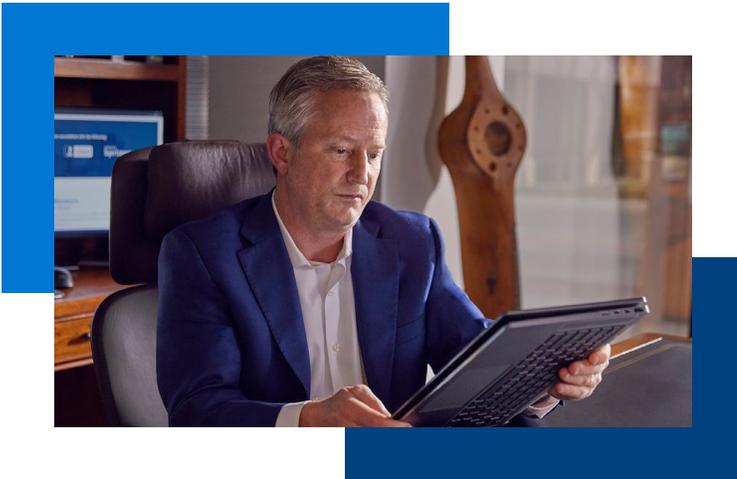


Mobile empowerment transforms law practice

Evans Family Law Group modernizes the delivery of legal services on Dell Latitude laptops.



Customer profile



Legal Services | United States



“Adopting the Dell Latitude 9510 completely changed how we run our practice and deliver top-quality legal services.”

Jimmy Evans

Founder and Principle,
Evans Family Law Group

Business needs

Evans Family Law Group had already adopted remote working and started interacting virtually with clients and courts, but it was still looking for the right mobile device that would meet the firm’s standards for providing the best possible service.

Business results

- Helps enable flawless electronic delivery of legal services.
- Fosters more effective virtual yet personal client interactions.
- Increases productive focus by eliminating technical distractions.
- Provides uninterrupted, anywhere connectivity with mobile broadband.

Solutions at a glance

- [Dell Latitude 9510 2-in-1 laptop](#)
- [Dell Thunderbolt WD19TB docking station](#)
- [Dell Notebook Power Bank Plus](#)
- [Dell Active Pen](#)
- [Dell UltraSharp 34-inch Curved USB-C Monitor](#)
- [Dell 75 4K Interactive Touch Monitor](#)

Evans Family Law Group, based in Austin, Texas, provides legal services in family law matters, including adoption, child custody and support, and divorce. Since its founding in 2009, Evans has won outstanding ratings and great reviews, and Principal and Founder Jimmy Evans has a 10.0 rating from Avvo, a legal-industry directory and referral resource.

Evans feels that it can serve clients best with a team of engaged professionals who enjoy a healthy work/life balance. The firm has always been at the forefront of using technology to be more flexible and efficient in providing services and interacting with courts and clients. Evans encouraged remote working and provided its associates with mobile devices when many other attorneys were still office-based and lugging around crates of legal files.

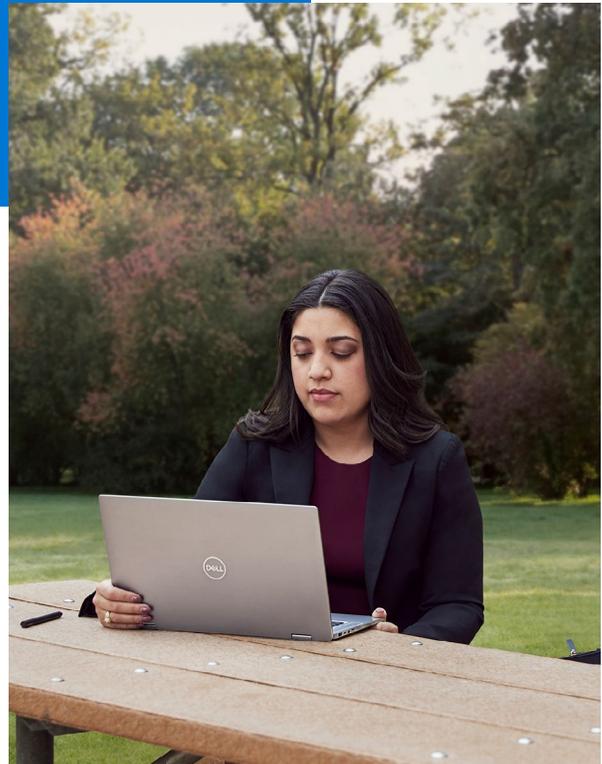
Law firm's innovations become a de facto standard

When the pandemic forced courts and law firms to shift to remote working overnight, Evans was ahead. Standard Evans practices, such as virtual conferencing and electronic exhibits, suddenly were the norm. However, a change in the devices used by the firm helped Evans reach another level of productivity and client responsiveness.

In the past, Evans had used non-Dell laptops. Team members felt that those machines were too heavy, the battery life was too short and the connectivity unreliable. Sometimes, team members reported that the laptops would seize up at the worst possible time when users removed and reattached the keyboard or switched between laptop and tablet modes.

The right mobile device match for a law practice

Following a successful tryout, the law firm made Dell Latitude 9510 2-in-1 devices available to all associates, together with Dell UltraSharp 34-inch monitors and peripherals. The main applications running on the Latitude laptops are Microsoft 365 — including Excel, Word and Teams — and MyCase law firm software. Evans says, "Adopting the Dell Latitude 9510 completely changed how we run our practice and deliver top-quality legal services."



"Since I began using the Latitude, I am in constant communication with clients. That truly helps us establish relationships and be connected with them."

Selina Moran

Paralegal,
Evans Family Law Group



Sets a **model**
for **digital**
law practice.

More time to serve clients and move caseloads forward

Evans associates feel that their Latitude devices reliably enable communications and productive work from anywhere at any time. That, in turn, allows them to be more responsive to clients. Paralegal Selina Moran says, “Since I began using the Latitude, I am in constant communication with clients. That truly helps us establish relationships and be connected with them.”

Team members no longer experience the distractions and limitations of courthouse parking issues, traffic or paper files. Obando says, “Practically, we have more billable time available to serve clients. We can have more consultations on our calendars because we don’t need to worry about a client meeting taking too long or having to relocate.”

The Latitude difference: Always ready and connected

In the Evans team’s experience, the Latitude laptops are superior to the previous devices in many ways. For one thing, mobile broadband provides dependable connectivity anywhere, even in courthouses that don’t offer Wi-Fi. Katherine Obando, associate attorney, says, “The sky’s the limit with the built-in broadband of my Latitude laptop.”

Evans associates appreciate that battery charges on the Latitudes last a long time. Team members no longer plan their work around battery limitations. The Dell Power Banks provide additional peace of mind. “The battery life is unbelievable,” says associate attorney Jacob Dannen. “I never have to worry about my Latitude being dead.”

The Dell laptops are also easy to carry. Obando says, “I can’t get over how light the Latitude is compared to my previous device.” In addition, Evans associates like the flexibility of the Dell Active Pen, which is especially useful when they highlight documents in tablet mode.



“The battery life is unbelievable. I never have to worry about my Latitude being dead.”

Jacob Dannen

Associate Attorney,
Evans Family Law Group



“Whether we’re in the office or not, with our Latitudes we can always make sure that cases are progressing.”

Katherine Obando

Associate Attorney,
Evans Family Law Group

Client conversations have also become more straightforward. Jimmy Evans notes, “On the Dell laptops, sharing documents and screens is just so easy.”

In addition, the law firm’s constant workload of 130 or more cases has become more manageable. “Whether we’re in the office or not, with our Latitudes we can always make sure that cases are progressing,” says Obando.

Pioneering digital delivery of legal services

Around the courthouses, Evans Family Law Group has become known for its creative use of technology. Innovations the firm spearheaded, like digital exhibits and witness lists that are submitted before court hearings, have found enthusiastic reception and are likely here to stay. Obando says, “We were one of the first firms to push for electronic hearings and motions. The Dell Latitude laptops certainly helped put us on the map.”

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