OBTAINING QUOTES:

- 1. For product and pricing information, visit the <u>Dell Marketing LP</u> website or contact your Agency's <u>sales representative</u>. Authorized DIR Resellers are available through this Contract. You can also obtain product and pricing information from "Dell Authorized DIR Resellers/Order Fulfillers" found <u>here</u>. These are the only Resellers that are authorized to provide quotations under this contract.
- 2. When you **REQUEST A QUOTE** remember to ask for Pricing for DIR Contract Number DIR-TSO-3763.
- 3. If you want bundled pricing to be itemized line-by-line, be sure to request **Line-Item Description**, **SKU**, and **Pricing**.

PLACING ORDERS:

- 1. Working with Dell Direct: Generate a purchase order, made payable to Dell Marketing, L.P. Please reference Dell's DIR Contract Number DIR-TSO-3763 and Dell's internal Contract Code 75AHH on your purchase order.
- 2. Working with an Authorized DIR Reseller: Generate a purchase order, made payable to any of the Authorized Dell DIR Resellers found here. Please reference Dell's DIR Contract Number DIR-TSO-3763 and the Authorized DIR Reseller's unique Dell Contract Code on your Purchase Order. The reseller will list both the DIR Contract Number (DIR-TSO-3763) and their Dell Contract Code (75AHH) on their quote. You may email your Purchase Order to your Dell Direct Sales Representative or if you are working with an Authorized Reseller you may e-mail your Purchase Order directly to them.