

DATA STORAGE SERVICES FILE FOR LIFE SCIENCES ORGANIZATIONS Drive high-performance experiments and accelerate discoveries

Best-in-class scale-out NAS storage

solution delivered as-a-Service for

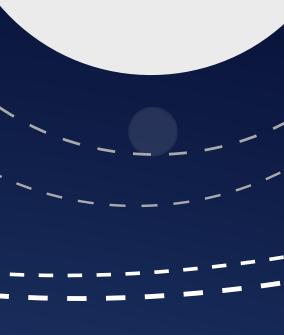
next-generation scientific research



Digital pathology



Diagnostic imaging



Scientists and

researchers

demand

· Faster analysis capabilities

· Accelerated data transfers

Efficient processing of workflows

Dynamic storage scaling

Lower costs

Scalability, performance

and capacity for modern

scientific research

Focus on making discoveries,

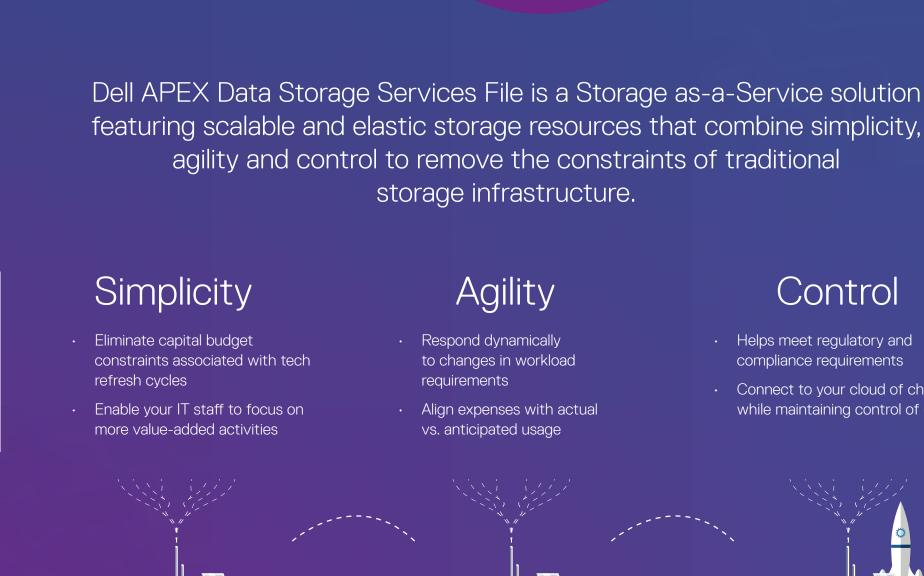
not managing infrastructure

By 2025, more than 70% of all enterprise-grade storage capacity will be sold

By 2026,

65%

of tech buyers will prioritize as-a-Service consumption models for infrastructure purchases²



BUFFER

BASE CAPACITY

TiB

on a consumption basis - up from less than 35% in 20211



Agility

Respond dynamically

requirements

to changes in workload

Align expenses with actual

Scaling unstructured data for Life Sciences organizations of any size

USAGE



BUFFER INCREASES WITH HIGHER BASE CAPACITY

RAISE BASE CAPACITY WHILE GROWING

NEED FOR EXPANSION IDENTIFIED

Scale up capacity for unplanned projects and research workflows and dynamically scale down when they are completed.

You pay single rate for base capacity and on-demand usage

with no overage penalties.

Reduce investment risk

with flexibility and control

Ensure your data storage requirements do not become

the bottleneck to research and experiments.

With the option to deploy Dell APEX Data Storage Services File on-premises

or in a Dell-managed interconnected colocation facility,³ you can eliminate

datacenter planning activities, accelerate your multicloud strategy and put

your content as close as possible to your applications.

Alternatively, you can experience even more control over

your storage infrastructure with the customer-managed

Dell APEX Data Storage Services File option.

Pay for what you use

TERM

journey on demand Re-allocate IT resources to support meaningful scientific work.

Manage your entire as-a-Service



Through the Dell APEX Console, you can procure, deploy and maintain storage resources more easily than ever, so you can spend less time managing storage and more time delivering ground-breaking discoveries.

Life Sciences organizations

To learn more about driving experiments and

discoveries with elastic storage

To learn more about Dell APEX Data Storage Services Click here

¹ IDC FutureScape: Gartner, "2023 Planning Guide for Cloud, Data Center and Edge Infrastructure," October 2022. ²IDC FutureScape: "Worldwide Future of Digital Infrastructure 2023 Predictions," October 2022. Doc # US48376222

³ Dell-managed colocation deployment is not available with Customer-managed subscriptions. For regional availability of Dell-managed colocation deployment, visit www.Dell.com/Access-APEX Copyright © 2023 Dell Inc. or its subsidiaries. All Rights Reserved.

D&LLTechnologies

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Storage that meets the demands of

Location

Base Capacity

Performance Tier

Term