



# The Business Value of a Three-year Server Replacement Cycle for Large Organizations

IDC's research with companies having 500+ employees demonstrates that organizations replacing their servers every three years will see a total cost advantage of \$6,100 to \$14,000 per server when compared to more lengthy replacement cycles. **A company with 1,000 employees running 200 business applications on 27 servers will reduce their total cost of ownership for server operations by 22% compared to a six-year replacement cycle.**

## KEY SAVINGS RESULTS



**\$13 million**  
annual additional revenue generated

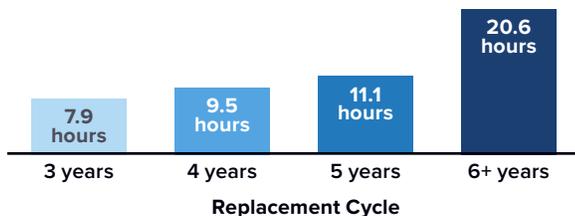


**\$369,000**  
annual lower total cost of operations



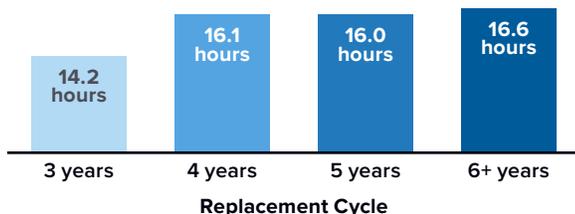
**3,299**  
annual IT staff hours saved to deploy/run/support

## Unplanned Server Downtime Hours per Employee per Year



**Performance Improvements**  
**162% more** unplanned downtime if you wait to upgrade

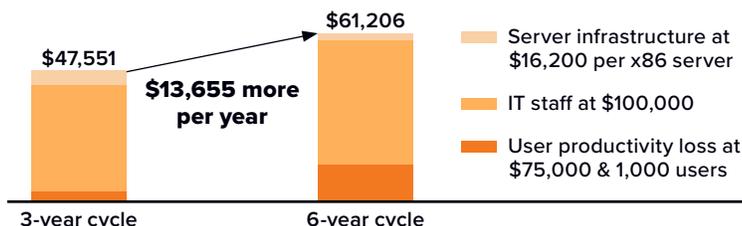
## IT Staff Time Savings with Faster Refresh Cycles (hours per server per week)



**14% less time overall**  
**35% less time upgrading**  
**22% less time provisioning**

**12% less time configuring**  
**11% less time responding to security incidents**

## Total Annual Costs per Server



Replacing all servers twice in a 6-year cycle **costs \$2.22M less than replacing just once**

See the complete picture: [download the white paper](#)