**Professional Services for
Microsoft Copilot solutions**

Empower your teams to achieve more with AI

Supercharge productivity & performance across your organization

By seamlessly integrating Generative AI capabilities with everyday applications and worfklows, Microsoft Copilot solutions can enhance organizational efficiency in unprecedented ways. However, effectively harnessing these cutting-edge tools requires a strategic approach that ensures your data, technological infrastructure, and teams are primed to fully utilize them.

Our methodology for implementing Microsoft Copilot solutions extends beyond evaluating the readiness of foundational technologies to encompass an assessment of impact on processes, security, governance and more, as well as facilitation of technology adoption to equip your workforce to maximize return on your investment.

The demand for AI in the workplace is clear:

64% say they struggle to find enough time and energy to get their work done

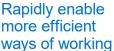**70%** say they would delegate as much as possible to AI to lessen their workloads

3x time in Microsoft Teams meetings and calls increased 3x per week since 2020

Source:
Work Trend Index Report: Will AI Fix Work?
Microsoft, May 9, 2023

Accelerate business outcomes with our Microsoft expertise

Rely on expert guidance from Dell Technologies to maximize business outcomes with Microsoft Copilot solutions. Our Microsoft-certified professionals will first assess your unique environment, gather requirements, and create a tailored plan for success. We handle implementation, testing, and prepare your team for seamless operations.

✔ Rapidly enable more efficient ways of working

✔ Confidently tackle AI data governance

✔ Accelerate adoption to maximize value

✔ Monitor impact across the organization

Implementation Services for Microsoft Copilot for Microsoft 365

Drive productivity and efficiency to new heights

- Get started with a 1-week engagement featuring a Copilot for Microsoft 365 readiness assessment including policy review and planning, plus an Adoption and Change Management workshop
- Extend your engagement up to 3 weeks to equip your teams with an initial Microsoft 365 Copilot rollout leveraging limited SharePoint sites, data preparation and verification, plus an adoption assessment and the knowledge to operationalize
- Expand your implementation for 5+ weeks to include additional SharePoint sites and users, plus extended adoption and change management planning and execution to drive utilization

Implementation Services for Microsoft Copilot in Windows

Leverage intelligent assistance and unleash creativity

- Get started with a 1-week engagement including assessment and design, platform and client readiness, implementation of Copilot in Windows, user onboarding, adoption planning and knowledge transfer
- Expand your engagement for up to 2 weeks, including additional Copilot in Windows users plus hands-on adoption and change management guidance from Dell experts

Implementation Services for Microsoft Copilot for Sales

Access timely data, streamline processes and accelerate sales

- Kick-start your journey with a 1-week engagement featuring a platform readiness assessment, an adoption workshop and knowledge transfer to prepare for Copilot for Sales implementation
- Extend your engagement for up to 3 weeks, including implementation, CRM integration and customization plus adoption readiness and planning
- Further expand your implementation for up to 5 weeks, including additional users and CRM customizations, and hands-on guidance for adoption and change management

Implementation Services for Microsoft Copilot for Security

Equip your security teams to confidently outpace adversaries

- Get started with a 1-week engagement to equip your security teams with a highly tailored design and configuration, leveraging customized prompts and the ability to ingest data from additional security tools
- Extend the power of Copilot for Security with a 3-week engagement, providing capabilities to additional users, tenants and ensuring seamless 3rd party integration

Implementation Services for GitHub Copilot

Empower your developers to become more innovative and productive

- Enable faster code generation and enhanced code quality using GitHub's suggestions resulting in quicker completion times and more enjoyable coding experience for developers
- Streamline workflows and automate repetitive tasks to allow developers to focus on more creative work
- Promote coding best practices and a more secure codebase

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Designations
- ✓ Member of Microsoft Intelligent Security Association

Take the next step on your path to modernization

Dell Technologies offers an extensive portfolio of professional services for Microsoft technologies to empower your teams and help you realize the business outcomes you need.

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