Enterprises across industries are making a concerted effort to adopt multicloud operating models that meet the agility, flexibility, and availability requirements of modern workloads. However, organizations that do not properly prepare for multicloud management complexities can face unexpected challenges which prevent the realization of true business value. One thing is clear: multicloud by coincidence is not sustainable.

ITOps teams need centralized management solutions that are multicloud by design, meaning they are built to address common multicloud challenges such as limited visibility, siloed management experiences, unpredictable costs, and inconsistent security. This multicloud by design mantra can even include a universal storage layer with common software-defined storage services deployed across IT infrastructure in public cloud, private cloud, and edge locations. At Dell, we meet this demand by elevating your multicloud experience through Dell APEX Navigator.

**Dell APEX Navigator**

Dell APEX Navigator, an integrated Dell APEX Console experience, unlocks a new standard of excellence for multicloud management and operations through simple, secure software, unified across public cloud and on-premises. By redefining management and operations excellence, Dell APEX Navigator enables your ITOps team to drive rapid innovation and modernize operations through automated discovery, configuration, and deployment of key IT resources. Utilizing an API-first architecture, Dell APEX Navigator integrates with your existing tools (such as Terraform) while providing built-in processes that optimize workload placement, provide actionable intelligence, and facilitate Zero Trust adoption (with capabilities like RBAC, SSO, and federated identity).
Dell APEX Navigator for Multicloud Storage

Dell APEX Navigator for Multicloud Storage is a set of capabilities offered for Dell APEX Navigator that breaks down siloed experiences with centralized management of Dell storage software across multiple public clouds. This SaaS-based tool simplifies multicloud storage management complexities and enables ITOps and storage admins to deploy, configure, and manage Dell storage in public clouds, including monitoring and seamless data mobility across on-premises and public clouds.

Dell APEX Navigator extends the value of Dell APEX Storage for Public Cloud offerings, providing consolidated access to functionality that allows your teams to:

- Deploy and configure Dell storage software in public cloud in **four easy steps**¹
- Centralize day to day management of storage software deployed in public clouds with easy access to familiar toolsets
- Make informed decisions based on intelligent insights into system health, performance, capacity, and subscriptions for Dell storage software deployed in public clouds
- Optimize data placement with centralized data mobility orchestration between Dell storage deployed on-premises and in public clouds

Coming soon

**Dell APEX Navigator for Kubernetes**

Provisioning and managing Kubernetes at scale is complex, resulting in escalating deployment and management challenges as enterprises extend into multicloud. This is particularly relevant for persistent storage, where fragmented user experiences resulting from manual processes are increasing administrative toil.

**Dell APEX Navigator for Kubernetes** addresses these challenges through a unified user experience that simplifies Kubernetes persistence management across multicloud, multisite environments. With Dell APEX Navigator for Kubernetes, storage admins and DevOps team members can leverage complete storage services management at scale for their Kubernetes ecosystem, including access to advanced data services such as application mobility, observability, and authorization.

Designed for both new and mature operating models, Dell APEX Navigator for Kubernetes reduces friction by allowing your team to easily:

- Discover clusters and key Kubernetes resource types
- Deploy Dell’s Kubernetes data storage software across multiple clusters at a time
- Manage Kubernetes environments across cloud and on-premises
- Control multicloud Kubernetes operations with intelligent, actionable insights

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¹ Based on internal Dell testing, April 2023

² Applies to Dell licenses only. Subject to availability. Terms and conditions apply for Dell APEX Navigator for Multicloud Storage view the Dell Cloud Service Offering Agreement or Dell APEX Navigator for Multicloud Service Offering Description. For Dell APEX Block Storage for AWS view Dell’s Software Evaluation Agreement.

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