The Hyperscale Next Program

Drive business velocity with acceleration infrastructures

The Hyperscale Next Program drives your business velocity with leading-edge offerings tailored for cloud service providers and hosters. Rely on our trusted solutions, rapidly enable with hands-on partnership, and manage efficiently at scale to grow your business at your pace while minimizing risk.

- React quickly to evolving technologies and customer demands
- Expand your catalog of cloud services and applications
- Quickly deliver differentiated performance for target workloads

What is the Hyperscale Next Program?

The Hyperscale Next program is designed for IT computer offerings to third party users. Get early access to Dell’s purpose-built PowerEdge servers designed for infrastructures providing digital and hosting services. Reduce your time to market by collaborating with our engineering team to tailor and validate platforms for your specific workloads. Ongoing, flexible, and targeted services enable you to accelerate your ramp to scale.

What will I receive as part of the program?

Early Access to Technologies
The right products from a partner you trust. Increase your reliability, productivity, and security by partnering with Dell

Performance Tuning
Intel® + Dell engineering collaboration, workload-specific performance tuning ahead of launch at no cost

Factory Configuration Services
System settings, asset tagging, system image and card placement

Rack Integration Services
Receive systems racked and ready for integration into your data center

ProSupport One for data centers
Access to designated support experts who are knowledgeable of your environment

Self-service Support Technology
Helpdesk APIs for Warranty Support Requests and Parts Dispatch

Factory Configuration Services
System settings, asset tagging, system image and card placement

1.5 million replacement parts dispatched annually from 774 parts distribution centers by Dell Technologies Services Intelligence

Dell Technologies customers with a Technical Account Manager (TAM) experience a 33% reduction in average time to resolution (TTR) of service requests

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Why Dell Cloud Servers?

Dell delivers technology optimization without the financial and operational burden of supporting extreme configurations. Dell PowerEdge R650xs CSP and R750xs CSP cloud servers are designed and optimized to give you the ability to deliver two sockets with up to 32 cores each, 1TB of memory, and reduced power requirements by up to 12% to run your data center and scale at your pace.

Achieve 37% higher VM density per server (R750xs vs. R740xd)2

Realize 22% more orders per watt, (R750xs vs. R740xd)2

Process 76% more orders per minute per server (R750xs vs R740xd)2

Support 61% more virtual desktop users per server vs last gen (Dell R650xs vs R640)1

Consume 11.8% fewer watts per VDI session vs last gen (Dell R650xs vs R640)1

Work with your Dell account team for more detailed information on the Hyperscale Next program or email Hyperscale.Next@Dell.com

1 - Dell EMC PowerEdge R650xs vs R640 VDI performance comparison (principledtechnologies.com)
2 - Dell EMC PowerEdge R750xs vs R740 VDI performance comparison (principledtechnologies.com)