to these established frameworks and regulations to help ensure that appropriate security principles and requirements are reflected in the development lifecycle. The security measures that protect Dell APEX are inspired by CCM, ISO, and NIST standards, regulations, and control frameworks to ensure security assurance.

- NIST Security and Privacy Controls for Federal Information Systems and Organizations
- ISO 27000 Information Security Management Systems
- CCM Cloud Control Matrix

HIPAA

Healthcare payers and researchers recognize they can take care of patients better when they have access to necessary IT solutions quickly. However, these IT solutions can represent a possible risk when it comes to protecting the privacy and security of healthcare data. To alleviate this risk, Dell-managed APEX Data Storage Services has demonstrated compliance with HIPAA for U.S.-based healthcare customers. This milestone provides peace of mind that the necessary steps have been taken to protect patient information and it reduces exposure to liability for our Storage as-a-Service customers in the healthcare industry.

SOC 2 Type 1 Attestation

In addition to the security features inherent in the underlying infrastructure and inherent to the service offering, the Dell-managed APEX Data Storage Services offer has also received a System and Organization Controls (SOC) 2 Type 1 attestation report. This report is one of the most common security attestations expected from technology vendors. It is applicable globally and is not industry specific, subject to an annual refresh and only available to customers and prospective customers under nondisclosure agreement (NDA).

System and Organization Controls includes a standard suite of assessment programs for service organizations to demonstrate security to customers of a given service. Customers use the associated attestation reports to assess any security risks associated with that service. There are the three types of SOC reports:

- SOC 1 – SOC for Service Organizations: Internal Control over Financial Reporting
- SOC 2 – SOC for Service Organizations: Trust Services Criteria
- SOC 3 – SOC for Service Organizations: Trust Services Criteria for General Use Report
SOC 2 Type 1 Attestation

Dell Technologies will continue to build on this initiative with follow-on SOC assessments for additional security-related proof points and validate the processes currently in place.

To access the SOC 2 Type 1 report please contact your account representative or a sales representative.
Access Controls

Access to information stored in the underlying infrastructure of Dell APEX Data Storage Services must be protected against unauthorized access, disclosure, and modification. The following access control practices help to maintain security for data access:

- Business case considerations for higher levels of assurance
- Identity trust verification and information processing interoperability (e.g., SSO)
- Permissions and supporting capabilities for customer controls over authentication, authorization, and accounting (AAA) rules for access to data and sessions

Threat and Vulnerability Management

Dell APEX Data Storage Services supports threat and vulnerability management strategies to ensure the infrastructure is protected against identified risks and vulnerabilities. These threat and vulnerability management strategies are drawn from methodologies used in Dell’s secure development lifecycle, including:

Consistency in patching the underlying infrastructure ensures the most current and updated features and security gaps are implemented. Dell uses a regulated methodology for scanning the underlying infrastructure for Dell APEX Data Storage Services.

Methods to identify security risks/vulnerabilities are deployed as a component of Dell APEX Data Storage Services systems. These methods include both security scans and security testing.

Note: Customers retain the responsibility to ensure that the applications connected to Dell APEX Data Storage Services infrastructure are consistently managed and updated to prevent them from being used as attack vectors.

Encryption

Dell APEX Data Storage Services has the ability to encrypt data using NIST approved algorithms defined per NIST Special Publications 800-131Ar2. NIST Crypto Algorithms defines the use of cryptographic algorithms and key lengths. Here are standards Dell uses for consideration on Public Key Infrastructure to protect assets and information:

- Deprecated cryptographic algorithms are disabled by default
- Data classified as sensitive while in transit and at rest, can and should be encrypted
- Key length for symmetric keys must be at minimum 256 bits
- Key length for asymmetric keys must be at minimum 2048 bits for RSA and DSA and 256 bits for Elliptical Curve (EC) algorithms
- TRIPLE DES (3DES) must be strengthened to AES 256-bit baseline for all applications
Incident Response

Dell addresses security incidents and events pursuant to a documented methodology for reporting and management. This process ensures customers are timely notified where necessary and that appropriate steps are taken to resolve the incident.

Dell follows the following process for incident response:

- Preparation
- Detect/Analysis
- Containment/Eradication
- Recover
- Report

System Auditing and Accountability

Dell APEX Data Storage Services leverages compliance and assurance processes to continuously assess the effectiveness of the security controls in place for protecting data and information on the platform. This includes periodic audits and assessments to identify and remediate non-compliance.

Independent reviews and assessments are performed by Dell to ensure Dell APEX, which builds on established frameworks such as the Cloud Security Alliance’s CCM, conforms to established industry policies and standards.

The assessment will include:

- Host Assessment
- Web Application Assessment
- Web Services Assessment
- Mobile Assessment
- Binary Assessments (where applicable)
Secure Connect Gateway

Secure Connect Gateway (SCG) is a secure, two-way connection between Dell APEX Data Storage Services and customer infrastructure. Implementing the SCG tool will create a secured transfer of data and use by only authorized users/devices. This solution enables proactive wellness monitoring and issue prevention.

The customer is responsible for maintaining users, their corresponding attributes, and building their connections within their own infrastructure. Dell will be responsible for management of the supporting servers and networks that will support the communication. The services require highly secured protocols from Dell and the customer for all communications. Dell will also provide configuration guides during deployment.

Conclusion

Dell APEX Data Storage Services will be an enabler for your transformation journey with the capability to support and scale storage needs with this powerful Storage as-a-Service solution. Customers can be assured of Dell’s commitment to providing a reliable, private, and secure experience for the collection, communication, transportation, use and storage of data within the Dell APEX Data Storage Services infrastructure.

For more information on Dell APEX Data Storage Services, please visit Dell.com/APEX-Storage
## Glossary

<table>
<thead>
<tr>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dell APEX</td>
<td>Dell APEX is a portfolio of Dell Technologies as-a-Service offerings that simplify digital transformation by increasing IT agility and control.</td>
</tr>
<tr>
<td>NIST</td>
<td>National Institute of Standards and Technology</td>
</tr>
<tr>
<td>EC</td>
<td>Elliptical Curve</td>
</tr>
<tr>
<td>RSA</td>
<td>Rivest–Shamir–Adleman</td>
</tr>
<tr>
<td>AAA</td>
<td>Authentication, Authorization, and Accounting</td>
</tr>
<tr>
<td>CCM</td>
<td>Cloud Control Matrix</td>
</tr>
<tr>
<td>DSA</td>
<td>Digital Signature Algorithm</td>
</tr>
<tr>
<td>SSO</td>
<td>Single Sign On</td>
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<tr>
<td>OpEx</td>
<td>Operating Expenditure</td>
</tr>
<tr>
<td>GDPR</td>
<td>General Data Protection Regulation</td>
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<tr>
<td>CCPA</td>
<td>California Consumer Privacy Act</td>
</tr>
<tr>
<td>AICPA</td>
<td>American Institute of Certified Public Accountants</td>
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<tr>
<td>PCI DSS</td>
<td>Payment Card Industry Data Security Standard</td>
</tr>
<tr>
<td>CSP</td>
<td>Cloud Service Provider</td>
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