

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	MIFD-CLT0001	SEL myInsight CLIENT 1-50 USERS PER SEAT	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-CLT0051	SEL myInsightCLIENT 51-200 USERS PERSEAT	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-CLT0201	SEL myInsightCLIENT 201-500USERS PERSEAT	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-CLT0501	SEL myInsightCLIENT501-1250USERS PERSEAT	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-CLT1251	SEL myInsight CLIENT 1250+USERS PER SEAT	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-FLT00001	SEL myInsight 1-50 USR FLOAT 1YR LEASE	\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-FLT00051	SEL myInsight 51-200USR FLOAT 1YRLEASE	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-FLT00201	SEL myInsight 201-500 USR FLOAT 1YRLEASE	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-FLT00501	SEL myInsight 501-1250USR FLOAT 1YRLEASE	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFD-FLT01251	SEL myInsight 1251+ USR FLOAT 1YR LEASE	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFDLS-CSM	SEL myInsight for DCTM LS ConsumerASL=UA	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	MIFDLS-CTB	SEL myInsight forDCTM LS ContributASL=UA	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPEXOR	
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$192,000.00	K	31%	\$132,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$165,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$128,000.00	K	31%	\$88,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA	
5	EMC-SEL-BTPE-1YR	SEL BlueTalon Policy Engine AIM Only 1Y	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON	
5	EMC-SEL-BTPE-2YR	SEL BlueTalon Policy Engine AIM Only 2Y	\$641,026.00	K	31%	\$442,307.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON	
5	EMC-SEL-BTPE-3YR	SEL BlueTalon Policy Engine AIM Only 3Y	\$769,231.00	K	31%	\$530,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON	
5	EM-815-0010	SEL 815 FC HBA SINGLE PORT 8GBPS	\$1,450.00	K	31%	\$1,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE	
5	XBR-R000294	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT KI	\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE	
5	10GE-SFPPAOC0701	SEL-10GE SFP+ TwinAx Active Optic Cbl.7m	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10GE-SFPPAOC1001	SEL-10GE SFP+ TwinAx Optical Cable, 10m	\$410.00	K	31%	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-LR	SEL 10GBASE-LR SFP+ (LC) <=10km/SMF	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-LR-8	SEL 10GBASE-LR SFPP SMF LC CONNECTOR 8	\$15,160.00	K	31%	\$10,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-SR	SEL 10GBASE-SR SFP+ (LC) <=300m/MMF	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-SR-8	SEL 10GBASE-SR SFPP MMF LC CONNECTOR	\$5,160.00	K	31%	\$3,560.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-TWX0108	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3												

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00	K	31%	\$215.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$122.13	K	31%	\$177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-LHA-OM-T	SEL-1000Base-LHA SFP optic, SMF	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$362.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	\$3,780.00	K	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	E1MG-TX	SEL 1000BASE-TX SFP Copper RJ-45Conn	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6400-C12-MGNT	SEL-6430/-C12 Magnet Mount Kit	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6400-C12-RMK	SEL-6430/-C12 2-Post Mount Kit	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,295.00	K	31%	\$1,583.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,795.00	K	31%	\$1,928.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$4,095.00	K	31%	\$2,825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6430-C12	SEL-12-port 1G Compact Switch (4 PoE+)	\$1,095.00	K	31%	\$755.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX64502X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6450-C12-PD	SEL-12-port 1G Compact Switch (4 PoE+)PD	\$1,595.00	K	31%	\$1,100.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7000-RMK	SEL-RACK MOUNT KIT,2 POST,ICX7750/7450	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-24	SEL-24-port 1 GbE switch with 8x1GbE SFP	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-24-2X10G	SEL-24prt 1 G bundle 2x1GbE/10GbE+6x1GbE	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-24G	SEL-24-port 1 GbE 4x1GbE SFP	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-24P	SEL-24-prt 1 GbE switch PoE+ 360W	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-24P2X10G	SEL-24-prt 1 GbE switch PoE+ 360W bundle	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	ICX7250-2X10GPOD	SEL-7250 Upgrd uplink prts to 2x1GE/10GE	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	UPG-STM-1KH-2KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(1Gbps)	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KH-2KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(2Gbps)	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KH-4KH	SEL-UPG-VTM Std Ed(1Gbps)>Ent(20Gbps)	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KH-4KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(5Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KH-4KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(10Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KH-4KVH	SEL-UPG-VTM Std Ed(1Gbps)>Ent Unlimited	\$45,080.00	K	31%	\$31,105.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-H-H1	SEL-UPG-VTM Std Ed(1Gbps)up to(5Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-2KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(1Gbps)	\$14,720.00	K	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-2KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(2Gbps)	\$22,080.00	K	31%	\$15,235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-4KH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(20Gbps)	\$46,920.00	K	31%	\$32,374.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-4KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(5Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-4KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(10Gbps)	\$40,480.00	K	31%	\$27,931.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KL-4KVH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Unlimited	\$53,360.00	K	31%	\$36,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-L-H	SEL-UPG-VTM Std Ed(10Mbps)up to(1Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-L-H1	SEL-UPG-VTM Std Ed(10Mbps)up to(5Gbps)	\$16,560.00	K	31%	\$11,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-L-M	SEL-UPG-VTM Std Ed(10Mbps)up to(200Mbps)	\$3,680.00	K	31%	\$2,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-2KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(1Gbps)	\$11,040.00	K	31%	\$7,617.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-2KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(2Gbps)	\$18,400.00	K	31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-4KH	SEL-UPG-VTM Std Ed(200Mbps)>Ent(20Gbps)	\$43,240.00	K	31%	\$29,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-4KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(5Gbps)	\$28,520.00	K	31%	\$19,678.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-4KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(10Gbps)	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1KM-4KVH	SEL-UPG-VTM Std Ed(200Mbps)>Ent Unlimited	\$49,680.00	K	31%	\$34,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-M-H	SEL-UPG-VTM Std Ed(200Mbps)up to(1Gbps)	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-1K-M-H1	SEL-UPG-VTM Std Ed(200Mbps)up to(5Gbps)	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KL-4KH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(20Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KL-4KL	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(5Gbps)	\$17,480.00	K	31%	\$12,061.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KL-4KM	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(10Gbps)	\$25,760.00	K	31%	\$17,774.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KL-4KVH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent Unlimited	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2K-L-M	SEL-UPG-VTM ENT Ed(1Gbps)up to(2Gbps)	\$7,360.00	K	31%	\$5,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KM-4KH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(20Gbps)	\$24,840.00	K	31%	\$17,139.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KM-4KL	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(5Gbps)	\$10,120.00	K	31%	\$6,982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET	
5	UPG-STM-2KM-4KM	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(10Gbps)	\$18,4											

EMC WSCA Contract MNWNC-109 3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	11-1786-LIC-L1	SEL: CA6-DEVK-F-L1	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1786-LIC-L2	SEL: CA6-DEVK-F-L2	\$20,460.00	K	31%	\$14,117.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1786-LIC-L3	SEL: CA6-DEVK-F-L3	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1786-LIC-L4	SEL: CA6-DEVK-F-L4	\$19,140.00	K	31%	\$13,206.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1786-LIC-L5	SEL: CA6-DEVK-F-L5	\$18,260.00	K	31%	\$12,599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC	SEL: THIN5-STE-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC-L1	SEL: THIN5-STE-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC-L2	SEL: THIN5-STE-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC-L3	SEL: THIN5-STE-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC-L4	SEL: THIN5-STE-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC-L5	SEL: THIN5-STE-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC	SEL: THIN5-100PK-F	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC-L1	SEL: THIN5-100PK-F-L1	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC-L2	SEL: THIN5-100PK-F-L2	\$1,943.70	K	31%	\$1,341.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC-L3	SEL: THIN5-100PK-F-L3	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC-L4	SEL: THIN5-100PK-F-L4	\$1,818.30	K	31%	\$1,254.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC-L5	SEL: THIN5-100PK-F-L5	\$1,734.70	K	31%	\$1,196.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev Ti 6M Min 10	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L1	SEL: VR6-OSTD25-F-L1	\$3,268.00	K	31%	\$2,253.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L2	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L3	SEL: VR6-OSTD25-F-L3	\$3,094.00	K	31%	\$2,134.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L4	SEL: VR6-OSTD25-F-L4	\$2,991.00	K	31%	\$2,063.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L5	SEL: VR6-OSTD25-F-L5	\$2,853.00	K	31%	\$1,968.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L1	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L2	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L3	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L4	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L5	SEL: VR6-OADV25-F-L5	\$6,277.00	K	31%	\$4,331.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC	SEL: VR6-OENT25-F	\$19,113.00	K	31%	\$13,187.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L1	SEL: VR6-OENT25-F-L1	\$18,157.00	K	31%	\$12,528.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L2	SEL: VR6-OENT25-F-L2	\$17,775.00	K	31%	\$12,264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L3	SEL: VR6-OENT25-F-L3	\$17,201.00	K	31%	\$11,868.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L4	SEL: VR6-OENT25-F-L4	\$16,628.00	K	31%	\$11,473.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L5	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L1	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L2	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L3	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L4	SEL: VR6-OSTDOADV-UG-F-L4	\$3,948.00	K	31%	\$2,724.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC	SEL: VR6-OSTD-OENT-UG-F	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L1	SEL: VR6-OSTDOENT-UG-F-L1	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L2	SEL: VR6-OSTDOENT-UG-F-L2	\$16,036.00	K	31%	\$11,064.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L3	SEL: VR6-OSTDOENT-UG-F-L3	\$15,518.00	K	31%	\$10,707.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L4	SEL: VR6-OSTDOENT-UG-F-L4	\$15,001.00	K	31%	\$10,350.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L1	SEL: VR6-OADV-OENT-UG-F-L1	\$12,070.00	K	31%	\$8,328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L2	SEL: VR6-OADV-OENT-UG-F-L2	\$11,816.00	K	31%	\$8,153.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L3	SEL: VR6-OADV-OENT-UG-F-L3	\$11,435.00	K	31%	\$7,890.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L4	SEL: VR6-OADV-OENT-UG-F-L4	\$11,053.00	K	31%	\$7,626.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L1	SEL: VR6-VU10-F-L1	\$784.00	K	31%	\$540.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	\$767.00	K	31%	\$529.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	\$718.00	K	31%	\$495.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L1	SEL: VR6-VU100-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L2	SEL: VR6-VU100-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L2	SEL: HZ-FLX-10-F-L2	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L4	SEL: HZ-FLX-10-F-L4	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OE-F	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	\$4,153.00	K	31%	\$2,865.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC	SEL: MGP-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L2	SEL: MGP-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC	SEL: MGP-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC-L1	SEL: MGP-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC-L2	SEL: MGP-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC-L3	SEL: MGP-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC-L3	SEL: MW-MGP-10-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC-L4	SEL: MW-MGP-10-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2069-LIC-L5	SEL: MW-MGP-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC	SEL: MW-MGP-100-F	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC-L1	SEL: MW-MGP-100-F-L1	\$11,035.00	K	31%	\$7,614.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC-L2	SEL: MW-MGP-100-F-L2	\$10,803.00	K	31%	\$7,454.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC-L3	SEL: MW-MGP-100-F-L3	\$10,454.00	K	31%	\$7,213.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC-L4	SEL: MW-MGP-100-F-L4	\$10,106.00	K	31%	\$6,973.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2070-LIC-L5	SEL: MW-MGP-100-F-L5	\$9,641.00	K	31%	\$6,652.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC-L1	SEL: ST6-VSAN-F-L1	\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC-L2	SEL: ST6-VSAN-F-L2	\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC-L3	SEL: ST6-VSAN-F-L3	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2112-LIC-L5	SEL: ST6-VSAN-F-L5	\$2,277.94	K	31%	\$1,571.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	\$11,739.00	K	31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC-L3	SEL: ST6-VSA-VSAN-UG-F-L3	\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L4	\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2113-LIC-L5	SEL: ST6-VSA-VSAN-UG-F-L5	\$10,476.68	K	31%	\$7,228.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC	SEL: ST6-VSDT100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2114-LIC-L5	SEL: ST6-VSDT100-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC	SEL: ST6-VSDT10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC-L1	SEL: ST6-VSDT10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC-L2	SEL: ST6-VSDT10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC-L3	SEL: ST6-VSDT10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC-L4	SEL: ST6-VSDT10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2115-LIC-L5	SEL: ST6-VSDT10-F-L5	\$456.50	K	31%	\$314.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2116-LIC	SEL: VCS6-FND-F	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.		

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2121-LIC-L4	SEL: VC-SRM6-25S-F-L4	\$4,665.00	K	31%	\$3,218.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2121-LIC-L5	SEL: VC-SRM6-25S-F-L5	\$4,450.88	K	31%	\$3,071.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2200-LIC	SEL: V-PS-AWT-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2202-LIC	SEL: UEM-CCU-10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2202-LIC-L1	SEL: UEM-CCU-10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2202-LIC-L2	SEL: UEM-CCU-10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2202-LIC-L3	SEL: UEM-CCU-10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2202-LIC-L4	SEL: UEM-CCU-10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2203-LIC	SEL: UEM-CCU-100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2203-LIC-L2	SEL: UEM-CCU-100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2203-LIC-L3	SEL: UEM-CCU-100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2203-LIC-L4	SEL: UEM-CCU-100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2204-LIC	SEL: UEM-NU-10-F	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2204-LIC-L1	SEL: UEM-NU-10-F-L1	\$314.00	K	31%	\$216.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	\$307.00	K	31%	\$211.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2204-LIC-L3	SEL: UEM-NU-10-F-L3	\$297.00	K	31%	\$204.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2204-LIC-L4	SEL: UEM-NU-10-F-L4	\$287.00	K	31%	\$198.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2205-LIC	SEL: UEM-NU-100-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2205-LIC-L1	SEL: UEM-NU-100-F-L1	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2205-LIC-L2	SEL: UEM-NU-100-F-L2	\$3,069.00	K	31%	\$2,117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2205-LIC-L3	SEL: UEM-NU-100-F-L3	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2205-LIC-L4	SEL: UEM-NU-100-F-L4	\$2,871.00	K	31%	\$1,980.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	\$81,818.00	K	31%	\$56,454.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC	SEL: VR6-MEDI-F	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	\$62,700.00	K	31%	\$43,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	\$61,380.00	K	31%	\$42,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	\$57,420.00	K	31%	\$39,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2248-LIC-L5	SEL: VR6-MEDI-F-L5	\$54,780.00	K	31%	\$37,798.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2253-LIC	SEL: WS12-LW-FE	\$274.99	K	31%	\$189.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2254-LIC	SEL: WS12-LW-UG-FE	\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2285-LIC-L5	SEL: ST6-RB-25VM-F-L5	\$11,412.50	K	31%	\$7,874.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC	SEL: HZ-FLX-AD10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC-L1	SEL: HZ-FLX-AD10-F-L1	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC-L2	SEL: HZ-FLX-AD10-F-L2	\$1,534.50	K	31%	\$1,058.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC-L3	SEL: HZ-FLX-AD10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC-L4	SEL: HZ-FLX-AD10-F-L4	\$1,435.50	K	31%	\$990.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2288-LIC-L5	SEL: HZ-FLX-AD10-F-L5	\$1,369.50	K	31%	\$944.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2313-LIC	SEL: HZ-F7WS11-FLX-UG-F	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2313-LIC-L1	SEL: HZ-F7WS11-FLX-UG-FL1	\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2313-LIC-L2	SEL: HZ-F7WS11-FLX-UG-FL2	\$153.45	K	31%	\$105.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2313-LIC-L3	SEL: HZ-F7WS11-FLX-UG-FL3	\$148.50	K	31%	\$102.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2313-LIC-L4	SEL: HZ-F7WS11-FLX-UG-FL4	\$143.55	K	31%	\$99.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0			

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2370-LIC-L4	SEL: HZ7-AVE-ENC10-UGF-L4	\$4,158.17	K	31%	\$2,869.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2370-LIC-L5	SEL: HZ7-AVE-ENC10-UG-F-L5	\$3,966.99	K	31%	\$2,737.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC	SEL: HZ7-AVE-ENC100-UG-F	\$47,795.00	K	31%	\$32,978.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC-L1	SEL: HZ7-AVE-ENC100-UGF-L1	\$45,405.25	K	31%	\$31,329.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC-L2	SEL: HZ7-AVE-ENC100-UGF-L2	\$44,449.35	K	31%	\$30,670.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC-L3	SEL: HZ7-AVE-ENC100-UGF-L3	\$43,015.50	K	31%	\$29,680.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC-L4	SEL: HZ7-AVE-ENC100-UGF-L4	\$41,581.65	K	31%	\$28,691.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2371-LIC-L5	SEL: HZ7-AVE-ENC100-UG-F-L5	\$39,669.85	K	31%	\$27,372.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC-L1	SEL: HZ7-AVE-ENN10-UGF-L1	\$2,643.85	K	31%	\$1,824.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC-L2	SEL: HZ7-AVE-ENN10-UGF-L2	\$2,588.19	K	31%	\$1,785.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC-L3	SEL: HZ7-AVE-ENN10-UGF-L3	\$2,504.70	K	31%	\$1,728.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC-L4	SEL: HZ7-AVE-ENN10-UGF-L4	\$2,421.21	K	31%	\$1,670.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2372-LIC-L5	SEL: HZ7-AVE-ENN10-UG-F-L5	\$2,309.89	K	31%	\$1,593.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F	\$27,830.00	K	31%	\$19,202.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC-L1	SEL: HZ7-AVE-ENN100-UGF-L1	\$26,438.50	K	31%	\$18,242.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC-L2	SEL: HZ7-AVE-ENN100-UGF-L2	\$25,881.90	K	31%	\$17,858.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC-L3	SEL: HZ7-AVE-ENN100-UGF-L3	\$25,047.00	K	31%	\$17,282.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC-L4	SEL: HZ7-AVE-ENN100-UGF-L4	\$24,212.10	K	31%	\$16,706.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2373-LIC-L5	SEL: HZ7-AVE-ENN100-UG-F-L5	\$23,098.90	K	31%	\$15,938.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F	\$5,868.50	K	31%	\$4,049.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC-L1	SEL: HZ7-AVS-ENC10-UGF-L1	\$5,575.08	K	31%	\$3,846.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC-L2	SEL: HZ7-AVS-ENC10-UGF-L2	\$5,457.71	K	31%	\$3,765.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC-L3	SEL: HZ7-AVS-ENC10-UGF-L3	\$5,281.65	K	31%	\$3,644.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC-L4	SEL: HZ7-AVS-ENC10-UGF-L4	\$5,105.60	K	31%	\$3,522.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2374-LIC-L5	SEL: HZ7-AVS-ENC10-UG-F-L5	\$4,870.86	K	31%	\$3,360.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC	SEL: HZ7-AVS-ENC100-UG-F	\$58,685.00	K	31%	\$40,492.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC-L1	SEL: HZ7-AVS-ENC100-UGF-L1	\$55,750.75	K	31%	\$38,468.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC-L2	SEL: HZ7-AVS-ENC100-UGF-L2	\$54,577.05	K	31%	\$37,658.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC-L3	SEL: HZ7-AVS-ENC100-UGF-L3	\$52,816.50	K	31%	\$36,443.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC-L4	SEL: HZ7-AVS-ENC100-UGF-L4	\$51,055.95	K	31%	\$35,228.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2375-LIC-L5	SEL: HZ7-AVS-ENC100-UG-F-L5	\$48,708.55	K	31%	\$33,608.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F	\$3,509.00	K	31%	\$2,421.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC-L1	SEL: HZ7-AVS-ENN10-UGF-L1	\$3,333.55	K	31%	\$2,300.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC-L2	SEL: HZ7-AVS-ENN10-UGF-L2	\$3,263.37	K	31%	\$2,251.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC-L3	SEL: HZ7-AVS-ENN10-UGF-L3	\$3,158.10	K	31%	\$2,179.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC-L4	SEL: HZ7-AVS-ENN10-UGF-L4	\$3,052.83	K	31%	\$2,106.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2376-LIC-L5	SEL: HZ7-AVS-ENN10-UG-F-L5	\$2,912.47	K	31%	\$2,009.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F	\$35,090.00	K	31%	\$24,212.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC-L1	SEL: HZ7-AVS-ENN100-UGF-L1	\$33,335.50	K	31%	\$23,001.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC-L2	SEL: HZ7-AVS-ENN100-UGF-L2	\$32,633.70	K	31%	\$22,517.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC-L3	SEL: HZ7-AVS-ENN100-UGF-L3	\$31,581.00	K	31%	\$21,790.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC-L4	SEL: HZ7-AVS-ENN100-UGF-L4	\$30,528.30	K	31%	\$21,064.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2377-LIC-L5	SEL: HZ7-AVS-ENN100-UG-F-L5	\$29,124.70	K	31%	\$20,096.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2378-LIC-L1	SEL: HZ7-EAD-STD10-UG-F-L1	\$1,828.75	K	31%	\$1,261.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-23													

EMC WSCA Contract MNWNC-109 3rd Party Price List
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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2383-LIC-L3	SEL: HZ7-ENN-100-F-L3	\$34,650.00	K	31%	\$23,908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2383-LIC-L4	SEL: HZ7-ENN-100-F-L4	\$33,495.00	K	31%	\$23,111.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2383-LIC-L5	SEL: HZ7-ENN-100-F-L5	\$31,955.00	K	31%	\$22,048.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC-L1	SEL: HZ7-ENN-ENC-10-UGF-L1	\$2,586.38	K	31%	\$1,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC-L2	SEL: HZ7-ENN-ENC-10-UGF-L2	\$2,531.93	K	31%	\$1,747.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC-L3	SEL: HZ7-ENN-ENC-10-UGF-L3	\$2,450.25	K	31%	\$1,690.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC-L4	SEL: HZ7-ENN-ENC-10-UGF-L4	\$2,368.58	K	31%	\$1,634.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2384-LIC-L5	SEL: HZ7-ENN-ENC-10-UG-F-L5	\$2,259.68	K	31%	\$1,559.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC-L1	SEL: HZ7-ENN-ENC-100-UGF-L1	\$25,863.75	K	31%	\$17,845.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC-L2	SEL: HZ7-ENN-ENC-100-UGF-L2	\$25,319.25	K	31%	\$17,470.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC-L3	SEL: HZ7-ENN-ENC-100-UGF-L3	\$24,502.50	K	31%	\$16,906.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC-L4	SEL: HZ7-ENN-ENC-100-UGF-L4	\$23,685.75	K	31%	\$16,343.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2385-LIC-L5	SEL: HZ7-ENN-ENC-100-UG-F-L5	\$22,596.75	K	31%	\$15,591.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC	SEL: HZ7-ENTA-STD10-UG-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC-L1	SEL: HZ7-ENTA-STD10-UGF-L1	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC-L2	SEL: HZ7-ENTA-STD10-UGF-L2	\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC-L3	SEL: HZ7-ENTA-STD10-UGF-L3	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC-L4	SEL: HZ7-ENTA-STD10-UGF-L4	\$957.00	K	31%	\$660.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2386-LIC-L5	SEL: HZ7-ENTA-STD10-UG-F-L5	\$913.00	K	31%	\$629.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC	SEL: HZ7-ENTA-STD100-UG-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC-L1	SEL: HZ7-ENTA-STD100-UGF-L1	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC-L2	SEL: HZ7-ENTA-STD100-UGF-L2	\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC-L3	SEL: HZ7-ENTA-STD100-UGF-L3	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC-L4	SEL: HZ7-ENTA-STD100-UGF-L4	\$9,570.00	K	31%	\$6,603.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2387-LIC-L5	SEL: HZ7-ENTA-STD100-UG-F-L5	\$9,130.00	K	31%	\$6,299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC	SEL: HZ7-LXC-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC-L1	SEL: HZ7-LXC-10-F-L1	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC-L2	SEL: HZ7-LXC-10-F-L2	\$1,534.50	K	31%	\$1,058.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC-L3	SEL: HZ7-LXC-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC-L4	SEL: HZ7-LXC-10-F-L4	\$1,435.50	K	31%	\$990.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2388-LIC-L5	SEL: HZ7-LXC-10-F-L5	\$1,369.50	K	31%	\$944.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC	SEL: HZ7-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC-L1	SEL: HZ7-LXC-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC-L2	SEL: HZ7-LXC-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC-L3	SEL: HZ7-LXC-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC-L4	SEL: HZ7-LXC-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2389-LIC-L5	SEL: HZ7-LXC-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F	\$5,142.50	K	31%	\$3,548.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC-L1	SEL: HZ7-LXC-ENC-10-UGF-L1	\$4,885.38	K	31%	\$3,370.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC-L2	SEL: HZ7-LXC-ENC-10-UGF-L2	\$4,782.53	K	31%	\$3,299.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC-L3	SEL: HZ7-LXC-ENC-10-UGF-L3	\$4,628.25	K	31%	\$3,193.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC-L4	SEL: HZ7-LXC-ENC-10-UGF-L4	\$4,473.98	K	31%	\$3,087.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2390-LIC-L5	SEL: HZ7-LXC-ENC-10-UG-F-L5	\$4,268.28	K	31%	\$2,945.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F	\$51											

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2396-LIC-L2	SEL: HZ7-MRG-ADC-10-UGF-L2	\$2,813.25	K	31%	\$1,941.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC-L3	SEL: HZ7-MRG-ADC-10-UGF-L3	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC-L4	SEL: HZ7-MRG-ADC-10-UGF-L4	\$2,631.75	K	31%	\$1,815.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC-L5	SEL: HZ7-MRG-ADC-10-UG-F-L5	\$2,510.75	K	31%	\$1,732.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC-L1	SEL: HZ7-MRG-ADC100-UGF-L1	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC-L2	SEL: HZ7-MRG-ADC100-UGF-L2	\$28,132.50	K	31%	\$19,411.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC-L3	SEL: HZ7-MRG-ADC100-UGF-L3	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC-L4	SEL: HZ7-MRG-ADC100-UGF-L4	\$26,317.50	K	31%	\$18,159.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC-L5	SEL: HZ7-MRG-ADC-100-UG-F-L5	\$25,107.50	K	31%	\$17,324.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC-L1	SEL: HZ7-MRG-ADN-10-UGF-L1	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC-L2	SEL: HZ7-MRG-ADN-10-UGF-L2	\$1,125.30	K	31%	\$776.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC-L3	SEL: HZ7-MRG-ADN-10-UGF-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC-L4	SEL: HZ7-MRG-ADN-10-UGF-L4	\$1,052.70	K	31%	\$726.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC-L5	SEL: HZ7-MRG-ADN-10-UG-F-L5	\$1,004.30	K	31%	\$692.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC-L1	SEL: HZ7-MRG-ADN100-UGF-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC-L2	SEL: HZ7-MRG-ADN100-UGF-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC-L3	SEL: HZ7-MRG-ADN100-UGF-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC-L4	SEL: HZ7-MRG-ADN100-UGF-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC-L5	SEL: HZ7-MRG-ADN-100-UG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC-L1	SEL: HZ7-ST-ADC-10-UG-F-L1	\$1,724.25	K	31%	\$1,189.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC-L2	SEL: HZ7-ST-ADC-10-UG-F-L2	\$1,687.95	K	31%	\$1,164.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC-L3	SEL: HZ7-ST-ADC-10-UG-F-L3	\$1,633.50	K	31%	\$1,127.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC-L4	SEL: HZ7-ST-ADC-10-UG-F-L4	\$1,579.05	K	31%	\$1,089.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC-L5	SEL: HZ7-ST-ADC-10-UG-F-L5	\$1,506.45	K	31%	\$1,039.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC-L1	SEL: HZ7-ST-ADC-100-UGF-L1	\$17,242.50	K	31%	\$11,897.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC-L2	SEL: HZ7-ST-ADC-100-UGF-L2	\$16,879.50	K	31%	\$11,646.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC-L3	SEL: HZ7-ST-ADC-100-UGF-L3	\$16,335.00	K	31%	\$11,271.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC-L4	SEL: HZ7-ST-ADC-100-UGF-L4	\$15,790.50	K	31%	\$10,895.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC-L5	SEL: HZ7-ST-ADC-100-UG-F-L5	\$15,064.50	K	31%	\$10,394.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F	\$45,375.00	K	31%	\$31,308.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC-L1	SEL: HZ7-ST-ADC-250-UGF-L1	\$43,106.25	K	31%	\$29,743.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC-L2	SEL: HZ7-ST-ADC-250-UGF-L2	\$42,198.75	K	31%	\$29,117.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC-L3	SEL: HZ7-ST-ADC-250-UGF-L3	\$40,837.50	K	31%	\$28,177.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC-L4	SEL: HZ7-ST-ADC-250-UGF-L4	\$39,476.25	K	31%	\$27,238.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC-L5	SEL: HZ7-ST-ADC-250-UG-F-L5	\$37,661.25	K	31%	\$25,986.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F	\$90,750.00	K	31%	\$62,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC-L1	SEL: HZ7-ST-ADC-500-UGF-L1	\$86,212.50	K	31%	\$59,486.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC-L2	SEL: HZ7-ST-ADC-500-UGF-L2	\$84,397.50	K	31%	\$58,234.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC-L3	SEL: HZ7-ST-ADC-500-UGF-L3	\$81,675.00	K	31%	\$56,355.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC-L4	SEL: HZ7-ST-ADC-500											

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Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2409-LIC-L1	SEL: HZ7-ST-ENC-100-UGF-L1	\$37,358.75	K	31%	\$25,777.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2409-LIC-L2	SEL: HZ7-ST-ENC-100-UGF-L2	\$36,572.25	K	31%	\$25,234.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2409-LIC-L3	SEL: HZ7-ST-ENC-100-UGF-L3	\$35,392.50	K	31%	\$24,420.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2409-LIC-L4	SEL: HZ7-ST-ENC-100-UGF-L4	\$34,212.75	K	31%	\$23,606.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2409-LIC-L5	SEL: HZ7-ST-ENC-100-UG-F-L5	\$32,639.75	K	31%	\$22,521.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F	\$98,312.50	K	31%	\$67,835.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC-L1	SEL: HZ7-ST-ENC-250-UGF-L1	\$93,396.88	K	31%	\$64,443.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC-L2	SEL: HZ7-ST-ENC-250-UGF-L2	\$91,430.63	K	31%	\$63,087.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC-L3	SEL: HZ7-ST-ENC-250-UGF-L3	\$88,481.25	K	31%	\$61,052.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC-L4	SEL: HZ7-ST-ENC-250-UGF-L4	\$85,531.88	K	31%	\$59,017.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2410-LIC-L5	SEL: HZ7-ST-ENC-250-UG-F-L5	\$81,599.38	K	31%	\$56,303.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC	SEL: HZ7-ST-ENC-500-UG-F	\$196,625.00	K	31%	\$135,671.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC-L1	SEL: HZ7-ST-ENC-500-UGF-L1	\$186,793.75	K	31%	\$128,887.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC-L2	SEL: HZ7-ST-ENC-500-UGF-L2	\$182,861.25	K	31%	\$126,174.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC-L3	SEL: HZ7-ST-ENC-500-UGF-L3	\$176,962.50	K	31%	\$122,104.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC-L4	SEL: HZ7-ST-ENC-500-UGF-L4	\$171,063.75	K	31%	\$118,033.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2411-LIC-L5	SEL: HZ7-ST-ENC-500-UG-F-L5	\$163,198.75	K	31%	\$112,607.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC	SEL: HZ7-ST-ENN-1K-UG-F	\$272,250.00	K	31%	\$187,852.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC-L1	SEL: HZ7-ST-ENN-1K-UG-F-L1	\$258,637.50	K	31%	\$178,459.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC-L2	SEL: HZ7-ST-ENN-1K-UG-F-L2	\$253,192.50	K	31%	\$174,702.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC-L3	SEL: HZ7-ST-ENN-1K-UG-F-L3	\$245,025.00	K	31%	\$169,067.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC-L4	SEL: HZ7-ST-ENN-1K-UG-F-L4	\$236,857.50	K	31%	\$163,431.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2412-LIC-L5	SEL: HZ7-ST-ENN-1K-UG-F-L5	\$225,967.50	K	31%	\$155,917.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC	SEL: HZ7-ST-ENN-20-UG-F	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC-L1	SEL: HZ7-ST-ENN-20-UG-F-L1	\$5,172.75	K	31%	\$3,569.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC-L2	SEL: HZ7-ST-ENN-20-UG-F-L2	\$5,063.85	K	31%	\$3,494.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC-L3	SEL: HZ7-ST-ENN-20-UG-F-L3	\$4,900.50	K	31%	\$3,381.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC-L4	SEL: HZ7-ST-ENN-20-UG-F-L4	\$4,737.15	K	31%	\$3,268.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2413-LIC-L5	SEL: HZ7-ST-ENN-20-UG-F-L5	\$4,519.35	K	31%	\$3,118.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC	SEL: HZ7-ST-ENN-200-UG-F	\$54,450.00	K	31%	\$37,570.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC-L1	SEL: HZ7-ST-ENN-200-UGF-L1	\$51,727.50	K	31%	\$35,691.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC-L2	SEL: HZ7-ST-ENN-200-UGF-L2	\$50,638.50	K	31%	\$34,940.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC-L3	SEL: HZ7-ST-ENN-200-UGF-L3	\$49,005.00	K	31%	\$33,813.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC-L4	SEL: HZ7-ST-ENN-200-UGF-L4	\$47,371.50	K	31%	\$32,686.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2414-LIC-L5	SEL: HZ7-ST-ENN-200-UG-F-L5	\$45,193.50	K	31%	\$31,183.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC	SEL: HZ7-ST-ENN-500-UG-F	\$136,125.00	K	31%	\$93,926.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC-L1	SEL: HZ7-ST-ENN-500-UGF-L1	\$129,318.75	K	31%	\$89,229.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC-L2	SEL: HZ7-ST-ENN-500-UGF-L2	\$126,596.25	K	31%	\$87,351.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC-L3	SEL: HZ7-ST-ENN-500-UGF-L3	\$122,512.50	K	31%	\$84,533.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC-L4	SEL: HZ7-ST-ENN-500-UGF-L4	\$118,428.75	K	31%	\$81,715.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2415-LIC-L5	SEL: HZ7-ST-ENN-500-UG-F-L5	\$112,983.75	K	31%	\$77,958.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2416-LIC	SEL: HZ7-STD-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2416-LIC-L1	SEL: HZ7-STD-10-F-L1	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2416-LIC-L2	SEL: HZ7-STD-10-F-L2	\$2,557.50	K	31%	\$1,764.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2416-LIC-L3	SEL: HZ7-STD-												

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2422-LIC	SEL: HZ7-TAC-STA100-UG-F	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2422-LIC-L1	SEL: HZ7-TAC-STA100-UGF-L1	\$17,869.50	K	31%	\$12,329.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2422-LIC-L2	SEL: HZ7-TAC-STA100-UGF-L2	\$17,493.30	K	31%	\$12,070.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2422-LIC-L3	SEL: HZ7-TAC-STA100-UGF-L3	\$16,929.00	K	31%	\$11,681.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2422-LIC-L4	SEL: HZ7-TAC-STA100-UGF-L4	\$16,364.70	K	31%	\$11,291.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2422-LIC-L5	SEL: HZ7-TAC-STA100-UG-F-L5	\$15,612.30	K	31%	\$10,772.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC	SEL: HZ7-THIN-ST100-UG-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC-L1	SEL: HZ7-THIN-ST100-UGF-L1	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC-L2	SEL: HZ7-THIN-ST100-UGF-L2	\$20,460.00	K	31%	\$14,117.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC-L3	SEL: HZ7-THIN-ST100-UGF-L3	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC-L4	SEL: HZ7-THIN-ST100-UGF-L4	\$19,140.00	K	31%	\$13,206.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2423-LIC-L5	SEL: HZ7-THIN-ST100-UG-F-L5	\$18,260.00	K	31%	\$12,599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC	SEL: HZ7-TPRO-ST10-UG-F	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC-L1	SEL: HZ7-TPRO-ST10-UG-F-L1	\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC-L2	SEL: HZ7-TPRO-ST10-UG-F-L2	\$2,148.30	K	31%	\$1,482.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC-L3	SEL: HZ7-TPRO-ST10-UG-F-L3	\$2,079.00	K	31%	\$1,434.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC-L4	SEL: HZ7-TPRO-ST10-UG-F-L4	\$2,009.70	K	31%	\$1,386.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2424-LIC-L5	SEL: HZ7-TPRO-ST10-UG-F-L5	\$1,917.30	K	31%	\$1,322.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC	SEL: HZ7-VAD-ADC-10-UG-F	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC-L1	SEL: HZ7-VAD-ADC-10-UGF-L1	\$2,403.50	K	31%	\$1,658.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC-L2	SEL: HZ7-VAD-ADC-10-UGF-L2	\$2,352.90	K	31%	\$1,623.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC-L3	SEL: HZ7-VAD-ADC-10-UGF-L3	\$2,277.00	K	31%	\$1,571.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC-L4	SEL: HZ7-VAD-ADC-10-UGF-L4	\$2,201.10	K	31%	\$1,518.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2425-LIC-L5	SEL: HZ7-VAD-ADC-10-UG-F-L5	\$2,099.90	K	31%	\$1,448.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC	SEL: HZ7-VAD-ADC-100-UG-F	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC-L1	SEL: HZ7-VAD-ADC100-UGF-L1	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC-L2	SEL: HZ7-VAD-ADC100-UGF-L2	\$23,529.00	K	31%	\$16,235.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC-L3	SEL: HZ7-VAD-ADC100-UGF-L3	\$22,770.00	K	31%	\$15,711.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC-L4	SEL: HZ7-VAD-ADC100-UGF-L4	\$22,011.00	K	31%	\$15,187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2426-LIC-L5	SEL: HZ7-VAD-ADC-100-UG-F-L5	\$20,999.00	K	31%	\$14,489.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC	SEL: HZ7-VAD-ENC-10-UG-F	\$4,647.50	K	31%	\$3,206.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC-L1	SEL: HZ7-VAD-ENC-10-UGF-L1	\$4,415.13	K	31%	\$3,046.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC-L2	SEL: HZ7-VAD-ENC-10-UGF-L2	\$4,322.18	K	31%	\$2,982.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC-L3	SEL: HZ7-VAD-ENC-10-UGF-L3	\$4,182.75	K	31%	\$2,886.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC-L4	SEL: HZ7-VAD-ENC-10-UGF-L4	\$4,043.33	K	31%	\$2,789.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2427-LIC-L5	SEL: HZ7-VAD-ENC-10-UG-F-L5	\$3,857.43	K	31%	\$2,661.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC	SEL: HZ7-VAD-ENC-100-UG-F	\$46,475.00	K	31%	\$32,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC-L1	SEL: HZ7-VAD-ENC100-UGF-L1	\$44,151.25	K	31%	\$30,464.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC-L2	SEL: HZ7-VAD-ENC100-UGF-L2	\$43,221.75	K	31%	\$29,823.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC-L3	SEL: HZ7-VAD-ENC100-UGF-L3	\$41,827.50	K	31%	\$28,860.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC-L4	SEL: HZ7-VAD-ENC100-UGF-L4	\$40,433.25	K	31%	\$27,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2428-LIC-L5	SEL: HZ7-VAD-ENC-100-UG-F-L5	\$38,574.25	K	31%	\$26,616.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2429-LIC	SEL: HZ7-VENT-ST10												

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2434-LIC-L5	SEL: ST6-AD-F-L5	\$3,647.44	K	31%	\$2,516.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC	SEL: ST6-ADEN-D10-UG-F	\$242.00	K	31%	\$166.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC-L1	SEL: ST6-ADEN-D10-UGF-L1	\$229.90	K	31%	\$158.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC-L2	SEL: ST6-ADEN-D10-UGF-L2	\$225.06	K	31%	\$155.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC-L3	SEL: ST6-ADEN-D10-UGF-L3	\$217.80	K	31%	\$150.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC-L4	SEL: ST6-ADEN-D10-UGF-L4	\$210.54	K	31%	\$145.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2435-LIC-L5	SEL: ST6-ADEN-D10-UG-F-L5	\$200.86	K	31%	\$138.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC	SEL: ST6-ADEN-D100-UG-F	\$2,420.00	K	31%	\$1,669.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC-L1	SEL: ST6-ADEN-D100-UGF-L1	\$2,299.00	K	31%	\$1,586.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC-L2	SEL: ST6-ADEN-D100-UGF-L2	\$2,250.60	K	31%	\$1,552.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC-L3	SEL: ST6-ADEN-D100-UGF-L3	\$2,178.00	K	31%	\$1,502.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC-L4	SEL: ST6-ADEN-D100-UGF-L4	\$2,105.40	K	31%	\$1,452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2436-LIC-L5	SEL: ST6-ADEN-D100-UG-F-L5	\$2,008.60	K	31%	\$1,385.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC	SEL: ST6-EN-D10-F	\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC-L1	SEL: ST6-EN-D10-F-L1	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC-L2	SEL: ST6-EN-D10-F-L2	\$1,227.60	K	31%	\$847.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC-L3	SEL: ST6-EN-D10-F-L3	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC-L4	SEL: ST6-EN-D10-F-L4	\$1,148.40	K	31%	\$792.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2437-LIC-L5	SEL: ST6-EN-D10-F-L5	\$1,095.60	K	31%	\$755.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC	SEL: ST6-EN-D100-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC-L1	SEL: ST6-EN-D100F-L1	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC-L2	SEL: ST6-EN-D100F-L2	\$12,276.00	K	31%	\$8,470.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC-L3	SEL: ST6-EN-D100F-L3	\$11,880.00	K	31%	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC-L4	SEL: ST6-EN-D100F-L4	\$11,484.00	K	31%	\$7,923.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2438-LIC-L5	SEL: ST6-EN-D100-F-L5	\$10,956.00	K	31%	\$7,559.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC	SEL: ST6-EN-F	\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC-L1	SEL: ST6-EN-F-L1	\$5,742.28	K	31%	\$3,962.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC-L2	SEL: ST6-EN-F-L2	\$5,621.39	K	31%	\$3,878.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC-L3	SEL: ST6-EN-F-L3	\$5,440.05	K	31%	\$3,753.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC-L4	SEL: ST6-EN-F-L4	\$5,258.72	K	31%	\$3,628.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2439-LIC-L5	SEL: ST6-EN-F-L5	\$5,016.94	K	31%	\$3,461.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC	SEL: ST6-ST-AD-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC-L1	SEL: ST6-ST-AD-UG-F-L1	\$1,724.25	K	31%	\$1,189.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC-L2	SEL: ST6-ST-AD-UG-F-L2	\$1,687.95	K	31%	\$1,164.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC-L3	SEL: ST6-ST-AD-UG-F-L3	\$1,633.50	K	31%	\$1,127.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC-L4	SEL: ST6-ST-AD-UG-F-L4	\$1,579.05	K	31%	\$1,089.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2440-LIC-L5	SEL: ST6-ST-AD-UG-F-L5	\$1,506.45	K	31%	\$1,039.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC	SEL: ST6-ST-EN-UG-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC-L1	SEL: ST6-ST-EN-UG-F-L1	\$3,448.50	K	31%	\$2,379.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC-L2	SEL: ST6-ST-EN-UG-F-L2	\$3,375.90	K	31%	\$2,329.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC-L3	SEL: ST6-ST-EN-UG-F-L3	\$3,267.00	K	31%	\$2,254.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC-L4	SEL: ST6-ST-EN-UG-F-L4	\$3,158.10	K	31%	\$2,179.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2441-LIC-L5	SEL: ST6-ST-EN-UG-F-L5	\$3,012.90	K	31%	\$2,078.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC	SEL: ST6-STAD-D10-UG-F	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC-L1	SEL: ST6-STAD-D10-UGF-L1	\$574.75	K	31%	\$396.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC-L2	SEL: ST6-STAD-D10-UGF-L2	\$562.65	K	31%	\$388.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC-L3	SEL: ST6-STAD-D10-UGF-L3	\$544.50	K	31%	\$375.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC-L4	SEL: ST6-STAD-D10-UGF-L4	\$526.35	K	31%	\$363.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2442-LIC-L5	SEL: ST6-STAD-D10-UG-F-L5	\$502.15	K	31%	\$346.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	11-2447-LIC-L4	SEL: VR-BCLADVO-25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2447-LIC-L5	SEL: VR-BCLADVO-25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC	SEL: VR-CODE2C-F	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC-L1	SEL: VR-CODE2C-F-L1	\$5,695.25	K	31%	\$3,929.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC-L2	SEL: VR-CODE2C-F-L2	\$5,575.35	K	31%	\$3,846.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC-L3	SEL: VR-CODE2C-F-L3	\$5,395.50	K	31%	\$3,722.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC-L4	SEL: VR-CODE2C-F-L4	\$5,215.65	K	31%	\$3,598.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC-L5	SEL: VR-CODE2C-F-L5	\$4,975.85	K	31%	\$3,433.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC	SEL: VR-CODE2O-F	\$599.50	K	31%	\$413.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC-L1	SEL: VR-CODE2O-F-L1	\$569.53	K	31%	\$392.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC-L2	SEL: VR-CODE2O-F-L2	\$557.54	K	31%	\$384.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC-L3	SEL: VR-CODE2O-F-L3	\$539.55	K	31%	\$372.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC-L4	SEL: VR-CODE2O-F-L4	\$521.57	K	31%	\$359.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC-L5	SEL: VR-CODE2O-F-L5	\$497.59	K	31%	\$343.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC	SEL: VR-OAMAD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC-L1	SEL: VR-OAMAD-F-L1	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC-L2	SEL: VR-OAMAD-F-L2	\$1,534.50	K	31%	\$1,058.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC-L3	SEL: VR-OAMAD-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC-L4	SEL: VR-OAMAD-F-L4	\$1,435.50	K	31%	\$990.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2450-LIC-L5	SEL: VR-OAMAD-F-L5	\$1,369.50	K	31%	\$944.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC	SEL: VR7-AADV-ADV-UG-F	\$6,798.00	K	31%	\$4,690.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC-L1	SEL: VR7-AADV-ADV-UG-F-L1	\$6,458.10	K	31%	\$4,456.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC-L2	SEL: VR7-AADV-ADV-UG-F-L2	\$6,322.14	K	31%	\$4,362.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC-L3	SEL: VR7-AADV-ADV-UG-F-L3	\$6,118.20	K	31%	\$4,221.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC-L4	SEL: VR7-AADV-ADV-UG-F-L4	\$5,914.26	K	31%	\$4,080.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2451-LIC-L5	SEL: VR7-AADV-ADV-UG-F-L5	\$5,642.34	K	31%	\$3,893.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC	SEL: VR7-AADV-ENT-UG-F	\$1,056.00	K	31%	\$728.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC-L1	SEL: VR7-AADV-ENT-UG-F-L1	\$1,003.20	K	31%	\$692.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC-L2	SEL: VR7-AADV-ENT-UG-F-L2	\$982.08	K	31%	\$677.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC-L3	SEL: VR7-AADV-ENT-UG-F-L3	\$950.40	K	31%	\$655.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC-L4	SEL: VR7-AADV-ENT-UG-F-L4	\$918.72	K	31%	\$633.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2452-LIC-L5	SEL: VR7-AADV-ENT-UG-F-L5	\$876.48	K	31%	\$604.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC	SEL: VR7-ADV-ENT-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC-L1	SEL: VR7-ADV-ENT-UG-F-L1	\$1,724.25	K	31%	\$1,189.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC-L2	SEL: VR7-ADV-ENT-UG-F-L2	\$1,687.95	K	31%	\$1,164.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC-L3	SEL: VR7-ADV-ENT-UG-F-L3	\$1,633.50	K	31%	\$1,127.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC-L4	SEL: VR7-ADV-ENT-UG-F-L4	\$1,579.05	K	31%	\$1,089.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2453-LIC-L5	SEL: VR7-ADV-ENT-UG-F-L5	\$1,506.45	K	31%	\$1,039.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC	SEL: VR7-ADV-F	\$6,869.50	K	31%	\$4,739.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC-L1	SEL: VR7-ADV-F-L1	\$6,526.03	K	31%	\$4,502.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC-L2	SEL: VR7-ADV-F-L2	\$6,388.64	K	31%	\$4,408.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC-L3	SEL: VR7-ADV-F-L3	\$6,182.55	K	31%	\$4,265.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC-L4	SEL: VR7-ADV-F-L4	\$5,976.47	K	31%	\$4,123.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2454-LIC-L5	SEL: VR7-ADV-F-L5	\$5,701.69	K	31%	\$3,934.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC	SEL: VR7-AENT-ENT-UG-F	\$4,378.00	K	31%	\$3,020.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC-L1	SEL: VR7-AENT-ENT-UG-F-L1	\$4,159.10	K	31%	\$2,869.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC-L2	SEL: VR7-AENT-ENT-UG-F-L2	\$4,071.54	K	31%	\$2,809.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC-L3	SEL: VR7-AENT-ENT-UG-F-L3	\$3,940.20	K	31%	\$2,718.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC-L4	SEL: VR7-AENT-ENT-UG-F-L4	\$3,808.86	K	31%	\$2,628.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2455-LIC-L5	SEL: VR7-AENT-ENT-UG-F-L5	\$3,633.74	K	31%	\$2,507.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC	SEL: VR7-BCLC-ADV-UG-F	\$3,927.00	K	31%	\$2,709.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC-L1	SEL: VR7-BCLC-ADV-UG-F-L1	\$3,730.65	K	31%	\$2,574.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC-L2	SEL: VR7-BCLC-ADV-UG-F-L2	\$3,652.11	K	31%	\$2,519.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC-L3	SEL: VR7-BCLC-ADV-UG-F-L3	\$3,534.30	K	31%	\$2,438.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC-L4	SEL: VR7-BCLC-ADV-UG-F-L4	\$3,416.49	K	31%	\$2,357.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2456-LIC-L5	SEL: VR7-BCLC-ADV-UG-F-L5	\$3,259.41	K	31%	\$2,248.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC	SEL: VR7-BCLC-ENT-UG-F	\$5,742.00	K	31%	\$3,961.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC-L1	SEL: VR7-BCLC-ENT-UG-F-L1	\$5,454.90	K	31%	\$3,763.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC-L2	SEL: VR7-BCLC-ENT-UG-F-L2	\$5,340.06	K	31%	\$3,684.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC-L3	SEL: VR7-BCLC-ENT-UG-F-L3	\$5,167.80	K	31%	\$3,565.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC-L4	SEL: VR7-BCLC-ENT-UG-F-L4	\$4,995.54	K	31%	\$3,446.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2457-LIC-L5	SEL: VR7-BCLC-ENT-UG-F-L5	\$4,765.86	K	31%	\$3,288.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC	SEL: VR7-BCLO-ADV-UG-F	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC-L1	SEL: VR7-BCLO-ADV-UG-F-L1	\$1,431.65	K	31%	\$987.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC-L2	SEL: VR7-BCLO-ADV-UG-F-L2	\$1,401.51	K	31%	\$967.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC-L3	SEL: VR7-BCLO-ADV-UG-F-L3	\$1,356.30	K	31%	\$935.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC-L4	SEL: VR7-BCLO-ADV-UG-F-L4	\$1,311.09	K	31%	\$904.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2458-LIC-L5	SEL: VR7-BCLO-ADV-UG-F-L5	\$1,250.81	K	31%	\$863.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC	SEL: VR7-BCLO-ENT-UG-F	\$3,322.00	K	31%	\$2,292.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC-L1	SEL: VR7-BCLO-ENT-UG-F-L1	\$3,155.90	K	31%	\$2,177.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC-L2	SEL: VR7-BCLO-ENT-UG-F-L2	\$3,089.46	K	31%	\$2,131.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC-L3	SEL: VR7-BCLO-ENT-UG-F-L3	\$2,989.80	K	31%	\$2,062.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC-L4	SEL: VR7-BCLO-ENT-UG-F-L4	\$2,890.14	K	31%	\$1,994.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2459-LIC-L5	SEL: VR7-BCLO-ENT-UG-F-L5	\$2,757.26	K	31%	\$1,902.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2460-LIC	SEL: VR7-ENT-F	\$8,519.50	K	31%	\$5,878.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2460-LIC-L1	SEL: VR7-ENT-F-L1	\$8,093.53	K	31%	\$5,584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2460-LIC-L2	SEL: VR7-ENT-F-L2	\$7,923.14	K	31%	\$5,466.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2460-LIC-L3	SEL: VR7-ENT-F-L3	\$7,667.55	K	31%	\$5,290.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2460-LIC-L4	SEL: VR7-ENT-F-L4	\$7,411.97	K	31%	\$5,114.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2460-LIC-L5	SEL: VR7-ENT-F-L5	\$7,071.19	K	31%	\$4,879.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC	SEL: VR7-OADV-ADV-UG-F	\$6,798.00	K	31%	\$4,690.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC-L1	SEL: VR7-OADV-ADV-UG-F-L1	\$6,458.10	K	31%	\$4,456.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC-L2	SEL: VR7-OADV-ADV-UG-F-L2	\$6,322.14	K	31%	\$4,362.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC-L3	SEL: VR7-OADV-ADV-UG-F-L3	\$6,118.20	K	31%	\$4,221.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC-L4	SEL: VR7-OADV-ADV-UG-F-L4	\$5,914.26	K	31%	\$4,080.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2467-LIC-L5	SEL: VR7-OADV-ADV-UG-F-L5	\$5,642.34	K	31%	\$3,893.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC	SEL: VR7-OADV-ENT-UG-F	\$1,056.00	K	31%	\$728.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC-L1	SEL: VR7-OADV-ENT-UG-F-L1	\$1,003.20	K	31%	\$692.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC-L2	SEL: VR7-OADV-ENT-UG-F-L2	\$982.08	K	31%	\$677.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC-L3	SEL: VR7-OADV-ENT-UG-F-L3	\$950.40	K	31%	\$655.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC-L4	SEL: VR7-OADV-ENT-UG-F-L4	\$918.72	K	31%	\$633.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2468-LIC-L5	SEL: VR7-OADV-ENT-UG-F-L5	\$876.48	K	31%	\$604.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC	SEL: VR7-OADV-STD-UG-F	\$748.00	K	31%	\$516.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC-L1	SEL: VR7-OADV-STD-UG-F-L1	\$710.60	K	31%	\$490.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC-L2	SEL: VR7-OADV-STD-UG-F-L2	\$695.64	K	31%	\$479.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC-L3	SEL: VR7-OADV-STD-UG-F-L3	\$673.20	K	31%	\$464.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC-L4	SEL: VR7-OADV-STD-UG-F-L4	\$650.76	K	31%	\$449.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2469-LIC-L5	SEL: VR7-OADV-STD-UG-F-L5	\$620.84	K	31%	\$428.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC	SEL: VR7-OENT-ADV-UG-F	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC-L1	SEL: VR7-OENT-ADV-UG-F-L1	\$6,740.25	K	31%	\$4,650.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC-L2	SEL: VR7-OENT-ADV-UG-F-L2	\$6,598.35	K	31%	\$4,552.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC-L3	SEL: VR7-OENT-ADV-UG-F-L3	\$6,385.50	K	31%	\$4,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC-L4	SEL: VR7-OENT-ADV-UG-F-L4	\$6,172.65	K	31%	\$4,259.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2470-LIC-L5	SEL: VR7-OENT-ADV-UG-F-L5	\$5,888.85	K	31%	\$4,063.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC	SEL: VR7-OENT-ENT-UG-F	\$7,095.00	K	31%	\$4,895.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC-L1	SEL: VR7-OENT-ENT-UG-F-L1	\$6,740.25	K	31%	\$4,650.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC-L2	SEL: VR7-OENT-ENT-UG-F-L2	\$6,598.35	K	31%	\$4,552.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC-L3	SEL: VR7-OENT-ENT-UG-F-L3	\$6,385.50	K	31%	\$4,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC-L4	SEL: VR7-OENT-ENT-UG-F-L4	\$6,172.65	K	31%	\$4,259.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2471-LIC-L5	SEL: VR7-OENT-ENT-UG-F-L5	\$5,888.85	K	31%	\$4,063.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC	SEL: VR7-OENT-STD-UG-F	\$4,361.50	K	31%	\$3,009.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC-L1	SEL: VR7-OENT-STD-UG-F-L1	\$4,143.43	K	31%	\$2,858.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC-L2	SEL: VR7-OENT-STD-UG-F-L2	\$4,056.20	K	31%	\$2,798.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC-L3	SEL: VR7-OENT-STD-UG-F-L3	\$3,925.35	K	31%	\$2,708.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC-L4	SEL: VR7-OENT-STD-UG-F-L4	\$3,794.51	K	31%	\$2,618.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2472-LIC-L5	SEL: VR7-OENT-STD-UG-F-L5	\$3,620.05	K	31%	\$2,497.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC	SEL: VR7-OIST-ADV-UG-F	\$5,137.00	K	31%	\$3,544.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC-L1	SEL: VR7-OIST-ADV-UG-F-L1	\$4,880.15	K	31%	\$3,367.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC-L2	SEL: VR7-OIST-ADV-UG-F-L2	\$4,777.41	K	31%	\$3,296.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC-L3	SEL: VR7-OIST-ADV-UG-F-L3	\$4,623.30	K	31%	\$3,190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC-L4	SEL: VR7-OIST-ADV-UG-F-L4	\$4,469.19	K	31%	\$3,083.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2473-LIC-L5	SEL: VR7-OIST-ADV-UG-F-L5	\$4,263.71	K	31%	\$2,941.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2474-LIC	SEL: VR7-OIST-ENT-UG-F	\$6,952.00	K	31%	\$4,796.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2474-LIC-L1	SEL: VR7-OIST-ENT-UG-F-L1	\$6,604.40	K	31%	\$4,557.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2474-LIC-L2	SEL: VR7-OIST-ENT-UG-F-L2	\$6,465.36	K	31%	\$4,461.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2474-LIC-L3	SEL: VR7-OIST-ENT-UG-F-L3	\$6,256.80	K	31%	\$4,317.19	\$0.0							

EMC WSCA Contract MNWNC-109 3rd Party Price List
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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2479-LIC-L2	SEL: VR7-OSTDO-ADV-UG-F-L2	\$3,514.01	K	31%	\$2,424.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2479-LIC-L3	SEL: VR7-OSTDO-ADV-UG-F-L3	\$3,400.65	K	31%	\$2,346.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2479-LIC-L4	SEL: VR7-OSTDO-ADV-UG-F-L4	\$3,287.30	K	31%	\$2,268.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2479-LIC-L5	SEL: VR7-OSTDO-ADV-UG-F-L5	\$3,136.16	K	31%	\$2,163.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC	SEL: VR7-OSTDO-ENT-UG-F	\$5,593.50	K	31%	\$3,859.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC-L1	SEL: VR7-OSTDO-ENT-UG-F-L1	\$5,313.83	K	31%	\$3,666.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC-L2	SEL: VR7-OSTDO-ENT-UG-F-L2	\$5,201.96	K	31%	\$3,589.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC-L3	SEL: VR7-OSTDO-ENT-UG-F-L3	\$5,034.15	K	31%	\$3,473.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC-L4	SEL: VR7-OSTDO-ENT-UG-F-L4	\$4,866.35	K	31%	\$3,357.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2480-LIC-L5	SEL: VR7-OSTDO-ENT-UG-F-L5	\$4,642.61	K	31%	\$3,203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC	SEL: VR7-OSTDO-STD-UG-F	\$753.50	K	31%	\$519.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC-L1	SEL: VR7-OSTDO-STD-UG-F-L1	\$715.83	K	31%	\$493.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC-L2	SEL: VR7-OSTDO-STD-UG-F-L2	\$700.76	K	31%	\$483.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC-L3	SEL: VR7-OSTDO-STD-UG-F-L3	\$678.15	K	31%	\$467.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC-L4	SEL: VR7-OSTDO-STD-UG-F-L4	\$655.55	K	31%	\$452.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2481-LIC-L5	SEL: VR7-OSTDO-STD-UG-F-L5	\$625.41	K	31%	\$431.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC	SEL: VR7-STD-ADV-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC-L1	SEL: VR7-STD-ADV-UG-F-L1	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC-L2	SEL: VR7-STD-ADV-UG-F-L2	\$2,813.25	K	31%	\$1,941.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC-L3	SEL: VR7-STD-ADV-UG-F-L3	\$2,722.50	K	31%	\$1,878.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC-L4	SEL: VR7-STD-ADV-UG-F-L4	\$2,631.75	K	31%	\$1,815.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2482-LIC-L5	SEL: VR7-STD-ADV-UG-F-L5	\$2,510.75	K	31%	\$1,732.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC	SEL: VR7-STD-ENT-UG-F	\$4,840.00	K	31%	\$3,339.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC-L1	SEL: VR7-STD-ENT-UG-F-L1	\$4,598.00	K	31%	\$3,172.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC-L2	SEL: VR7-STD-ENT-UG-F-L2	\$4,501.20	K	31%	\$3,105.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC-L3	SEL: VR7-STD-ENT-UG-F-L3	\$4,356.00	K	31%	\$3,005.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC-L4	SEL: VR7-STD-ENT-UG-F-L4	\$4,210.80	K	31%	\$2,905.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2483-LIC-L5	SEL: VR7-STD-ENT-UG-F-L5	\$4,017.20	K	31%	\$2,771.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC	SEL: VR7-STD-F	\$4,119.50	K	31%	\$2,842.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC-L1	SEL: VR7-STD-F-L1	\$3,913.53	K	31%	\$2,700.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC-L2	SEL: VR7-STD-F-L2	\$3,831.14	K	31%	\$2,643.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC-L3	SEL: VR7-STD-F-L3	\$3,707.55	K	31%	\$2,558.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC-L4	SEL: VR7-STD-F-L4	\$3,583.97	K	31%	\$2,472.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2484-LIC-L5	SEL: VR7-STD-F-L5	\$3,419.19	K	31%	\$2,359.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC-L1	SEL: HZ7-PA50-STA100-UGF-L1	\$13,062.50	K	31%	\$9,013.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC-L2	SEL: HZ7-PA50-STA100-UGF-L2	\$12,787.50	K	31%	\$8,823.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC-L3	SEL: HZ7-PA50-STA100-UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC-L4	SEL: HZ7-PA50-STA100-UGF-L4	\$11,962.50	K	31%	\$8,254.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2493-LIC-L5	SEL: HZ7-PA50-STA100-UGF-L5	\$11,412.50	K	31%	\$7,874.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC-L1	SEL: HZ7-PRA50-ST100-UGF-L1	\$13,062.50	K	31%	\$9,013.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC-L2	SEL: HZ7-PRA50-ST100-UGF-L2	\$12,787.50	K	31%	\$8,823.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC-L3	SEL: HZ7-PRA50-ST100-UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC-L4	SEL: HZ7-PRA50-ST100-UGF-L4	\$11,962.50	K	31%	\$8,254.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2494-LIC-L5	SEL: HZ7-PRA50-ST100-UGF-L5	\$11,412.50	K	31%	\$7,874.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC-L1	SEL: HZ7-UEM-ENC100-UGF-L1	\$54,862.50	K	31%	\$37,855.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC-L2	SEL: HZ7-UEM-ENC100-UGF-L2	\$53,707.50	K	31%	\$37,058.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC-L3	SEL: HZ7-UEM-ENC100-UGF-L3	\$51,975.00	K	31%	\$35,862.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC-L4	SEL: HZ7-UEM-ENC100-UGF-L4	\$50,242.50	K	31%	\$34,667.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2495-LIC-L5	SEL: HZ7-UEM-ENC100-UGF-L5	\$47,932.50	K	31%	\$33,073.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2496-LIC-L1	SEL: HZ7-UEM-ENC-10-UGF-L1	\$5,486.25	K	31%	\$3,785.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2496-LIC-L2	SEL: HZ7-UEM-ENC-10-UGF-L2	\$5,370.75	K	31%	\$3,705.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2496-LIC-L3	SEL: HZ7-UEM-ENC-10-UGF-L3	\$5,197.50	K	31%	\$3,586.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHS	

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2500-LIC-L2	SEL: HZ7-WSP-ADN-10-UGF-L2	\$1,125.30	K	31%	\$776.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2500-LIC-L3	SEL: HZ7-WSP-ADN-10-UGF-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2500-LIC-L4	SEL: HZ7-WSP-ADN-10-UGF-L4	\$1,052.70	K	31%	\$726.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2500-LIC-L5	SEL: HZ7-WSP-ADN-10-UGF-L5	\$1,004.30	K	31%	\$692.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC	SEL: HZ7-ADN-A10-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC-L1	SEL: HZ7-ADN-A10-F-L1	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC-L2	SEL: HZ7-ADN-A10-F-L2	\$2,046.00	K	31%	\$1,411.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC-L3	SEL: HZ7-ADN-A10-F-L3	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC-L4	SEL: HZ7-ADN-A10-F-L4	\$1,914.00	K	31%	\$1,320.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2505-LIC-L5	SEL: HZ7-ADN-A10-F-L5	\$1,826.00	K	31%	\$1,259.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC	SEL: HZ7-ADN-A100-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC-L1	SEL: HZ7-ADN-A100-F-L1	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC-L2	SEL: HZ7-ADN-A100-F-L2	\$20,460.00	K	31%	\$14,117.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC-L3	SEL: HZ7-ADN-A100-F-L3	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC-L4	SEL: HZ7-ADN-A100-F-L4	\$19,140.00	K	31%	\$13,206.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2506-LIC-L5	SEL: HZ7-ADN-A100-F-L5	\$18,260.00	K	31%	\$12,599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC	SEL: HZ7-A100-AERC-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC-L1	SEL: HZ7-A100-AERC-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC-L2	SEL: HZ7-A100-AERC-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC-L3	SEL: HZ7-A100-AERC-F-L3	\$29,700.00	K	31%	\$20,493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC-L4	SEL: HZ7-A100-AERC-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2507-LIC-L5	SEL: HZ7-A100-AERC-F-L5	\$27,390.00	K	31%	\$18,899.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC	SEL: HZ7-A10-AERC-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC-L1	SEL: HZ7-A10-AERC-F-L1	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC-L2	SEL: HZ7-A10-AERC-F-L2	\$3,069.00	K	31%	\$2,117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC-L3	SEL: HZ7-A10-AERC-F-L3	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC-L4	SEL: HZ7-A10-AERC-F-L4	\$2,871.00	K	31%	\$1,980.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2508-LIC-L5	SEL: HZ7-A10-AERC-F-L5	\$2,739.00	K	31%	\$1,889.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC	SEL: HZ7-E100-AERC-F	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC-L1	SEL: HZ7-E100-AERC-F-L1	\$44,412.50	K	31%	\$30,644.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC-L2	SEL: HZ7-E100-AERC-F-L2	\$43,477.50	K	31%	\$29,999.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC-L3	SEL: HZ7-E100-AERC-F-L3	\$42,075.00	K	31%	\$29,031.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC-L4	SEL: HZ7-E100-AERC-F-L4	\$40,672.50	K	31%	\$28,064.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2509-LIC-L5	SEL: HZ7-E100-AERC-F-L5	\$38,802.50	K	31%	\$26,773.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC-L1	SEL: HZ7-E100-AERC-UG-F-L1	\$14,368.75	K	31%	\$9,914.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC-L2	SEL: HZ7-E100-AERC-UG-F-L2	\$14,066.25	K	31%	\$9,705.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC-L3	SEL: HZ7-E100-AERC-UG-F-L3	\$13,612.50	K	31%	\$9,392.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC-L4	SEL: HZ7-E100-AERC-UG-F-L4	\$13,158.75	K	31%	\$9,079.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2510-LIC-L5	SEL: HZ7-E100-AERC-UG-F-L5	\$12,553.75	K	31%	\$8,662.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC	SEL: HZ7-E10-AERC-F	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC-L1	SEL: HZ7-E10-AERC-F-L1	\$4,441.25	K	31%	\$3,064.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC-L2	SEL: HZ7-E10-AERC-F-L2	\$4,347.75	K	31%	\$2,999.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC-L3	SEL: HZ7-E10-AERC-F-L3	\$4,207.50	K	31%	\$2,903.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC-L4	SEL: HZ7-E10-AERC-F-L4	\$4,067.25	K	31%	\$2,806.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2511-LIC-L5	SEL: HZ7-E10-AERC-F-L5	\$3,880.25	K	31%	\$2,677.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F	\$1,512.50	K	31%	\$1,043.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC-L1	SEL: HZ7-E10-AERC-UG-F-L1	\$1,436.88	K	31%	\$991.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC-L2	SEL: HZ7-E10-AERC-UG-F-L2	\$1,406.63	K	31%	\$970.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC-L3	SEL: HZ7-E10-AERC-UG-F-L3	\$1,361.25	K	31%	\$939.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC-L4	SEL: HZ7-E10-AERC-UG-F-L4	\$1,315.88	K	31%	\$907.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2512-LIC-L5	SEL: HZ7-E10-AERC-UG-F-L5	\$1,255.38	K	31%	\$866.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC	SEL: HZ7-ENN-A100-F	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC-L1	SEL: HZ7-ENN-A100-F-L1	\$29,782.50	K	31%	\$20,549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC-L2	SEL: HZ7-ENN-A100-F-L2	\$29,155.50	K	31%	\$20,117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC-L3	SEL: HZ7-ENN-A100-F-L3	\$28,215.00	K	31%	\$19,468.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC-L4	SEL: HZ7-ENN-A100-F-L4	\$27,274.50	K	31%	\$18,819.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2513-LIC-L5	SEL: H												

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	11-2530-LIC-L1	SEL: VR6-OSTC-F-L1	\$1,306.25	K	31%	\$901.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2530-LIC-L2	SEL: VR6-OSTC-F-L2	\$1,278.75	K	31%	\$882.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2530-LIC-L3	SEL: VR6-OSTC-F-L3	\$1,237.50	K	31%	\$853.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2530-LIC-L4	SEL: VR6-OSTC-F-L4	\$1,196.25	K	31%	\$825.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2531-LIC	SEL: VR7-OSTC-STD-UG-F	\$3,019.50	K	31%	\$2,083.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2531-LIC-L1	SEL: VR7-OSTC-STD-UG-F-L1	\$2,868.53	K	31%	\$1,979.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2531-LIC-L2	SEL: VR7-OSTC-STD-UG-F-L2	\$2,808.14	K	31%	\$1,937.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2531-LIC-L3	SEL: VR7-OSTC-STD-UG-F-L3	\$2,717.55	K	31%	\$1,875.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2531-LIC-L4	SEL: VR7-OSTC-STD-UG-F-L4	\$2,626.97	K	31%	\$1,812.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2532-LIC	SEL: VR7-OSTC-ADV-UG-F	\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2532-LIC-L1	SEL: VR7-OSTC-ADV-UG-F-L1	\$5,742.28	K	31%	\$3,962.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2532-LIC-L2	SEL: VR7-OSTC-ADV-UG-F-L2	\$5,621.39	K	31%	\$3,878.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2532-LIC-L3	SEL: VR7-OSTC-ADV-UG-F-L3	\$5,440.05	K	31%	\$3,753.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2532-LIC-L4	SEL: VR7-OSTC-ADV-UG-F-L4	\$5,258.72	K	31%	\$3,628.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2533-LIC	SEL: VR7-OSTC-ENT-UG-F	\$7,859.50	K	31%	\$5,423.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2533-LIC-L1	SEL: VR7-OSTC-ENT-UG-F-L1	\$7,466.53	K	31%	\$5,151.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2533-LIC-L2	SEL: VR7-OSTC-ENT-UG-F-L2	\$7,309.34	K	31%	\$5,043.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2533-LIC-L3	SEL: VR7-OSTC-ENT-UG-F-L3	\$7,073.55	K	31%	\$4,880.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2533-LIC-L4	SEL: VR7-OSTC-ENT-UG-F-L4	\$6,837.77	K	31%	\$4,718.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC	SEL: VR-NI-ANXC-F	\$1,369.50	K	31%	\$944.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC-L1	SEL: VR-NI-ANXC-F-L1	\$1,301.03	K	31%	\$897.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC-L2	SEL: VR-NI-ANXC-F-L2	\$1,273.64	K	31%	\$878.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC-L3	SEL: VR-NI-ANXC-F-L3	\$1,232.55	K	31%	\$850.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC-L4	SEL: VR-NI-ANXC-F-L4	\$1,191.47	K	31%	\$822.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-2535-LIC-L5	SEL: VR-NI-ANXC-F-L5	\$1,136.69	K	31%	\$784.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	11-619-LIC	SEL: VC-SRM1-4EPL-UG-F	\$4,028.20	K	31%	\$2,779.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	ST6-RB-25VM-F-L1	SEL: ST6-RB-25VM-F-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	ST6-RB-25VM-F-L2	SEL: ST6-RB-25VM-F-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	ST6-RB-25VM-F-L3	SEL: ST6-RB-25VM-F-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	ST6-RB-25VM-F-L4	SEL: ST6-RB-25VM-F-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VC-CM-F	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VC-CMWW-F	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VGSOMSBDCDEV1Y	SEL: V-GS-OMSBDC-DEV1Y-F	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-OMS-PLL-D-F	SEL: V-OMS-PLL-D-F	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-OMS-PLL-U-F	SEL: V-OMS-PLL-U-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-GLD-CLD-SPF	SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-GLD-OP-SP-F	SEL: V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VPSGSGOMDCLOSSPF	SEL: V-PS-GSOMDCL-OS-SP-F	\$5,060.00	K	31%	\$3,491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VPSGSGOMSDCLSPF	SEL: V-PS-GS-OMS-DCL-SP-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-MBM-SP-F	SEL: V-PS-MBM-SP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-MIG-ADVSF	SEL: V-PS-MIG-ADV-SP-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-MIGBASICSPF	SEL: V-PS-MIG-BASIC-SP-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-SLV-CLD-SPF	SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-SLV-OP-SP-F	SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VPSUPGGMOMSPF	SEL V-PS-UPG-GM-OM-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OADVADVUGFPF	SEL: VR7-OADV-ADV-UG-FPRO	\$5,098.50	K	31%	\$3,517.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OADVENTUGFPF	SEL: VR7-OADV-ENT-UG-FPRO	\$792.00	K	31%	\$546.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OADVSTDUGFPF	SEL: VR7-OADV-STD-UG-FPRO	\$561.00	K	31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OENTADVUGFPF	SEL: VR7-OENT-ADV-UG-FPRO	\$5,324.00	K	31%	\$3,673.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OENTENTUGFPF	SEL: VR7-OENT-ENT-UG-FPRO	\$5,324.00	K	31%	\$3,673.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OENTSTDUGFPF	SEL: VR7-OENT-STD-UG-FPRO	\$3,272.50	K	31%	\$2,258.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OISTSTDUGFPF	SEL: VR7-OIST-STD-UG-FPRO	\$1,584.00	K	31%	\$1,092.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OSTCADVUGFPF	SEL: VR7-OSTC-ADV-UG-FPRO	\$4,537.50	K	31%	\$3,130.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OSTCENTUGFPF	SEL: VR7-OSTC-ENT-UG-FPRO	\$5,896.00	K	31%	\$4,068.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OSTCSTDUGFPF	SEL: VR7-OSTC-STD-UG-FPRO	\$2,266.00	K	31%	\$1,563.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT	
5	VR7OSTCADVUGFPF	SEL: VR												

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	CEBC-GOLD-I	SEL Cloudera Basic Gold TB (100 min)	\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEBN-BRNZ-I	SEL Cloudera Basic Bronze Node (10 min)	\$1,969.23	K	31%	\$1,358.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEBN-GOLD-I	SEL Cloudera Basic Gold Node (10 min)	\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)	\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)	\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)	\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)	\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)	\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)	\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)	\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)	\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)	\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)	\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEODN-BRNZ	SEL Cloudera Operatnl Brnz Node (10 min)	\$5,907.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)	\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA	
5	456-112-181	Secure VM KMP Client Perpetual=IA	\$8,000.00	K	31%	\$5,520.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK	
5	456-112-284	Secure VM SecVM Perpetual 25-99=IB	\$1,425.00	K	31%	\$983.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	CLOUDLINK	
5	456-112-285	Secure VM SecVM Perpetual 100-499=IB	\$1,175.00	K	31%	\$810.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25	CLOUDLINK	
5	456-112-286	Secure VM SecVM Perpetual 500-999=IB	\$1,010.00	K	31%	\$696.90	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	CLOUDLINK	
5	456-112-287	Secure VM SecVM Perpetual 1000+=IB	\$775.00	K	31%	\$534.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK	
5	456-112-288	Secure VM SVM for CPSPD HW per VM=IB	\$500.00	K	31%	\$345.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK	
5	456-112-289	Secure VM SVM for CPSPD HW per socket=ZC	\$5,000.00	K	31%	\$3,450.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK	
5	456-112-290	Secure VM SecVM Sub 25-99=IB	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-112-291	Secure VM SecVM Sub 100-499=IB	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-112-292	Secure VM SecVM Sub 500-999=IB	\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	456-112-293	Secure VM SecVM Sub 1000+=IB	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	458-001-000	Secure VM SecVM Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	458-001-880	Secure VM SecVM for CPD HW Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	458-002-010	Secure VM KMP Client Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	458-002-012	Secure VM SecVM Perp HCP Bundle	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	SH-458-000-168	Secure VM SecVM Sub	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK	
5	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDITI	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITI	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITI	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addtl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	DBMVNX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addtl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI	
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	LPE31000-M6-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS - G6	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	LPE31002-M6-E	SEL DUAL-PORT 16GB FC PCI EXPRESS - G6	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	OCE14102B-UM-E	SEL DualPort 10Gb Universal CNA/NIC wOpt	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	OCE14102B-UX-E	SEL DualPort 10Gb Univers CNA/NIC No Opt	\$1,344.00	K	31%	\$927.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX	
5	CYASRFN-DIM1	SEL CYA FN Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-EXT1	SEL CYA FN Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-GRANULAR	SEL CYA SmartRecovery FileNet Granular	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-HBOS	SEL CYA SR HOT Point-N-Time Bkup OS Db	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-HBPE	SEL CYA SR HOT Point-N-Time Bkup PE Db	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-RRM1	SEL CYA FN Records Retention Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYASRFN-TBR1	SEL CYA FN Time Based Recovery Module	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYHB-REPOSITORY	SEL CYA HOTBackup DCTM Repository Lic	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYHB-SRV	SEL CYA HOTBackup Server	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYHB-SRVDEV	SEL CYA HOTBackup Server for Development	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYSR-CONN2	SEL CYA Connector for DCTM	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYSR-DIM2	SEL CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE	
5	CYSR-EXT2	SEL CYA Extender	\$10,000.00	K	31%	\$6,900								

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	BLEDTM	SEL BLAZON ENTERPRISE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-A	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-B	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-C	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-D	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-E	SEL BRAVA FOR CAD ASSET OPS 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-F	SEL BRAVA FOR CAD ASSET OPS 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-A	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-B	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-C	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-D	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-E	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-F	SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-A	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-B	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-C	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-D	SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-E	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-F	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-A	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-B	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-B	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-C	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-A	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-B	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-F	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-A	SEL Brava for CAD Webtop 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-B	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-E	SEL Brava for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-F	SEL Brava for CAD Webtop 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-A	SEL Brava for Docs Webtop 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-E	SEL Brava for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-F	SEL Brava for Documents Webtop 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-D	SEL Brava for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-E	SEL Brava for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-D	SEL Brava for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-E	SEL Brava for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-A	SEL Brava for CAD xCP 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-B	SEL Brava for CAD xCP 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-C	SEL Brava for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-D	SEL Brava for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-E	SEL Brava for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-F	SEL Brava for CAD xCP 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-A	SEL Brava for Docs xCP 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-B	SEL Brava for Docs xCP 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-C	SEL Brava for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-D	SEL Brava for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-F	SEL Brava for Docs xCP 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	OCRDITM	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	PDFSCH	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	RIEDTMC	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	SUB-AOC	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-BLEDTM	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-CPC	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-D2C	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-DCTMC	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-DCTMS	SEL Subscription Add'l Brava Server	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-RIEDTM	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,901.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	SUB-XCPC	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA	
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM	\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-1YR-00000001	SEL 1YR 1-9 Admin User Login	\$2,307.69	K	31%	\$1,592.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-1YR-00000010	SEL 1YR 10-99 Admin User Login	\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-3YR-00000001	SEL 3YR 1-9 Admin User Login	\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-3YR-00000010	SEL 3YR 10-99 Admin User Login	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-5YR-00000001	SEL 5YR 1-9 Admin User Login	\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	ADU-5YR-00000010	SEL 5YR 10-99 Admin User Login	\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00000025	SEL 1YR 25-49TB File MetaData Index	\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00000050	SEL 1YR 50-99TB File MetaData Index	\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00000100	SEL 1YR 100-249TB File MetaData Index	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00000250	SEL 1YR 250-499TB File MetaData Index	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00000500	SEL 1YR 500-999TB File MetaData Index	\$326.92	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB File MetaData Inde	\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00000025	SEL 3YR 25-49TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00000050	SEL 3YR 50-99TB File MetaData Index	\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00000100	SEL 3YR 100-249TB File MetaData Index	\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00000250	SEL 3YR 250-499TB File MetaData Index	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00000500	SEL 3YR 500-999TB File MetaData Index	\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB File MetaData Inde	\$726.92	K	31%	\$501.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00000025	SEL 5YR 25-49TB File MetaData Index	\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00000050	SEL 5YR 50-99TB File MetaData Index	\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00000100	SEL 5YR 100-249TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00000250	SEL 5YR 250-499TB File MetaData Index	\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00000500	SEL 5YR 500-999TB File MetaData Index	\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB File MetaData Inde	\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Ingest	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Ingest	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Ingest	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-000010000	SEL 1YR 10000-19999 Tape Catalog Inges	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Inges	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Inges	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Ingest	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Ingest	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Ingest	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00010000	SEL 3YR 10000-19999 Tape Catalog Inges	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00020000	SEL 3YR 20000-49999 Tape Catalog Inges	\$9.85	K	31%	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-3YR-00050000	SEL 3YR 50000-99999 Tape Catalog Inges	\$7.54	K	31%	\$5.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Ingest	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Ingest	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Ingest	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00010000	SEL 5YR 10000-19999 Tape Catalog Inges	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00020000	SEL 5YR 20000-49999 Tape Catalog Inges	\$14.77	K	31%	\$10.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCI-5YR-00050000	SEL 5YR 50000-99999 Tape Catalog Inges	\$11.31	K	31%	\$7.80	\$0							

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	TCR-5YR-00000250	SEL 5YR 250-499 Tape Catalog Rebuild	\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00000500	SEL 5YR 500-999 Tape Catalog Rebuild	\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Rebuild	\$48.31	K	31%	\$33.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Rebuild	\$39.08	K	31%	\$26.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Rebuild	\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00010000	SEL 5YR 10000-24999 Tape Catalog Rebuil	\$24.31	K	31%	\$16.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TCR-5YR-00025000	SEL 5YR 25000-49999 Tape Catalog Rebuil	\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00000010	SEL 1YR 10-49 Tape MetaData Index	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00000050	SEL 1YR 50-99 Tape MetaData Index	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00000100	SEL 1YR 100-249 Tape MetaData Index	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00000250	SEL 1YR 250-499 Tape MetaData Index	\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00000500	SEL 1YR 500-999 Tape MetaData Index	\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00001000	SEL 1YR 1000-1999 Tape MetaData Index	\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00002000	SEL 1YR 2000-4999 Tape MetaData Index	\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-1YR-00005000	SEL 1YR 5000-9999 Tape MetaData Index	\$59.69	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00000010	SEL 3YR 10-49 Tape MetaData Index	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00000050	SEL 3YR 50-99 Tape MetaData Index	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00000100	SEL 3YR 100-249 Tape MetaData Index	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00000250	SEL 3YR 250-499 Tape MetaData Index	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00000500	SEL 3YR 500-999 Tape MetaData Index	\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00001000	SEL 3YR 1000-1999 Tape MetaData Index	\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00002000	SEL 3YR 2000-4999 Tape MetaData Index	\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-3YR-00005000	SEL 3YR 5000-9999 Tape MetaData Index	\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00000010	SEL 5YR 10-49 Tape MetaData Index	\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00000050	SEL 5YR 50-99 Tape MetaData Index	\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00000100	SEL 5YR 100-249 Tape MetaData Index	\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00000250	SEL 5YR 250-499 Tape MetaData Index	\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00000500	SEL 5YR 500-999 Tape MetaData Index	\$184.81	K	31%	\$127.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00001000	SEL 5YR 1000-1999 Tape MetaData Index	\$149.75	K	31%	\$103.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00002000	SEL 5YR 2000-4999 Tape MetaData Index	\$121.14	K	31%	\$83.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	TMI-5YR-00005000	SEL 5YR 5000-9999 Tape MetaData Index	\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES	
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	\$431.00	K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	\$377.00	K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	\$311.00	K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	\$641.00	K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	\$465.00	K	31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART	
5	34585	STORCENTER IX4-100 6TB	\$1,87											

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	HCC-PS-C2	SEL apa LIC p1kSTY 51k to 100k STY p.a.	\$475.00	K	31%	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C3	SEL apa LIC p1kSTY 101k to 250k STY p.a.	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C4	SEL apa LIC p1kSTY 251k to 500k STY p.a.	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C5	SEL apa LIC p1kSTY 501k to 750k STY p.a.	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C6	SEL apa LIC p1kSTY 751k to 1m STY p.a.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C7	SEL apa LIC p1kSTY 1,001m-1.25m STY p.a.	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-PS-C8	SEL apa LIC p1kSTY above 1.251m STY p.a.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1003	SEL PC Perp SQL License 6-10 Units	\$681.00	K	31%	\$469.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1004	SEL PC Perp SQL License 11-20 Units	\$513.00	K	31%	\$353.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1005	SEL PC Perp SQL License 21-35 Units	\$373.00	K	31%	\$257.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1006	SEL PC Perp SQL License 36-50 Units	\$301.00	K	31%	\$207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1007	SEL PC Perp SQL License 51-100 Units	\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1008	SEL PC Perp SQL License 101-200 Units	\$147.00	K	31%	\$101.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1009	SEL PC Perp SQL License 201-300 Units	\$121.00	K	31%	\$83.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1010	SEL PC Perp SQL License 301-400 Units	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX1035U	SEL PC Perp EXPP License 11-35 Units	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX1U	SEL PC Perp EXPP License 1 Unit	\$1,797.00	K	31%	\$1,239.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX210U	SEL PC Perp EXPP License 2-10 Units	\$1,048.00	K	31%	\$723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX3650U	SEL PC Perp EXPP License 36-50 Units	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX51U	SEL PC Perp EXPP License 51+ Units	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSPP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	\$1,988.00	K	31%	\$1,371.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSPP1URBS	SEL PC Perp SP+RBS Lic 1 TB	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSPP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	\$2,839.00	K	31%	\$1,958.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSPP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	\$1,391.00	K	31%	\$959.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSPP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	\$1,113.00	K	31%	\$767.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRTTRIAL	SEL Kroll PC Trial License	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	NSS-AC-L	SEL ADDED CAPACITY 5TB	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SU	\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AS-L	SEL Added Site 1	\$5,385.00	K	31%	\$3,715.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AS-YF	SEL Added Site 1 1yr Lic & Sup	\$2,046.00	K	31%	\$1,411.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-BL-L	SEL Base Lic10TB/1K users/1 site/8hrs PS	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-MC-L	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUF	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-TRIAL	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-UC-L	SEL Added Users 1K	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB11TB	SELECT ECS Archiving Svc 10-80TB Lic	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB12TB	SELECT ECS Archiving Svc 81-240TB Lic	\$466.67	K	31%	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB13TB	SELECT ECS Archiving Svc 241-500TB Lic	\$436.00	K	31%	\$300.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB14TB	SELECT ECS Archiving Svc 501-750TB Lic	\$404.00	K	31%	\$278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB15TB	SELECT ECS Archiving Svc 751-1024TB Lic	\$372.00	K	31%	\$256.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB16TB	SELECT Archiver for ECS 10-80TB Lic	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB17TB	SELECT Archiver for ECS 81-240TB Lic	\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB18TB	SELECT Archiver for ECS 241-500TB Lic	\$436.00	K	31%	\$300.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB19TB	SELECT Archiver for ECS 501-750TB Lic	\$404.00	K	31%	\$278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB20TB	SELECT Archiver for ECS 751-1024TB Lic	\$372.00	K	31%	\$256.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB21TB	SELECT Archiver for ECS 1025-1500TB Lic	\$340.00	K	31%	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB22TB	SELECT Archiver for ECS 1501-2024TB Lic	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB23TB	SELECT Archiver for ECS 2025-2500TB Lic	\$279.00	K	31%	\$192.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB24TB	SELECT Archiver for ECS 2501-3024TB Lic	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE

EMC WSCA Contract MNWC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	\$616.00	K	31%	\$425.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	\$741.33	K	31%	\$511.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	\$710.67	K	31%	\$490.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	\$680.00	K	31%	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	\$646.67	K	31%	\$446.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE	
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$3,569.00	K	31%	\$2,462.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	\$11,596.00	K	31%	\$8,001.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	\$11,099.00	K	31%	\$7,658.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K	31%	\$13,589.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	\$12,824.00	K	31%	\$8,848.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE2G679	SEL VSPEX Branded 600VM 2 Dyn600x1200 G	\$19,807.00	K	31%	\$13,666.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	\$21,830.00	K	31%	\$15,062.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCLB679I	SEL VSPEX 250VM BROCADEIBM 600X1200 DY	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCLDBH679	SEL VSPEX 2000VDI BROCADEHP 600X1200 D'	\$13,293.00	K	31%	\$9,172.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCLDCC679	SEL VSPEX CISCO 2000VDI 600X1200 DYN SOL	\$11,921.00	K	31%	\$8,225.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCM679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCM679	SEL VSPEX Branded 100VM BH 600x1200 Dyn	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCM679I	SEL VSPEX 100VM BROCADEIBM 600X1200 DY	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMC679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMDBH679	SEL VSPEX 1000VDI BROCADEHP 600X1200 D'	\$12,183.00	K	31%	\$8,406.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMDC679	SEL VSPEX CISCO 1000VDI 600X1200 DYN SOL	\$11,139.00	K	31%	\$7,685.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMCP679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	\$8,867.00	K	31%	\$6,118.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMPB679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMPB679I	SEL VSPEX 125VM BROCADEIBM 600X1200 DY	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K	31%	\$6,352.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCS6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	\$7,631.00	K	31%	\$5,265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCS6079	SEL VSPEX Branded 50VM CH 600x1070 Dyn	\$7,775.00	K	31%	\$5,364.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCSDBH679	SEL VSPEX 500VDI BROCADEHP 600X1200 DYI	\$10,842.00	K	31%	\$7,480.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CQSEMCSGCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	N8222BDPABTBY19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL M	\$741.00	K	31%	\$511.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	PRD12	SEL PATCHRNR 12 DUAL HINGE DR FOR 84 R	\$433.00	K	31%	\$298.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	Q1N2B1L2N30AHA0	SEL Network PDU,VERT,30A,1P,208V,L6-30P	\$1,717.00	K	31%	\$1,184.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	Q1N2B1N3N30AHA0	SEL POU Vert 30A 3-Delta L15-30P 208V	\$1,832.00	K	31%	\$1,264.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	Q1N2B1P3N30AHA0	SEL Network PDU,VERT,30A,3P,208V,L21-30P	\$1,858.00	K	31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	Q1N2B2P6M30AHA0	SEL POU Vert 32A 3-WYE IEC60309	\$3,819.00	K	31%	\$2,635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	Q1N2B3J2M30AHA0	SEL Network PDU,VERT,32A,1P,230V,60309	\$1,567.00	K	31%	\$1,081.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	QZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	R4P36	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT	
5	PE1000019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.				

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	ARX-06000-B010	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXCXT10	SEL CX-Tracer - 10 Servers	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXCXT100	SEL CX-Tracer - 100 Servers	\$131,686.00	K	31%	\$90,863.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXCXT500	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXDB	SEL AppResponse DB Module	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-DIR300-B010	SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	\$26,455.00	K	31%	\$18,253.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	\$42,332.00	K	31%	\$29,209.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-UCMM	SEL AppResponse UC Module	\$39,502.00	K	31%	\$27,256.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARX-V2000	SEL AppResponse v2000	\$32,855.00	K	31%	\$22,669.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXVMON	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ASENX	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ATXP	SEL AppTransaction Plus	\$109,286.00	K	31%	\$75,407.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	ATXS	SEL AppTransaction Standard	\$77,655.00	K	31%	\$53,581.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz1ConcLic(5-9)	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSK-CNCLICUSR1-3	SEL SteelCentNetShkPckAnlyz1CncLic10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSK-CNCLICUSR1-4	SEL SteelCentNetShkPckAnlyz1CncLic25 up	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,925.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	\$2,140.00	K	31%	\$1,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CX-255-B020	SEL SteelHead CX255B020 with RIOS (TAA)	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CX-570-B020	SEL Steelhead CX570B20 w RIOS BMC Module	\$8,855.00	K	31%	\$6,109.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	CX-770-B020	SEL Steelhead CX770B20 w RIOS BMC Module	\$14,400.00	K	31%	\$9,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	FPS-003	SEL FIPS License (CX555/570/EX560)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	FPS-004	SEL FIPS License (CX755/770/EX760)	\$4,431.00	K	31%	\$3,057.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	\$5,046.00	K	31%	\$3,481.								

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	\$5,785.00	K	31%	\$3,991.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	\$6,400.00	K	31%	\$4,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-255-L	SEL License SteelHead CX255-L	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-255-M	SEL License SteelHead CX255-M	\$3,938.00	K	31%	\$2,717.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-255-U	SEL License SteelHead CX255-U	\$246.00	K	31%	\$169.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	\$5,292.00	K	31%	\$3,651.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	\$985.00	K	31%	\$679.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-570-M	SEL Lic SteelHead CX570M 10Mbps 450conn	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-770-H	SEL Lic SteelHead CX770H 30Mbps 2500conn	\$10,209.00	K	31%	\$7,044.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-770-L	SEL Lic SteelHead CX770L 20Mbps 1000conn	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-CXA-770-M	SEL Lic SteelHead CX770M 20Mbps 1500conn	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-INT-09600	SEL License Steelhead INT-9600	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-02170	SEL SteelCentral NetShark 2170 license	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-04170	SEL SteelCentral NetShark 4170 license	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-06170	SEL SteelCentral NetShark 6170 license	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-SFED20	SEL NetSharkVE SteelFusionEdge2100, 2200	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-SFED30	SEL NetSharkVE SteelFusionEdge3100	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCAN-SFED40	SEL NetSharkVE SteelFusionEdge3200, 5100	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCC-1000	SELLic SCC1000incl bundled20 Appliances	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F1	SEL SteelCentralFlowGateway Lic 200K FPM	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F2	SEL SteelCentralFlowGateway Lic 400K FPM	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F3	SEL SteelCentralFlowGateway Lic 600K FPM	\$44,308.00	K	31%	\$30,572.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F4	SEL SteelCentralFlowGateway Lic 800K FPM	\$59,077.00	K	31%	\$40,763.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F5	SEL SteelCentral Flow Gateway Lic 1M FPM	\$72,615.00	K	31%	\$50,104.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCFG-2270-F6	SEL SteelCentral Flow Gateway Lic 2M FPM	\$121,846.00	K	31%	\$84,073.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNE-470-F1	SEL SteelCentral NetExpress Lic 15K FPM	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNE-470-F2	SEL SteelCentral NetExpress Lic 30K FPM	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNE-470-F3	SEL SteelCentral NetExpress Lic 60K FPM	\$45,538.00	K	31%	\$31,421.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNE-470-F4	SEL SteelCentral NetExpress Lic 90K FPM	\$70,154.00	K	31%	\$48,406.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNE-470-F5	SEL SteelCentral NetExpress Lic 120K FPM	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNEVE470SDN	SEL SteelCentral SDN License SCNEVE470	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LICSCNP04270UIF1	SEL SteelCentralNetProfilerEnterprUILic	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-2270-F1	SEL SteelCentralNetProfiler Lic 200K FPM	\$12,923.00	K	31%	\$8,916.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-2270-F2	SEL SteelCentralNetProfiler Lic 400K FPM	\$65,846.00	K	31%	\$45,433.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-2270-F3	SEL SteelCentralNetProfiler Lic 600K FPM	\$105,231.00	K	31%	\$72,609.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-2270-F4	SEL SteelCentralNetProfiler Lic 800K FPM	\$139,692.00	K	31%	\$96,387.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-2270-F5	SEL SteelCentral NetProfiler Lic 1M FPM	\$168,000.00	K	31%	\$115,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP2270-SDN	SEL SteelCentral SDN Lic SCNP-02270-B010	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LICSCNP4270AN-F1	SEL SteelCentralNetProfilerEntANLic1MFPM	\$18,831.00	K	31%	\$12,993.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LICSCNP4270DB-F1	SEL SteelCentralNetProfilerEnterpr DBLic	\$7,877.00	K	31%	\$5,435.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP4270DPF1	SEL SteelCentralNetProfilerEnterpr DPLic	\$6,523.00	K	31%	\$4,500.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP4270EXF1	SEL SteelCentralNetProfilerEntEXLic1MFPM	\$18,831.00	K	31%	\$12,993.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP4270-SDN	SEL SteelCentralNetProfilerEnterprSDNLic	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCNP-VE-SDN	SEL SDN License for SCNP-VE-SDN	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-002	SEL SCPS LICENSE ON 555 SERIES	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-004	SEL SCPS License on 755/770 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-006	SEL SCPS Lic EX1160/SFED2100/2200	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-006E	SEL EVAL SCPS LICENSE ON 1160 SERIES	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-007	SEL SCPS Lic 1260/1360/SFED3100/3200	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	LIC-SCPS-008	SEL SCPS License on 1555/3070 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	NIC-001-2TX	SEL 2PORT1GBE TX COPPER NIC-VSH USE OF	\$1,838.00	K	31%	\$1,268.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-002-4TX	SEL 4PORT1GBE TXCOPPER NIC EX560/760/V/	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPARE	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-005-4LX	SEL 4P 1GBE LX SGLE MDE NIC-CX;EX(SPARE	\$23,069.00	K	31%	\$15,917.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NIC	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-007-2LR	SEL 2-port 10GbE LR Fiber NIC- Gen 2 Spr	\$26,146.00	K	31%	\$18,040.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-008-2SR	SEL 2P10GbE SR MultiModeFiberNIC-Gen2Spr	\$20,762.00	K	31%	\$14,325.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-008-2SR-C	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-009-2XF	SEL 2P 10G FIBER (LR;SR) REQUIRES SFP'S	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR, SR) SFP+	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	\$8,626.00	K	31%	\$5,951.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	\$14,995.00	K	31%	\$10,346.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NI	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	\$9,225.00	K	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-2SXB	SEL Dual 1 GbE Fiber SX	\$7,994.00	K	31%	\$5,515.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	\$2,702.00	K	31%	\$1,864.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-2SFPP	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC1-010G-2SFPPC	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC1-010G-4SFP	SEL Quad 10 GbE Fiber SFP+	\$17,840.00	K	31%	\$12,309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-10G-2LR-C	SEL 2-PORT 10GbE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-10G-2SR-C	SEL 2-PORT 10GbE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,366.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-CSK210G-C	SEL 2P10GbE FIBER NIC-CSK ADD ON-REQ SF	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD (\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD (\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH105G	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;C/	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCAN-2170-B010-C	SEL 1U8TBBaseSteelCentNetSharkapl2170-C	\$25,846.00	K	31%	\$17,833.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCAN-4170-B010-C													

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	SCNE-VE-00470-F4	SEL SteelCentralNetExpressVirEdit,90KFPM	\$91,071.00	K	31%	\$62,838.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFPM	\$108,302.00	K	31%	\$74,728.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-02270-B010	SEL SteelCentrlNetProfiler SCNP2270B010	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-4270-AN-B30	SEL SteelCentrlNetProfilrEnterprANModule	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP4270-AN-B30C	SEL SteelCentrlNetProf Ent AnalysisMod Cfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-4270-DB-B20	SEL SteelCentrlNetProfilrEnterprDBModule	\$70,886.00	K	31%	\$48,911.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-4270-DP-B50	SEL SteelCntrl Dispatch Enterprise Proflr	\$58,702.00	K	31%	\$40,504.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-4270-EX-B40	SEL SteelCentrlNetProfEntSCNP4270 Exp Mod	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP4270EX-B40-C	SEL SteelCentrlNetPfrEntSCNP4270ExpMdCfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-4270-UI-B10	SEL SteelCentrlNetProf Ent UI Module	\$52,917.00	K	31%	\$36,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F1	SEL SteelCentrlNetProfilerVirEdit,15KFPM	\$11,071.00	K	31%	\$7,638.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEdit,2MFPM	\$406,148.00	K	31%	\$280,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F2	SEL SteelCentrlNetProfilerVirEdit,30KFPM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F3	SEL SteelCentrlNetProfilerVirEdit,60KFPM	\$41,840.00	K	31%	\$28,869.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F4	SEL SteelCentrlNetProfilerVirEdit,90KFPM	\$60,302.00	K	31%	\$41,608.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F5	SEL SteelCentralNetProfilerVirEd,200KFPM	\$92,302.00	K	31%	\$63,688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPM	\$135,378.00	K	31%	\$93,410.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPM	\$196,917.00	K	31%	\$135,872.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPM	\$233,840.00	K	31%	\$161,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPM	\$270,763.00	K	31%	\$186,826.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPRTL-FNDTN	SEL SteelCentral Portal	\$61,532.00	K	31%	\$42,457.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-001	SEL SCPS on Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3100	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3100-C	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFP-005-TX	SEL Copper 1GbE SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	\$38,923.00	K	31%	\$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3	\$10,615.00	K	31%	\$7,324.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W0-W1	SEL Upgrade LIC-SFED-03200-W0 to W1	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W0-W2	SEL Upgrade LIC-SFED-03200-W0 to W2	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	\$45,292.00	K	31%	\$31,251.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	\$29,778.00	K	31%	\$20,546.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	\$38,394.00	K	31%	\$26,491.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	\$73,594.00	K	31%	\$50,779.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-555-H	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	\$9,348.00	K	31%	\$6,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	\$147,194.00	K	31%	\$101,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-755-H	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-755-L	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	\$16,978.00	K	31%	\$11,714.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VGC-1000-L	SEL Virtual SteelFusion Core VGC 1000-L	\$17,225.00	K	31%	\$11,885.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VGC-1000-M	SEL Virtual SteelFusion Core VGC 1000-M	\$23,378.00	K	31%	\$16,130.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VGC-1000-U	SEL Virtual SteelFusion Core VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VGC-1500-L	SEL Virtual SteelFusion Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VGC-1500-M	SEL Virtual SteelFusion Core VGC 1500-M	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,763.00	K	31%	\$4,666.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	\$1,662.00	K	31%	\$1,146.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	XFP-002-SR	SEL Short Reach 10GbE fiber XFP module	\$1,169.00	K	31%	\$806.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED	
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MN	\$1,251.00	K	31%	\$863.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MN	\$5,013.00	K	31%	\$3,458.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MN	\$10,031.00	K	31%	\$6,921.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MN	\$14,420.00	K										

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,667.00	K	31%	\$15,640.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$339,994.00	K	31%	\$234,595.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OP'	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500139-001	SEL VRX-2, VELOCITY, 60GBPH	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500140-001	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK	
5	GA-10001B	SEL Spanning BU Google Base 10001-25000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001B-3Y	SEL Spanning BU 3Y Goog Base 10001-25000	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001B-3Y-P	SEL Spanning 3Y GgleBase10001-25K PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001B-P	SEL Spanning GoogleBase 10001-25K PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001-	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001ES-3Y	SEL Spanning BU 3Y Google EDU Stud 10k+	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001ES-3Y-P	SEL Spanning 3Y GgleEDUStud 10k+ PRORTD	\$0.22	K	31%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-10001ES-P	SEL Spanning GgleEDU Stud 10K+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-1	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1001E-S-3Y-P	SEL Spanning 3Y GgleEDUStd 1k-10k PRORTD	\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1001E-S-P	SEL Spanning GgleEDU Stud 1001-10k PRO	\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1B	SEL Spanning BU Google Base 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1B-3Y-P	SEL Spanning 3Y Ggle Base 1-500 PRORTD	\$2.64	K	31%	\$1.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1B-P	SEL Spanning Google Base 1-501 PRORATED	\$3.33	K	31%	\$2.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-A-3Y-P	SEL Spanning 3Y GgleEDU Adm1-500 PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-A-P	SEL Spanning Google EDU Adm 1-500 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-1000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-S-3Y-P	SEL Spanning 3Y GgleEDU Stud 1-1k PRORTD	\$0.61	K	31%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1E-S-P	SEL Spanning GoogleEDU Stud 1-1K PRORTD	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1GOV-3Y-P	SEL Spanning 3Y Ggle Gov 1-500 PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1GOV-P	SEL Spanning Google Gov 1-500 PRORTD	\$2.83	K	31%	\$1.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1NP-3Y-P	SEL Spanning 3Y Ggle NonProf 1-500PRORTD	\$1.97	K	31%	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-1NP-P	SEL Spanning Ggle Non Prof 1-500 PRORTD	\$2.42	K	31%	\$1.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-25001B	SEL SPANNING BU GOOGLE BASE												

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	GA-501E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 501-5k	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm501-5k PRORTD	\$0.81	K	31%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501E-A-P	SEL Spanning GoogleEDU Adm 501-5k PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501GOV-3Y	SEL Spanning BU 3Y Google Gov 501-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501GOV-3Y-P	SEL Spanning 3Y Ggle Gov 501-5000 PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501GOV-P	SEL Spanning Google Gov 501-5000 PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5k	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501NP-3Y	SEL Spanning BU 3Y Google Non Prf 501-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501NP-3Y-P	SEL Spanning 3Y GgleNonPrf 501-5k PRORTD	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-501NP-P	SEL Spanning Ggle Non Prof 501-5K PRORTD	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-10001B-P	SEL SpanningARCHGgleBase10001-25K PRORT	\$0.38	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH10001ES	SEL Span BU ARCH GAPP EDU Stud 10001+	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH10001ES-P	SEL SpanningARCHGgle EDU Stud 10K+PRORTI	\$0.06	K	31%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH1001E-S	SEL Span BU ARCH GAPP EDU Stud 1001-10k	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1001ES-P	SELSpanningARCHGgleEDUStud1001-10kPROR	\$0.13	K	31%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1B	SEL Spanning BU ARCH GAPP Base 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1B-P	SEL Spanning ARCHIVEGgleBase 1-500PRORTC	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1E-A	SEL Spanning BU ARCH GAPP EDU Adm 1-500	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1E-A-P	SEL Spanning ARCHGgLEDU Adm 1-500 PRORTI	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1E-S-P	SEL Spanning ARCHGgleEDUStud 1-1K PRORTC	\$0.19	K	31%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1GOV	SEL Spanning BU ARCH GAPP Gov 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1GOV-P	SEL Spanning ARCHGgle Gov 1-500 PRORTd	\$0.71	K	31%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1NP	SEL Spanning BU ARCH GAPP Non Prof 1-500	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-1NP-P	SEL SpanningARCHGgle NonProf 1-500PRORTD	\$0.60	K	31%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH25001B	SEL Spanning BU ARCH GAPP Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-25001B-P	SEL Spanning ARCH Ggle Base 25001+PRORTD	\$0.29	K	31%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-5001B	SEL Span BU ARCH GAPP Base 5001-10000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-5001B-P	SEL SpanningARCHGgleBase5001-10K PRORTD	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH5001E-A	SEL Spanning BU ARCH GAPP EDU Adm 5001+	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-5001EA-P	SEL Spanning ARCHGgleEDU Adm 5001+PRORTI	\$0.19	K	31%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH5001GOV	SEL Spanning BU ARCH GAPP Gov 5001+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH5001GOV-P	SEL SpanningARCHGgle Gov 5001+ PRORTD	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-5001NP	SEL Spanning BU ARCH GAPP Non Prof 5001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-5001NP-P	SEL SpanningARCHGgleNonProf 5001+ PRORTC	\$0.35	K	31%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501B	SEL Spanning BU ARCH GAPP Base 501-5000	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501B-P	SEL SpanningARCHIVEGgleBase501-5K PRORTI	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH501E-A	SEL Spanning BU ARCH GAPP EDU Adm 501-5k	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501E-A-P	SEL SpanningARCHGgleEDUAdm 501-5k PRORTI	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH501GOV	SEL Spanning BU ARCH GAPP Gov 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501GOV-P	SEL SpanningARCHGgle Gov 501-5k PRORTD	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	GA-ARCH-501NP-P	SEL SpanningARCHGgleNonProf 501-5kPRORTC	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001B	SEL Spanning BU O365 Base 10001-25000	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001B-3Y	SEL Spanning BU 3Y O365 Base 10001-25000	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001B-3Y-P	SEL Spanning 3Y O365Base10001-25K PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001B-P	SEL Spanning O365 Base 10001-25K PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001ES	SEL Spanning BU O365 EDU Stud 10001+	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001ES-3Y	SEL Spanning BU 3Y O365 EDU Stud 10k+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001ES3Y-P	SEL Spanning 3Y O365 EDUStud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-10001ES-P	SEL Spanning O365 EDU Stud 10001+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0			

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	O365-1NP-3Y-P	SEL Spanning 3YO365 NonProf 1-500 PRORTD	\$2.31	K	31%	\$1.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-1NP-P	SEL Spanning O365 NonProf 1-500 PRORTD	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-25001B	SEL Spanning BU O365 Base 25001+	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-25001B-3Y	SEL Spanning BU 3Y O365 Base 25001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-25001B-3Y-P	SEL Spanning 3Y O365 Base 25001+ PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-25001B-P	SEL Spanning O365 Base 25001+PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001B	SEL Spanning BU O365 Base 5001-10000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001B-3Y	SEL Spanning BU 3Y O365 Base 5001-10000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001B-3Y-P	SEL Spanning 3Y O365 Base 5001-10KPRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001B-P	SEL Spanning O365 Base 5001-10K PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001E-A	SEL Spanning BU O365 EDU Adm 5001+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001EA-3Y-P	SEL Spanning 3Y O365 EDU Adm5001+ PRORTC	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001E-A-P	SEL Spanning O365 EDU Adm 5001+ PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001GOV	SEL Spanning BU O365 Gov 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001GOV-3Y	SEL Spanning BU 3Y O365 Gov 5001+	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001GOV3Y-P	SEL Spanning 3Y O365 Gov 5001+ PRORTD	\$1.72	K	31%	\$1.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001GOV-P	SEL Spanning O365 Gov 5001+ PRORTD	\$2.17	K	31%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001NP	SEL Spanning BU O365 Non Prof 5001+	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001NP-3Y	SEL Spanning BU 3Y O365 Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001NP-3Y-P	SEL Spanning 3Y O365NonProf 5001+ PRORTD	\$1.36	K	31%	\$0.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-5001NP-P	SEL Spanning O365 NonProf 5001+ PRORTD	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501B	SEL Spanning BU O365 Base 501-5000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501B-3Y	SEL Spanning BU 3Y O365 Base 501-5000	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501B-3Y-P	SEL Spanning 3Y O365 Base 501-5K PRORTD	\$2.47	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501B-P	SEL Spanning O365 Base 501-5K PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501E-A	SEL Spanning BU O365 EDU Adm 501-5k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 501-5k	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501E-A-3Y-P	SEL Spanning 3Y O365 EDUAdm501-5k PRORTC	\$0.97	K	31%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501E-A-P	SEL Spanning O365 EDU Adm 501-5k PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501GOV	SEL Spanning BU O365 Gov 501-5000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501GOV-3Y	SEL Spanning BU 3Y O365 Gov 501-5000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501GOV-3Y-P	SEL Spanning 3Y O365 Gov 501-5K PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501GOV-P	SEL Spanning O365 Gov 501-5K PRORTD	\$2.83	K	31%	\$1.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501NP	SEL Spanning BU O365 Non Prof 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501NP-3Y	SEL Spanning BU 3Y O365 Non Prf 501-5k	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501NP-3Y-P	SEL Spanning 3Y O365NonPrf 501-5k PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-501NP-P	SEL Spanning O365 NonProf 501-5K PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-10001B	SEL Spanning ARCH O365 Base 10001-25000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH10001B-P	SEL Spanning ARCHO365Base10001-25KPROR1	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH1001ES-P	SELSpanningARCHO365EDUStud1001-10kPROF	\$0.17	K	31%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH10K1ES-P	SEL SpanningARCHO365EDUStud 10001+PROR	\$0.06	K	31%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1B	SEL Spanning ARCH O365 Base 1-500	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1B-P	SEL Spanning ARCH O365 Base 1-500 PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1E-A	SEL Spanning ARCH O365 EDU Adm 1-500	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1E-A-P	SEL Spanning ARCHO365EDUAdm1-500PRORTI	\$0.38	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1E-S	SEL Spanning ARCH O365 EDU Stud 1-1000	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1E-S-P	SEL Spanning ARCHO365EDU Stud1-1K PRORT	\$0.23	K	31%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1GOV	SEL Spanning ARCH O365 Gov 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1GOV-P	SEL Spanning ARCHO365 Gov 1-500 PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1NP	SEL Spanning ARCH O365 Non Prof 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-1NP-P	SEL Spanning ARCHO365NonProf1-500 PRORTC	\$0.73	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-25001B	SEL Spanning ARCH O365 Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH25001B-P	SEL Spanning ARCH O365 Base 25001+PRORTC	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-5001B	SEL Spanning ARCH O365 Base 5001-10000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH5001B-P	SEL SpanningARCH O365Base5001-10K PRORT	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH5001EA-P	SEL Spanning ARCHO365EDUAdm 5001+PROR1	\$0.23	K	31%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-5001NP	SEL Spanning ARCH O365 Non Prof 5001+	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365ARCH5001NP-P	SEL Spanning ARCHO365NonProf5001+PRORTC	\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-501B	SEL Spanning ARCH O365 Base 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-501B-P	SEL Spanning ARCH O365Base 501-5K PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-501E-A	SEL Spanning ARCH O365 EDU Adm 501-5k	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH501EA-P	SEL Spanning ARCHO365EDUAdm 501-5KPROR	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	
5	O365-ARCH-501GOV	SEL Spanning ARCH O365 Gov 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING	

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SFDC-1-1NP-3Y	SEL Spanning 3Y Non Prof SFDC 1-50	\$93.45	K	31%	\$64.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-1NP-3Y-P	SEL Spanning 3Y NonProf SFDC 1-50 PRORTD	\$2.60	K	31%	\$1.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-3Y-P	SEL Spanning 3Y SFDC 1-50 PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-1Y	SEL Spanning BU EDU Salesforce 1-50	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-1Y-P	SEL Spanning EDU SFDC 1-50 PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 1-50	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 1-50 PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-1Y	SEL SPANNING NON PROF SFDC 1001-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-1Y-P	SEL SPANNING NONPROF SFDC 1001-5K PROI	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-3Y	SEL SPANNING 3Y NONPROFSFDC 1001-5K	\$68.60	K	31%	\$47.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC1001-5K PR	\$1.91	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-NP-1Y	SEL Spanning BU Non Prof SFDC 1-50	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-NP-1Y-P	SEL Spanning Non Prof SFDC 1-50 PRORTD	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-P	SEL Spanning SFDC 1-50 PRORATION	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201	SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-1NP-3Y	SEL Spanning 3Y Non Prof SFDC 201-1000	\$79.43	K	31%	\$54.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-1NP-3Y-P	SEL Spanning3YNonProfSFDC 201-1000PRORT	\$2.21	K	31%	\$1.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-3Y-P	SEL Spanning 3Y SFDC 201-1000 PRORATION	\$2.14	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-1Y	SEL Spanning BU EDU Salesforce 201-1000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-1Y-P	SEL Spanning EDU SFDC 201-1K PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 201-1k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-3Y-P	SEL Spanning EDU 3Y SFDC 201-1K PRORTD	\$1.19	K	31%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-1Y	SEL Spanning BU Non Prof SFDC 201-1001	\$29.75	K	31%	\$20.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-NP-1Y-P	SEL Spanning Non Prof SFDC 201-1K PRORTD	\$2.48	K	31%	\$1.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-P	SEL Spanning SFDC 201-1000 PRORATION	\$2.67	K	31%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001	SEL Spanning BU Salesforce 5001+	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-3Y-P	SEL Spanning 3Y SFDC 5001+ PRORATION	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-1Y	SEL Spanning BU EDU Salesforce 5001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU1Y-P	SEL Spanning EDU sfdc 5001+ PRORTd	\$1.17	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 5001+	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU3Y-P	SEL Spanning EDU 3Y SFDC 5001+ PRORTD	\$0.94	K	31%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-P	SEL Spanning SFDC 5001+ PRORATION	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51	SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-1Y	SEL SPANNING NON PROF SALESFORCE 51-2i	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-1Y-P	SEL SPANNING NON PROF SFDC 51-200 PROR	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-3Y	SEL SPANNING 3Y NON PROF SFDC 51-200	\$85.75	K	31%	\$59.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 51-200 PRO	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-3Y-P	SEL Spanning 3Y SFDC 51-200 PRORATION	\$2.47	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-1Y	SEL Spanning BU EDU Salesforce 51-200	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-1Y-P	SEL Spanning EDU SFDC 51-200 PRORTD	\$1.58	K	31%	\$1.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 51-200	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 51-200 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-P	SEL Spanning SFDC 51-200 PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-1Y	SEL SPANNING NON PROF SALESFORCE 5001	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-1Y-P	SEL SPANNING NON PROF SFDC 5001+ PROR	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-3Y	SEL SPANNING 3Y NON PROF SFDC 5001+	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 5001+ PROI	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-GOOGLE	SEL Spanning Backup for Google Apps	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-O365	SEL Spanning Backup for Office 365	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6349	SEL: CABLE;OPTICAL;50U;SC-LC;10M	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

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Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER,LTO	\$368.00	K	31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO-W-BCOD;CUST	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	\$522.00	K	31%	\$360.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP-5-12VPWRSUP;8AP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$997.00	K	31%	\$687.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX,BUMPER;T950	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES;TPK;CUST;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949298	SEL: FRU HP TRANSPORTER	\$32,692.00	K	31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	\$14,185.00	K	31%	\$9,787.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6	\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949412	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	\$727.00	K	31%	\$501.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90949437	SEL: FRU,SPECTRA LS,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439	SEL: FRU,EDBA,PYTHON	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	\$645.00	K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	\$645.00	K	31%	\$445.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	\$638.00	K	31%	\$440.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	\$12,883.00	K	31%	\$8,889.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	\$1,222.00	K	31%	\$843.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949488	SEL: SLS,SW-KEY,QIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949564	SEL: TAPES,20 TPK,CERT,3592 JD	\$88,561.00	K	31%	\$61,107.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD	\$88,561.00	K	31%	\$61,107.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7	\$2,074.00	K	31%	\$1,431.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7	\$2,074.00	K	31%	\$1,431.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	\$2,067.00	K	31%	\$1,426.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	\$2,067.00	K	31%	\$1,426.23								

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949638	SEL: 20TPK,LTO-7,CUST	\$41,477.00	K	31%	\$28,619.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCVR	\$41,331.00	K	31%	\$28,518.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCVR	\$41,331.00	K	31%	\$28,518.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	\$4,082.00	K	31%	\$2,816.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	\$4,082.00	K	31%	\$2,816.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	\$2,061.00	K	31%	\$1,422.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	\$2,061.00	K	31%	\$1,422.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM	\$2,369.00	K	31%	\$1,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM	\$2,369.00	K	31%	\$1,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10	\$2,361.00	K	31%	\$1,629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10	\$2,361.00	K	31%	\$1,629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949739	SEL: FRU;24V POW SUP;8AMPFUSE;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949740	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROH	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949743	SEL: FRU;N+1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034	SEL: FRU;T120;COD;5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU;T120;COD;5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	\$6,538.00										

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	91019816-F	SEL: FRU;ENCRYPTON;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019817	SEL: SLS SFTWR KEY;QIP-RIM-CONN;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019818	SEL: SLS SFTWR KEY;DIRECT-CONN;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019818-F	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019824	SEL: RACK;STANDARD 19 INCH	\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019832	SEL: SLS SW KEY;DIRECTCONN;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	9198	SEL: CNTR,SFP,8GB,850NM,OPTICAL	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	9313	SEL: CABLEOPTICAL50ULC-LC10M	\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	\$235.00	K	31%	\$162.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	9317	SEL: CABLE,OPTICAL,LC-LC,50M	\$291.00	K	31%	\$200.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	\$37,890.00	K	31%	\$26,144.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	\$39,198.00	K	31%	\$27,046.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HA-3-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	\$50,019.00	K	31%	\$34,513.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HA-4-50	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S	\$61,788.00	K	31%	\$42,633.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	\$43,088.00	K	31%	\$29,730.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	\$44,396.00	K	31%	\$30,633.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	\$56,198.00	K	31%	\$38,776.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	\$52,177.00	K	31%	\$36,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	\$63,423.00	K	31%	\$43,761.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	\$45,638.00	K	31%	\$31,490.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	\$58,192.00	K	31%	\$40,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	\$70,485.00	K	31%	\$48,634.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,826.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-J-DBA-1	SEL: T380 ENT;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-J-DBA-2	SEL: T380 ENT;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T380-J-DBA-3	SEL: T380 ENT;BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,1DR,10S	\$16,346.00	K	31%	\$11,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T50E-7-H-A-2-25	SEL: T50E,LTO-7,HH,SAS,2DR,25S	\$24,715.00	K	31%	\$17,053.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	\$20,269.00	K	31%	\$13,985.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	\$28,769.00	K	31%	\$19,850.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T950B1D	SEL: T950B WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	T950B3D3TDX-F	SEL												

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	T950BMULT6DOT	SEL: T950,MULTI,W-6DBA'S & 0TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINBSBRGT-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY;RIGHT WITH ROBO	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJ3D3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJ6D0SDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJBSBLFT-F	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJBSBRGT-F	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY;RGT W/ROBOT	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJMEDEX-F	SEL: FRU;TFIN ENT MEDIA EXP FRAME	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJSBLEFT-F	SEL: FRU;TFIN ENT SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINJSBRGT-F	SEL: FRU;TFIN ENT SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY;RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINMEDEX-F	SEL: TFIN;UPG;MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINSB-LEFT	SEL: TFIN SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY;RIGHT, WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC	
5	HU-TLE100-249-AN	SEL Splunk-Hadoop Term +Esup100-249NdAN	\$3,808.00	K	31%	\$2,627.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE100-249-AP	SEL Splunk-Hadoop Term +Esup100-249NdAP	\$4,569.00	K	31%	\$3,152.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE100-249-EM	SEL Splunk-Hadoop Term +Esup100-249NdEM	\$3,503.00	K	31%	\$2,417.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE100-249-US	SEL Splunk-Hadoop Term +Esup100-249NdUS	\$3,046.00	K	31%	\$2,101.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE10-24-AN	SEL Splunk-Hadoop Term +Esup10-24NdAN	\$4,328.00	K	31%	\$2,986.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE10-24-AP	SEL Splunk-Hadoop Term +Esup10-24NdAP	\$5,192.00	K	31%	\$3,582.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE10-24-EM	SEL Splunk-Hadoop Term +Esup10-24NdEM	\$3,982.00	K	31%	\$2,747.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE10-24-US	SEL Splunk-Hadoop Term +Esup10-24NdUS	\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE250-499-AN	SEL Splunk-Hadoop Term +Esup250-499NdAN	\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE250-499-AP	SEL Splunk-Hadoop Term +Esup250-499NdAP	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE250-499-EM	SEL Splunk-Hadoop Term +Esup250-499NdEM	\$3,185.00	K	31%	\$2,197.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE250-499-US	SEL Splunk-Hadoop Term +Esup250-499NdUS	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE25-49-AN	SEL Splunk-Hadoop Term +Esup25-49NdAN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE25-49-AP	SEL Splunk-Hadoop Term +Esup25-49NdAP	\$4,985.00	K	31%	\$3,439.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE25-49-EM	SEL Splunk-Hadoop Term +Esup25-49NdEM	\$3,822.00	K	31%	\$2,637.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE25-49-US	SEL Splunk-Hadoop Term +Esup25-49NdUS	\$3,323.00	K	31%	\$2,292.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE500-999-AN	SEL Splunk-Hadoop Term +Esup500-999NdAN	\$3,029.00	K	31%	\$2,090.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE500-999-AP	SEL Splunk-Hadoop Term +Esup500-999NdAP	\$3,635.00	K	31%	\$2,508.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE500-999-EM	SEL Splunk-Hadoop Term +Esup500-999NdEM	\$2,786.00	K	31%	\$1,922.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE500-999-US	SEL Splunk-Hadoop Term +Esup500-999NdUS	\$2,423.00	K	31%	\$1,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE50-99-AN	SEL Splunk-Hadoop Term +Esup50-99NdAN	\$3,982.00	K	31%	\$2,747.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE50-99-AP	SEL Splunk-Hadoop Term +Esup50-99NdAP	\$4,777.00	K	31%	\$3,296.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE50-99-EM	SEL Splunk-Hadoop Term +Esup50-99NdEM	\$3,663.00	K	31%	\$2,527.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLE50-99-US	SEL Splunk-Hadoop Term +Esup50-99NdUS	\$3,185.00	K	31%	\$2,197.65								

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	HU-TLG50-99-AN	SEL Splunk-Hadoop Term +Gsup50-99NdAN	\$4,478.00	K	31%	\$3,089.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLG50-99-AP	SEL Splunk-Hadoop Term +Gsup50-99NdAP	\$5,375.00	K	31%	\$3,708.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLG50-99-EM	SEL Splunk-Hadoop Term +Gsup50-99NdEM	\$4,120.00	K	31%	\$2,842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	HU-TLG50-99-US	SEL Splunk-Hadoop Term +Gsup50-99NdUS	\$3,583.00	K	31%	\$2,472.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-100-199-AN	SEL Splunk ITSI Perp Lic100-199GB/dayAN	\$866.00	K	31%	\$597.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-100-199-AP	SEL Splunk ITSI Perp Lic100-199GB/dayAP	\$1,038.00	K	31%	\$716.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-100-199-EM	SEL Splunk ITSI Perp Lic100-199GB/dayEM	\$797.00	K	31%	\$549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-100-199-US	SEL Splunk ITSI Perp Lic100-199GB/dayUS	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-1K-1999-AN	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	\$432.00	K	31%	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-1K-1999-AP	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-1K-1999-EM	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	\$398.00	K	31%	\$274.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-1K-1999-US	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-200-499-AN	SEL Splunk ITSI Perp Lic200-499GB/dayAN	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-200-499-AP	SEL Splunk ITSI Perp Lic200-499GB/dayAP	\$778.00	K	31%	\$536.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-200-499-EM	SEL Splunk ITSI Perp Lic200-499GB/dayEM	\$598.00	K	31%	\$412.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-200-499-US	SEL Splunk ITSI Perp Lic200-499GB/dayUS	\$519.00	K	31%	\$358.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-500-999-AN	SEL Splunk ITSI Perp Lic500-999GB/dayAN	\$469.00	K	31%	\$323.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-500-999-AP	SEL Splunk ITSI Perp Lic500-999GB/dayAP	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-500-999-EM	SEL Splunk ITSI Perp Lic500-999GB/dayEM	\$432.00	K	31%	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-500-999-US	SEL Splunk ITSI Perp Lic500-999GB/dayUS	\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-50-99-AN	SEL Splunk ITSI Perp Lic50-99GB/dayAN	\$1,371.00	K	31%	\$945.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-50-99-AP	SEL Splunk ITSI Perp Lic50-99GB/dayAP	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-50-99-EM	SEL Splunk ITSI Perp Lic50-99GB/dayEM	\$1,262.00	K	31%	\$870.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-PL-50-99-US	SEL Splunk ITSI Perp Lic50-99GB/dayUS	\$1,096.00	K	31%	\$756.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE100-199-AN	SEL Splunk ITSI Term ESUP100-199GB/dayAN	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE100-199-AP	SEL Splunk ITSI Term ESUP100-199GB/dayAP	\$415.00	K	31%	\$286.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE100-199-EM	SEL Splunk ITSI Term ESUP100-199GB/dayEM	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE100-199-US	SEL Splunk ITSI Term ESUP100-199GB/dayUS	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE1K-1999-AN	SEL Splunk ITSI Term ESUP1K-1999GB/dayAN	\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE1K-1999-AP	SEL Splunk ITSI Term ESUP1K-1999GB/dayAP	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE1K-1999-EM	SEL Splunk ITSI Term ESUP1K-1999GB/dayEM	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE1K-1999-US	SEL Splunk ITSI Term ESUP1K-1999GB/dayUS	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE200-499-AN	SEL Splunk ITSI Term ESUP200-499GB/dayAN	\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE200-499-AP	SEL Splunk ITSI Term ESUP200-499GB/dayAP	\$312.00	K	31%	\$215.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE200-499-EM	SEL Splunk ITSI Term ESUP200-499GB/dayEM	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE200-499-US	SEL Splunk ITSI Term ESUP200-499GB/dayUS	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE500-999-AN	SEL Splunk ITSI Term ESUP500-999GB/dayAN	\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE500-999-AP	SEL Splunk ITSI Term ESUP500-999GB/dayAP	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE500-999-EM	SEL Splunk ITSI Term ESUP500-999GB/dayEM	\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE500-999-US	SEL Splunk ITSI Term ESUP500-999GB/dayUS	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE50-99-AN	SEL Splunk ITSI Term ESUP50-99GB/dayAN	\$548.00	K	31%	\$378.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE50-99-AP	SEL Splunk ITSI Term ESUP50-99GB/dayAP	\$658.00	K	31%	\$454.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE50-99-EM	SEL Splunk ITSI Term ESUP50-99GB/dayEM	\$505.00	K	31%	\$348.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLE50-99-US	SEL Splunk ITSI Term ESUP50-99GB/dayUS	\$438.00	K	31%	\$302.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG100-199-AN	SEL Splunk ITSI Term GSUP100-199GB/dayAN	\$391.00	K	31%	\$269.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG100-199-AP	SEL Splunk ITSI Term GSUP100-199GB/dayAP	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG100-199-EM	SEL Splunk ITSI Term GSUP100-199GB/dayEM	\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG100-199-US	SEL Splunk ITSI Term GSUP100-199GB/dayUS	\$312.00	K	31%	\$215.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG1K-1999-AN	SEL Splunk ITSI Term GSUP1K-1999GB/dayAN	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG1K-1999-AP	SEL Splunk ITSI Term GSUP1K-1999GB/dayAP	\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG1K-1999-EM	SEL Splunk ITSI Term GSUP1K-1999GB/dayEM	\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG1K-1999-US	SEL Splunk ITSI Term GSUP1K-1999GB/dayUS	\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG200-499-AN	SEL Splunk ITSI Term GSUP200-499GB/dayAN	\$292.00	K	31%	\$201.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG200-499-AP	SEL Splunk ITSI Term GSUP200-499GB/dayAP	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG200-499-EM	SEL Splunk ITSI Term GSUP200-499GB/dayEM	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG200-499-US	SEL Splunk ITSi Term GSUP200-499GB/dayUS	\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	IT-TLG500-999-AN	SEL Splunk ITSI Term GSUP500-999GB/dayAN	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	SE-PL-50-99-AP	SEL Splunk Ent Perp Lic 50-99GB/day AP	\$3,289.00	K	31%	\$2,269.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-PL-50-99-EM	SEL Splunk Ent Perp Lic 50-99GB/day EM	\$2,522.00	K	31%	\$1,740.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-PL-50-99-US	SEL Splunk Ent Perp Lic 50-99GB/day US	\$2,192.00	K	31%	\$1,512.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE100-199-AN	SEL Splunk Ent TermL ESUP100-199GB/dayAN	\$866.00	K	31%	\$597.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE100-199-AP	SEL Splunk Ent TermL ESUP100-199GB/dayAP	\$1,038.00	K	31%	\$716.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE100-199-EM	SEL Splunk Ent TermL ESUP100-199GB/dayEM	\$797.00	K	31%	\$549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE100-199-US	SEL Splunk Ent TermL ESUP100-199GB/dayUS	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE1K-1999-AN	SEL Splunk Ent TermL ESUP1K-1999GB/dayAN	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE1K-1999-AP	SEL Splunk Ent TermL ESUP1K-1999GB/dayAP	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE1K-1999-EM	SEL Splunk Ent TermL ESUP1K-1999GB/dayEM	\$637.00	K	31%	\$439.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE1K-1999-US	SEL Splunk Ent TermL ESUP1K-1999GB/dayUS	\$554.00	K	31%	\$382.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE200-499-AN	SEL Splunk Ent TermL ESUP200-499GB/dayAN	\$808.00	K	31%	\$557.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE200-499-AP	SEL Splunk Ent TermL ESUP200-499GB/dayAP	\$969.00	K	31%	\$668.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE200-499-EM	SEL Splunk Ent TermL ESUP200-499GB/dayEM	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE200-499-US	SEL Splunk Ent TermL ESUP200-499GB/dayUS	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE500-999-AN	SEL Splunk Ent TermL ESUP500-999GB/dayAN	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE500-999-AP	SEL Splunk Ent TermL ESUP500-999GB/dayAP	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE500-999-EM	SEL Splunk Ent TermL ESUP500-999GB/dayEM	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE500-999-US	SEL Splunk Ent TermL ESUP500-999GB/dayUS	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE-50-99-AN	SEL Splunk Ent TermL ESUP50-99GB/dayAN	\$1,097.00	K	31%	\$756.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE-50-99-AP	SEL Splunk Ent TermL ESUP50-99GB/dayAP	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE-50-99-EM	SEL Splunk Ent TermL ESUP50-99GB/dayEM	\$1,009.00	K	31%	\$696.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLE-50-99-US	SEL Splunk Ent TermL ESUP50-99GB/dayUS	\$877.00	K	31%	\$605.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG100-199-AN	SEL Splunk Ent TermL GSUP100-199GB/dayAN	\$974.00	K	31%	\$672.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG100-199-AP	SEL Splunk Ent TermL GSUP100-199GB/dayAP	\$1,169.00	K	31%	\$806.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG100-199-EM	SEL Splunk Ent TermL GSUP100-199GB/dayEM	\$895.00	K	31%	\$617.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG100-199-US	SEL Splunk Ent TermL GSUP100-199GB/dayUS	\$779.00	K	31%	\$537.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG1K-1999-AN	SEL Splunk Ent TermL GSUP1K-1999GB/dayAN	\$778.00	K	31%	\$536.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG1K-1999-AP	SEL Splunk Ent TermL GSUP1K-1999GB/dayAP	\$935.00	K	31%	\$645.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG1K-1999-EM	SEL Splunk Ent TermL GSUP1K-1999GB/dayEM	\$717.00	K	31%	\$494.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG1K-1999-US	SEL Splunk Ent TermL GSUP1K-1999GB/dayUS	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG200-499-AN	SEL Splunk Ent TermL GSUP200-499GB/dayAN	\$909.00	K	31%	\$627.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG200-499-AP	SEL Splunk Ent TermL GSUP200-499GB/dayAP	\$1,091.00	K	31%	\$752.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG200-499-EM	SEL Splunk Ent TermL GSUP200-499GB/dayEM	\$837.00	K	31%	\$577.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG200-499-US	SEL Splunk Ent TermL GSUP200-499GB/dayUS	\$727.00	K	31%	\$501.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG500-999-AN	SEL Splunk Ent TermL GSUP500-999GB/dayAN	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG500-999-AP	SEL Splunk Ent TermL GSUP500-999GB/dayAP	\$1,014.00	K	31%	\$699.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG500-999-EM	SEL Splunk Ent TermL GSUP500-999GB/dayEM	\$777.00	K	31%	\$536.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SE-TLG500-999-US	SEL Splunk Ent TermL GSUP500-999GB/dayUS	\$675.00	K	31%	\$465.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	\$14,249.00	K	31%	\$9,831.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS	\$36,045.00	K	31%	\$24,871.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START	\$23,480.00	K	31%	\$16,201.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-0032UE-2	SEL IGLS Basic-ADV to ENT Upg 2 Pack v2	\$7,338.00	K	31%	\$5,063.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic	\$6,411.00	K	31%	\$4,423.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic	\$4,103.00	K	31%	\$2,831.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-EDGE-C1	SEL ISILONSD EDGE CLUSTER DISCOVERY-LI	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP	\$598.00	K	31%	\$412.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic	\$8,974.00	K	31%	\$6,192.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic	\$3,846.00	K	31%	\$2,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License	\$5,806.00	K	31%	\$4,006.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EYEGLASS-005	SEL EyeGlass VM Management	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EYEGLASS-010	SEL EyeGlass Vblock Ent 1 Pack	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EYEGLASS-011	SEL EyeGlass vCenter Discovery	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	IGL-CA-012	SEL Eyeglass Vblock Probe-Basic	\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA	
5	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 yr	\$2,160.00	K	31%	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr	\$4,104.00	K	31%	\$2,831.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr	\$5,832.00	K	31%	\$4,024.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr	\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr	\$3,420.00	K	31%	\$2,359.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr	\$4,860.00	K	31%	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr	\$3,078.00	K	31%	\$2,123.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr	\$4,374.00	K	31%	\$3,018.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr	\$1,440.00	K	31%	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr	\$2,736.00	K	31%	\$1,887.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr	\$3,888.00	K	31%	\$2,682.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNC-DH-CON-1Y	SEL Sync DH Specialty Connector 1 yr	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNC-DH-CON-2Y	SEL Sync DH Specialty Connector 2 yr	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY	
5	SYNC-DH-CON-3Y	SEL Sync DH Specialty Connector 3 yr												

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	SYNC-DH-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T5-1Y	SEL Sync DH 20,001+ sts 1 yr	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T5-2Y	SEL Sync DH 20,001+ sts 2 yr	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-T5-3Y	SEL Sync DH 20,001+ sts 3 yr	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-UNL-1Y	SEL Sync DH Unlimited TB 1 yr	\$200,000.00	K	31%	\$138,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-UNL-2Y	SEL Sync DH Unlimited TB 2 yr	\$360,000.00	K	31%	\$248,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-DH-UNL-3Y	SEL Sync DH Unlimited TB 3 yr	\$510,000.00	K	31%	\$351,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	\$286.00	K	31%	\$197.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY	
5	100DCODSSP-1	SEL IDUClasFrwkODr 100 +SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DCODSSP-12MT1	SEL IDUClasFrwkODr 100 +SS&Sup 12mt	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DCOSSP-1	SEL IDUClasFr SPOn 100 +SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DCOSSP-12MT1	SEL IDUClasFr SPOn 100 +SS&Sup 12mth	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DCSSP-1	SEL IDUClassFr 100 + SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DCUSSP-1	SEL IDUClasFrwkUx100 + SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DLSSP-3	SEL DL FOR 100 USERS + SS AND SUP 1YR	\$9,945.00	K	31%	\$6,862.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DLSSSP-1	SEL DLSUI FOR 100 + SS AND SUP FOR 1YR	\$15,470.00	K	31%	\$10,674.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DLXSP-1	SEL DL ANALY 100 USERS + SS & SUP 1YR	\$6,630.00	K	31%	\$4,574.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DPSSP-2	SEL DP 100 users + SS and Sup 1st yr	\$14,365.00	K	31%	\$9,911.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DPSSSP-2	SEL DP SP for 100 + SS and Sup 1st yr	\$14,365.00	K	31%	\$9,911.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DS1PRSSP-2	SEL DA DS100+1DA Pb/Col50SL+SS&Sup1st yr	\$14,365.00	K	31%	\$9,911.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DTSSP	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00	K	31%	\$9,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DWS1PRSSP-1	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100DWW1PRSSP-1	SEL DWWin100use+1Pb/Col50SL+SS&Sup1styr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100ECL01PRSSP	SEL DAExOnL 100+1DAPb/Col 50SL+SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100ECL01PRSSP12M	SEL DAExOnL100+1DAPb/Col50SL+SS&Sup12m	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100ODL1PRSSP	SEL DAODL1te100+1DAPb/Col50SL+ SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100ODL1PRSSP12M	SEL DAODL1te100+1DAPb/Col50SL+SS&Sup12m	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100SPLO1PRSSP	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100SPLO1PRSSP12M	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCODSSP-1	SEL IDUClasFrwkODr 250 +SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCODSSP-12MT1	SEL IDUClasFrwkODr 250 +SS&Sup 12mt	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCOSSP-1	SEL ISEL DUClasFr SPOn 250 +SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCOSSP-12MT1	SEL IDUClasFr SPOn 250 +SS&Sup 12mth	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCSSP-1	SEL IDUClassFr 250 + SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DCUSSP-1	SEL IDUClasFrwkUx250 + SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DLSSP-3	SEL DL FOR 250 USERS + SS AND SUP 1YR	\$15,356.00	K	31%	\$10,595.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DLSSSP-1	SEL DLSUI FOR 250 + SS AND SUP FOR 1YR	\$23,888.00	K	31%	\$16,482.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DLXSP-1	SEL DL ANALY 250 USERS + SS & SUP 1YR	\$10,238.00	K	31%	\$7,064.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DPSSP-2	SEL DP 250 users + SS and Sup 1st yr	\$22,181.00	K	31%	\$15,304.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DPSSSP-2	SEL DP for 250 + SS and Sup 1st yr	\$22,181.00	K	31%	\$15,304.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DS1PRSSP-2	SEL DA DS250+1DA Pb/Col50SL+SS&Sup1st yr	\$22,181.00	K	31%	\$15,304.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DTSSP	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DWS1PRSSP-1	SEL DWSP250user+1Pb/Col50SL+SS&Sup 1styr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250DWW1PRSSP-1	SEL DWWin250use+1Pb/Col50SL+SS&Sup1styr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250ECL01PRSSP	SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250ECL01PRSSP12M	SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12m	\$8,535.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250ODL1PRSSP	SEL SELDAODL1te250+1DAPb/Col50SL+SS&Sup	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250ODL1PRSSP12M	SEL DAODL1te250+1DAPb/Col50SL+SS&Sup12m	\$8,535.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250SPLO1PRSSP	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	250SPLO1PRSSP12M	SEL DASPOnLite250+1DAPb/Col												

EMC WSCA Contract MNWNC-109 3rd Party Price List
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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	25DPSSSP-2	SEL DP SP for 25 + SS and Sup 1st yr	\$6,760.00	K	31%	\$4,664.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25DS1PRSSP-2	SEL DADS25+1 DA Pb/Col50SL+SS&Sup1st yr	\$6,760.00	K	31%	\$4,664.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25DTSSP	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00	K	31%	\$4,305.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25DWS1PRSSP-1	SEL DWP25user+1Pb/Col50SL+SS&Sup1styr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25DWW1PRSSP-1	SEL DWWin25use&1Pb/Colle50SL+SS&Sup1styr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25ECLC1PRSSP	SEL DAExOnL25+1 DA Pb/Col 50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25ECLC1PRSSP12M	SEL DAExOnL25+1DAPb/Col50SL+SS&Sup12mt	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25ODL1PRSSP	SEL DAODLlte25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25ODL1PRSSP12M	SEL DAODLlte25+1DA Pb/Col50SL+SS&Sup12m	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25SPLO1PRSSP	SEL DASPOnLte25+1DAPb/Col50SL+SS&Sup1y	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25SPLO1PRSSP12M	SEL DASPOnLte25+1DAPb/Col 50SL+SS&Sup12	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	25UX1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SUF	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCODSSP-1	SEL IDUClasFrwkODr 50 +SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCODSSP-12MT-1	SEL IDUClasFrwkODr 50 +SS&Sup 12mt	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCSOSSP-1	SEL IDUClasFr SPOn 50 +SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCSOSSP-12MT-1	SEL IDUClasFr SPOn 50 +SS&Sup 12mth	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCSSP-1	SEL IDUClassFr 50 + SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DCUSSP-1	SEL IDUClasFrwkUx50 + SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DLSSP-3	SEL DL FOR 50 USERS + SS AND SUP 1YR	\$7,020.00	K	31%	\$4,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DLSSSP-1	SEL DLSUI FOR 50 + SS AND SUP FOR 1YR	\$10,920.00	K	31%	\$7,534.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DLXSSP-1	SEL DL ANALY 50 USERS + SS & SUP 1YR	\$4,680.00	K	31%	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DPSSP-2	SEL DP 50 users + SS and Sup 1st yr	\$10,140.00	K	31%	\$6,996.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DPSSSP-2	SEL DP SP for 50 + SS and Sup 1st yr	\$10,140.00	K	31%	\$6,996.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DS1PRSSP-2	SEL DA DS50+1 DA Pb/Col50SL+SS&Sup1st yr	\$10,140.00	K	31%	\$6,996.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DTSSP	SEL DTE 50 users + SS and Support 1st yr	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DWS1PRSSP-1	SEL DWP50user+1Pb/Coll50SL+SS&Sup 1st yr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50DWW1PRSSP-1	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50ECLC1PRSSP	SEL DAExOnL 50+1DAPb/Col50SL+SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50ECLC1PRSSP12M	SEL DAExOnL50+1DAPb/Col50SL+SS&Sup12mt	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50ODL1PRSSP	SEL DAODLlte50+1DAPb/Col50SL+ SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50ODL1PRSSP12M	SEL DAODLlte50+1DAPb/Col50SL+SS&Sup12mt	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50SPLO1PRSSP	SEL DASPOnLte50+1DAPb/Col50SL+SS&Sup1y	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	50SPLO1PRSSP12M	SEL DA SPOnLte50+1DAPb/Col50SL+SS&Sup12	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS ENC	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ADD-IDU-DR	SEL Add-On IDU for Disaster Recovery	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ADD-IDU-PR	SEL Add-On IDU for Addi Production Env	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ADD-IDU-TS	SEL Add-On IDU for Test Environment	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-100KL	SEL DATADVANT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-10KL	SEL DATADVANT10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-1500L	SEL DATADVANT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-150KL	SEL DATADVANT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-15KL	SEL DATADVANT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-1KL	SEL DATADVANT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-20KL	SEL DATADVANT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-2500L	SEL DATADVANT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-25KL	SEL DATADVANT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-2KL	SEL DATADVANT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-3500L	SEL DATADVANT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-35KL	SEL DATADVANT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-3KL	SEL DATADVANT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-4500L	SEL DATADVANT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-4KL	SEL DATADVANT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-500L	SEL DATADVANT500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-50KL	SEL DATADVANT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-5KL	SEL DATADVANT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-6KL	SEL DATADVANT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-750L	SEL DATADVANT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-7KL	SEL DATADVANT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-8KL	SEL DATADVANT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DA-9KL	SEL DATADVANT9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-100KL	SEL DATADVANTAGEIDUANALYTICSLITE10000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE15000	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$36,855.00	K	31%	\$2								

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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$136,500.00	K	31%	\$94,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-7KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000	\$168,805.00	K	31%	\$116,475.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 9000	\$204,750.00	K	31%	\$141,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAPR-10P	SEL 10 DATADVANTPROBES	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAPR-15P	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAPR-1P	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAPR-20P	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DAPR-5P	SEL 5 DATADVANTPROBES	\$31,850.00	K	31%	\$21,976.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-1000L-1	SEL IDUClassFrwk1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-100KL-1	SEL IDUClassFrwk100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-10KL-1	SEL IDUClassFrwk10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-1500L-1	SEL IDUClassFrwk1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-150KL-1	SEL IDUClassFrwk150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-15KL-1	SEL IDUClassFrwk15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-2000L-1	SEL IDUClassFrwk2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-20KL-1	SEL IDUClassFrwk20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-2500L-1	SEL IDUClassFrwk2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-25KL-1	SEL IDUClassFrwk25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-3000L-1	SEL IDUClassFrwk3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-3500L-1	SEL IDUClassFrwk3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-35KL-1	SEL IDUClassFrwk35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-4000L-1	SEL IDUClassFrwk4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-4500L-1	SEL IDUClassFrwk4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-5000L-1	SEL IDUClassFrwk5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-50KL-1	SEL IDUClassFrwk50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-6000L-1	SEL IDUClassFrwk6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-7000L-1	SEL IDUClassFrwk7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-750L-1	SEL IDUClassFrwk750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-8000L-1	SEL IDUClassFrwk8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DC-9000L-1	SEL IDUClassFrwk9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-1000L-1	SEL IDU ClassFr ODr 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-1000L-12MT1	SEL IDU ClassFr ODr for 1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-100KL-1	SEL IDU ClassFr ODr 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-100KL-12MT1	SEL IDU ClassFr ODr for 100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-10KL-1	SEL IDU ClassFr ODr 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-10KL-12MT1	SEL IDU ClassFr ODr for 10000 12mth	\$125,798.00	K	31%	\$86,800.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-1500L-1	SEL IDU ClassFr ODr 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-1500L-12MT1	SEL IDU ClassFr ODr for 1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-150KL-1	SEL IDU ClassFr ODr 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-150KL-12MT1	SEL IDU ClassFr ODr for 150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-15KL-1	SEL IDU ClassFr ODr 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-15KL-12MT1	SEL IDU ClassFr ODr for 15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-2000L-1	SEL IDU ClassFr ODr 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-2000L-12MT1	SEL IDU ClassFr ODr for 2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-20KL-1	SEL IDU ClassFr ODr 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-20KL-12MT1	SEL IDU ClassFr ODr for 20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-2500L-1	SEL IDU ClassFr ODr 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-2500L-12MT1	SEL IDU ClassFr ODr for 2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-25KL-1	SEL IDU ClassFr ODr 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-25KL-12MT1	SEL IDU ClassFr ODr for 25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-3000L-1	SEL IDU ClassFr ODr 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-3000L-12MT1	SEL IDU ClassFr ODr for 3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-3500L-1	SEL IDU ClassFr ODr 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-3500L-12MT1	SEL IDU ClassFr ODr for 3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-35KL-1	SEL IDU ClassFr ODr 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-35KL-12MT1	SEL IDU ClassFr ODr for 35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-4000L-1	SEL IDU ClassFr ODr 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-4000L-12MT1	SEL IDU ClassFr ODr for 4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-4500L-1	SEL IDU ClassFr ODr 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-4500L-12MT1	SEL IDU ClassFr ODr for 4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-5000L-1	SEL IDU ClassFr ODr 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-5000L-12MT1	SEL IDU ClassFr ODr for 5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DCOD-500L-1	SEL IDU ClassFr ODr 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0			

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCOD-8000L-1	SEL IDU ClassFr ODr 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8000L-12MT1	SEL IDU ClassFr ODr for 8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-1	SEL IDU ClassFr ODr 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-12MT1	SEL IDU ClassFr ODr for 9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-1	SEL IDU ClasFrwkShPtOn 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-12MT1	SEL IDUClassFrwkShPtOn1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100KL-1	SEL IDU ClasFrwkShPtOn 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100KL-12MT1	SEL IDUClassFrwkShPtOn100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-1	SEL IDU ClasFrwkShPtOn 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-12MT1	SEL IDUClassFrwkShPtOn10000 12mth	\$125,798.00	K	31%	\$86,800.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-1	SEL IDU ClasFrwkShPtOn 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-12MT1	SEL IDUClassFrwkShPtOn1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-1	SEL IDU ClasFrwkShPtOn 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-12MT1	SEL IDUClassFrwkShPtOn150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-1	SEL IDU ClasFrwkShPtOn 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-12MT1	SEL IDUClassFrwkShPtOn15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-1	SEL IDU ClasFrwkShPtOn 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-12MT1	SEL IDUClassFrwkShPtOn2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-1	SEL IDU ClasFrwkShPtOn 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-12MT1	SEL IDUClassFrwkShPtOn20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-1	SEL IDU ClasFrwkShPtOn 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-12MT1	SEL IDUClassFrwkShPtOn2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-1	SEL IDU ClasFrwkShPtOn 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-12MT1	SEL IDUClassFrwkShPtOn25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-1	SEL IDU ClasFrwkShPtOn 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-12MT1	SEL IDUClassFrwkShPtOn3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-1	SEL IDU ClasFrwkShPtOn 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-12MT1	SEL IDUClassFrwkShPtOn3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-1	SEL IDU ClasFrwkShPtOn 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-12MT1	SEL IDUClassFrwkShPtOn35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-1	SEL IDU ClasFrwkShPtOn 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-12MT1	SEL IDUClassFrwkShPtOn4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-1	SEL IDU ClasFrwkShPtOn 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-12MT1	SEL IDUClassFrwkShPtOn4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-1	SEL IDU ClasFrwkShPtOn 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-12MT1	SEL IDUClassFrwkShPtOn5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-1	SEL IDU ClasFrwkShPtOn 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-12MT1	SEL IDUClassFrwkShPtOn500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-1	SEL IDU ClasFrwkShPtOn 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-12MT1	SEL IDUClassFrwkShPtOn50000 12mth	\$580,320.00	K	31%	\$400,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-1	SEL IDU ClasFrwkShPtOn 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-12MT1	SEL IDUClassFrwkShPtOn6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-1	SEL IDU ClasFrwkShPtOn 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-12MT1	SEL IDUClassFrwkShPtOn7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-1	SEL IDU ClasFrwkShPtOn 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-12MT1	SEL IDUClassFrwkShPtOn750 12mth	\$16,848.00	K	31%	\$11,625.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8000L-1	SEL IDU ClasFrwkShPtOn 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8000L-12MT1	SEL IDUClassFrwkShPtOn8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-9000L-1	SEL IDU ClasFrwkShPtOn 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-9000L-12MT1	SEL IDUClassFrwkShPtOn9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-1000L-1	SEL IDUClasFrwkUx 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-100KL-1	SEL IDUClasFrwkUx 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-10KL-1	SEL IDUClasFrwkUx 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-1500L-1	SEL IDUClasFrwkUx 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-150KL-1	SEL IDUClasFrwkUx 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-15KL-1	SEL IDUClasFrwkUx 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-2000L-1	SEL IDUClasFrwkUx 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-20KL-1	SEL IDUClasFrwkUx 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-2500L-1	SEL IDUClasFrwkUx 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-25KL-1	SEL IDUClasFrwkUx 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00					

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DL-150KL-3	SEL DL FOR 150000 USERS	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-15KL-3	SEL DL FOR 15000 USERS	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2000L-3	SEL DL FOR 2000 USERS	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-20KL-3	SEL DL FOR 20000 USERS	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2500L-3	SEL DL FOR 2500 USERS	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-25KL-3	SEL DL FOR 25000 USERS	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-3000L-3	SEL DL FOR 3000 USERS	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-3500L-3	SEL DL FOR 3500 USERS	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-35KL-3	SEL DL FOR 35000 USERS	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4000L-3	SEL DL FOR 4000 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4500L-3	SEL DL FOR 4500 USERS	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-5000L-3	SEL DL FOR 5000 USERS	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-500L-3	SEL DL FOR 500 USERS	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-50KL-3	SEL DL FOR 50000 USERS	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-6000L-3	SEL DL FOR 6000 USERS	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-7000L-3	SEL DL FOR 7000 USERS	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-750L-3	SEL DL FOR 750 USERS	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-8000L-3	SEL DL FOR 8000 USERS	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-9000L-3	SEL DL FOR 9000 USERS	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-1000L-1	SEL DL SUITE 1000 USERS	\$51,597.00	K	31%	\$35,601.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-100KL-1	SEL DL SUITE 100000 USERS	\$2,730,000.00	K	31%	\$1,883,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-10KL-1	SEL DL SUITE 10000 USERS	\$305,760.00	K	31%	\$210,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-1500L-1	SEL DL SUITE 1500 USERS	\$68,796.00	K	31%	\$47,469.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-150KL-1	SEL DL SUITE 150000 USERS	\$4,013,100.00	K	31%	\$2,769,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-15KL-1	SEL DL SUITE 15000 USERS	\$458,640.00	K	31%	\$316,461.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-2000L-1	SEL DL SUITE 2000 USERS	\$82,810.00	K	31%	\$57,138.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-20KL-1	SEL DL SUITE 20000 USERS	\$580,944.00	K	31%	\$400,851.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-2500L-1	SEL DL SUITE 2500 USERS	\$98,735.00	K	31%	\$68,127.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-25KL-1	SEL DL SUITE 25000 USERS	\$726,180.00	K	31%	\$501,064.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-3000L-1	SEL DL SUITE 3000 USERS	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-3500L-1	SEL DL SUITE 3500 USERS	\$138,229.00	K	31%	\$95,378.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-35KL-1	SEL DL SUITE 35000 USERS	\$1,001,000.00	K	31%	\$690,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-4000L-1	SEL DL SUITE 4000 USERS	\$152,880.00	K	31%	\$105,487.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-4500L-1	SEL DL SUITE 4500 USERS	\$171,990.00	K	31%	\$118,673.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-5000L-1	SEL DL SUITE 5000 USERS	\$191,100.00	K	31%	\$131,859.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-500L-1	SEL DL SUITE 500 USERS	\$28,665.00	K	31%	\$19,778.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-50KL-1	SEL DL SUITE 50000 USERS	\$1,410,500.00	K	31%	\$973,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-6000L-1	SEL DL SUITE 6000 USERS	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-7000L-1	SEL DL SUITE 7000 USERS	\$236,327.00	K	31%	\$163,065.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-750L-1	SEL DL SUITE 750 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-8000L-1	SEL DL SUITE 8000 USERS	\$254,800.00	K	31%	\$175,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-9000L-1	SEL DL SUITE 9000 USERS	\$286,650.00	K	31%	\$197,788.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-1000L-1	SEL DL ANALYTICS 1000 USERS	\$22,113.00	K	31%	\$15,257.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-100KL-1	SEL DL ANALYTICS 100000 USERS	\$1,170,000.00	K	31%	\$807,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-10KL-1	SEL DL ANALYTICS 10000 USERS	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-1500L-1	SEL DL ANALYTICS 1500 USERS	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-150KL-1	SEL DL ANALYTICS 150000 USERS	\$1,719,900.00	K	31%	\$1,186,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-15KL-1	SEL DL ANALYTICS 15000 USERS	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-2000L-1	SEL DL ANALYTICS 2000 USERS	\$35,490.00	K	31%	\$24,488.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-20KL-1	SEL DL ANALYTICS 20000 USERS	\$248,976.00	K	31%	\$171,793.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-2500L-1	SEL DL ANALYTICS 2500 USERS	\$42,315.00	K	31%	\$29,197.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-25KL-1	SEL DL ANALYTICS 25000 USERS	\$311,220.00	K	31%	\$214,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-3000L-1	SEL DL ANALYTICS 3000 USERS	\$50,778.00	K	31%	\$35,036.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-3500L-1	SEL DL ANALYTICS 3500 USERS	\$59,241.00	K	31%	\$40,876.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-35KL-1	SEL DL ANALYTICS 35000 USERS	\$429,000.00	K	31%	\$296,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-4000L-1	SEL DL ANALYTICS 4000 USERS	\$65,520.00	K	31%	\$45,208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-4500L-1	SEL DL ANALYTICS 4500 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-5000L-1	SEL DL ANALYTICS 5000 USERS	\$81,900.00	K	31%	\$56,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-500L-1	SEL DL ANALYTICS 500 USERS	\$12,285.00	K	31%	\$8,476.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-50KL-1	SEL DL ANALYTICS 50000 USERS	\$604,500.00	K	31%	\$417,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-6000L-1	SEL DL ANALYTICS 6000 USERS	\$86,814.00	K	31%	\$59,901.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-7000L-1	SEL DL ANALYTICS 7000 USERS	\$101,283.00	K	31%	\$69,885.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-750L-1	SEL DL ANALYTICS 750 USERS	\$17,550.00	K	31%	\$12,109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-8000L-1	SEL DL ANALYTICS 8000 USERS	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-9000L-1	SEL DL ANALYTICS 9000 USERS	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DNME-1L	SEL DatAnywhere Mobile Editor for 1 user	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1000L-2	SEL DP 1000 users	\$47,912.00	K	31%	\$33,059.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-100KL-2	SEL DP 100000 users	\$2,535,000.00	K	31%	\$1,749,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-10KL-2	SEL DP 10000 users	\$283,920.00	K	31%	\$195,904.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1500L-2	SEL DP 1500 users	\$63,882.00	K	31%	\$44,078.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-150KL-2	SEL DP 150000 users	\$3,726,450.00	K	31%	\$2,571,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-15KL-2	SEL DP 15000 users	\$425,880.00	K	31%	\$293,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2000L-2	SEL DP 2000 users	\$76,895.00	K	31%	\$53,057.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20KL-2	SEL DP 20000 users	\$539,448.00	K	31%	\$372,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2500L-2	SEL DP 2500 users	\$91,683.00	K	31%	\$63,261.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-25KL-2	SEL DP 25000 users	\$674,310.00	K	31%	\$465,273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-3000L-2	SEL DP 3000 users	\$110,019.00	K	31%	\$75,913.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC WSCA Contract MNWNC-109 3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DP-3500L-2	SEL DP 3500 users	\$128,356.00	K	31%	\$88,565.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35KL-2	SEL DP 35000 users	\$929,500.00	K	31%	\$641,355.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4000L-2	SEL DP 4000 users	\$141,960.00	K	31%	\$97,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4500L-2	SEL DP 4500 users	\$159,705.00	K	31%	\$110,196.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-5000L-2	SEL DP 5000 users	\$177,450.00	K	31%	\$122,440.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-500L-2	SEL DP 500 users	\$26,618.00	K	31%	\$18,366.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-50KL-2	SEL DP 50000 users	\$1,309,750.00	K	31%	\$903,727.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-6000L-2	SEL DP 6000 users	\$188,097.00	K	31%	\$129,786.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-7000L-2	SEL DP 7000 users	\$219,447.00	K	31%	\$151,418.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-750L-2	SEL DP 750 users	\$38,025.00	K	31%	\$26,237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-8000L-2	SEL DP 8000 users	\$236,600.00	K	31%	\$163,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-9000L-2	SEL DP 9000 users	\$266,175.00	K	31%	\$183,660.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1000L-2	SEL DP SP 1000 users	\$47,912.00	K	31%	\$33,059.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-100KL-2	SEL DP SP 100000 users	\$2,535,000.00	K	31%	\$1,749,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-10KL-2	SEL DP SP 10000 users	\$283,920.00	K	31%	\$195,904.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1500L-2	SEL DP SP 1500 users	\$63,882.00	K	31%	\$44,078.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-150KL-2	SEL DP SP 150000 users	\$3,726,450.00	K	31%	\$2,571,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-15KL-2	SEL DP SP 15000 users	\$425,880.00	K	31%	\$293,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2000L-2	SEL DP SP 2000 users	\$76,895.00	K	31%	\$53,057.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-20KL-2	SEL DP SP 20000 users	\$539,448.00	K	31%	\$372,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2500L-2	SEL DP SP 2500 users	\$91,683.00	K	31%	\$63,261.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-25KL-2	SEL DP SP 25000 users	\$674,310.00	K	31%	\$465,273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-3000L-2	SEL DP SP 3000 users	\$110,019.00	K	31%	\$75,913.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-3500L-2	SEL DP SP 3500 users	\$128,356.00	K	31%	\$88,565.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-35KL-2	SEL DP SP 35000 users	\$929,500.00	K	31%	\$641,355.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-4000L-2	SEL DP SP 4000 users	\$141,960.00	K	31%	\$97,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-4500L-2	SEL DP SP 4500 users	\$159,705.00	K	31%	\$110,196.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-5000L-2	SEL DP SP 5000 users	\$177,450.00	K	31%	\$122,440.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-500L-2	SEL DP SP 500 users	\$26,618.00	K	31%	\$18,366.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-50KL-2	SEL DP SP 50000 users	\$1,309,750.00	K	31%	\$903,727.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-6000L-2	SEL DP SP 6000 users	\$188,097.00	K	31%	\$129,786.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-7000L-2	SEL DP SP 7000 users	\$219,447.00	K	31%	\$151,418.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-750L-2	SEL DP SP 750 users	\$38,025.00	K	31%	\$26,237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-8000L-2	SEL DP SP 8000 users	\$236,600.00	K	31%	\$163,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-9000L-2	SEL DP SP 9000 users	\$266,175.00	K	31%	\$183,660.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1000L-2	SEL DA DS 1000 users	\$47,912.00	K	31%	\$33,059.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-100KL-2	SEL DA DS 100000 users	\$2,535,000.00	K	31%	\$1,749,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-10KL-2	SEL DA DS 10000 users	\$283,920.00	K	31%	\$195,904.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1500L-2	SEL DA DS 1500 users	\$63,882.00	K	31%	\$44,078.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-150KL-2	SEL DA DS 150000 users	\$3,726,450.00	K	31%	\$2,571,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-15KL-2	SEL DA DS 15000 users	\$425,880.00	K	31%	\$293,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2000L-2	SEL DA DS 2000 users	\$76,895.00	K	31%	\$53,057.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-20KL-2	SEL DA DS 20000 users	\$539,448.00	K	31%	\$372,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2500L-2	SEL DA DS 2500 users	\$91,683.00	K	31%	\$63,261.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-25KL-2	SEL DA DS 25000 users	\$674,310.00	K	31%	\$465,273.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-3000L-2	SEL DA DS 3000 users	\$110,019.00	K	31%	\$75,913.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-3500L-2	SEL DA DS 3500 users	\$128,356.00	K	31%	\$88,565.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-35KL-2	SEL DA DS 35000 users	\$929,500.00	K	31%	\$641,355.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4000L-2	SEL DA DS 4000 users	\$141,960.00	K	31%	\$97,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4500L-2	SEL DA DS 4500 users	\$159,705.00	K	31%	\$110,196.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-5000L-2	SEL DA DS 5000 users	\$177,450.00	K	31%	\$122,440.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-500L-2	SEL DA DS 500 users	\$26,618.00	K	31%	\$18,366.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-50KL-2	SEL DA DS 50000 users	\$1,309,750.00	K	31%	\$903,727.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-6000L-2	SEL DA DS 6000 users	\$188,097.00	K	31%	\$129,786.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-7000L-2	SEL DA DS 7000 users	\$219,447.00	K	31%	\$151,418.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-750L-2	SEL DA DS 750 users	\$38,025.00	K	31%	\$26,237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-8000L-2	SEL DA DS 8000 users	\$236,600.00	K	31%	\$163,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-9000L-2	SEL DA DS 9000 users	\$266,175.00	K	31%	\$183,660.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-1000L	SEL DTE 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-100KL	SEL DTE 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-10KL	SEL DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-1500L	SEL DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-150KL	SEL DTE 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-15KL	SEL DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-2000L	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-20KL	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-2500L	SEL DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-25KL	SEL DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-3000L	SEL DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-3500L	SEL DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-35KL	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-4000L	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-4500L	SEL DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-5000L	SEL DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-500L	SEL DTE 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-50KL	SEL DTE 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-6000L	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	DT-7000L	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DT-750L	SEL DTE 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DT-8000L	SEL DTE 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DT-9000L	SEL DTE 9000 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-100KL-1	SEL DW for SharePoint 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-10KL-1	SEL DW for SharePoint 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-1500L-1	SEL DW for SharePoint 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-150KL-1	SEL DW for SharePoint 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-15KL-1	SEL DW for SharePoint 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-3500L-1	SEL DW for SharePoint 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-35KL-1	SEL DW for SharePoint 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-500L-1	SEL DW for SharePoint 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-750L-1	SEL DW for SharePoint 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-8000L-1	SEL DW for SharePoint 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWS-9000L-1	SEL DW for SharePoint 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-1000L-1	SEL DW for Windows for 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-100KL-1	SEL DW for Windows for 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-10KL-1	SEL DW for Windows for 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-1500L-1	SEL DW for Windows for 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-150KL-1	SEL DW for Windows for 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-15KL-1	SEL DW for Windows for 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-2000L-1	SEL DW for Windows for 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-20KL-1	SEL DW for Windows for 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-2500L-1	SEL DW for Windows for 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-25KL-1	SEL DW for Windows for 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-3000L-1	SEL DW for Windows for 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-3500L-1	SEL DW for Windows for 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-35KL-1	SEL DW for Windows for 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-4000L-1	SEL DW for Windows for 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-4500L-1	SEL DW for Windows for 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-5000L-1	SEL DW for Windows for 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-500L-1	SEL DW for Windows for 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-50KL-1	SEL DW for Windows for 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-6000L-1	SEL DW for Windows for 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-7000L-1	SEL DW for Windows for 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-750L-1	SEL DW for Windows for 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-8000L-1	SEL DW for Windows for 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	DWW-9000L-1	SEL DW for Windows for 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-1000L	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-100KL	SEL DATADVATAGEEXC 100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-10KL	SEL DATADVATAGEEXC 10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-1500L	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-150KL	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-15KL	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-2000L	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-20KL	SELECT DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-2500L	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-25KL	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-3000L	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-3500L	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-35KL	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-4000L	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-4500L	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-5000L	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	EC-500L													

EMC WSCA Contract MNWNC-109 3rd Party Price List
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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	ECLO-10KL	SEL DA ExOnL 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-10KL-12MT	SEL DA ExOnL 10000 12mth	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-1500L	SEL DA ExOnL 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-1500L-12MT	SEL DA ExOnL 1500 12mth	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-150KL	SEL DA ExOnL 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-150KL-12MT	SEL DA ExOnL 150000 12mth	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-15KL	SEL DA ExOnL 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-15KL-12MT	SEL DA ExOnL 15000 12mth	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-2000L	SEL DA ExOnL 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-2000L-12MT	SEL DA ExOnL 2000 12mth	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-20KL	SEL DA ExOnL 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-20KL-12MT	SEL DA ExOnL 20000 12mth	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-25KL	SEL DA ExOnL 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-25KL-12MT	SEL DA ExOnL 25000 12mth	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-3000L	SEL DA ExOnL 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-3000L-12MT	SEL DA ExOnL 3000 12mth	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-35KL	SEL DA ExOnL 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-35KL-12MT	SEL DA ExOnL 35000 12mth	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-4000L	SEL DA ExOnL 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-4000L-12MT	SEL DA ExOnL 4000 12mth	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-500L	SEL DA ExOnL 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-500L-12MT	SEL DA ExOnL 500 12mth	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-50KL	SEL DA ExOnL 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-50KL-12MT	SEL DA ExOnL 50000 12mth	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-6000L	SEL DA ExOnL 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-6000L-12MT	SEL DA ExOnL 6000 12mth	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-750L	SEL DA ExOnL 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-750L-12MT	SEL DA ExOnL 750 12mth	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-8000L	SEL DA ExOnL 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	ECLO-8000L-12MT	SEL DA ExOnL 8000 12mth	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-1500L	SEL IDUFRAMEWORKCONNECTOR1500	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-0-500	SEL DAWin+Pb+SS&Sup 1yr 1 user 500band	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-1000-2500	SEL DAWin+Pb+SS&Sup 1yr 1 user 1001-2500	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-10K-25K	SEL DAWin+Pb+SS&Sup1yr 1user 10001-25000	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-2500-5000	SEL DAWin+Pb+SS&Sup 1yr 1 user 2501-5000	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-25K-50K	SEL DAWin+Pb+SS&Sup1yr 1user 25001-50000	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-5000-10K	SEL DAWin+Pb+SS&Sup 1yr 1user 5001-10000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-500-1000	SEL DAWin+Pb+SS&Sup 1yr 1 user 501-1000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDAW-OVER50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 50001+	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-0-500	SEL DTE+SS&Sup 1 yr 1 user 500band	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-1000-2500	SEL DTE+SS&Sup 1 yr 1 user 1001-2500	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-10K-25K	SEL DTE+SS&Sup 1 yr 1 user 10001-25000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-2500-5000	SEL DTE+SS&Sup 1 yr 1 user 2501-5000	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-25K-50K	SEL DTE+SS&Sup 1 yr 1 user 25001-50000	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-5000-10K	SEL DTE+SS&Sup 1 yr 1 user 5001-10000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-500-1000	SEL DTE+SS&Sup 1 yr 1 user 501-1000	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	IDTE-OVER50K	SEL DTE+SS&Sup 1 yr 1 user 50000+	\$29.00	K	31%	\$20.01	\$0.00.							

EMC WSCA Contract MNWNC-109 3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ODL-1000L	SEL DA ODLite 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1000L-12MT	SEL DA ODLite 1000 12 mth term	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-100KL	SEL DA ODLite 100000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-100KL-12MT	SEL DA ODLite 100000 12 mth term	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL	SEL DA ODLite 10000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL-12MT	SEL DA ODLite 10000 12 mth term	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L	SEL DA ODLite 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L-12MT	SEL DA ODLite 1500 12 mth term	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL	SEL DA ODLite 150000	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL-12MT	SEL DA ODLite 150000 12 mth term	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL	SEL DA ODLite 15000	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL-12MT	SEL DA ODLite 15000 12 mth term	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L	SEL DA ODLite 2000	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L-12MT	SEL DA ODLite 2000 12 mth term	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL	SEL DA ODLite 20000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL-12MT	SEL DA ODLite 20000 12 mth term	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL	SEL DA ODLite 25000	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL-12MT	SEL DA ODLite 25000 12 mth term	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L	SEL DA ODLite 3000	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L-12MT	SEL DA ODLite 3000 12 mth term	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL	SEL DA ODLite 35000	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL-12MT	SEL DA ODLite 35000 12 mth term	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L	SEL DA ODLite 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L-12MT	SEL DA ODLite 4000 12 mth term	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L	SEL DA ODLite 500	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L-12MT	SEL DA ODLite 500 12 mth term	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL	SEL DA ODLite 50000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL-12MT	SEL DA ODLite 50000 12 mth term	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L	SEL DA ODLite 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L-12MT	SEL DA ODLite 6000 12 mth term	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L	SEL DA ODLite 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L-12MT	SEL DA ODLite 750 12 mth term	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L	SEL DA ODLite 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L-12MT	SEL DA ODLite 8000 12 mth term	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-100KL	SEL DATADSPPOINT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-10KL	SEL DATADSPPOINT10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1500L	SEL DATADSPPOINT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-150KL	SEL DATADSPPOINT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-15KL	SEL DATADSPPOINT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1KL	SEL DATADSPPOINT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-20KL	SEL DATADSPPOINT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2500L	SEL DATADSPPOINT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-25KL	SEL DATADSPPOINT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2KL	SEL DATADSPPOINT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3500L	SEL DATADSPPOINT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-35KL	SEL DATADSPPOINT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3KL	SEL DATADSPPOINT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-4500L	SEL DATADSPPOINT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-4KL	SEL DATADSPPOINT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-500L	SEL DATADSPPOINT500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-50KL	SEL DATADSPPOINT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-5KL	SEL DATADSPPOINT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-6KL	SEL DATADSPPOINT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-750L	SEL DATADSPPOINT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-7KL	SEL DATADSPPOINT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-8KL	SEL DATADSPPOINT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-9KL	SEL DATADSPPOINT9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000L	SEL DA SPOnLite 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000L-12MT	SEL DA SPOnLite 1000 12mths	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-100KL	SEL DA SPOnLite 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-100KL-12MT	SEL DA SPOnLite 100000 12mths	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL	SEL DA SPOnLite 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL-12MT	SEL DA SPOnLite 10000 12mths	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L	SEL DA SPOnLite 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L-12MT	SEL DA SPOnLite 1500 12mths	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-150KL	SEL DA SPOnLite 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-150KL-12MT	SEL DA SPOnLite 150000 12mths	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL	SEL DA SPOnLite 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL-12MT	SEL DA SPOnLite 15000 12mths	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L	SEL DA SPOnLite 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L-12MT	SEL DA SPOnLite 2000 12mths	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL	SEL DA SPOnLite 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL-12MT	SEL DA SPOnLite 20000 12mths	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL	SEL DA SPOnLite 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL-12MT	SEL DA SPOnLite 25000 12mths	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L	SEL DA SPOnLite 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L-12MT	SEL DA SPOnLite 3000 12mths	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	SPLO-35KL	SEL DA SPOnLite 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-35KL-12MT	SEL DA SPOnLite 35000 12mths	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-4000L	SEL DA SPOnLite 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-4000L-12MT	SEL DA SPOnLite 4000 12mths	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-500L	SEL DA SPOnLite 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-500L-12MT	SEL DA SPOnLite 500 12mths	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-50KL	SEL DA SPOnLite 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-50KL-12MT	SEL DA SPOnLite 50000 12mths	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-6000L	SEL DA SPOnLite 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-6000L-12MT	SEL DA SPOnLite 6000 12mths	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-750L	SEL DA SPOnLite 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-750L-12MT	SEL DA SPOnLite 750 12mths	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-8000L	SEL DA SPOnLite 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	SPLO-8000L-12MT	SEL DA SPOnLite 8000 12mths	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USERS	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-150KL	SEL DATADVANTAGE UNIX FOR 150000 USERS	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	VARONIS-30DAY	SEL VRNS 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS	
5	100-100198	SEL SW VWisdom Server Ent Lic	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100199	SEL SW VWisdom Server Dept Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann'l	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann'l	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann'l	\$2,123.00	K	31%	\$1,464.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann'l	\$2,843.00	K	31%	\$1,961.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann'l	\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann'l	\$4,246.00	K	31%	\$2,929.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann'l	\$5,852.00	K	31%	\$4,037.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100213-AA	SEL AS vSphere-001 Lic Ann'l	\$148.00	K	31%	\$102.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann'l	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100216-AA	SEL AS vSphere-100 Lic Ann'l	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann'l	\$73,846.00	K	31%	\$50,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100276	SEL HW PCbl OM3 2F LC-LC 2M	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100278	SEL HW PCbl OM3 2F LC-LC 3M	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100280	SEL HW PCbl OM3 2F LC-LC 5M	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass	\$1,692.00	K	31%	\$1,167.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100292	SEL HW TCV-012MRLFLF-57-OB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100293	SEL HW TCV-024MRLFMR-57-OB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100300	SEL HW TPS-010F TCV TAP Shelf 1U	\$285.00	K	31%	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100301	SEL HW TPS-010S TCV TAP Shelf 1U	\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100346	SEL HW ProbeFC8 8G MM	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100602	SEL SW FC8-0802 2 Link Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann'l	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100603	SEL SW FC8-0808 8 Link Lic	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann'l	\$8,031.00	K	31%	\$5,541.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann'l	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann'l	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann'l	\$978.00	K	31%	\$674.82	\$0.00	\$0.00	\$0.00	\$0.00				

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	100-101052	SEL HW Pwr Cord C13-515 18IN x2	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101053	SEL HW Pwr Cord C13-515 6FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101054	SEL HW Pwr Cord C13-C14 6FT x2	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101055	SEL HW Pwr Cord C13-C14 18IN x2	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101057	SEL HW Pwr Cord C13-1363 2M x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101058	SEL HW Pwr Cord C13-C14 3FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101085	SEL HW PCbl OM3 12F MPOf-LC 2M	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101216	SEL HW PCbl OM3 2F LC-LC 10M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101228	SEL HW PCbl OM3 2F LC-LC 15M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101231	SEL HW ProbeFC8-HD 8G MM	\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101281	SEL HW Fiblins CIT Kit MPO Addon	\$4,462.00	K	31%	\$3,078.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101309	SEL HW Fiblins CIT Kit Refill	\$2,231.00	K	31%	\$1,539.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101310	SEL HW Fiblins CIT MPO Refill	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101311	SEL HW TCbl OM3 1F LCLC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101312	SEL HW TCbl OM3 12F MPOf-LC 2M x2	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101313	SEL HW TCbl OM3 1F LCSC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101314	SEL HW TCbl OM3 1F LCMU 2M x2	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101315	SEL HW TCbl OM3 12F MPOmLC 2M x2	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101318	SEL HW Ship Rack Cab 2 Probe	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101319	SEL HW Ship Rack Cab 1 Probe	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101322	SEL HW ProbeFC8/-HD FRU Fan	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101324	SEL HW Rack Shelf 1U 20	\$485.00	K	31%	\$334.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101325	SEL HW Rack Shelf 1U 24	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101343	SEL SW FC8HD-0816 16 Link Lic	\$120,000.00	K	31%	\$82,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101343-AA	SEL AS ProbeFC8-0816 Lic Ann'l	\$11,077.00	K	31%	\$7,643.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101566	SEL HW SFP 8GFC 850NM MM HS x16	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101570	SEL HW Fiblins Cass Refill	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101571	SEL HW Fiblins MPO Cass Refill	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101753	SEL SW VWisdom Svrtr Ent DR Lic	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101804	SEL HW ProbeFC8-HD48 8G MM	\$147,692.00	K	31%	\$101,907.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101854	SEL HW Fiblins CIT Adv Kit	\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101855	SEL HW Pwr Cord C13-C20 6FT x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan	\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102046	SEL SW FC8HD48-0848 48 Link Lic	\$243,077.00	K	31%	\$167,723.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann'l	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102065	SEL SW FC8HD48-0824 24 Link Lic	\$156,923.00	K	31%	\$108,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann'l	\$14,677.00	K	31%	\$10,127.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102069	SEL HW VWisdom Pltfm Appl 4210	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102070	SEL SW VWisdom Mgmt Ent Ed	\$67,692.00	K	31%	\$46,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102071	SEL SW VWisdom Mgmt Virt Ed	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102073	SEL HW PA 4210 FRU Pwr Sup	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102091	SEL HW ProbeFC8-HD Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102092	SEL HW ProbeFC8-HD48 Chass	\$110,769.00	K	31%	\$76,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102267	SEL SW ProbeSW-010 Port Lic	\$1,138.00	K	31%	\$785.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102267-AA	SEL AS ProbeSW-010 Lic Ann'l	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102268	SEL SW ProbeSW-100 Port Lic	\$11,385.00	K	31%	\$7,855.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102269	SEL SW ProbeSWAG-010 Port Lic	\$569.00	K	31%	\$392.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann'l	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102270	SEL SW ProbeSWAG-100 Port Lic	\$5,692.00	K	31%	\$3,927.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann'l	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102271	SEL SW ProbeNTAP-001 Node Lic	\$1,769.00	K	31%	\$1,220.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann'l	\$166.00	K	31%	\$114.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102272	SEL SW ProbeNTAP-100 Node Lic	\$176,923.00	K	31%	\$122,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann'l	\$16,615.00	K	31%	\$11,464.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102301	SEL HW PA 4210 Std Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102341	SEL HW TCV Blank Plate Kit x3	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102375	SEL HW ProbeFC-16G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102455</													

EMC WSCA Contract MNWNC-109 3rd Party Price List
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					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR	\$4,308.00	K	31%	\$2,972.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102581	SEL SW Link Lic 8G 4-Link Kit	\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102581-AA	SEL AS LnkLic 8G 4Lnk Kit Ann'l	\$2,215.00	K	31%	\$1,528.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48	\$203,077.00	K	31%	\$140,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann'l	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102583	SEL SW Link Lic 8G Full FC16G24	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann'l	\$13,292.00	K	31%	\$9,171.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann'l	\$8,862.00	K	31%	\$6,114.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann'l	\$2,954.00	K	31%	\$2,038.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102596	SEL SW Link Lic 16G FullFC16G24	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann'l	\$17,723.00	K	31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102624	SEL Opt patch cable 50m OM4 MM LC-LC 2M	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102645-AA	SEL AS ProbeVM-001 Hyper-V Ann'l	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	\$75,385.00	K	31%	\$52,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102646-AA	SEL AS ProbeVM-100 Hyper-V Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann'l	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	\$76,154.00	K	31%	\$52,546.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102697	SEL HW ProbeFC-16G-12 Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	\$107,692.00	K	31%	\$74,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102739	SEL HW PCbl OM4 12F MTPmLC 3M	\$471.00	K	31%	\$324.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102740	SEL HW PCbl OM4 12F MTPILC 3M	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102741	SEL HW PCbl OM4 12F MTPmLC 5M	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102742	SEL HW PCbl OM4 12F MTPILC 5M	\$497.00	K	31%	\$342.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102743	SEL HW PCbl OM4 12F MTPmLC 10M	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102744	SEL HW PCbl OM4 12F MTPILC 10M	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102745	SEL HW PCbl OS2 SM 12F MTPmLC 3M	\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102746	SEL HW PCbl OS2 SM 12F MTPILC 3M	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102747	SEL HW PCbl OS2 SM 12F MTPmLC 5M	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102748	SEL HW PCbl OS2 SM 12F MTPILC 5M	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102749	SEL HW PCbl OS2 SM 12F MTPmLC10M	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102750	SEL HW PCbl OS2 SM 12F MTPILC10M	\$329.00	K	31%	\$227.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	\$2,358.00	K	31%	\$1,627.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102791	SEL SW Link Lic NAS 10G 1Active	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Annl	\$738.00	K	31%	\$509.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Annl	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	\$93,846.00	K	31%	\$64,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann'l	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann'l	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Ann'l	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102796	SEL SW LinkLic 10G FullFCoE10G24	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Annl	\$15,231.00	K	31%	\$10,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102797	SEL SW Link Lic 8G Full FC16G12	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann'l	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102798	SEL SW Link Lic 16G Full FC16G12	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS	
5	100-102798-AA	SEL AS LnkLic 16G FC16G FC												

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CSP-SAPM3T-B	SEL VST CSP 501-750 Managed VM	\$1,104.05	K	31%	\$761.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-BASE	SEL VST CSP UP TO 250 Managed VM	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-C	SEL VST CSP 751-1,500 Managed VM	\$972.04	K	31%	\$670.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-D	SEL VST CSP 1,501-2,500 Managed VM	\$861.60	K	31%	\$594.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-E	SEL VST CSP 2,501-5,000 Managed VM	\$688.82	K	31%	\$475.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-F	SEL VST CSP 5,001-10,000 Managed VM	\$584.43	K	31%	\$403.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-A	SEL VST 2,501-5,000 MICROVM	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-B	SEL VST 5,001-7,500 MICROVM	\$104.00	K	31%	\$71.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-BASE	SEL VST UP TO 2,500 MICROVM	\$113.00	K	31%	\$77.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-C	SEL VST 7,501-15,000 MICROVM	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-D	SEL VST 15,001-25,000 MICROVM	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-E	SEL VST 25,001-50,000 MICROVM	\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-F	SEL VST 50,001-100,000 MICROVM	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-A	SEL VST 251-500 Managed VM	\$806.44	K	31%	\$556.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-B	SEL VST 501-750 Managed VM	\$772.84	K	31%	\$533.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-BASE	SEL VST UP TO 250 Managed VM	\$840.00	K	31%	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-C	SEL VST 751-1,500 Managed VM	\$680.43	K	31%	\$469.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-D	SEL VST 1,501-2,500 Managed VM	\$603.12	K	31%	\$416.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-E	SEL VST 2,501-5,000 Managed VM	\$482.17	K	31%	\$332.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-F	SEL VST 5,001-10,000 Managed VM	\$409.10	K	31%	\$282.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BCE-P-PD	SEL VT Compliance Edition 10 MD	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BC-P-PD	SEL VT Branded Conn PL	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BI-P-PD	SEL VT BI PL	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BSE-P-PD	SEL VT Risk Mgmt 10 MD PL	\$170,000.00	K	31%	\$117,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BUS-P-PD	SEL VT UPC CMP to Risk Mgmt PL	\$95,000.00	K	31%	\$65,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PD	SEL VTMD PL 11-1000 MD	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDE	SEL VTMD PL 1001-5000 MD	\$186.00	K	31%	\$128.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDG	SEL VTMD PL 5001-10,000 MD	\$167.00	K	31%	\$115.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDH	SEL VTMD PL 10,001-25,000 MD	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDI	SEL VTMD PL 25,001-50,000 MD	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDJ	SEL VTMD PL 50,001-100,000 MD	\$122.00	K	31%	\$84.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDK	SEL VTMD PL 100,001-ENT MD	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-1000	SEL VT Compliance Edition 1000 MD	\$263,340.00	K	31%	\$181,704.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-4000	SEL VT Compliance Edition 4000 MD	\$738,360.00	K	31%	\$509,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-500	SEL VT Compliance Edition 500 MD	\$163,170.00	K	31%	\$112,587.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-1000	SEL VT Risk Mgmt Edition 1000 MD	\$343,140.00	K	31%	\$236,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-4000	SEL VT Risk Mgmt Edition 4000 MD	\$818,160.00	K	31%	\$564,530.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-500	SEL VT Risk Mgmt Edition 500 MD	\$248,220.00	K	31%	\$171,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	VS-CREDIT-250K	SEL Virtustream IaaS \$250K Credits	\$250,000.00	K	31%	\$172,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1594-LIC	SEL 1594-LIC CA-DEVK-LIC-F	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC	SEL AV-ADV-ENTC100-UG-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC-I	SEL AV-ADV-ENTC100-UG-C)	\$3,448.50	K	31%	\$2,379.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC-K	SEL AV-ADV-ENTC100-UG-C)	\$3,535.86	K	31%	\$2,439.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC	SEL AV-ADV-ENTN100-UG-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC-I	SEL AV-ADV-ENTN100-UG-C)	\$2,299.00	K	31%	\$1,586.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC-K	SEL AV-ADV-ENTN100-UG-C)	\$2,355.96	K	31%	\$1,625.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC	SEL AV-ADV-ENTC10-UG-C)	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC-I	SEL AV-ADV-ENTC10-UG-C)	\$344.85	K	31%	\$237.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC-K	SEL AV-ADV-ENTC10-UG-C)	\$353.59	K	31%	\$243.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC	SEL AV-ADV-ENTN10-UG-C)	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC-I	SEL AV-ADV-ENTN10-UG-C)	\$229.90	K	31%	\$158.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC-K	SEL AV-ADV-ENTN10-UG-C)	\$235.60	K	31%	\$162.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC	SEL AV-STD-ADVC10-UG-C)	\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC-I	SEL AV-STD-ADVC10-UG-C)	\$689.70	K	31%	\$475.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC-K	SEL AV-STD-ADVC10-UG-C)	\$707.55	K	31%	\$488.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC	SEL AV-STD-ADVC100-UG-C)	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC-I	SEL AV-STD-ADVC100-UG-C)	\$6,897.00	K	31%	\$4,758.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC-K	SEL AV-STD-ADVC100-UG-C)	\$7,075.54	K	31%	\$4,882.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC	SEL AV-STD-ADVN10-UG-C)	\$440.00	K	31%	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC-I	SEL AV-STD-ADVN10-UG-C)	\$459.80	K	31%	\$317.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC-K	SEL AV-STD-ADVN10-UG-C)	\$471.58	K	31%	\$325.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC	SEL AV-STD-ADVN100-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC-I	SEL AV-STD-ADVN100-UG-C)	\$4,598.00	K	31%	\$3,172.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC-K	SEL AV-STD-ADVN100-UG-C)	\$4,715.75	K	31%	\$3,253.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC	SEL AV-STD-ENTC10-UG-C)	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC-I	SEL AV-STD-ENTC10-UG-C)	\$1,034.55	K	31%	\$713.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC-K	SEL AV-STD-ENTC10-UG-C)	\$1,061.14	K	31%	\$732.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC	SEL AV-STD-ENTN100-UG-C)	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC-I	SEL AV-STD-ENTN100-UG-C)	\$6,897.00	K	31%	\$4,758.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC-K	SEL AV-STD-ENTN100-UG-C)	\$7,075.54	K	31%	\$4,882.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC	SEL AV-STD-ENTN10-UG-C)	\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC-I	SEL AV-STD-ENTN10-UG-C)	\$689.70	K	31%	\$475.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC-K	SEL AV-STD-ENTN10-UG-C)	\$707.55	K	31%	\$488.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC	SEL AV-STD-ENTC100-UG-C)	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC-I	SEL AV-STD-ENTC100-UG-C)	\$10,345.50	K	31%	\$7,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC-K	SEL AV-STD-ENTC100-UG-C)	\$10,611.40	K	31%	\$7,321.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C)	\$699.00	K	31%	\$482.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C)	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-K	SEL CA-AUTDT25-G-SSS-C)	\$937.00	K	31%	\$646.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C)	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C)	\$914.00	K	31%	\$630.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-K	SEL CA-AUTDT25-P-SSS-C)	\$1,114.00	K	31%	\$768.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C)	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC-K	SEL CA-AUTSV25-G-SSS-C)	\$2,815.00	K	31%	\$1,942.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC	SEL CA-AUTSV25-P-SSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC-K	SEL CA-AUTSV25-P-SSS-C)	\$3,351.00	K	31%	\$2,312.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C	SEL AV-ADVC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C-I	SEL AV-ADVC-100-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C-K	SEL AV-ADVC-100-C)	\$16,051.18	K	31%	\$11,075.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C	SEL AV-ADVC-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C-I	SEL AV-ADVC-10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C-K	SEL AV-ADVC-10-C)	\$1,605.12	K	31%	\$1,107.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C	SEL AV-ADVN-100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C-I	SEL AV-ADVN-100-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C-K	SEL AV-ADVN-100-C)	\$10,888.02	K	31%	\$7,374.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C	SEL AV-ADVN-10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C-I	SEL AV-ADVN-10-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C-K	SEL AV-ADVN-10-C)	\$1,068.80	K	31%	\$737.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C	SEL AV-ENTC-100-C)	\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C-I	SEL AV-ENTC-100-C)	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C-K	SEL AV-ENTC-100-C)	\$19,269.08	K	31%	\$13,295.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C	SEL AV-ENTC-10-C)	\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C-I	SEL AV-ENTC-10-C)	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C-K	SEL AV-ENTC-10-C)	\$1,926.91	K	31%	\$1,329.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C	SEL AV-ENTN-100-C)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C-I	SEL AV-ENTN-100-C)	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C-K	SEL AV-ENTN-100-C)	\$12,833.28	K	31%	\$8,854.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN10C	SEL AV-ENTN-10-C)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN10C-I	SEL AV-ENTN-10-C)	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN10C-K	SEL AV-ENTN-10-C)	\$1,283.33	K	31%	\$885.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C	SEL AV-STDC-100-C)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C-I	SEL AV-STDC-100-C)	\$9,405.00	K	31%	\$6,489.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C-K	SEL AV-STDC-100-C)	\$9,615.38	K	31%	\$6,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C	SEL AV-STDC-10-C)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C-I	SEL AV-STDC-10-C)	\$940.50	K	31%	\$648.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C-K	SEL AV-STDC-10-C)	\$961.54	K	31%	\$663.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C	SEL AV-STDN-100-C)	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C-I	SEL AV-STDN-100-C)	\$6,270.00	K	31%	\$4,326.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C-K	SEL AV-STDN-100-C)	\$6,431.96	K	31%	\$4,438.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C	SEL AV-STDN-10-C)	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-I	SEL AV-STDN-10-C)	\$627.00	K	31%	\$432.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-K	SEL AV-STDN-10-C)	\$643.20	K	31%	\$443.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVKC	SEL CA6-DEVK-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVKC-I	SEL CA6-DEVK-C)	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVKC-K	SEL CA6-DEVK-C)	\$22,486.98	K	31%	\$15,516.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC	SEL CL7-ADV-C)	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC-I	SEL CL7-ADV-C)	\$9,354.15	K	31%	\$6,454.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC-K	SEL CL7-ADV-C)	\$9,002.45	K	31%	\$6,211.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC	SEL CL7-ENT-C)	\$9,495.00	K	31%	\$6,551.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC-I	SEL CL7-ENT-C)	\$11,109.15	K	31%	\$7,665.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC-K	SEL CL7-ENT-C)	\$10,688.02	K	31%	\$7,374.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLAVUC	SEL CL7-OEPL-ADV-UG-C)	\$5,255.00	K	31%	\$3,625.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLAVUC-I	SEL CL7-OEPL-ADV-UG-C)	\$6,148.35	K	31%	\$4,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLAVUC-K	SEL CL7-OEPL-ADV-UG-C)	\$5,910.97	K	31%	\$4,078.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLETUC	SEL CL7-OEPL-ENT-UG-C)	\$6,755.00	K	31%	\$4,660.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLETUC-I	SEL CL7-OEPL-ENT-UG-C)	\$7,903.35	K	31%	\$5,453.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLETUC-K	SEL CL7-OEPL-ENT-UG-C)	\$7,596.54	K	31%	\$5,241.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLSTUC	SEL CL7-OEPL-STD-UG-C)	\$2,755.00	K	31%	\$1,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLSTUC-I	SEL CL7-OEPL-STD-UG-C)	\$3,223.35	K	31%	\$2,224.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7OEPLSTUC-K	SEL CL7-OEPL-STD-UG-C)	\$3,099.15	K	31%	\$2,138.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC	SEL CL7-STD-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC-I	SEL CL7-STD-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC-K	SEL CL7-STD-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC	SEL CA-DEVK-G-SSS-C)	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC-I	SEL CA-DEVK-G-SSS-C)	\$4,620.00	K	31%	\$3,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC-K	SEL CA-DEVK-G-SSS-C)	\$5,630.00	K	31%	\$3,884.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPSC	SEL CA-DEVK-P-SSS-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPSC-I	SEL CA-DEVK-P-SSS-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPSC-K	SEL CA-DEVK-P-SSS-C)	\$6,702.00	K	31%	\$4,624.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PRUPRO-K	SEL FUS8-PRO-UG-PROMO)	\$67.92	K	31%	\$46.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROC	SEL FUS8-PRO-C)	\$199.99	K	31%	\$137.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	FUS8PROC-I	SEL FUS8-PRO-C)	\$203.99	K	31%	\$140.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROC-K	SEL FUS8-PRO-C)	\$183.84	K	31%	\$126.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROPRO	SEL FUS8-PRO-PROMO)	\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROPRO-I	SEL FUS8-PRO-PROMO)	\$163.19	K	31%	\$112.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROPRO-K	SEL FUS8-PRO-PROMO)	\$147.07	K	31%	\$101.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROUGC	SEL FUS8-PRO-UG-C)	\$119.99	K	31%	\$82.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROUGC-I	SEL FUS8-PRO-UG-C)	\$122.39	K	31%	\$84.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	FUS8PROUGC-K	SEL FUS8-PRO-UG-C)	\$110.29	K	31%	\$76.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)	\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC100UC	SEL HZ7-ADC-ENC-100-UG-C)	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-100-UG-C)	\$20,116.25	K	31%	\$13,880.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-100-UG-C)	\$20,648.18	K	31%	\$14,247.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC10UC	SEL HZ7-ADC-ENC-10-UG-C)	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC10UC-I	SEL HZ7-ADC-ENC-10-UG-C)	\$2,011.63	K	31%	\$1,388.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ACEC10UCV2-K	SEL HZ7-ADC-ENC-10-UG-C)	\$2,064.82	K	31%	\$1,424.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEEC100GC	SEL HZ7-AVE-ENC100-UG-C)	\$43,450.00	K	31%	\$29,980.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEEC100GC-I	SEL HZ7-AVE-ENC100-UG-C)	\$45,405.25	K	31%	\$31,329.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEEC100GC-K	SEL HZ7-AVE-ENC100-UG-C)	\$46,544.59	K	31%	\$32,115.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEENC10GC	SEL HZ7-AVE-ENC10-UG-C)	\$4,345.00	K	31%	\$2,998.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEENC10GC-I	SEL HZ7-AVE-ENC10-UG-C)	\$4,540.53	K	31%	\$3,132.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEENC10GC-K	SEL HZ7-AVE-ENC10-UG-C)	\$4,654.46	K	31%	\$3,211.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEN100UGC	SEL HZ7-AVE-ENN100-UG-C)	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEN100UGC-I	SEL HZ7-AVE-ENN100-UG-C)	\$26,438.50	K	31%	\$18,242.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AEN100UGC-K	SEL HZ7-AVE-ENN100-UG-C)	\$27,083.97	K	31%	\$18,687.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN100UC	SEL HZ7-ADN-ENN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN-100-UG-C)	\$11,760.65	K	31%	\$8,114.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN10UC	SEL HZ7-ADN-ENN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN10UC-I	SEL HZ7-ADN-ENN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ANEN10UCV2-K	SEL HZ7-ADN-ENN-10-UG-C)	\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEE10UGC	SEL HZ7-AVE-ENN10-UG-C)	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEE10UGC-I	SEL HZ7-AVE-ENN10-UG-C)	\$2,643.85	K	31%	\$1,824.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEE10UGC-K	SEL HZ7-AVE-ENN10-UG-C)	\$2,708.40	K	31%	\$1,868.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEN10UC	SEL HZ7-AVA-ENN10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEN10UC-I	SEL HZ7-AVA-ENN10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVEN10UC-K	SEL HZ7-AVA-ENN10-UG-C)	\$2,945.91	K	31%	\$2,032.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC100UC	SEL HZ7-AVS-ENC100-UG-C)	\$53,350.00	K	31%	\$36,811.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC100UC-I	SEL HZ7-AVS-ENC100-UG-C)	\$55,750.75	K	31%	\$38,468.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC100UC-K	SEL HZ7-AVS-ENC100-UG-C)	\$57,194.30	K	31%	\$39,464.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC10UC	SEL HZ7-AVA-ENC10-UG-C)	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC10UC-I	SEL HZ7-AVA-ENC10-UG-C)	\$4,885.38	K	31%	\$3,370.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVENC10UC-K	SEL HZ7-AVA-ENC10-UG-C)	\$5,006.90	K	31%	\$3,454.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVNN10UC	SEL HZ7-AVS-ENN10-UG-C)	\$3,190.00	K	31%	\$2,201.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVNN10UC-I	SEL HZ7-AVS-ENN10-UG-C)	\$3,333.55	K	31%	\$2,300.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVNN10UC-K	SEL HZ7-AVS-ENN10-UG-C)	\$3,420.93	K	31%	\$2,360.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVSEC10GC	SEL HZ7-AVS-ENC10-UG-C)	\$5,335.00	K	31%	\$3,681.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVSEC10GC-I	SEL HZ7-AVS-ENC10-UG-C)	\$5,575.08	K	31%	\$3,846.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7AVSEC10GC-K	SEL HZ7-AVS-ENC10-UG-C)	\$5,719.43	K	31%	\$3,946.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7E100ERCUC	SEL HZ7-E100-AERC-UG-C)	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7E100ERCUC-I	SEL HZ7-E100-AERC-UG-C)	\$14,368.75	K	31%	\$9,914.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7E100ERCUC-K	SEL HZ7-E100-AERC-UG-C)	\$14,748.70	K	31%	\$10,176.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EASD100UCV2-K	SEL HZ7-ENTA-STD100-UG-C)	\$10,688.02	K	31%	\$7,374.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST100UC	SEL HZ7-EAD-STD100-UG-C)	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST100UC-I	SEL HZ7-EAD-STD100-UG-C)	\$18,287.50	K	31%	\$12,618.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST100UCV2-K	SEL HZ7-EAD-STD100-UG-C)	\$18,732.76	K	31%	\$12,925.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST10UC	SEL HZ7-EAD-STD10-UG-C)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST10UC-I	SEL HZ7-EAD-STD10-UG-C)	\$1,828.75	K	31%	\$1,261.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7EAST10UCV2-K	SEL HZ7-EAD-STD10-UG-C)	\$1,873.28	K	31%	\$1,292.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENASDA100UC	SEL HZ7-ENTA-STD100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENASDA100UC-I	SEL HZ7-ENTA-STD100-UG-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENASDA10UC	SEL HZ7-ENTA-STD10-UG-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENASDA10UC-I	SEL HZ7-ENTA-STD10-UG-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENASDA10UCV2-K	SEL HZ7-ENTA-STD10-UG-C)	\$1,068.80	K	31%	\$737.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC100UC	SEL HZ7-ENN-ENC-100-UG-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC100UC-I	SEL HZ7-ENN-ENC-100-UG-C)	\$25,863.75	K	31%	\$17,845.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC100UCV2-K	SEL HZ7-ENN-ENC-100-UG-C)	\$26,547.66	K	31%	\$18,317.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC10UC	SEL HZ7-ENN-ENC-10-UG-C)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC10UC-I	SEL HZ7-ENN-ENC-10-UG-C)	\$2,586.38	K	31%	\$1,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7ENEC10UCV2-K	SEL HZ7-ENN-ENC-10-UG-C)	\$2,654.77	K	31%	\$1,831.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7LXCEC100UC	SEL HZ7-LXC-ENC-100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7LXCEC100UC-I	SEL HZ7-LXC-ENC-100-UG-C)	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7LXCEC100UC-K	SEL HZ7-LXC-ENC-100-UG-C)	\$50,											

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Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	H7MGAC100UC	SEL HZ7-MRG-ADC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAC100UC-I	SEL HZ7-MRG-ADC-100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAC100UCV2-K	SEL HZ7-MRG-ADC-100-UG-C)	\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAC10UC	SEL HZ7-MRG-ADC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAC10UC-I	SEL HZ7-MRG-ADC-10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAC10UCV2-K	SEL HZ7-MRG-ADC-10-UG-C)	\$2,945.91	K	31%	\$2,032.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN100UC	SEL HZ7-MRG-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN100UC-I	SEL HZ7-MRG-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN100UCV2-K	SEL HZ7-MRG-ADN-100-UG-C)	\$11,760.65	K	31%	\$8,114.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN10UC	SEL HZ7-MRG-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN10UC-I	SEL HZ7-MRG-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MGAN10UCV2-K	SEL HZ7-MRG-ADN-10-UG-C)	\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC100UC	SEL HZ7-MGP-ADC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC100UC-I	SEL HZ7-MGP-ADC-100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-100-UG-C)	\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC10UC	SEL HZ7-MGP-ADC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC10UC-I	SEL HZ7-MGP-ADC-10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-10-UG-C)	\$2,945.91	K	31%	\$2,032.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN100UC	SEL HZ7-MGP-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN100UC-I	SEL HZ7-MGP-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-100-UG-C)	\$11,760.65	K	31%	\$8,114.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN10UC	SEL HZ7-MGP-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN10UC-I	SEL HZ7-MGP-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-10-UG-C)	\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC100UC	SEL HZ7-ST-ADC-100-UG-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC100UC-I	SEL HZ7-ST-ADC-100-UG-C)	\$17,242.50	K	31%	\$11,897.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC100UCV2-K	SEL HZ7-ST-ADC-100-UG-C)	\$17,660.13	K	31%	\$12,185.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC10UC	SEL HZ7-ST-ADC-10-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC10UC-I	SEL HZ7-ST-ADC-10-UG-C)	\$1,724.25	K	31%	\$1,189.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SADC10UCV2-K	SEL HZ7-ST-ADC-10-UG-C)	\$1,766.01	K	31%	\$1,218.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC100UC	SEL HZ7-ST-ENC-100-UG-C)	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC100UC-I	SEL HZ7-ST-ENC-100-UG-C)	\$37,358.75	K	31%	\$25,777.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC100UCV2-K	SEL HZ7-ST-ENC-100-UG-C)	\$38,346.61	K	31%	\$26,459.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC10UC	SEL HZ7-ST-ENC-10-UG-C)	\$3,575.00	K	31%	\$2,466.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC10UC-I	SEL HZ7-ST-ENC-10-UG-C)	\$3,735.88	K	31%	\$2,577.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7SENC10UCV2-K	SEL HZ7-ST-ENC-10-UG-C)	\$3,834.66	K	31%	\$2,645.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD100UC	SEL HZ7-STD-STD100-UG-C)	\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD100UC-I	SEL HZ7-STD-STD100-UG-C)	\$7,315.00	K	31%	\$5,047.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD100UCV2-K	SEL HZ7-STD-STD100-UG-C)	\$7,504.60	K	31%	\$5,178.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD10UC	SEL HZ7-STD-STD10-UG-C)	\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD10UC-I	SEL HZ7-STD-STD10-UG-C)	\$731.50	K	31%	\$504.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7STASD100CV2-K	SEL HZ7-STD-STD10-UG-C)	\$750.46	K	31%	\$517.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C)	\$17,100.00	K	31%	\$11,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C)	\$17,869.50	K	31%	\$12,329.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C)	\$18,349.68	K	31%	\$12,661.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TCST10GC	SEL HZ7-TCL-STA10-UG-C)	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TCST10GC-I	SEL HZ7-TCL-STA10-UG-C)	\$1,776.50	K	31%	\$1,225.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TCST10GC-K	SEL HZ7-TCL-STA10-UG-C)	\$1,819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C)	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C)	\$21,414.34	K	31%	\$14,775.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C)	\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C)	\$2,248.70	K	31%	\$1,551.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC100UC	SEL HZ7-UEM-ENC-100-UG-C)	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC100UC-I	SEL HZ7-UEM-ENC-100-UG-C)	\$54,862.50	K	31%	\$37,855.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC100UC-K	SEL HZ7-UEM-ENC-100-UG-C)	\$56,274.90	K	31%	\$38,829.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC10UC	SEL HZ7-UEM-ENC-10-UG-C)	\$5,250.00	K	31%	\$3,622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC10UC-I	SEL HZ7-UEM-ENC-10-UG-C)	\$5,486.25	K	31%	\$3,785.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENC10UC-K	SEL HZ7-UEM-ENC-10-UG-C)	\$5,627.49	K	31%	\$3,882.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN100UC	SEL HZ7-UEM-ENN-100-UG-C)	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN100UC-I	SEL HZ7-UEM-ENN-100-UG-C)	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN100UC-K	SEL HZ7-UEM-ENN-100-UG-C)	\$34,285.93	K	31%	\$23,657.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN10UC	SEL HZ7-UEM-ENN-10-UG-C)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN10UC-I	SEL HZ7-UEM-ENN-10-UG-C)	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7UEENN10UC-K	SEL HZ7-UEM-ENN-10-UG-C)	\$3,428.59	K	31%	\$2,365.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C)	\$23,000.00	K	31%	\$15,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C)	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C)	\$24,632.24	K	31%	\$16,996.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C)	\$2,300.00	K	31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C)	\$2,403.50	K	31%	\$1,658.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE</	

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C)	\$4,531.87	K	31%	\$3,126.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC	SEL HZ7-AVA-ENC100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-I	SEL HZ7-AVA-ENC100-UG-C)	\$48,853.75	K	31%	\$33,709.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-K	SEL HZ7-AVA-ENC100-UG-C)	\$50,068.95	K	31%	\$34,547.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C)	\$10,688.02	K	31%	\$7,374.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C)	\$1,068.80	K	31%	\$737.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC	SEL HZ7-AVS-ENN100-UG-C)	\$31,900.00	K	31%	\$22,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-I	SEL HZ7-AVS-ENN100-UG-C)	\$33,335.50	K	31%	\$23,001.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-K	SEL HZ7-AVS-ENN100-UG-C)	\$34,209.32	K	31%	\$23,604.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C)	\$11,760.65	K	31%	\$8,114.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UGC	SEL HZ7-WSP-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UGC-I	SEL HZ7-WSP-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UGC-K	SEL HZ7-WSP-ADN-10-UG-C)	\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC	SEL HZ-F8WS12-FLX-UG-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC-I	SEL HZ-F8WS12-FLX-UG-C)	\$104.50	K	31%	\$72.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC-K	SEL HZ-F8WS12-FLX-UG-C)	\$106.88	K	31%	\$73.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC	SEL HZ7-A100-AERC-C)	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-I	SEL HZ7-A100-AERC-C)	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-K	SEL HZ7-A100-AERC-C)	\$32,140.67	K	31%	\$22,177.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC	SEL HZ7-A10-AERC-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC-I	SEL HZ7-A10-AERC-C)	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC-K	SEL HZ7-A10-AERC-C)	\$3,214.07	K	31%	\$2,217.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C	SEL HZ7-ADC-100-C)	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C-I	SEL HZ7-ADC-100-C)	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100CV2-K	SEL HZ7-ADC-100-C)	\$42,866.99	K	31%	\$29,578.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C	SEL HZ7-ADC-10-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C-I	SEL HZ7-ADC-10-C)	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10CV2-K	SEL HZ7-ADC-10-C)	\$4,286.70	K	31%	\$2,957.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C	SEL HZ7-ADN-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C-I	SEL HZ7-ADN-100-C)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100CV2-K	SEL HZ7-ADN-100-C)	\$26,777.51	K	31%	\$18,476.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C	SEL HZ7-ADN-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C-I	SEL HZ7-ADN-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10CV2-K	SEL HZ7-ADN-10-C)	\$2,677.75	K	31%	\$1,847.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C	SEL HZ7-ADN-A100-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-I	SEL HZ7-ADN-A100-C)	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-K	SEL HZ7-ADN-A100-C)	\$21,414.34	K	31%	\$14,775.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C	SEL HZ7-ADN-A10-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-I	SEL HZ7-ADN-A10-C)	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-K	SEL HZ7-ADN-A10-C)	\$2,141.43	K	31%	\$1,477.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC	SEL HZ7-E100-AERC-C)	\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-I	SEL HZ7-E100-AERC-C)	\$44,412.50	K	31%	\$30,644.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-K	SEL HZ7-E100-AERC-C)	\$45,548.57	K	31%	\$31,428.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC	SEL HZ7-E10-AERC-C)	\$4,250.00	K	31%	\$2,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-I	SEL HZ7-E10-AERC-C)	\$4,441.25	K	31%	\$3,064.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-K	SEL HZ7-E10-AERC-C)	\$4,554.86	K	31%	\$3,142.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC	SEL HZ7-E10-AERC-UG-C)	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC-I	SEL HZ7-E10-AERC-UG-C)	\$1,436.88	K	31%	\$991.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC-K	SEL HZ7-E10-AERC-UG-C)	\$1,474.87	K	31%	\$1,017.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C	SEL HZ7-ENC-100-C)	\$57,500.00	K	31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C-I	SEL HZ7-ENC-100-C)	\$60,087.50	K	31%	\$41,460.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100CV2-K	SEL HZ7-ENC-100-C)	\$61,638.06	K	31%	\$42,530.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C	SEL HZ7-ENC-10-C)	\$5,750.00	K	31%	\$3,967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C-I	SEL HZ7-ENC-10-C)	\$6,008.75	K	31%	\$4,146.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10CV2-K	SEL HZ7-ENC-10-C)	\$6,163.81	K	31%	\$4,253.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100C	SEL HZ7-ENN-100-C)	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100C-I	SEL HZ7-ENN-100-C)	\$36,575.00	K	31%	\$25,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100CV2-K	SEL HZ7-ENN-100-C)	\$37,503.83	K	31%	\$25,877.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10C	SEL HZ7-ENN-10-C)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10C-I	SEL HZ7-ENN-10-C)	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10CV2-K	SEL HZ7-ENN-10-C)	\$3,750.38	K	31%	\$2,587.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C)	\$28,500.00	K	31%	\$19,665.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C)	\$29,782.50	K	31%	\$20,549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C)	\$30,531.72	K	31%	\$21,066.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A100-UG-C)	\$9,350.00	K	31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A100-UG-C)	\$9,770.75	K	31%	\$6,741.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A100-UG-C)	\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C	SEL HZ7-ENN-A10-C)	\$2,850.00	K	31%	\$1,966.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C-I	SEL HZ7-ENN-A10-C)	\$2,978.25	K	31%	\$2,054.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C-K	SEL HZ7-ENN-A10-C)	\$3,053.17	K	31%	\$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10UGC	SEL HZ7-ENN-A10-UG-C)	\$935.00	K	31%	\$645.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	HZ7ENNA10UGC-I	SEL HZ7-ENN-A10-UG-C)	\$977.08	K	31%	\$674.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10UGC-K	SEL HZ7-ENN-A10-UG-C)	\$999.85	K	31%	\$689.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C	SEL HZ7-LXC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-I	SEL HZ7-LXC-100-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-K	SEL HZ7-LXC-100-C)	\$16,357.65	K	31%	\$11,286.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C	SEL HZ7-LXC-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-I	SEL HZ7-LXC-10-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-K	SEL HZ7-LXC-10-C)	\$1,635.76	K	31%	\$1,128.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C	SEL HZ7-STD-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C-I	SEL HZ7-STD-100-C)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100CV2-K	SEL HZ7-STD-100-C)	\$26,777.51	K	31%	\$18,476.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C	SEL HZ7-STD-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C-I	SEL HZ7-STD-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C)	\$2,677.75	K	31%	\$1,847.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C	SEL HZ7-STD-A100-C)	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C-I	SEL HZ7-STD-A100-C)	\$19,855.00	K	31%	\$13,699.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100CV2-K	SEL HZ7-STD-A100-C)	\$20,341.71	K	31%	\$14,035.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C	SEL HZ7-STD-A10-C)	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C-I	SEL HZ7-STD-A10-C)	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10CV2-K	SEL HZ7-STD-A10-C)	\$2,034.17	K	31%	\$1,403.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC	SEL HZ-F7WS11-FLX-UG-C)	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-I	SEL HZ-F7WS11-FLX-UG-C)	\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-K	SEL HZ-F7WS11-FLX-UG-C)	\$160.51	K	31%	\$110.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C)	\$2,677.75	K	31%	\$1,847.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C	SEL HZ-FLX-1-C)	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-I	SEL HZ-FLX-1-C)	\$261.25	K	31%	\$180.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-K	SEL HZ-FLX-1-C)	\$267.78	K	31%	\$184.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C)	\$1,605.12	K	31%	\$1,107.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C	SEL MGP-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C)	\$16,051.18	K	31%	\$11,075.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C	SEL MGP-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C)	\$1,605.12	K	31%	\$1,107.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC	SEL NX-ADV-ENTC100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-I	SEL NX-ADV-ENTC100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-K	SEL NX-ADV-ENTC100-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC	SEL NX-ADV-ENTC-10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC-I	SEL NX-ADV-ENTC-10-UG-C)	\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC10UC-K	SEL NX-ADV-ENTC-10-UG-C)	\$617.91	K	31%	\$426.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C)	\$3,091.48	K	31%	\$2,133.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC	SEL NX-ADVC-)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C	SEL NX-ADVC-100-C)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADVC-100-C)	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADVC-100-C)	\$10,151.70	K	31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C	SEL NX-ADVC-10-C)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C-I	SEL NX-ADVC-10-C)	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC10C-K	SEL NX-ADVC-10-C)	\$1,015.17	K	31%	\$700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-I	SEL NX-ADV-C)	\$5,259.15	K	31%	\$3,628.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-K	SEL NX-ADV-C)	\$5,052.87	K	31%	\$3,486.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C)	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C	SEL NX-ENTC-100-C)	\$14,000.00	K	31%	\$9,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C-I	SEL NX-ENTC-100-C)	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C-K	SEL NX-ENTC-100-C)	\$15,744.71	K	31%	\$10,863.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC10C	SEL NX-ENTC-10-C)	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC10C-I	SEL NX-ENTC-10-C)	\$1,638.00	K	31%	\$1,130.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC10C-K	SEL NX-ENTC-10-C)	\$1,574.47	K	31%	\$1,086.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-I	SEL NX-ENT-C)	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-K	SEL NX-ENT-C)	\$7,853.20	K	31%	\$5,418.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXRB25VMC	SEL NX-RB-25VM-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXRB25VMC-I	SEL NX-RB-25VM-C)	\$14,625.00	K	31%	\$10,091.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXRB25VMC-K	SEL NX-RB-25VM-C)	\$14,059.15	K	31%	\$9,700.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC	SEL NX-STD-ADV-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-I	SEL NX-STD-ADV-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-K	SEL NX-STD-ADV-UG-C)	\$3,091.48	K	31%	\$2,133.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC	SEL NX-STD-C)	\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-I	SEL NX-STD-C)	\$2,334.15	K	31%	\$1,610.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-K	SEL NX-STD-C)	\$2,241.04	K	31%	\$1,546.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC	SEL NX-STD-ENT-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-I	SEL NX-STD-ENT-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-K	SEL NX-STD-ENT-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PVAPAHLC	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-I	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-K	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-I	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-K	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-I	SEL PV-DEVS-G-SUP-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-K	SEL PV-DEVS-G-SUP-C)	\$2,292.00	K	31%	\$1,581.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLICC	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLICC-I	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLICC-K	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC-I	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC-K	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C	SEL PV-TCSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-I	SEL PV-TCSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-K	SEL PV-TCSS-C)	\$2,865.00	K	31%	\$1,976.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC	SEL ST6-ADEN-D10-UG-C)	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-I	SEL ST6-ADEN-D10-UG-C)	\$257.40	K	31%	\$177.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-K	SEL ST6-ADEN-D10-UG-C)	\$247.09	K	31%	\$170.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC	SEL ST6-ADEN-D100-UG-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC-I	SEL ST6-ADEN-D100-UG-C)	\$2,574.00	K	31%	\$1,776.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC-K	SEL ST6-ADEN-D100-UG-C)	\$2,470.89	K	31%	\$1,704.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC	SEL ST6-STAD-D100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-I	SEL ST6-STAD-D100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-K	SEL ST6-STAD-D100-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC	SEL ST6-STEN-D100-UG-C)	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-I	SEL ST6-STEN-D100-UG-C)	\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-K	SEL ST6-STEN-D100-UG-C)	\$8,619.37	K	31%	\$5,947.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC	SEL ST6-STEN-D10-UG-C)	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-I	SEL ST6-STEN-D10-UG-C)	\$900.90	K	31%	\$621.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-K	SEL ST6-STEN-D10-UG-C)	\$861.94	K	31%	\$594.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-I	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1-I	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL2	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL2-I	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL3	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL3-I	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL4	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL4-I	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC	SEL ST6-AD-C)	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-I	SEL ST6-AD-C)	\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-K	SEL ST6-AD-C)	\$4,493.56	K	31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C	SEL ST6-AD-D100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-I	SEL ST6-AD-D100-C)	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-K	SEL ST6-AD-D100-C)	\$11,224.33	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C	SEL ST6-AD-D10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-I	SEL ST6-AD-D10-C)	\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-K	SEL ST6-AD-D10-C)	\$1,122.43	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC	SEL ST6-AD-EN-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-I	SEL ST6-AD-EN-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-K	SEL ST6-AD-EN-UG-C)	\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC	SEL ST6-EN-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-I	SEL ST6-EN-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-K	SEL ST6-EN-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C	SEL ST6-EN-D100-C)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-I	SEL ST6-EN-D100-C)	\$14,040.00	K	31%	\$9,687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-K	SEL ST6-EN-D100-C)	\$13,522.83	K	31%	\$9,330.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100GC-I	SEL ST6-EN-D100-G-SSS-C)	\$2,948.40	K	31%	\$2,034.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C	SEL ST6-EN-D10-C)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-I	SEL ST6-EN-D10-C)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-K	SEL ST6-EN-D10-C)	\$1,352.28	K	31%	\$933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	\$14,625.00	K	31%	\$10,091.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	\$14,059.15	K	31%	\$9,700.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C	SEL ST6-RBAD-25-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C-I	SEL ST6-RBAD-25-C)	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C-K	SEL ST6-RBAD-25-C)	\$22,486.98	K	31%	\$15,516.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC	SEL ST6-STAD-D10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-I	SEL ST6-STAD-D10-UG-C)	\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-K	SEL ST6-STAD-D10-UG-C)	\$617.91	K	31%	\$426.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC	SEL ST6-ST-AD-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-I	SEL ST6-ST-AD-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-K	SEL ST6-ST-AD-UG-C)	\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ST6STENUC	SEL ST6-ST-EN-UG-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-I	SEL ST6-ST-EN-UG-C)	\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-K	SEL ST6-ST-EN-UG-C)	\$3,712.07	K	31%	\$2,561.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC	SEL ST6-VSAN-BN-C)	\$14,970.00	K	31%	\$10,329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC-I	SEL ST6-VSAN-BN-C)	\$17,514.90	K	31%	\$12,085.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC-K	SEL ST6-VSAN-BN-C)	\$16,817.35	K	31%	\$11,603.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC	SEL ST6-VSAN-C)	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC-I	SEL ST6-VSAN-C)	\$2,919.15	K	31%	\$2,014.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC-K	SEL ST6-VSAN-C)	\$2,808.00	K	31%	\$1,937.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVSANUGC	SEL ST6-VSA-VSAN-UG-C)	\$11,475.00	K	31%	\$7,917.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVSANUGC-I	SEL ST6-VSA-VSAN-UG-C)	\$13,425.75	K	31%	\$9,263.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVSANUGC-K	SEL ST6-VSA-VSAN-UG-C)	\$12,909.90	K	31%	\$8,907.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-I	SEL ST6-VSDT100-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	\$5,619.83	K	31%	\$3,877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C)	\$561.98	K	31%	\$387.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC	SEL ST6-RB-ADV-25-UG-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC-I	SEL ST6-RB-ADV-25-UG-C)	\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC-K	SEL ST6-RB-ADV-25-UG-C)	\$9,308.92	K	31%	\$6,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C)	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKC-I	SEL THIN5-100PK-C)	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKCV2-K	SEL THIN5-100PK-C)	\$2,034.17	K	31%	\$1,403.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C)	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5STECV2-K	SEL THIN5-STE-C)	\$5,359.33	K	31%	\$3,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)	\$5,412.96	K	31%	\$3,734.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)	\$541.30	K	31%	\$373.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)	\$3,244.71	K	31%	\$2,238.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C)	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C)	\$324.47	K	31%	\$223.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EEPLAUGC	SEL V6E-ES-EPL-AK-UG-C)	\$22,750.00	K	31%	\$15,697.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EEPLAUGC-I	SEL V6E-ES-EPL-AK-UG-C)	\$26,617.50	K	31%	\$18,366.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EEPLAUGC-K	SEL V6E-ES-EPL-AK-UG-C)	\$26,777.51	K	31%	\$18,476.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO	SEL V6E-ENT-EPL-UG-PRO)	\$340.00	K	31%	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO-I	SEL V6E-ENT-EPL-UG-PRO)	\$397.80	K	31%	\$274.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO-K	SEL V6E-ENT-EPL-UG-PRO)	\$400.32	K	31%	\$276.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOELUC	SEL V6E-ENT-OEPL-UG-C)	\$1,675.00	K	31%	\$1,155.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOELUC-I	SEL V6E-ENT-OEPL-UG-C)	\$1,959.75	K	31%	\$1,352.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOELUC-K	SEL V6E-ENT-OEPL-UG-C)	\$1,880.94	K	31%	\$1,297.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC	SEL V6E-ENT-EPL-UG-C)	\$682.00	K	31%	\$470.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC-I	SEL V6E-ENT-EPL-UG-C)	\$797.94	K	31%	\$550.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC-K	SEL V6E-ENT-EPL-UG-C)	\$800.64	K	31%	\$552.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2	SEL V6E-EN-OEPL-UG-PRO)	\$837.50	K	31%	\$577.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2-I	SEL V6E-EN-OEPL-UG-PRO)	\$979.88	K	31%	\$676.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2-K	SEL V6E-EN-OEPL-UG-PRO)	\$938.55	K	31%	\$647.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLOELUC	SEL V6E-EPL-OEPL-UG-C)	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLOELUC-I	SEL V6E-EPL-OEPL-UG-C)	\$1,158.30	K	31%	\$799.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLOELUC-K	SEL V6E-EPL-OEPL-UG-C)	\$1,114.77	K	31%	\$769.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC	SEL V6E-ESP-OEPL-AK-UG-C)	\$22,550.00	K	31%	\$15,559.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC-I	SEL V6E-ESP-OEPL-AK-UG-C)	\$26,383.50	K	31%	\$18,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC-K	SEL V6E-ESP-OEPL-AK-UG-C)	\$25,321.79	K	31%	\$17,472.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC	SEL V6E-ESP-STD-AK-UG-C)	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-I	SEL V6E-ESP-STD-AK-UG-C)	\$8,365.50	K	31%	\$5,772.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-K	SEL V6E-ESP-STD-AK-UG-C)	\$8,389.52	K	31%	\$5,788.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC	SEL V6E-ES-OEPL-AK-UG-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-I	SEL V6E-ES-OEPL-AK-UG-C)	\$28,957.50	K	31%	\$19,980.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-K	SEL V6E-ES-OEPL-AK-UG-C)	\$27,850.14	K	31%	\$19,216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPELAUGC	SEL V6E-ESP-EPL-AK-UG-C)	\$20,350.00	K	31%	\$14,041.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPELAUGC-I	SEL V6E-ESP-EPL-AK-UG-C)	\$23,809.50	K	31%	\$16,428.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPELAUGC-K	SEL V6E-ESP-EPL-AK-UG-C)	\$23,942.69	K	31%	\$16,520.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC	SEL V6E-ES-STD-AK-UG-C)	\$10,750.00	K	31%	\$7,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-I	SEL V6E-ES-STD-AK-UG-C)	\$12,577.50	K	31%	\$8,678.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-K	SEL V6E-ES-STD-AK-UG-C)	\$12,680.05	K	31%	\$8,749.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC	SEL V6E-HYP-OEPL-UG-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-I	SEL V6E-HYP-OEPL-UG-C)	\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-K	SEL V6E-HYP-OEPL-UG-C)	\$4,937.94	K	31%	\$3,407.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC	SEL V6E-HYP-STD-UG-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC-I	SEL V6E-HYP-STD-UG-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	V6HPSTUGC-K	SEL VS6-HYP-STD-UG-C)	\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6HYEPLUC	SEL VS6-HYP-EPL-UG-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6HYEPLUC-I	SEL VS6-HYP-EPL-UG-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6HYEPLUC-K	SEL VS6-HYP-EPL-UG-C)	\$4,118.14	K	31%	\$2,841.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUC	SEL VS6-OENT-OEPL-UG-C)	\$850.00	K	31%	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUC-I	SEL VS6-OENT-OEPL-UG-C)	\$994.50	K	31%	\$686.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUC-K	SEL VS6-OENT-OEPL-UG-C)	\$953.88	K	31%	\$658.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUPO	SEL VS6-OENT-OEPL-UG-PRO)	\$423.50	K	31%	\$292.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUPO-I	SEL VS6-OENT-OEPL-UG-PRO)	\$495.50	K	31%	\$341.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6OENOEPLUPO-K	SEL VS6-OENT-OEPL-UG-PRO)	\$476.17	K	31%	\$328.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6RBSAD25UC	SEL VS6-RBSTD-ADV25-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6RBSAD25UC-I	SEL VS6-RBSTD-ADV25-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6RBSAD25UC-K	SEL VS6-RBSTD-ADV25-UG-C)	\$1,942.23	K	31%	\$1,340.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STDDEPUGC	SEL VS6-STD-OEPL-UG-C)	\$3,740.00	K	31%	\$2,580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STDDEPUGC-I	SEL VS6-STD-OEPL-UG-C)	\$4,375.80	K	31%	\$3,019.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STDDEPUGC-K	SEL VS6-STD-OEPL-UG-C)	\$4,202.42	K	31%	\$2,899.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STEPLUC	SEL VS6-STD-EPL-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STEPLUC-I	SEL VS6-STD-EPL-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V6STEPLUC-K	SEL VS6-STD-EPL-UG-C)	\$3,237.05	K	31%	\$2,233.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ADENUC	SEL VR7-ADV-ENT-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ADENUC-I	SEL VR7-ADV-ENT-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ADENUC-K	SEL VR7-ADV-ENT-UG-C)	\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ATA25CV2-K	SEL VR7-ATAD25-C)	\$7,699.97	K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ATATEUCV2-K	SEL VR7-ATAD-ATEN-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7ATE25CV2-K	SEL VR7-ATEN25-C)	\$13,369.60	K	31%	\$9,225.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCAVUC	SEL VR7-BCLC-ADV-UG-C)	\$3,570.00	K	31%	\$2,463.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCAVUC-I	SEL VR7-BCLC-ADV-UG-C)	\$4,176.90	K	31%	\$2,882.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCAVUC-K	SEL VR7-BCLC-ADV-UG-C)	\$4,010.88	K	31%	\$2,767.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCETUC	SEL VR7-BCLC-ENT-UG-C)	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCETUC-I	SEL VR7-BCLC-ENT-UG-C)	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7BCCETUC-K	SEL VR7-BCLC-ENT-UG-C)	\$5,865.00	K	31%	\$4,046.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCADUC	SEL VR7-OSTDC-ADV-UG-C)	\$6,045.00	K	31%	\$4,171.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCADUC-I	SEL VR7-OSTDC-ADV-UG-C)	\$7,072.65	K	31%	\$4,880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCADUC-K	SEL VR7-OSTDC-ADV-UG-C)	\$6,792.06	K	31%	\$4,686.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCENUC	SEL VR7-OSTDC-ENT-UG-C)	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCENUC-I	SEL VR7-OSTDC-ENT-UG-C)	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCENUC-K	SEL VR7-OSTDC-ENT-UG-C)	\$7,853.20	K	31%	\$5,418.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCSTUC	SEL VR7-OSTDC-STD-UG-C)	\$3,295.00	K	31%	\$2,273.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCSTUC-I	SEL VR7-OSTDC-STD-UG-C)	\$3,855.15	K	31%	\$2,660.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7OSTCSTUC-K	SEL VR7-OSTDC-STD-UG-C)	\$3,704.41	K	31%	\$2,556.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7STENUC	SEL VR7-STD-ENT-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7STENUC-I	SEL VR7-STD-ENT-UG-C)	\$5,148.00	K	31%	\$3,552.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V7STENUC-K	SEL VR7-STD-ENT-UG-C)	\$4,945.60	K	31%	\$3,412.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWTPLEDEV	SEL V-AWT-PL-DEV-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWTPPLVCV2-I	SEL V-AWT-PL-DEV-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD25C	SEL VC56-STD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD25C-I	SEL VC56-STD25-C)	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD25C-K	SEL VC56-STD25-C)	\$4,190.00	K	31%	\$2,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-CMW-C	SEL VC-CMW-C)	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-CMW-C-I	SEL VC-CMW-C)	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C)	\$35.44	K	31%	\$24.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCEPICC	SEL VC-EPIC-C)	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCEPICC-I	SEL VC-EPIC-C)	\$70,200.00	K	31%	\$48,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCEPICC-K	SEL VC-EPIC-C)	\$67,460.93	K	31%	\$46,548.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FND-C	SEL VCS6-FND-C)	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FND-C-I	SEL VCS6-FND-C)	\$1,749.15	K	31%	\$1,206.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FND-C-K	SEL VCS6-FND-C)	\$1,758.35	K	31%	\$1,213.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FNSTUCV2	SEL VCS6-FND-STD-UG-C)	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FNSTUCV2-I	SEL VCS6-FND-STD-UG-C)	\$5,791.50	K	31%	\$3,996.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56FNSTUCV2-K	SEL VCS6-FND-STD-UG-C)	\$5,834.35	K	31%	\$4,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD-C	SEL VCS6-STD-C)	\$7,014.15	K	31%	\$4,839.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD-CV2	SEL VCS6-STD-C)	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC56STD-CV2-K	SEL VCS6-STD-C)	\$7,060.22	K	31%	\$4,871.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EC	SEL VC-SRM6-25E-C)	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EC-I	SEL VC-SRM6-25E-C)	\$14,478.75	K	31%	\$9,990.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EC-K	SEL VC-SRM6-25E-C)	\$13,905.91	K	31%	\$9,595.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EUGC	SEL VC-SRM6-25E-UG-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EUGC-I	SEL VC-SRM6-25E-UG-C)	\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625EUGC-K	SEL VC-SRM6-25E-UG-C)	\$9,308.92	K	31%	\$6,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625SC	SEL VC-SRM6-25S-C)	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625SC-I	SEL VC-SRM6-25S-C)	\$5,703.75	K	31%	\$3,935.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSR625SC-K	SEL VC-SRM6-25S-C)	\$5,481.92	K	31%	\$3,782.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C)	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C)	\$1,447.00	K	31%	\$998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VFADPR25GSC-K	SEL VF-ADPRV25-G-SSS-C)	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C)	\$1,565.00	K	31%	\$1,079.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C)	\$1,722.00	K	31%	\$1,188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VFADPR25PSC-K	SEL VF-ADPRV25-P-SSS-C)	\$1,793.00	K	31%	\$1,237.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C)	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C)	\$2,580.00	K	31%	\$1,780.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-K	SEL VF-ADRAU25-P-SSS-C)	\$2,687.00	K	31%	\$1,854.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS	SEL VF-ADRAU25-G-SSS-C)	\$1,970.00	K	31%	\$1,359.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C)	\$2,167.00	K	31%	\$1,495.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-K	SEL VF-ADRAU25-G-SSS-C)	\$2,257.00	K	31%	\$1,557.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFD225VCV2-K	SEL VF-DD2-25VM-C)	\$21,107.88	K	31%	\$14,564.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDD225VMC-I	SEL VF-DD2-25VM-C)	\$21,937.50	K	31%	\$15,136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDEVLIIC	SEL VF-DEV-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C)	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C)	\$421.20	K	31%	\$290.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5CV2-K	SEL VF-HYPM5-C)	\$404.92	K	31%	\$279.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C)	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDC	SEL V-MAM-PL-SD-C)	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC	SEL V-MAW-PLL-D-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC-I	SEL V-MAW-PLL-D-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC-K	SEL V-MAW-PLL-D-C)	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC	SEL V-MBM-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC-I	SEL V-MBM-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC-K	SEL V-MBM-OPL-D-G-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC	SEL V-MBM-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-I	SEL V-MBM-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-K	SEL V-MBM-OPL-D-P-C)	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLAWBC	SEL V-MBM-PL-AWB-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-K	SEL V-MBM-PLL-D-C)	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDCLE1YC	SEL V-MBSBDCL-DEV1Y-C)	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2	SEL V-MASBSCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-I	SEL V-MASBSCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-K	SEL V-MASBSCL-DEV1Y-C)	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2-I	SEL V-MASBDCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2-K	SEL V-MASBDCL-DEV1Y-C)	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSSSL1YCV2-I	SEL V-MBSBSCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSSSLDE1YC	SEL V-MBSBSCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC	SEL V-OMS-OPL-D-2G-C)	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC-I	SEL V-OMS-OPL-D-2G-C)	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC-K	SEL V-OMS-OPL-D-2G-C)	\$80.34	K	31%	\$55.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC	SEL V-OMS-OPL-D-2P-C)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-I	SEL V-OMS-OPL-D-2P-C)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-K	SEL V-OMS-OPL-D-2P-C)	\$84.59	K	31%	\$58.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC	SEL V-OMS-OPL-D-3G-C)	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC-I	SEL V-OMS-OPL-D-3G-C)	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC-K	SEL V-OMS-OPL-D-3G-C)	\$112.20	K	31%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC	SEL V-OMS-OPL-D-3P-C)	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-I	SEL V-OMS-OPL-D-3P-C)	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-K	SEL V-OMS-OPL-D-3P-C)	\$118.57	K	31%	\$81.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC	SEL V-OMS-OPL-D-G-C)	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC-I	SEL V-OMS-OPL-D-G-C)	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC-K	SEL V-OMS-OPL-D-G-C)	\$42.22	K	31%	\$29.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC	SEL V-OMS-OPL-D-P-C)	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-I	SEL V-OMS-OPL-D-P-C)	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-K	SEL V-OMS-OPL-D-P-C)	\$44.77	K	31%	\$30.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLDEV	SEL V-OMS-PL-DEV-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC	SEL V-OMS-PLL-D-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-I	SEL V-OMS-PLL-D-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-K	SEL V-OMS-PLL-D-C)	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC	SEL V-OMS-PLL-U-C)	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC-I	SEL V-OMS-PLL-U-C)	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC-K	SEL V-OMS-PLL-U-C)	\$120.69	K	31%	\$83.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSAWTSPC	SEL V-PS-AWT-SP-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP	SEL V-PS-MCC-SP)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-I	SEL V-PS-MCC-SP)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-K	SEL V-PS-MCC-SP)	\$1,504.21	K	31%	\$1,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGADDON	SEL V-PS-PMGM-ADDON)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGADDON-I	SEL V-PS-PMGM-ADDON)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGADDON-K	SEL V-PS-PMGM-ADDON)	\$3,011.96	K	31%	\$2,078.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT	SEL V-PS-VIDM-APPINT)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT-I	SEL V-PS-VIDM-APPINT)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT-K	SEL V-PS-VIDM-APPINT)	\$2,580.17	K	31%	\$1,780.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OADVCC	SEL VR6-OADV-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OADVCC-I	SEL VR6-OADV-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VR6OADVCC-K	SEL VR6-OADV-C)	\$3,091.48	K	31%	\$2,133.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC	SEL VR6-OSTC-OADV-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC-I	SEL VR6-OSTC-OADV-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSCOADCUC-K	SEL VR6-OSTC-OADV-UG-C)	\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC	SEL VR6-OSTC-C)	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-I	SEL VR6-OSTC-C)	\$1,462.50	K	31%	\$1,009.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-K	SEL VR6-OSTC-C)	\$1,405.91	K	31%	\$970.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC	SEL VR6-OSTDC-OADV-UG-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC-I	SEL VR6-OSTDC-OADV-UG-C)	\$2,574.00	K	31%	\$1,776.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCOAVCUC-K	SEL VR6-OSTDC-OADV-UG-C)	\$2,470.89	K	31%	\$1,704.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	\$8,775.00	K	31%	\$6,054.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	\$8,466.14	K	31%	\$5,841.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C	SEL VR6-VU10-C)	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	\$846.61	K	31%	\$584.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AAVENTUC	SEL VR7-AADV-ENT-UG-C)	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AAVENTUC-I	SEL VR7-AADV-ENT-UG-C)	\$1,123.20	K	31%	\$775.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AAVENTUC-K	SEL VR7-AADV-ENT-UG-C)	\$1,076.46	K	31%	\$742.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC	SEL VR7-ADV-C)	\$6,245.00	K	31%	\$4,309.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-I	SEL VR7-ADV-C)	\$7,306.65	K	31%	\$5,041.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-K	SEL VR7-ADV-C)	\$7,021.91	K	31%	\$4,845.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C)	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUCV2	SEL VR7-ATAD-ATEN-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUCV2-I	SEL VR7-ATAD-ATEN-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2	SEL VR7-ATEN25-C)	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2-I	SEL VR7-ATEN25-C)	\$13,893.75	K	31%	\$9,586.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	\$3,325.00	K	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	\$3,890.25	K	31%	\$2,684.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	\$3,735.06	K	31%	\$2,577.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOAVUC	SEL VR7-BCLO-ADV-UG-C)	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOAVUC-I	SEL VR7-BCLO-ADV-UG-C)	\$1,602.90	K	31%	\$1,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOAVUC-K	SEL VR7-BCLO-ADV-UG-C)	\$1,543.82	K	31%	\$1,065.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOENTUGC	SEL VR7-BCLO-ENT-UG-C)	\$3,020.00	K	31%	\$2,083.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOENTUGC-I	SEL VR7-BCLO-ENT-UG-C)	\$3,533.40	K	31%	\$2,438.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLOENTUGC-K	SEL VR7-BCLO-ENT-UG-C)	\$3,397.95	K	31%	\$2,344.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC	SEL VR7-ENT-C)	\$7,745.00	K	31%	\$5,344.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-I	SEL VR7-ENT-C)	\$9,061.65	K	31%	\$6,252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-K	SEL VR7-ENT-C)	\$8,695.99	K	31%	\$6,000.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CAVUC	SEL VR7-LIS4C-ADV-UG-C)	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CAVUC-I	SEL VR7-LIS4C-ADV-UG-C)	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CAVUC-K	SEL VR7-LIS4C-ADV-UG-C)	\$5,865.00	K	31%	\$4,046.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CENUC	SEL VR7-LIS4C-ENT-UG-C)	\$6,870.00	K	31%	\$4,740.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CENUC-I	SEL VR7-LIS4C-ENT-UG-C)	\$8,037.90	K	31%	\$5,546.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CENUC-K	SEL VR7-LIS4C-ENT-UG-C)	\$7,699.97	K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CSTUC	SEL VR7-LIS4C-STD-UG-C)	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CSTUC-I	SEL VR7-LIS4C-STD-UG-C)	\$2,889.90	K	31%	\$1,994.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4CSTUC-K	SEL VR7-LIS4C-STD-UG-C)	\$2,777.35	K	31%	\$1,916.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OAVUC	SEL VR7-LIS4O-ADV-UG-C)	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OAVUC-I	SEL VR7-LIS4O-ADV-UG-C)	\$1,602.90	K	31%	\$1,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OAVUC-K	SEL VR7-LIS4O-ADV-UG-C)	\$1,543.82	K	31%	\$1,065.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OENUC	SEL VR7-LIS4O-ENT-UG-C)	\$3,020.00	K	31%	\$2,083.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OENUC-I	SEL VR7-LIS4O-ENT-UG-C)	\$3,533.40	K	31%	\$2,438.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7L4OENUC-K	SEL VR7-LIS4O-ENT-UG-C)	\$3,397.95	K	31%	\$2,344.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCADUC	SEL VR7-OADV-ADV-UG-C)	\$3,845.00	K	31%	\$2,653.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCADUC-I	SEL VR7-OADV-ADV-UG-C)	\$4,498.65	K	31%	\$3,104.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCADUC-K	SEL VR7-OADV-ADV-UG-C)	\$4,325.01	K	31%	\$2,984.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCENUC	SEL VR7-OADV-ENT-UG-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCENUC-I	SEL VR7-OADV-ENT-UG-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCENUC-K	SEL VR7-OADV-ENT-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCSTUC	SEL VR7-OADV-STD-UG-C)	\$1,095.00	K	31%	\$755.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCSTUC-I	SEL VR7-OADV-STD-UG-C)	\$1,281.15	K	31%	\$883.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADCSTUC-K	SEL VR7-OADV-STD-UG-C)	\$1,229.70	K	31%	\$848.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADVENU	SEL VR7-OADV-ENT-UG-C)	\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADVENU-I	SEL VR7-OADV-ENT-UG-C)	\$1,123.20	K	31%	\$775.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OADVENU-K	SEL VR7-OADV-ENT-UG-C)	\$1,076.46	K	31%	\$742.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISENTUC	SEL VR7-OIST-ENT-UG-C)	\$6,320.00	K	31%	\$4,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISENTUC-I	SEL VR7-OIST-ENT-UG-C)	\$7,394.40	K	31%	\$5,102.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISENTUC-K	SEL VR7-OIST-ENT-UG-C)	\$7,106.19	K	31%	\$4,903.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISSTUC	SEL VR7-OIST-STD-UG-C)	\$1,920.00	K	31%	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISSTUC-I	SEL VR7-OIST-STD-UG-C)	\$2,246.40	K	31%	\$1,550.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISSTUC-K	SEL VR7-OIST-STD-UG-C)	\$2,156.76	K	31%	\$1,488.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISTADVUGC	SEL VR7-OIST-ADV-UG-C)	\$4,670.00	K	31%	\$3,222.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISTADVUGC-I	SEL VR7-OIST-ADV-UG-C)	\$5,463.90	K	31%	\$3,770.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OISTADVUGC-K	SEL VR7-OIST-ADV-UG-C)	\$5,252.07	K	31%	\$3,623.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUC	SEL VR7-OSTC-ADV-UG-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VR7OSTADUC-I	SEL VR7-OSTC-ADV-UG-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUC-K	SEL VR7-OSTC-ADV-UG-C)	\$6,179.13	K	31%	\$4,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO	SEL VR7-OSTC-ADV-UG-PRO)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO-I	SEL VR7-OSTC-ADV-UG-PRO)	\$4,826.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO-K	SEL VR7-OSTC-ADV-UG-PRO)	\$4,639.14	K	31%	\$3,201.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO	SEL VR7-OSTDC-ADV-UG-PRO)	\$4,535.00	K	31%	\$3,129.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO-I	SEL VR7-OSTDC-ADV-UG-PRO)	\$5,305.95	K	31%	\$3,661.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO-K	SEL VR7-OSTDC-ADV-UG-PRO)	\$5,098.84	K	31%	\$3,518.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO	SEL VR7-OSTDC-ENT-UG-PRO)	\$5,245.00	K	31%	\$3,619.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO-I	SEL VR7-OSTDC-ENT-UG-PRO)	\$6,136.65	K	31%	\$4,234.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO-K	SEL VR7-OSTDC-ENT-UG-PRO)	\$5,895.65	K	31%	\$4,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO	SEL VR7-OSTDC-STD-UG-PRO)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO-I	SEL VR7-OSTDC-STD-UG-PRO)	\$2,895.75	K	31%	\$1,998.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO-K	SEL VR7-OSTDC-STD-UG-PRO)	\$2,785.01	K	31%	\$1,921.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTDADUC	SEL VR7-OSTDO-ADV-UG-C)	\$3,435.00	K	31%	\$2,370.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTDADUC-I	SEL VR7-OSTDO-ADV-UG-C)	\$4,018.95	K	31%	\$2,773.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTDADUC-K	SEL VR7-OSTDO-ADV-UG-C)	\$3,857.65	K	31%	\$2,661.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC	SEL VR7-OSTC-ENT-UG-C)	\$7,145.00	K	31%	\$4,930.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC-I	SEL VR7-OSTC-ENT-UG-C)	\$8,359.65	K	31%	\$5,768.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC-K	SEL VR7-OSTC-ENT-UG-C)	\$8,006.44	K	31%	\$5,524.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO	SEL VR7-OSTC-ENT-UG-PRO)	\$5,360.00	K	31%	\$3,698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO-I	SEL VR7-OSTC-ENT-UG-PRO)	\$6,271.20	K	31%	\$4,327.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO-K	SEL VR7-OSTC-ENT-UG-PRO)	\$6,025.90	K	31%	\$4,157.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOENUC	SEL VR7-OSTDO-ENT-UG-C)	\$5,085.00	K	31%	\$3,508.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOENUC-I	SEL VR7-OSTDO-ENT-UG-C)	\$5,949.45	K	31%	\$4,105.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOENUC-K	SEL VR7-OSTDO-ENT-UG-C)	\$5,719.43	K	31%	\$3,946.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOSTUC	SEL VR7-OSTDO-STD-UG-C)	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOSTUC-I	SEL VR7-OSTDO-STD-UG-C)	\$801.45	K	31%	\$553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTOSTUC-K	SEL VR7-OSTDO-STD-UG-C)	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUC	SEL VR7-OSTC-STD-UG-C)	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUC-I	SEL VR7-OSTC-STD-UG-C)	\$3,211.65	K	31%	\$2,216.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUC-K	SEL VR7-OSTC-STD-UG-C)	\$3,083.82	K	31%	\$2,127.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO	SEL VR7-OSTC-STD-UG-PRO)	\$2,060.00	K	31%	\$1,421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO-I	SEL VR7-OSTC-STD-UG-PRO)	\$2,410.20	K	31%	\$1,663.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO-K	SEL VR7-OSTC-STD-UG-PRO)	\$2,317.65	K	31%	\$1,599.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC	SEL VR7-STD-ADV-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC-I	SEL VR7-STD-ADV-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC-K	SEL VR7-STD-ADV-UG-C)	\$3,091.48	K	31%	\$2,133.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC	SEL VR7-STD-C)	\$3,745.00	K	31%	\$2,584.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-I	SEL VR7-STD-C)	\$4,381.65	K	31%	\$3,023.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-K	SEL VR7-STD-C)	\$4,210.08	K	31%	\$2,904.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADVCC-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADVCC-C)	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADVCC-C)	\$3,374.96	K	31%	\$2,328.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C	SEL VR-BCLADVO-25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-I	SEL VR-BCLADVO-25-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-K	SEL VR-BCLADVO-25-C)	\$5,619.83	K	31%	\$3,877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C)	\$5,450.00	K	31%	\$3,760.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C)	\$6,376.50	K	31%	\$4,399.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C)	\$6,125.50	K	31%	\$4,226.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C)	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C)	\$637.65	K	31%	\$439.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-K	SEL VR-CODE2O-C)	\$612.55	K	31%	\$422.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4CPUC	SEL VR-LIS4-CPU-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4CPUC-I	SEL VR-LIS4-CPU-C)	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4CPUC-K	SEL VR-LIS4-CPU-C)	\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4O25C	SEL VR-LIS4O-25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4O25C-I	SEL VR-LIS4O-25-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR LIS4O25C-K	SEL VR-LIS4O-25-C)	\$5,619.83	K	31%	\$3,877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C	SEL VR-NI-ANX100-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C-I	SEL VR-NI-ANX100-C)	\$2,925.00	K	31%	\$2,018.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX100C-K	SEL VR-NI-ANX100-C)	\$2,808.00	K	31%	\$1,937.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C	SEL VR-NI-ANX10-C)	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C-I	SEL VR-NI-ANX10-C)	\$292.50	K	31%	\$201.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANX10C-K	SEL VR-NI-ANX10-C)	\$280.80	K	31%	\$193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC	SEL VR-NI-ANXC-C)	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-I	SEL VR-NI-ANXC-C)	\$1,456.65	K	31%	\$1,005.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-K	SEL VR-NI-ANXC-C)	\$1,398.25	K	31%	\$964.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV25C	SEL VR6-OADV25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV25C-I	SEL VR6-OADV25-C)	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV25C-K	SEL VR6-OADV25-C)	\$7,699.97	K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV OENTUGC	SEL VR6-OADV-OENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV OENTUGC-I	SEL VR6-OADV-OENT-UG-C)	\$13,513.50	K	31%	\$9,324.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OADV OENTUGC-K	SEL VR6-OADV-OENT-UG-C)	\$12,986.52	K	31%	\$8,960.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OAMADC	SEL VR-OAMAD-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OAMADC-I	SEL VR-OAMAD-C)	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR OAMADC-K	SEL VR-OAMAD-C)	\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VROENT25C	SEL VR6-OENT25-C)	\$17,375.00	K	31%	\$11,988.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	\$20,328.75	K	31%	\$14,026.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$19,498.93	K	31%	\$13,454.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	\$3,656.25	K	31%	\$2,522.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	\$3,512.87	K	31%	\$2,423.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	\$4,826.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	\$4,639.14	K	31%	\$3,201.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	\$18,339.75	K	31%	\$12,654.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	\$17,583.51	K	31%	\$12,132.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC	SEL VS6-DT100VM-C)	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-I	SEL VS6-DT100VM-C)	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-K	SEL VS6-DT100VM-C)	\$9,385.53	K	31%	\$6,476.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC	SEL VS6-EPL-AK-C)	\$22,995.00	K	31%	\$15,866.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-I	SEL VS6-EPL-AK-C)	\$26,904.15	K	31%	\$18,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-K	SEL VS6-EPL-AK-C)	\$27,083.97	K	31%	\$18,687.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC	SEL VS6-EPL-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-I	SEL VS6-EPL-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-K	SEL VS6-EPL-C)	\$4,118.14	K	31%	\$2,841.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUGC	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUGC-I	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUGC-K	SEL VS6-ES-ESPL-UG-C)	\$5,183.11	K	31%	\$3,576.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-I	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-K	SEL VS6-ESP-KIT-C)	\$5,298.04	K	31%	\$3,655.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC	SEL VS6-OEPL-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC-I	SEL VS6-OEPL-C)	\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC-K	SEL VS6-OEPL-C)	\$4,937.94	K	31%	\$3,407.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C	SEL VS6-RBADV25-C)	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-I	SEL VS6-RBADV25-C)	\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-K	SEL VS6-RBADV25-C)	\$5,298.04	K	31%	\$3,655.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBDST25C	SEL VS6-RBDST25-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBDST25C-I	SEL VS6-RBDST25-C)	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBDST25C-K	SEL VS6-RBDST25-C)	\$3,535.86	K	31%	\$2,439.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC	SEL VS6-STD-AK-C)	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC-I	SEL VS6-STD-AK-C)	\$12,864.15	K	31%	\$8,876.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC-K	SEL VS6-STD-AK-C)	\$12,986.52	K	31%	\$8,960.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC	SEL VS6-STD-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-I	SEL VS6-STD-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-K	SEL VS6-STD-C)	\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-I	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-K	SEL V-TEL-OPL-D-G-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-I	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-K	SEL V-TEL-OPL-D-P-C)	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLLLDC	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLLLDC-I	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLLLDC-K	SEL V-TEL-PLL-D-C)	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDCL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDCLDE1YC	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSSCL1YCV2-I	SEL V-TCSBSCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSSCLDE1YC	SEL V-TCSBSCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC	SEL V-UG-WESA-PLL-U-C)	\$170.50	K	31%	\$117.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC-I	SEL V-UG-WESA-PLL-U-C)	\$178.17	K	31%	\$122.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC-K	SEL V-UG-WESA-PLL-U-C)	\$182.73	K	31%	\$126.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC	SEL V-UG-WESS-PLL-U-C)	\$82.50	K	31%	\$56.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC-I	SEL V-UG-WESS-PLL-U-C)	\$86.21	K	31%	\$59.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC-K	SEL V-UG-WESS-PLL-U-C)	\$88.49	K	31%	\$61.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLLDC	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLLDC-I	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLLDC-K	SEL V-VID-PLL-D-C)	\$25.80	K	31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC	SEL V-WOA-AD-PLL-U-C)	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC-I	SEL V-WOA-AD-PLL-U-C)	\$167.20	K	31%	\$115.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC-K	SEL V-WOA-AD-PLL-U-C)	\$171.24	K	31%	\$118.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC	SEL V-WOA-PLL-U-C)	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC-I	SEL V-WOA-PLL-U-C)	\$240.35	K	31%	\$165.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC-K	SEL V-WOA-PLL-U-C)	\$246.32	K	31%	\$169.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC	SEL V-WOE-PLL-10U-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC-I	SEL V-WOE-PLL-10U-C)	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC-K	SEL V-WOE-PLL-10U-C)	\$4,286.70	K	31%	\$2,957.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC	SEL V-WOE-PLL-U-C)	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC-I	SEL V-WOE-PLL-U-C)	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC-K	SEL V-WOE-PLL-U-C)	\$42,866.99	K	31%	\$29,578.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOESPLLUC	SEL V-WOES-PLL-U-C)	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VWOESPLLUC-I	SEL V-WOES-PLL-U-C)	\$78.38	K	31%	\$54.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOESPLLUC-K	SEL V-WOES-PLL-U-C)	\$80.06	K	31%	\$55.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPLLUC	SEL V-WOS-PLL-U-C)	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPLLUC-I	SEL V-WOS-PLL-U-C)	\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPLLUC-K	SEL V-WOS-PLL-U-C)	\$160.51	K	31%	\$110.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE	SEL WS12-LW-CE)	\$249.99	K	31%	\$172.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE-I	SEL WS12-LW-CE)	\$254.99	K	31%	\$175.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE-K	SEL WS12-LW-CE)	\$229.81	K	31%	\$158.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE	SEL WS12-LW-UG-CE)	\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE-I	SEL WS12-LW-UG-CE)	\$152.99	K	31%	\$105.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE-K	SEL WS12-LW-UG-CE)	\$137.87	K	31%	\$95.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC	SEL WS12-PLAY6-7-UG-C)	\$79.99	K	31%	\$55.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC-I	SEL WS12-PLAY6-7-UG-C)	\$81.59	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC-K	SEL WS12-PLAY6-7-UG-C)	\$73.51	K	31%	\$50.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC	SEL WS12-PLAY-C)	\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC-I	SEL WS12-PLAY-C)	\$152.99	K	31%	\$105.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC-K	SEL WS12-PLAY-C)	\$137.87	K	31%	\$95.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE	SEL WS12-PLAY-UG-CE)	\$99.99	K	31%	\$68.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE-I	SEL WS12-PLAY-UG-CE)	\$101.99	K	31%	\$70.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE-K	SEL WS12-PLAY-UG-CE)	\$91.90	K	31%	\$63.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSC-OS-PIA-24-T0	SEL VTS-OS Prm-IA 24 mo. 1TB	\$614.40	K	31%	\$423.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PIA-36-T0	SEL VTS-OS Prm-IA 36 mo. 1TB	\$921.60	K	31%	\$635.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T0	SEL VTS-OS Prm 24 mo. 1TB	\$1,449.99	K	31%	\$1,000.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T1	SEL VTS-OS Prm 24 mo. 2-50TB	\$1,425.41	K	31%	\$983.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T2	SEL VTS-OS Prm 24 mo. 51-500TB	\$1,400.84	K	31%	\$966.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T3	SEL VTS-OS Prm 24 mo. 501-1000TB	\$1,376.26	K	31%	\$949.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T4	SEL VTS-OS Prm 24 mo. Over 1000TB	\$1,351.68	K	31%	\$932.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T0	SEL VTS-OS Prm 36 mo. 1TB	\$2,174.98	K	31%	\$1,500.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T1	SEL VTS-OS Prm 36 mo. 2-50TB	\$2,138.12	K	31%	\$1,475.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T2	SEL VTS-OS Prm 36 mo. 51-500TB	\$2,101.25	K	31%	\$1,449.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T3	SEL VTS-OS Prm 36 mo. 501-1000TB	\$2,064.39	K	31%	\$1,424.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T4	SEL VTS-OS Prm 36 mo. 1001TB+	\$2,027.52	K	31%	\$1,398.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-24-T0	SEL VTS-OS Std-IA 24 mo. 1TB	\$307.20	K	31%	\$211.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-36-T0	SEL VTS-OS Std-IA 36 mo. 1TB	\$460.80	K	31%	\$317.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T0	SEL VTS-OS Std 24 mo. 1TB	\$737.28	K	31%	\$508.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T1	SEL VTS-OS Std 24 mo. 2-50TB	\$725.00	K	31%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T2	SEL VTS-OS Std 24 mo. 51-500TB	\$712.71	K	31%	\$491.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T3	SEL VTS-OS Std 24 mo. 501-1000TB	\$700.42	K	31%	\$483.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T4	SEL VTS-OS Std 24 mo. 1001TB+	\$688.13	K	31%	\$474.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T0	SEL VTS-OS Std 36 mo. 1TB	\$1,105.92	K	31%	\$763.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T1	SEL VTS-OS Std 36 mo. 2-50TB	\$1,087.49	K	31%	\$750.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T2	SEL VTS-OS Std 36 mo. 51-500TB	\$1,069.06	K	31%	\$737.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T3	SEL VTS-OS Std 36 mo. 501-1000TB	\$1,050.63	K	31%	\$724.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T4	SEL VTS-OS Std 36 mo. 1001TB+	\$1,032.20	K	31%	\$712.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG	\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.32	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IK	\$3,631.54	K	31%	\$2,505.76	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG	\$2,670.25	K	31%	\$1,842.47	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=	\$1,602.15	K	31%	\$1,105.48	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54	VXRAIL SOFTWARE
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE

EMC WSCA Contract MNWNC-109 3rd Party Price List
Effective March 1, 2017

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG	\$4,268.00	K	31%	\$2,944.92	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG	\$3,394.00	K	31%	\$2,341.86	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50	VXRAIL SOFTWARE
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG	\$966.00	K	31%	\$666.54	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50	VXRAIL SOFTWARE
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB	\$4,370.00	K	31%	\$3,015.30	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-472	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG	\$961.00	K	31%	\$663.09	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG	\$961.00	K	31%	\$663.09	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG	\$961.00	K	31%	\$663.09	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG	\$961.00	K	31%	\$663.09	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG	\$961.00	K	31%	\$663.09	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	VXRAIL SOFTWARE
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=I	\$3,632.00	K	31%	\$2,506.08	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=I	\$3,632.00	K	31%	\$2,506.08	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=I	\$3,632.00	K	31%	\$2,506.08	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=I	\$3,632.00	K	31%	\$2,506.08	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=I	\$3,632.00	K	31%	\$2,506.08	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-486	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG	\$2,670.00	K	31%	\$1,842.30	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50	VXRAIL SOFTWARE
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=I	\$1,602.00	K	31%	\$1,105.38	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=I	\$1,602.00	K	31%	\$1,105.38	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=I	\$1,602.00	K	31%	\$1,105.38	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=I	\$1,602.00	K	31%	\$1,105.38	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=I	\$1,602.00	K	31%	\$1,105.38	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50	VXRAIL SOFTWARE
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-001-739	HCIA UP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	BEDROCK-001	SEL Bedrock Ingest/Mgmt per Core AIM 1Y	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-002	SEL Bedrock Ingest/Mgmt Per Core AIM 2Y	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-003	SEL Bedrock Ingest/Mgmt per Core AIM 3Y	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI