

Cyber Resilience In Action

Benchmarking Global Enterprise Readiness Across Secure / Detect / Recover
Insight Discussion
November 2025

Agenda

- Objectives and Firmographics
- The Cyber Resilience Gap
- Secure
- Detect
- Recover
- Complexity, Culture and What's Next

Business objectives

To position Dell as a thought leader and strategic partner for cyber resilience

Research objectives

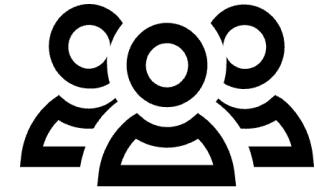
- Assess the maturity and integration of cyber resilience strategies
- Evaluate the effectiveness of organizations' secure, detect and recovery practices
- Understand barriers to improving cyber resilience, including skill gaps, budget, and complexity
- Explore how organizations are securing their IT environment and protecting data from ransomware threats

Who did we interview?

Respondents were interviewed in July and October 2025



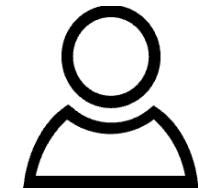
850 IT decision makers from global organizations



Organizations with 1,000+ employees



Organizations from a range of public and private industries

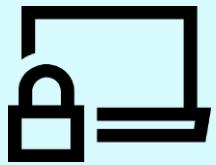


Respondents are:
Board members; C-level
Senior managers
Mid-level managers

Key findings

39%

of organizations have a fully established and continuously optimized cyber resilience strategy



Continuous optimization is key - without it, strategies can quickly become outdated against evolving threats leaving organizations at greater risk

46%

recognize their backup data is not as well protected as it should be

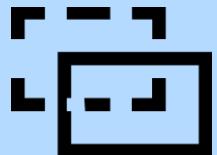


Strengthening backup protection is essential to ensure recovery remains possible when primary systems are compromised.

Secure

30%

use a comprehensive platform for threat detection across network, backup, and primary storage



Without unified detection, threat visibility and response times can be slower, increasing the risk of undetected breaches.

Detect

55%

of those who conducted simulated cyberattacks monthly or more frequently successfully recovered from a drill/cyber incident

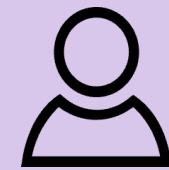


Frequent testing helps teams prepare for the real deal. Teams that are unprepared risk delayed response and recovery when it matters most.

Recover

63%

think leadership overestimates their organization's readiness for a major cyber event



Overconfidence can stall investments, delay response planning, and leave critical vulnerabilities unaddressed.

Section 1: The Cyber Resilience Gap

Understanding the problem and the urgency to evolve

Continuously optimizing resilience strategies improves recovery, yet success is not guaranteed

99.5%

Have a cyber resilience strategy of some form



39%

believe it to be fully established and continuously optimized (a mature strategy)

57%

did not contain and recover effectively during their last test or incident



Organizations with mature cyber resilience strategies are **2.6 times more likely to recover** successfully

65% vs. 25%

63%

believe **leadership overestimates their readiness** for a major cyber event



Why this matters now

97%

Agree their organization needs to continually strengthen security as threats evolve

78%

believe their organization focuses more on preventing attacks than preparing to recover from them

The extent that organizations have defined:



■ Well defined ■ Defined ■ Loosely defined ■ Not well defined ■ Don't know



Of those with a mature cyber resilience strategy

58%

Have both well-defined RTO and RPO

Section 2: Secure

Preventing attacks and hardening the digital estate

Visibility Gaps and Protection shortfalls

46%

admit their backup data is not as well protected as it should be

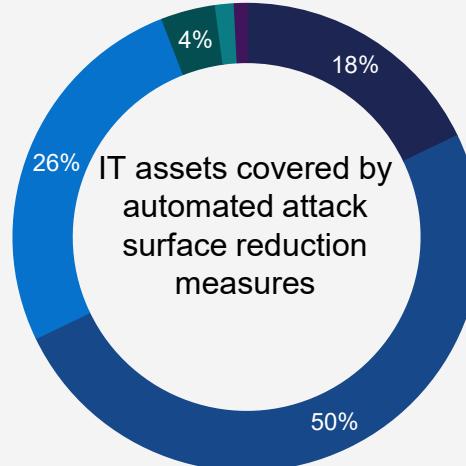
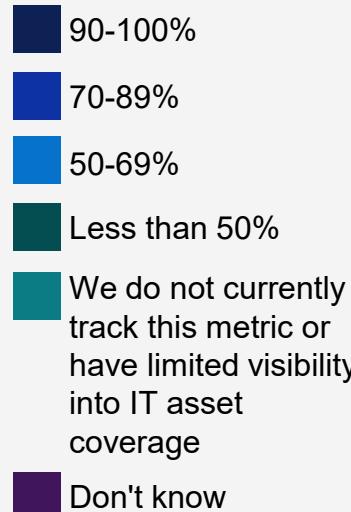
NA **59%**

EMEA **43%**

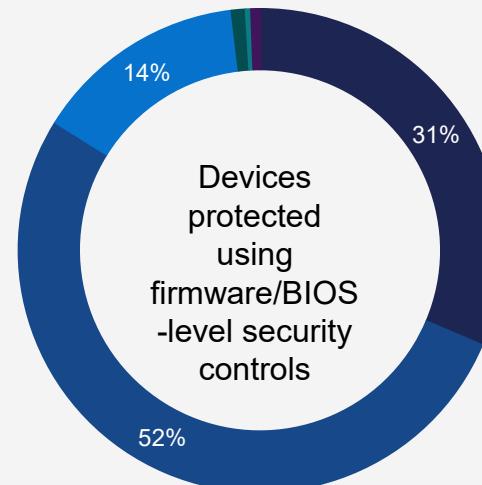
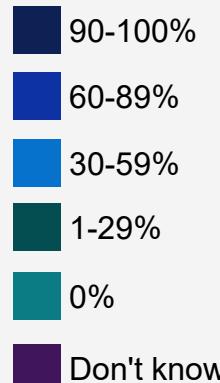
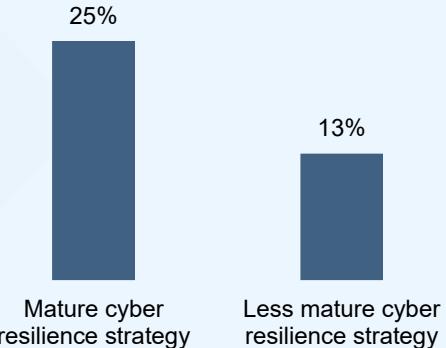
LATAM **41%**

APJ **39%**

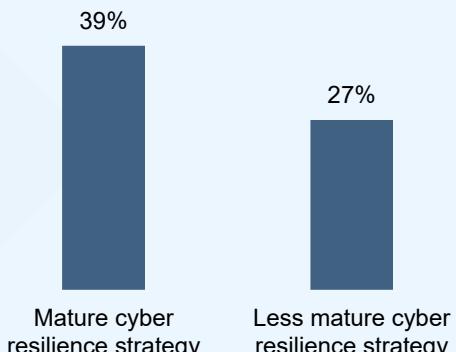
Continuous optimization does not eliminate coverage gaps, but it does give organizations a critical edge in resilience



Organizations with 90-100% covered:



Organizations with all or nearly all (90-100%) covered:



From pre-deployment integrity to post-attack recovery: strengthen both ends of security

Processes/Methods used by organizations to ensure the integrity of IT hardware/software

72%

rely on vendors for certifications and attestations and for systems with embedded tools that verify component integrity

64%

perform internal audits or manual reviews during staging/deployment

Methods used by organizations to secure critical data from ransomware attacks

71%

Using security software
(e.g., EDR, anti-malware)

58%

Utilizing cyber vaults with strict access controls

58%

Encrypting data at rest and in transit

Organizations with mature resilience strategies more likely to use:

- **Data encryption** (59% vs 57%)

- **Cyber vaults** (63% vs 55%)

than organizations with less mature resilience strategies

Section 3: Detect

Spotting and responding to threats before impact

Utilizing AI and automation could uncover threats before they compromise backups

38%

of organizations use AI/ML tools with proactive mitigation and response playbooks



Organizations with a mature cyber resilience strategy **3.1X more** likely to do this

65% vs. 21%

48%

of organizations use **AI/ML extensively to scan backup data** for indicators of compromise



Extensive use of AI/ML occurs 2.3X as often in organizations with a mature cyber resilience strategy

72% vs. 32%

83%

believe threat actors are **increasingly attacking backups** during ransomware attacks



62% are prioritizing investing in automation and AI/ML powered threat detection

Incomplete visibility increases risk

54%

say they have high visibility into suspicious activity or compromised data within their backup systems

74% Organizations with a mature cyber resilience strategy

Vs

42% of organizations with a less mature cyber resilience strategy

Organizations with a robust platform for threat detection across the following areas

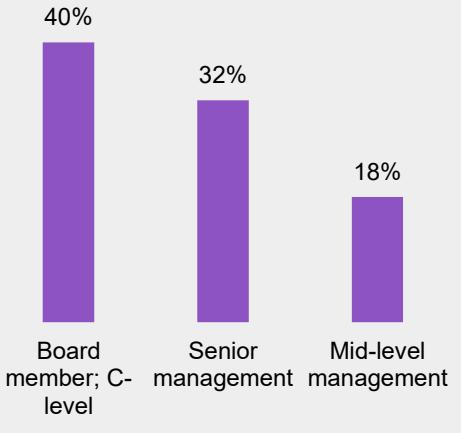
Network infrastructure 67%

Primary data storage 62%

Backup/ Protection storage 60%

30%

Have a comprehensive platform **across all 3 areas**



Section 4: Recover

Bouncing back fast, and within SLA expectations

State of recovery: many organizations meet targets, but continued improvement is essential to keep pace with the threat landscape

40%

successfully contained and recovered
with minimal impact



With **board members (53%)** more likely to state this than **mid-level managers (30%)**

54%

of organizations met their **RTO/RPO targets**



By position: Board members (66%) Vs
Mid-level management (45%)

#4

Primary driver of cybersecurity investment is a **recent cyber incident or near miss** at our organization



57% are enhancing resilience capabilities to **meet regulatory or compliance requirements**

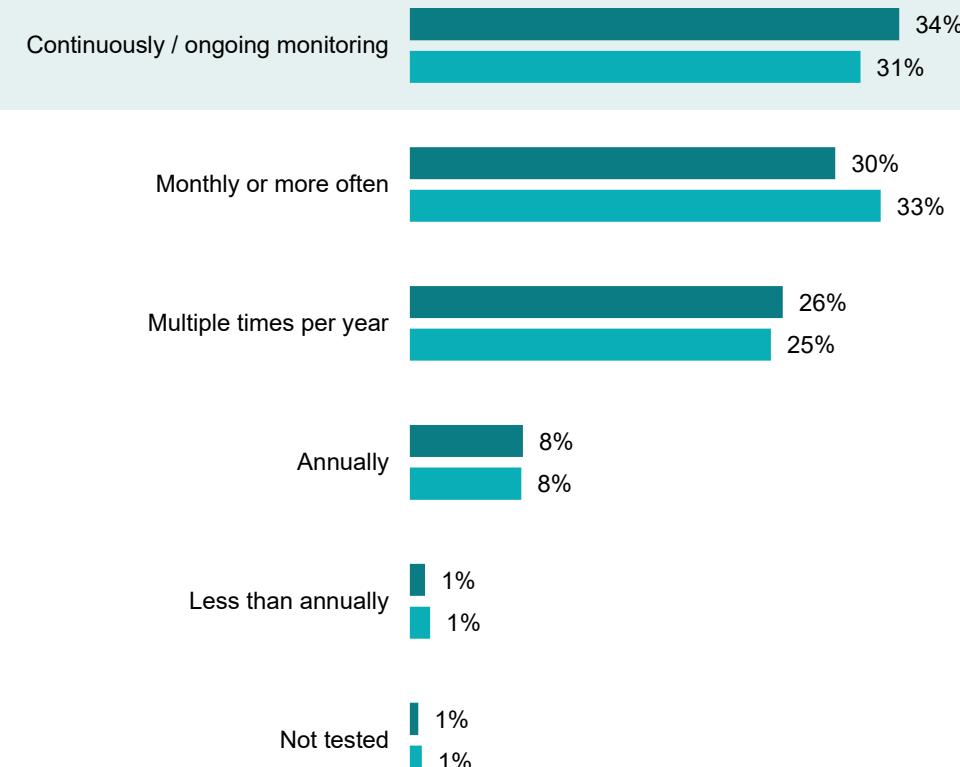
Frequent testing could improve recovery

“ Ultimately, a culture of alertness and constant improvement is what builds resilience. ”

Snr Manager, Consumer Services organization, Brazil

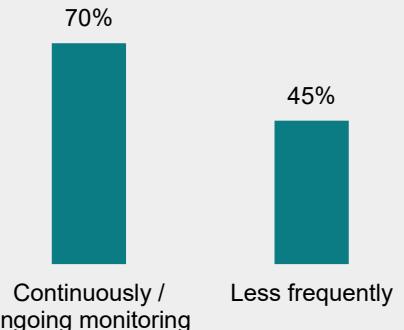
Testing is crucial to resilience, giving organizations a better chance to recover

Frequency of testing RTO/RPO

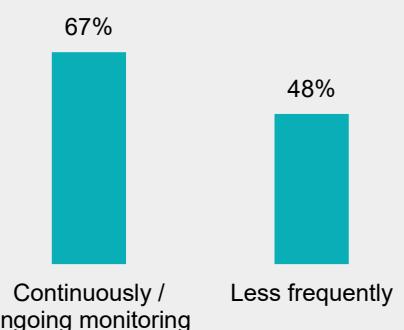


■ Recovery Point Objectives (RPO) ■ Recovery Time Objectives (RTO)

Meeting RPO/RTO targets by testing: Recovery Point Objectives (RPO)



Meeting RPO/RTO targets by testing: Recovery Time Objectives (RTO)



Testing is fundamental to resilience

48%

Stated their organization's cybersecurity testing does not realistically simulate modern attack techniques

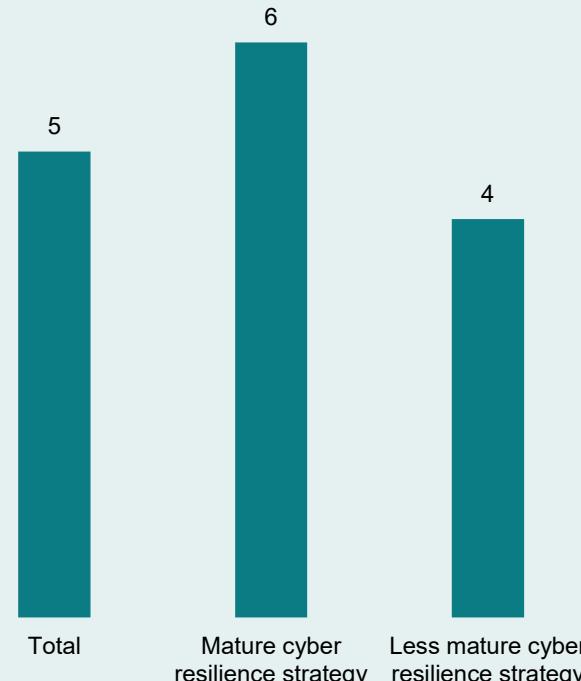
53% of board members; C-Level

Vs

48% of mid-level management

Regular practice is key to boosting recovery, but organizations should continuously plan for evolving threats

Average times per year organization conducts simulated cyberattacks



55%

of those who conducted simulated cyberattacks **monthly or more frequently successfully recovered** from a drill/cyber incident

35%

of those who conducted simulated cyberattacks **less than monthly successfully recovered** from a drill/cyber incident

“

The need to test and evaluate holistically across all potential threat surfaces rather than focusing on point coverage/testing.

”

Snr Manager, IT Technology and Telecoms, UK

“

Cyber attacks remind us how important it is to conduct regular security drills.

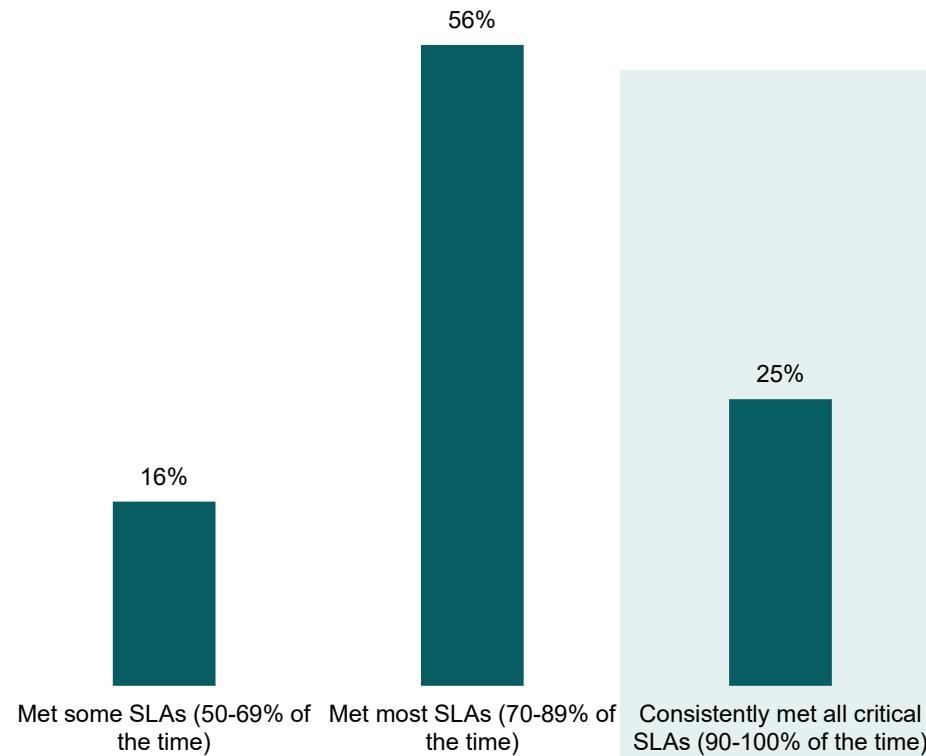
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Security awareness training has been strengthened, enabling every employee to identify potential threats.

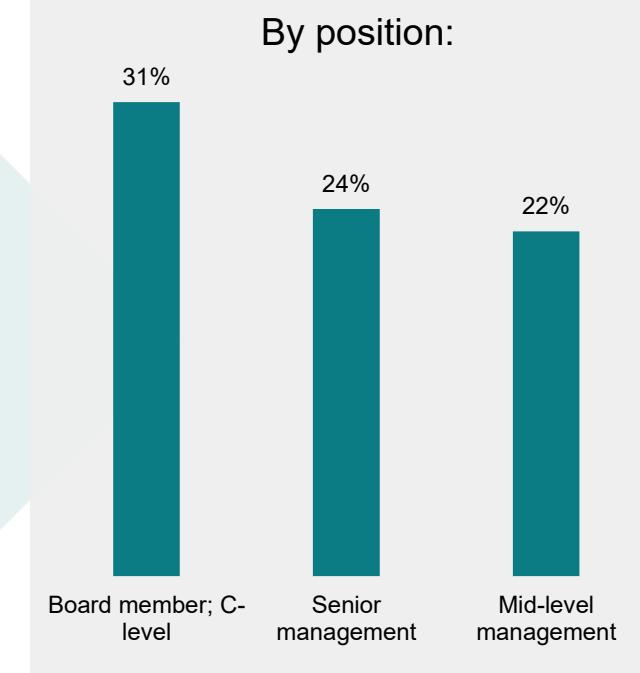
Board Member, Construction and properties, Australia

SLAs are the proof point: organizations with mature strategies deliver on recovery promises

Frequency of organizations meeting SLAs for critical system recovery



2X
Organizations with mature cyber resilience strategies are more likely to consistently meet their SLAs
36% vs. 18%

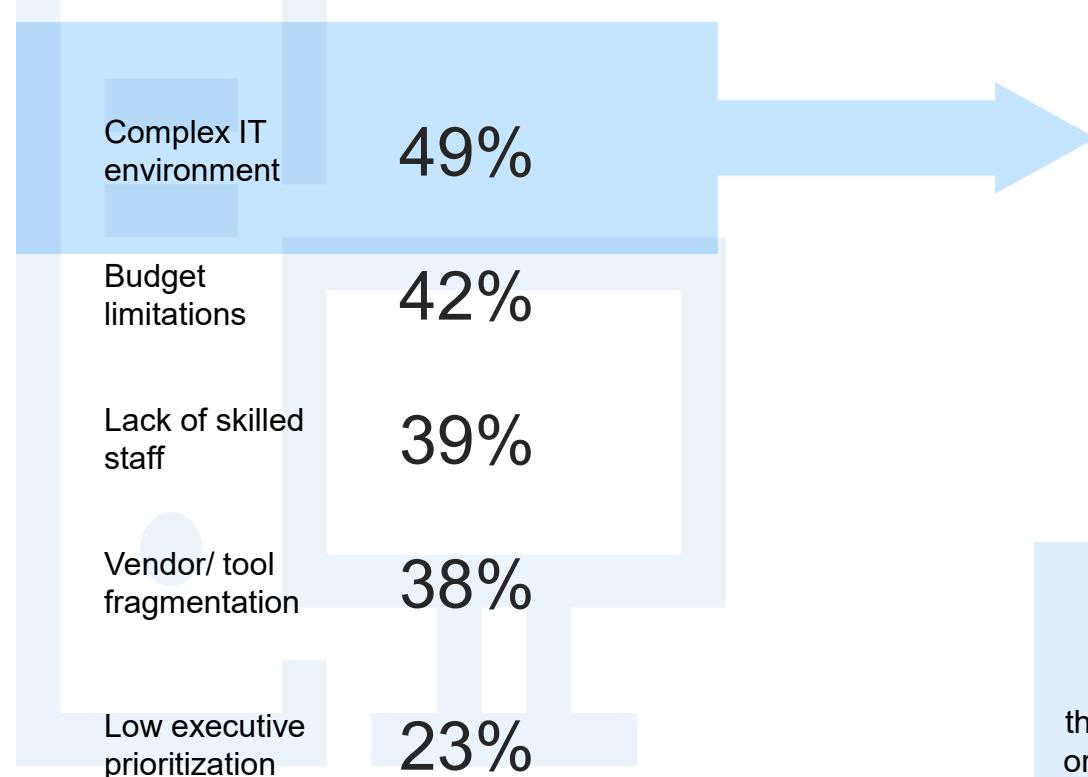


Section 5: Complexity, culture and what's next

Organizational barriers and future investment plans

Complexity, skills gaps, and overconfidence threaten cyber resilience, but AI and training could assist

Top challenges:



Larger organizations more likely to face this:

50% 5,000 or more employees

50% 3,000-4,999 employees

46% 1,000-2,999 employees

63%

think leadership overestimates their organization's readiness for a major cyber event

96%

Acknowledge they have shortfalls in their cybersecurity skills or expertise

BUT...

Organizations are acting through:

57%

Using AI or automation tools to reduce reliance on human expertise

54%

Training or certifying existing cybersecurity staff

Looking ahead to investments

#1

Driver of investment is the evolving threat landscape

“

97%

“My organization needs to continually strengthen its security as threats evolve”

To maintain a mature stance, continuous investment and optimization is the way forward

Prioritized cyber resilience investments over the next 12 months

Investing in automation and AI/ML-powered threat detection

62%

Enhancing resilience capabilities to meet regulatory or compliance requirements

57%

Modernizing data protection and backup

52%

Expanding MDR/XDR coverage across more workloads and environments

51%

Deploying secure, isolated cyber vaults for ransomware recovery

48%

Mature cyber resilient organizations are continuously investing

Investing in automation and AI/ML-powered threat detection

65%

60%

Expanding MDR/XDR coverage across more workloads and environments

55%

48%

■ Mature cyber resilience strategy

■ Less mature cyber resilience strategy

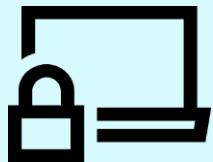


Key takeaways

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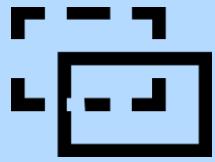


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