ENTERPRISE STRATEGY GROUP REPORT:
Analyzing the Economic Advantages of Dell APEX Cloud Platform for Microsoft Azure

WHAT IS Dell APEX Cloud Platform for Microsoft Azure?

Enterprise Strategy Group found that companies challenged by multicloud can realize improved financials, business agility, and security and governance when they deploy APEX Cloud Platform for Azure.

Dell APEX Cloud Platform for Microsoft Azure?

WHAT IS

A turnkey infrastructure platform that optimizes and extends Azure on-premises

Collaboratively engineered with Microsoft

Enterprise Strategy Group Report Takeaway

Top 5 Multicloud Challenges

The Substantial Savings and Benefits of Dell APEX Cloud Platform for Azure

Increased costs savings

- 85% Lower costs of testing
  Saving an estimated $1.4M each year

- 40% Lower support costs
  Saving $3M annually

- 80% Reduction in business issues
  Saving $5M per year

Increased performance

- 50% Reduction in availability issues
  Saving $331k annually

- 50% Improvement in administrator productivity
  Potential admin savings of $5M annually

- 15% Lower cost per TB
  Saving $1.1M annually

We have a high level of trust in the testing that Microsoft and Dell do on APEX Cloud Platform for Azure. Because of the high-quality bar of every release, we have been able to shift resources from low-level testing to activities that are much more strategic.

Customer and survey interviewee

"APEX Cloud Platform for Azure allows me to focus on my business. I can trust that Dell and Microsoft are taking care of many of the low-level tasks that used to cause me worry."

Customer and survey interviewee

Dell APEX Cloud Platform for Microsoft Azure

Unlock innovation everywhere

Read the report today

Enterprise Strategy Group Economic Validation, sponsored by Dell Technologies and Microsoft