Top 5 reasons to partner with Dell Technologies

1. The right fit at the right cost

Get cloud solutions that support everything your cloud service provider requires. Cutting-edge equipment from a vendor with a 12-month lead time could enable up to 107% faster performance. Dell Technologies can deliver faster performance with up to two 4th-generation Intel® Xeon® Scalable processors (up to 32 cores per socket), 28% per watt performance increase compared to previous generation servers. We provide open ecosystem options that increase cloud service provider value partnering with Dell Technologies.

2. Open solutions

Driven by business velocity — at Dell Technologies, we understand the urgency to optimize and simplify your operations, which is a key driver for the cloud service providers value partnering with Dell Technologies.

3. Early access to products

Work directly with Dell engineers prior to production, to validate and optimize your operations across multivendor infrastructure.

4. Industry-standard PowerEdge servers

Open solutions are designed using modular and standard-form factors. Get right-sized solutions that include everything your cloud service providers require. Cutting-edge equipment from a vendor with a 12-month lead time could enable up to 107% faster performance. Dell Technologies can deliver faster performance with up to two 4th-generation Intel® Xeon® Scalable processors (up to 32 cores per socket), 28% per watt performance increase compared to previous generation servers. We provide open ecosystem options that increase cloud service provider value partnering with Dell Technologies.

5. Secure supply chain

Gain peace of mind knowing the Dell secure supply chain ensures the integrity and authenticity of its products from the initial design phase to final delivery, safeguarding customers against potential opportunists by malware.

Dell Technologies is your trusted partner

We are committed to backing you up from manufacture to delivery. Purpose-built PowerEdge HS5610 and HS5620 cloud scale servers and the Hyperscale Next program.

- Scalable processors (up to 32 cores per socket), 2TB of memory, and a variety of SAS/SATA and NVMe® storage options.

- Tailored for quick deployment

- Optimized for digital and hosting services infrastructures

- Secure supply chain

- Early access to products

- Industry-standard PowerEdge servers

- Open solutions

- The right fit at the right cost

Compromise is not an option for cloud service providers managing large-scale, multivendor data centers. At Dell Technologies, we understand the urgency to optimize and simplify your operations, which is a key driver for the cloud service providers value partnering with Dell Technologies.

Get exclusive access to the products you need, at the right cost, with optimized and open solutions delivered with Dell PowerEdge cloud scale servers and the Hyperscale Next program.

Hyperscale Next is a program designed exclusively for cloud service providers that drives business velocity with leading-edge offerings. Purpose-built PowerEdge HS5610 and HS5620 cloud scale servers deliver faster performance up to two 4th-generation Intel® Xeon® Scalable processors (up to 32 cores per socket), 28% of memory, and a variety of SAS/SATA and NVMe® storage options.