Dell Learning Hub

For Dell Partners

Competency-aligned training and Proven Professional certifications.

D&LLTechnologies

Dell Learning Hub is the ideal solution to provide your team members access to the Recommended Training aligned to the Services Delivery and Portfolio/Solution Competencies.

Introducing Learning Hub

The Dell Learning Hub delivers a modernized, responsive user interface that improves course searches and registration to streamline how you want to learn, when you want to learn it. Dell Learning Hub plans for Partners have been tailored for competency-aligned training and Proven Professional certifications.

Services Competencies

Partners wishing to pursue or maintain Services Competencies should refer to the Delivering Services page on the Dell Technologies Partner Program portal for program requirements and details.

The Services Delivery Enablement Matrix includes product-specific requirements pages where you can review Competency Requirements and Recommended Training.

Portfolio/Solutions Competencies

Partners pursuing or maintaining Portfolio/Solutions Competencies should refer to the Accepted Proven Professional Certifications page for a list of certifications accepted by the program and the Recommended Training for those certifications.

Pursuing or Maintaining Competencies

Dell Learning Hub provides benefits such as a consistent user experience, curated content aligned to competencies, and flexibility to easily access training for either multiple learners needing to be trained during the program year or a single learner who needs to train for multiple competencies.

Selecting a Plan

All Dell Learning Hub Partner plans provide access for one-year and include unlimited access to Assessments, the Skills Maintenance on demand training collection, Dell Education Learning Communities and live/recorded Tech Exchange sessions on emerging topics.

Partner Dell Learning Hub Plans

Single Plan
Single-learner access to choose one on demand package, one on demand class and one on demand lab. Ideal for a Partner with a single team member training for one competency in the program year.

Multi Plan
Single-learner access to select unlimited on demand packages, unlimited on demand classes and three on demand labs in Dell Learning Hub. Ideal for a Partner with a single team member training for multiple competencies in the program year.

Multi+ Plan
Single-learner access with the benefits of the Partner Multi plan plus access to additional on demand labs and on demand class content. Ideal for a Partner needing a single team member to train for multiple competencies and additional technologies in a program year.

Team Plan
Multiple-learner plan that provides access to 50 on demand packages, 50 on demand classes and 50 on demand labs from the competency-aligned collection. Ideal for larger teams needing to train for multiple competencies in the program year.

You can purchase any number of Single, Multi and/or Multi+ plans.

Plan Features	PARTNER - SINGLE	PARTNER - MULTI	PARTNER - MULTI+	PARTNER - TEAM
Price TC (Training Credits)	1,000 TC/Person	3,000 TC/Person	7,000 TC/Person	18,000 TC/Team
Plan Access Period	1 year from invoice	1 year from invoice	1 year from invoice	1 year from invoice
On Demand Package	1/person	Unlimited	Unlimited	50/team
On Demand Class	1/person	Unlimited	Unlimited	50/team
On Demand Lab	1/person	3/person	Unlimited	50/team
Assessments	Unlimited	Unlimited	Unlimited	Unlimited
Skills Maintenance Collection	Unlimited	Unlimited	Unlimited	Unlimited
LEARN Collection	N/A	N/A	Unlimited	N/A

Included Benefits	PARTNER - SINGLE	PARTNER - MULTI	PARTNER - MULTI+	PARTNER - TEAM
Exam Prep Sessions	Included	Included	Included	Included
Tech Exchange Live	Included	Included	Included	Included
Access to Communities	Included	Included	Included	Included
Renewal Notifications	Included	Included	Included	Included

Additional Purchase Options	PARTNER - SINGLE	PARTNER - MULTI	PARTNER - MULTI+	PARTNER - TEAM
Proven Professional Exam Vouchers	50% off retail	50% off retail	50% off retail	50% off retail
Virtual Classroom	20% off retail	20% off retail	20% off retail	20% off retail
Classroom	20% off retail	20% off retail	20% off retail	20% off retail
Instructor Sessions - Public Schedule	600 TC/Session	600 TC/Session	600 TC/Session	600 TC/Session
Instructor Sessions - Private Class	3800 TC/Session	3800 TC/Session	3800 TC/Session	3800 TC/Session
Instructor Hours - Public Schedule	150 TC/Session	150 TC/Session	150 TC/Session	150 TC/Session
Instructor Hours - Private Class	950 TC/Session	950 TC/Session	950 TC/Session	950 TC/Session

Selecting a Dell Learning Hub Plan

• Review our purchase [tutorial](#)

• Contact your [Education Services Account Manager](#) for assistance

• If you have Training Credits you wish to redeem for a Dell Learning Hub training plan, contact our [support team](#) and select the Registration & Purchasing option for assistance

The links below provide more detail on how to access the recommended training via Dell Learning Hub, prepare for Proven Professional certification and more.

• [How to Locate Recommended Training Guide – Services Competencies](#)

• [Proven Professional Certification Exam Partner Preparation Guide – Services Competencies](#)

• [How to Locate Recommended Training – Portfolio/Solutions Competencies](#)

• [Proven Professional Certification Exam Partner Preparation Guide – Portfolio/Solutions Competencies](#)

COMPETENCY REQUIREMENTS AND PARTNER PROGRAM GENERAL QUESTIONS

• For Services Competencies, review the [Services Delivery Enablement Matrix](#)

• For Portfolio/Solution Competencies, review the [Accepted Proven Professional Certifications page](#)

• Consult with your Channel Services Manager

• Submit a case to the [Channel Services Helpdesk](#) located within the "Support" menu option on the Partner Program portal

[Contact us](#) **if you have questions or need further assistance.**

Join your peers for discussions, questions and trending topics at the **[Education Services Learning Community](#)**.

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