

Service Credits

Simplify innovation with expertise on your terms



Optimize IT outcomes with trusted experts and tailored services

Empower modernization to stay ahead

To build for tomorrow's success it is necessary to deliver IT solutions that help you and keep your employees engaged and productive. However, it can be hard to keep up with the constantly evolving landscape of technology options. There may be times when at the start of an implementation process, you may not clearly identify the needed services, or you may find it hard to secure funding for said services.

Flexible expertise and services on your terms

Dell Service Credits provide access the services you need to drive innovation with greater ease and flexibility. Prefunding Professional Services with credits lets you bypass lengthy procurement processes and redeem services as needed, removing the stress of planning ahead. This seamless approach simplifies purchasing and utilizing services while ensuring alignment with your budget cycles, helping you manage tight organizational budgets effectively and focus on your goals.

Delivering value to your business

- ✓ Access our diverse portfolio of Services with a single purchase order
- ✓ Stay ahead of unexpected challenges and keep your projects on track
- ✓ Redeem credits over time
- ✓ Retain the flexibility to make the best decisions when and as needed
- ✓ Solve end of quarter/year use-it or lose-it budget challenges

Proven experts deliver tangible business growth

94%

of organizations face challenges in driving innovation successfully¹

71%

of organizations lack resources or expertise to realize the full value of their tech purchases²

70%

of organizations need external expertise to help achieve business outcomes²

¹Innovation Catalysts Study, Dell Technologies, February 2024

² "It Services Are Catalysts For Innovation And Growth", a commissioned study conducted by Forrester Consulting on behalf of Dell, March 2025



35,000+ Dell Services Professionals



Forbes named Dell Technologies among best Management Consulting Firms



Expertise of a broad portfolio with industry-leading physical and digital scale

Deep portfolio of expertise

Accelerate your modernization initiatives across our Professional Services portfolio

AI & Data	AI Strategy & Governance AI Solutions AI Factory/Platforms Data Management
Multicloud	Cloud Platforms & Automation Applications & Containers Data Center Modernization Operating Model
Security & Resilience	Cyber Security Data Protection Business Continuity & Disaster Recovery Cyber Recovery
Modern Workforce	Digital Employee Experience Digital Services Management Cloud Productivity & Identity End User Computing
Horizontal Offers	Consulting Services Custom Deploy Services Residency Services Managed Services

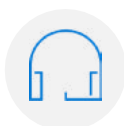
Take control of your IT strategy with Service Credits

- Purchase Service Credits to gain flexibility and make decisions on your own time
- Contact your Dell representative to monitor your credit balance, expiration dates, and receive service recommendations
- Redeem Service Credits as needed for applicable Professional Services that suit your project needs
- Add funds effortlessly for more Services without multiple purchase orders or lengthy procurement processes

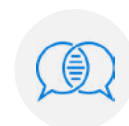
Please note: Service Credits must be redeemed within one year of purchase.



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