



Professional Services for Generative AI

Accelerate the power of AI for your agency-specific data

Generative AI has enormous potential for driving breakthroughs in how we navigate the complexities to develop a strategy, and determine how to implement, adopt, and scale for maximum impact. As these tools bring new challenges to government agencies, it's paramount to leverage Generative AI through a safe and secure environment that's tailored to federal requirements.

Professional Services for Generative AI will drive value to your organization faster, helping you empower your agency with the data insights needed to better support mission challenges. We work alongside you to build a roadmap, implement, train, validate and support Generative AI models. We can also help close skills gaps with education services, provide expert residents, or manage your Generative AI operations.

Dell Generative AI experts becomes your experts

The opportunities that Generative AI provide are so pervasive that determining the best focus and approach for your organization can be challenging. By partnering with Dell, your agency can confidently advance Generative AI initiatives, with customized capabilities to align with federal priorities.

Dell's expertise in Generative AI and underlying hardware and software runs deep. We offer full-stack solutions to support the complete lifecycle, plus services for strategy, implementation, adoption and scaling Generative AI solutions across your organization.

Leverage Generative AI the right way to
apply real-world models.

Opportunities for GenAI

77%

GenAI will have largest
impact on their
business of all emerging
technologies¹

52%

believe GenAI will
support data analytics
and business
intelligence³

40%

of C-level respondents plan to invest in
Generative AI in 2023²

top challenges organizations face with GenAI³

39%

expertise
and skills

32%

ethical or legal
considerations

31%

data quality



How ready is your organization for Generative AI?

- How well articulated is your GenAI strategy?
- How will you incorporate and protect data in GenAI models?
- Have you identified priority use cases?
- Do you have the skills and resources needed for GenAI success?
- How will you build and run your GenAI platform?
- Can you efficiently adopt GenAI into your business?

Leverage **Dell Accelerator Workshop** for Generative AI to start your journey to developing a winning strategy. This half day workshop will help you address challenges and gaps, prioritize objectives and identify opportunities.



Advisory Services for Generative AI

Create a strategy and roadmap to achieve your Generative AI (GenAI) vision

- Leverage the proven methodology of Dell ProConsult Advisory Services to help you define your ideal future state, design a new GenAI solution architecture, and identify required IT skills
- Gain consensus from stakeholders and IT leaders for prioritized use cases for GenAI
- Create and validate a GenAI roadmap and next steps aligned to use cases
- Identify how GenAI can transform mission and technical processes using Dell's validated process optimization with value stream mapping approach



Implementation Services for Generative AI

Establish your Generative AI platform, primed for innovation

- Establish an operational GenAI platform for inferencing and model customization aligned to Dell Validated Design for GenAI with NVIDIA
- Prepare enterprise data for Large Language Model integration and ensure data integrity through a rigorous process of identifying data requirements, cleansing, labeling, and anonymizing data sets
- Knowledge transfer and best practice sharing to set your IT teams up for future success



Adoption Services for Generative AI

Accelerate time-to-value for your use cases

- Through multiple workshops, Dell professionals review your use cases with project stakeholders and determine the best model to meet your needs
- With your unique use cases in mind, Dell experts deploy and configure a pre-trained Generative AI inferencing model for your business
- We then conduct knowledge transfer sessions covering software stack use, architecture and best practices for adoption of your new inferencing model

Scaling Services for Generative AI

Optimize processes and advance a generative AI mindset throughout your organization

- Enlist Dell experts to fully manage your Generative AI environment with **Managed Services for Generative AI**
- Address key IT skills gaps with **Education Services for Generative AI** – we work directly with your team and ensure your team has the skills required to be successful
- **Dell residents** extend internal capabilities and skills to drive your Generative AI initiatives forward and keep your Generative AI infrastructure running at its peak

Why Dell for Generative AI Services?

Dell's unique approach leverages simplified, tailored and trusted solutions that combine your data with the power of Generative AI to accelerate transformation for positive mission impact.



Forbes named Dell Technologies among 2023 World's Best Management Consulting Firms, with star ratings in Data Analytics and Big Data, Digital Transformation, IT Strategy and IT Implementation.



We offer full-stack scalable Generative AI solutions, in collaboration with NVIDIA



Dell Services provide deep AI expertise at every stage to accelerate tangible time-to-value

Take the next step on your journey to an AI-powered future



Explore
[Dell GenAI Services](#)



Contact a Federal
Dell Representative
855-860-9606



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¹KPMG, Generative AI: From Buzz to Business Value, May 2023

²IDC Webinar, Unlocking Business Success with Generative AI, May 2023

³ESG, Beyond the Hype: Real-world investments, use cases and concerns, August 2023.