Enhance your vulnerability management program and map your Zero Trust initiatives

Dell Cybersecurity Advisory Services

With the increasing digitization of businesses and the value of the data they generate, organizations need to better understand their cybersecurity strategy. From vulnerability management to recovery after a cyberattack, having the people, processes and technologies in place to better protect the business and become more resilient is essential to ongoing operations.

Vulnerability management is a key part of improving cyber hygiene, but also presents challenges for many. Organizations need to rely on advanced tools to help discover, assess and remediate vulnerable IT assets across the business. However, due to the number of known vulnerabilities, this is challenging and requires understanding the context around those vulnerabilities by applying relative risk to the business and other key metrics to drive prioritization.

Key Benefits

- Scan for vulnerabilities and prioritize action
- Advance your vulnerability management program with expert advice
- Chart your path to Zero Trust with actionable recommendations and clear next steps tying together people, processes and technologies

Beyond managing vulnerabilities, organizations also struggle with defining a cybersecurity strategy which considers gaps, opportunities and business risk to clearly prioritize initiatives. Without a clearly defined path to improving cybersecurity posture, experts within the organization are jumping from project to project without a clear top-level goal to unify the organization around the broader objective of reducing risk to the business. There must be a better way!

2021: Over 20,000 known vulnerabilities or an increase of 10% over 2020

Service Description

The Dell Cybersecurity Advisory Services facilitate a plan for beneficial and lasting change. Our cybersecurity consultants work with you to determine how to build maturity in your vulnerability management program and chart a path to achieving your Zero Trust goals. Our services are designed to help assess your cybersecurity planning and advise you on the best course of action based on the needs of your business.
We work with you to evaluate your IT assets, scan and prioritize exposures and identify threats and risks. Our consultants use advanced tools which apply context to individual vulnerabilities and inform prioritization. This is essential in better understanding what to address first, not only relying on the merits of the individual exposure, but also on potential impacts to your business based on the technologies you’re using. The vulnerability scan results are detailed in actionable documentation and reviewed with your teams during an advisory session where we make recommendations based on vulnerability management best practices.

In the Cybersecurity Advisory Core service, we build on top of the vulnerability scanning and recommendations with a workshop focused on Zero Trust and advising on policies, technologies and how to best align your organization. We understand that you’re already on the path to Zero Trust and have investments across IT which enable various aspects of Zero Trust. This workshop is all about aligning where you are today with a vision for the future with actionable steps to better secure your organization. The Dell Technologies approach to Zero Trust is tightly aligned with National Institute of Standards and Technologies (NIST) and Department of Defense (DOD) standards for achieving Zero Trust. This model enforces trust across devices, users, sessions, applications and data through centralized policy management and driven by deep analytics and visibility and automation and orchestration across the stack. This is all documented on an easy-to-understand view showing current state, a program roadmap and the future state including risk optimization and return on investment (ROI) analysis.

**Summary of Benefits**

The Dell Cybersecurity Advisory Services delivers actionable recommendations to improve your cybersecurity posture. Dell Technologies Consulting Services can help you:

- Conduct a deep vulnerability analysis and provide a prioritized list of exposures to address
- Understand vulnerability management best practices and provide detailed documentation for improvements
- Gain a roadmap for achieving your Zero Trust goals by aligning your existing investments with a long-term vision, documented in a detailed deliverable

**Contact your sales representative today**