

APEX

Google Workspace: The Critical Gaps

Addressing the missing layers of data protection

What's missing from Google Workspace that will put your data at risk?

While the rapid adoption of SaaS-based applications has been fueled by the unique advantages of cloud-based apps for remote workforces, it is essential to note that increased data sprawl and endpoints have opened the door for cyber criminals to compromise your data.

The SaaS market grew to approximately \$145.5 billion in 2021 according to Statista¹, and could be worth more than \$300 billion by 2026 according to Valuates Reports². Overall, the SaaS market is expected to continue growing as organizations look for flexibility, increased functionality, and affordability to support a variety of business functions and workflows. This increase in SaaS usage means a proportional growth in the movement of customer business data from on-premises to cloud instances.

Forrester Research strongly recommends organizations deployed on Google Workspace use third-party solutions to address gaps in its native capabilities, particularly for backup and recovery, ransomware recovery, advanced threat protection, encryption, and business continuity. While Google Workspace includes some capabilities, the productivity suite contains some deficiencies that purpose-built, third-party solutions can address more reliably. And frequently, these solutions come with a better price point than Google offers.

Here are a few key reasons why having third-party data availability and governance in conjunction with Google Workspace provides major benefits and capabilities, such as more comprehensive data protection for reliability and confidence in addition to a reasonable price point for any organization.

Cloud data gets lost

Different business units in your organization probably use Google Workspace and assume that because their data is in the cloud it's safe. But it's not. And, ultimately, IT — not the business units — is responsible for managing and protecting the data successfully, and carries the burden of regulatory compliance and legal obligations.

Here are two of the most common ways that cloud data gets lost:

1. Users make mistakes.

Google automatically deletes files 30 days after they're sent to the recycle bin. What's wrong with that? Project status can frequently fluctuate. An intern may try to show initiative and clean up files after a big campaign is canceled. A month later, the campaign is back on. Where's the data?

2. Malicious users wreak havoc.

When an employee feels they've been treated badly and their job is in jeopardy, there's no telling how they'll react. If they are the proactive sort, by the time they pack their things and are "walked out," it's too late. Even within the smallest organizations, it only takes one untrustworthy person to put your data — and your business — at risk.

Data recovery gaps

Google provides cloud-based solutions that are essential to businesses around the globe. But do major SaaS providers like Google protect their customers' data with backup and recovery? Why would anyone need additional protection for data that's already in the cloud? It turns out that cloud providers such as Google do indeed offer different levels of recovery, largely to ensure data accessibility and save themselves and their clients from data loss. But here's the catch: Such backups are not intended to make all data available to customers. Generally speaking, with most online services, the only backup you have for your organization's data is via the recycle/trash folder, which is automatically purged after a fixed period of time. After that, your data is gone forever.

Once your data is deleted, altered, or corrupted — whether accidentally or intentionally — there is very little an admin can do to recover it.

Drive file stream is not data protection



Recovery Scenario	Google Drive File Stream	APEX Backup Services
Recovering Drive File Stream contents: Drive contents (including team drives) can easily be deleted, corrupted, accidentally overwritten, or encrypted by ransomware. What happens when the organization needs those lost Drive files?	Because Drive File Stream syncs changes across devices, a file that is deleted, corrupted, or infected by a virus on one device will sync to all of your devices and could lead to data loss. Moreover, because the trash folder in Drive File Stream only stores files for 30 days, if the error isn't discovered in time, the data is gone for good.	An end user or admin can search for the files or view their Drive exactly how it looked at any point in time. An end user can then restore their files directly back into their Google account, and an admin can restore Drive files into whichever account they prefer.
Legal hold for Drive File Stream contents: What happens when an organization needs to place an employee on legal hold?	In the event of a legal hold, Drive File Stream isn't useful, since it does not preserve data indefinitely to meet legal or preservation obligations. Legal Hold in Google Workspace requires the use of Google Vault, which only captures data in Google Workspace and not on the end user's device.	With a single click, administrators can initiate a legal hold policy, preserving user backup data and avoiding data deletion for Google Workspace files as well as data that resides on end-user devices. APEX Backup Services does not delete the data that the user backs up from any user device.
Archival to address compliance needs: What happens when the organization needs to archive data to adhere to regulatory obligations and/or to monitor for potential data risks.	Drive File Stream isn't useful for archival purposes as it does not preserve data indefinitely. When a user deletes a file stored in one location, Drive File Stream moves that file to their trash folder, which gets auto purged after 30 days. Archival in Google Workspace requires the use of Google Vault, which only captures emails and chats.	Automated policy-based archival management ensures that all types of information can be easily obtained for a specified period of time in order to meet the strict guidelines for compliance with regulations like HIPPA or Sarbanes-Oxley.

Google Vault backup and recovery gaps

Another Google product that is often mistaken for backup is Google Vault, which is primarily an archiving and eDiscovery tool which can provide some "backup-like" capabilities, such as the ability to set retention policies that control the availability of Gmail content. Some Google administrators may think that Vault is a "good enough" tool to use for backup and restore, as well as for eDiscovery and archiving. While Vault can be a solution for data retention for legal needs, it doesn't meet the primary use case for backup and restore-business continuity.

Most importantly, Vault isn't purpose-built to enable rapid, granular restores from any point in time. The table below outlines the backup and restore functionality of Google Vault versus APEX Backup Services for Google Workspace.

Recovery Scenario	Google Vault	APEX Backup Services
Recovering emails: A malicious insider deleted emails and then emptied the trash folder in an attempt to harm the organization.	The end user must contact an admin to find the emails. Once the emails are located, the admin can export them to an .mbox or .pst file format and then manually upload them back into the user's Google account using a tool like Thunderbird. Any labels that were previously attached will be lost.	The end user uses the search function to find the emails, then simply clicks to restore them directly to Gmail, with all labels intact.
Recovering Drive contents: Drive contents (including Team Drives) can easily be deleted, corrupted, accidentally overwritten, or encrypted by ransomware. What happens when the organization needs those lost Drive files?	In the event of a ransomware attack, Vault isn't useful, since it doesn't include previous versions of nonnative Google files like Microsoft Word, Powerpoint, and Excel—the last-known-good version before the attack. In the case of simple loss or data corruption, a user must contact an admin, who must then search for the specific Drive contents in order to find the file. Note that Vault only searches the latest version of the Drive files, and does not include deleted files. An admin would then download the file, and manually import them back into Drive. These files do not retain any sharing settings.	An end user or admin can search for the files or view their Drive exactly how it looked at any point in time. An end user can then restore their files directly back into their Google account, and an admin can restore Drive files into whichever account they prefer.

Google Vault litigation and archiving gaps

Vault is designed for archiving and data retention, but not for data backup and restore. On the other hand, APEX Backup Services was designed to back up and restore enterprise data, but it can also handle archiving and data retention for data inside or outside of Google Workspace. In many cases, APEX Backup Services can do it in a more cost-effective manner as it does not require users to maintain an active user license in the case of a departing employee.

The table below outlines the legal and compliance functionality of Google Vault versus APEX Backup Services for Google Workspace.

Recovery Scenario	Google Vault	APEX Backup Services
Global data search capabilities	Only data that resides inside of Google can be searched.	APEX Backup Services enables central data searches across all Google Workspace files as well as all files residing on user endpoints.
Non-active user data retention for litigation	Requires a user to maintain an active Google Workspace license.	APEX Backup Services preserved user license enables archival of non-active end-user data across Google Workspace as well as all files residing on user endpoints.
Third-party eDiscovery tool integration	No integration with third-party eDiscovery tools for exporting search results.	API integration with the leading eDiscovery tools for seamless exporting of search results.
Compliance management	No predefined, customizable, or policy-based templates for regulatory compliance. Compliance management for Gmail messages only.	Customizable templates have been built within the APEX Backup Services platform to enable enterprise compliance with regulations like HIPAA, FINRA, Sarbanes-Oxley, FRCP, and others.
Data residency and access controls	No control of where the data is stored, who can see it and how it is being used.	Data residency and accessibility can easily be applied to users based on the needs of the business.

Here's how each one addresses various aspects of archiving.

Archiving Functionality	Google Vault	APEX Backup Services
Offers granular Gmail and Drive retention policies	Yes	Yes
Google Workspace data retained	Gmail, Hangouts, chat, Google Talk chat, Groups, and Drive	APEX Backup Services retains all enterprise Google Workspace data including Gmail, Drive, Calendars, Contacts and Sites
Ability to archive data outside of Google Workspace	No	Yes (endpoints and other cloud apps such as Office365, Box and Salesforce)
Cost of archiving accounts for former employees	Vault requires a user to maintain an active Google Workspace license priced at \$120/user/year	APEX Backup Services preserved user license is priced at \$24 user/year

How APEX Backup Services fits in

APEX Backup Services helps some of the world's largest enterprises, in addition to small to mid-sized businesses, protect their investment in Google Workspace from data loss and compliance violations. APEX Backup Services gives users a single pane of glass to monitor and protect data no matter where it resides.

Feature	Google Workspace	APEX Backup Services
Data protection		
Continuous data protection of endpoints	Х	Windows/Linux/Mac
Continuous data protection of cloud applications	X	Google Workspace, Microsoft 365, Salesforce
User self-service deploy and restore	Х	IOS and Android
System and application settings backup	X	For OS migration and device refreshes
Data backup for smartphone & tablets	х	~
Data Governance		
Proactive compliance & eDiscovery for endpoints	Х	~
Proactive compliance for content compliance policies	Gmail messages only	Google Workspace (Gmail, Drive), Microsoft 365, Box and Salesforce
Long-term retention for legal eDiscovery purposes	Google Workspace only	Endpoints & cloud apps (Google Workspace, Microsoft 365, Box & Salesforce)
Direct access for eDiscovery platforms	Х	AccessData, Recommind, DISCO, Exterro
Anomaly detection for ransomware	Х	Continuously monitor snapshots for signs of ransomware intrusion such as modified or deleted files, MIME type changes and file encryptions

Network encryption (in flight)	Gmail uses TLS by default, but when a secure connection isn't available Gmail will deliver messages over non-secure	All data is protected in-flight using Transport Layer Security (TLS)
	connections	
Storage encryption	Google encrypts data as written to disk using 128-bit or stronger Advanced Encryption Standard (AES)	When data arrives it's immediately encrypted using AES 256-bit encryption
Encryption key management	Google authorizes access to systems and data repositories containing customer data. This extends to job duties including debugging and maintenance activities that can expose decrypted customer data to employees.	Unique encryption keys are under customer control. APEX Backup Services has no access to this encryption key or customer data. Key is session-based modeled on envelope encryption and results in customer key never being stored, transferred or accessible from outside a user's active cloud session
Data loss prevention	Limited to mobile devices: Android, iOS and Windows phone via Google's Mobile Management feature	Flexible backup and recovery for end user devices, remote device encryption and sanitization, geolocation, geofencing and rolebased access controls

The big takeaways

There are two critical issues after reading what is offered by Google Workspace:

1. Hidden data retention gaps

By ignoring the data retention gaps within Google Workspace, you are relinquishing control of your organization's business-critical information and putting it entirely in the hands of the end users. This puts the burden of data retention — and compliance — solely on the shoulders of those who may have no understanding of what is needed to manage company data correctly and who may inadvertently (or intentionally) destroy it.

2. Legal pitfalls

Most litigation takes weeks, if not months, to reach a stage at which custodians are identified and data is put on legal hold. By the time this happens, all relevant data could be lost under any of the scenarios outlined above.

APEX Backup Services provides the essential layer of data-protection functionality that enterprises need to defensibly archive and discover business-critical information, adding to the core of Google Workspace without sacrificing security or compliance across four crucial areas of exposure:

- Protection of all end-user data
- Data recovery
- Data governance
- Third-party managing archival

Safeguard and centrally manage data across multi-cloud environments, including SaaS applications like Google Workspace, with secure, scalable, cloud-native backup and disaster recovery. Visit the APEX Backup Services website to learn more Dell.com/APEX-Backup

¹ Statista, Global public cloud application services (SaaS) market size 2015-2022, Published Feb. 2022.

² Valuates Reports, Global Software as a Service (SaaS) Market Report, History and Forecast 2016-2027, Published June 2020.