Today’s fast-moving business environment drives the need for immediate technology solution availability. Many customers buy excess capacity upfront and pay for technology they don’t use, which consumes additional budget and creates the risk that other critical projects will not be funded. Flex on Demand allows you to pay for technology as you use it, and it provides immediate access to buffer capacity. Your payment adjusts to match your actual usage.

Flex on Demand is available with PowerStore, PowerMax, PowerFlex, PowerScale and ECS storage, PowerEdge servers, VxBlock and VxRack CI, select HCI solutions, and with PowerProtect DD and PowerProtect DP data protection appliances.

Dell APEX Flex on Demand gives you additional peace of mind by capping total monthly billing at 85% usage of total installed capacity - an offer unmatched by other infrastructure providers*.
Example:
Scaling technology to match business changes

A technology distributor needed to deploy a new customer relationship management system that would drive variable storage usage. Flex on Demand allowed them to efficiently match their payments to their usage while ensuring they weren’t paying for excess capacity. The chart below illustrates their total deployed capacity made up of committed and buffer capacity and shows how payments change over time as buffer capacity is used.

The chart below illustrates their total deployed capacity made up of committed and buffer capacity and shows how payments change over time as buffer capacity is used.

**Benefits of Flex on Demand**

**SIMPPLICITY**
On day one, we install what you need now and in the future, and measure your usage with automated tools installed with our equipment.

**AGILITY**
Respond quickly to new service requests, workload fluctuations and changes driven by the business to improve your IT flexibility.

**CONTROL**
Customize hardware and software configurations based on your workload requirements to achieve cost control. Pay for elastic resources only as they are consumed and avoid the cost of over provisioning.

Learn More >
Engage your Dell Technologies account manager

www.delltechnologies.com/flex-on-demand

*Available with Flex on Demand for Storage, Data Protection, and VxRail. Dark sites, non-metered deployments, and customers non-compliant with their contract terms are not eligible.*