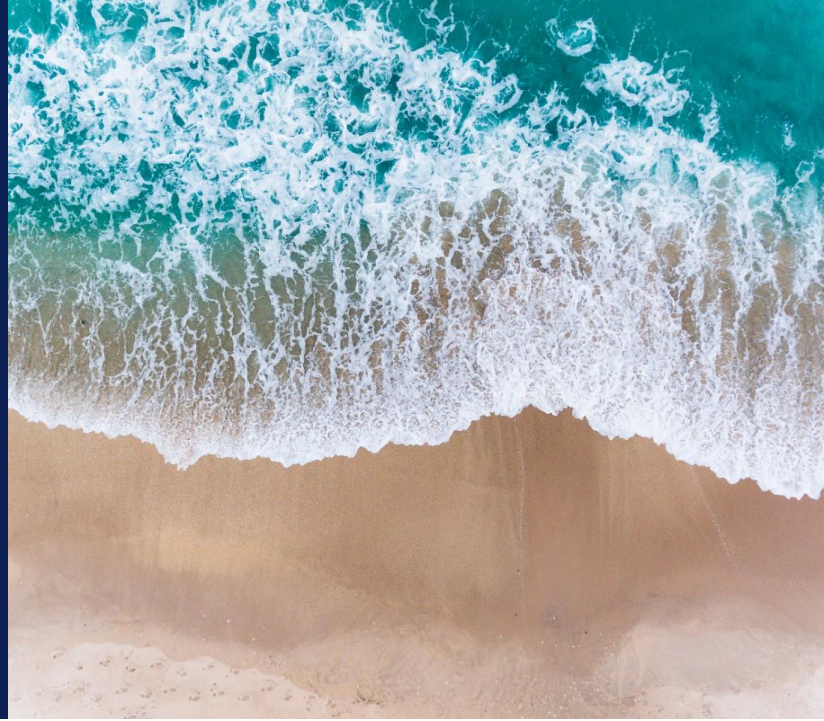


# Empower your organization with Cloud Ecosystem Change

Dell Technologies Services



## Maximize benefits with a multi-ecosystem approach to cloud

In today's rapidly evolving technological landscape, the cloud has become the backbone of modern IT infrastructure. For IT organizations, the challenge lies in maximizing the potential that different cloud ecosystems have to offer. One strategy to achieve this is a multi-ecosystem approach to building your cloud by design.

Whether your multicloud strategy is to add additional ecosystems to your current environment or completely transition to new ones, you will want to be confident that the outcomes you need will be achieved. By taking a thoughtful approach to your transition, you can match your decision drivers and use cases with the best fit cloud ecosystem(s), experiencing unparalleled flexibility, resilience, and innovation.

### **Understand ecosystem options based on business, technical and financial requirements**

When considering an on-premises cloud ecosystem expansion or ecosystem change, IT Organizations will want to focus on a comprehensive evaluation of their current and desired states and identify areas for cost savings. Dell Technologies Services offers expert guidance by assessing your existing cloud platform architecture, capacity utilization and understanding your vision, guiding principles, and any constraints. This involves a detailed analysis of dependencies and critical business criteria such as cost efficiency, scalability, user experience, and technical support. Dell will recommend three suitable ecosystem platforms, reviewing their impact on existing services, identifying challenges, and establishing a clear transition roadmap with a business justification and financial model. This process ensures alignment with strategic goals, prioritizes resources, and outlines necessary activities and investments for successful implementation.

## Key Benefits

- Reduce the risk of rising technology costs and technical debt
- Eliminate ecosystem lock-in with platform independence
- Manage IT delivered services across any multicloud environment

According to Gartner®, "More than 80% of organizations use multiple cloud IaaS and PaaS providers, but many do not have a deliberate multicloud strategy."<sup>1</sup>

## Accelerate the utilization of your cloud ecosystem platforms

Implementing and configuring cloud platform software such as Microsoft Azure Local, Nutanix Cloud Platform and Red Hat OpenShift (including OpenStack Services) can be complex for IT organizations due to lack of staff knowledge of the intricacies involved in each platform. These systems require specialized skills to effectively integrate and manage both virtualized and container workloads. Dell Technologies helps by implementing and configuring essential elements of these environments, enhancing security and data protection for critical on-premises workloads and ensuring a robust foundational infrastructure. This expertise allows organizations to focus on their core operations while leveraging the full potential of these powerful cloud platforms.



If you are building your foundational infrastructure on Microsoft Azure Local, utilize Dell experts to implement secure, flexible, and scalable access to Windows desktops and applications from practically anywhere.

## Efficiently move data from where it is, to where it will drive innovation

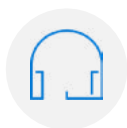
Successful data migration is crucial for organizations aiming to extend to new ecosystems, upgrade systems, undergo digital transformations or enhance data management strategies. When migrating data between ecosystem platforms, Dell experts will provide greater control, security and value through standardized processes in planning, execution and knowledge transfer. We lower risk through expert-delivered best practices, with a vendor agnostic methodology. Our proven application-centric approach for large, complex migrations eliminates most human errors, reduces outage windows, shortens project times and increases staff efficiency, minimizing business impact.

## Make Dell Technologies Services your multicloud by design partner

Our outcome focused approach will accelerate your ability to deliver a multicloud by design that will drive your business forward, harmonizing business and IT strategies. With Dell as your trusted partner, you can focus more on delivering services to your business and your business can focus on delivering innovation and growth.



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