Dell Premier

Personalized IT, next-level control

D♦LL Technologies

Dell Premier is one hub for all your IT needs, helping you shop for and manage end-to-end solutions with a simple, personalized online platform.

DELLTechnologies

Explore, buy, and manage IT confidently on one personalized hub

Premier
High-Level Features

- Catalog of Dell Products, Services and Software
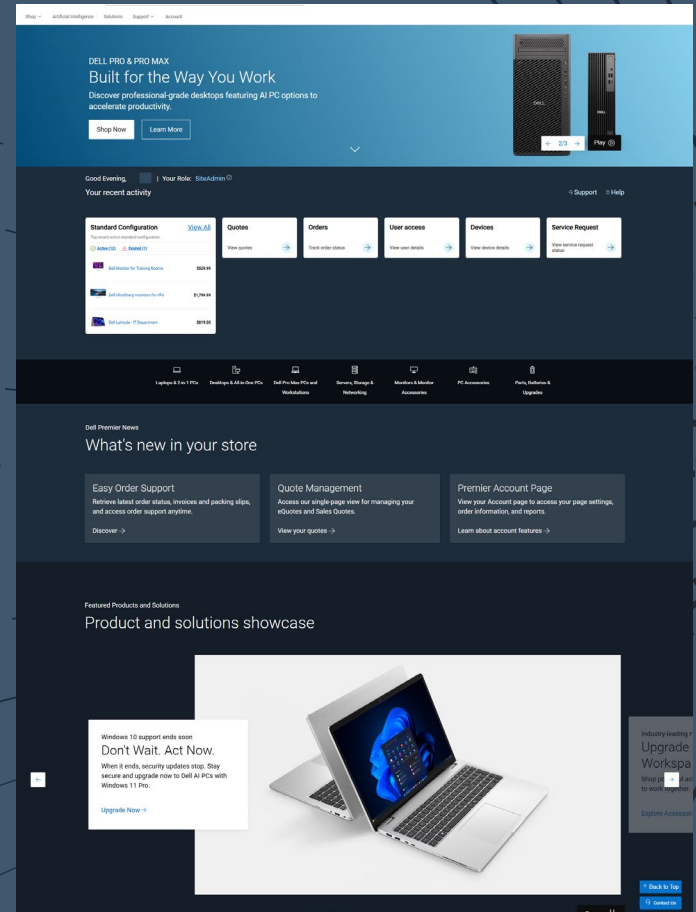- Standard Configurations
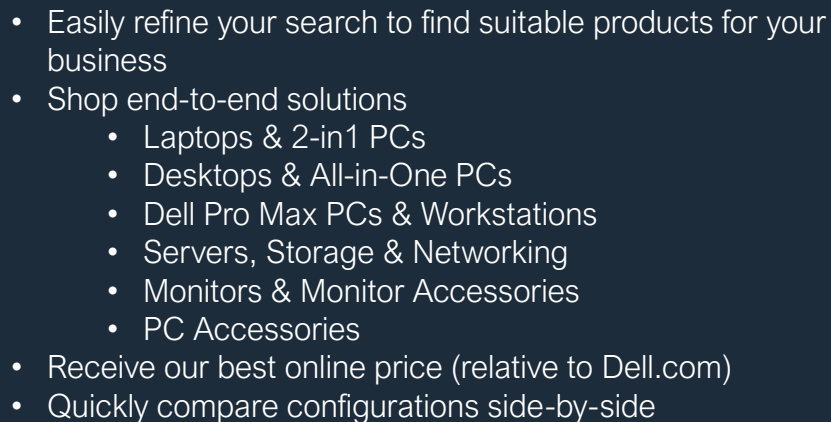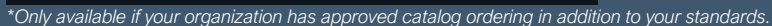- Quote Access
- Order Tracking
- Reporting and Analytics
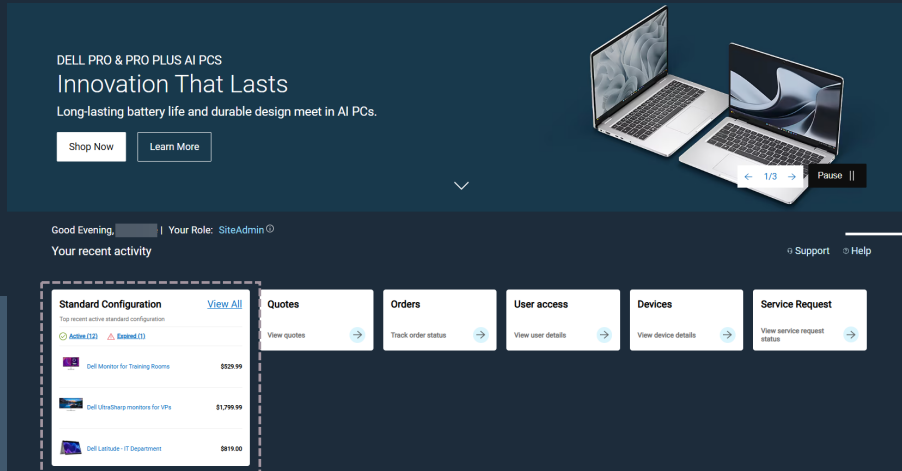- User Access Management
- 24/7 Customer Service

DELLTechnologies

Dell Catalogs

Shop a complete line of Dell's end-to-end technology solutions at our best online price

*Only available if your organization has approved catalog ordering in addition to your standards.

- Easily refine your search to find suitable products for your business
- Shop end-to-end solutions
  - Laptops & 2-in1 PCs
  - Desktops & All-in-One PCs
  - Dell Pro Max PCs & Workstations
  - Servers, Storage & Networking
  - Monitors & Monitor Accessories
  - PC Accessories
- Receive our best online price (relative to Dell.com)
- Quickly compare configurations side-by-side
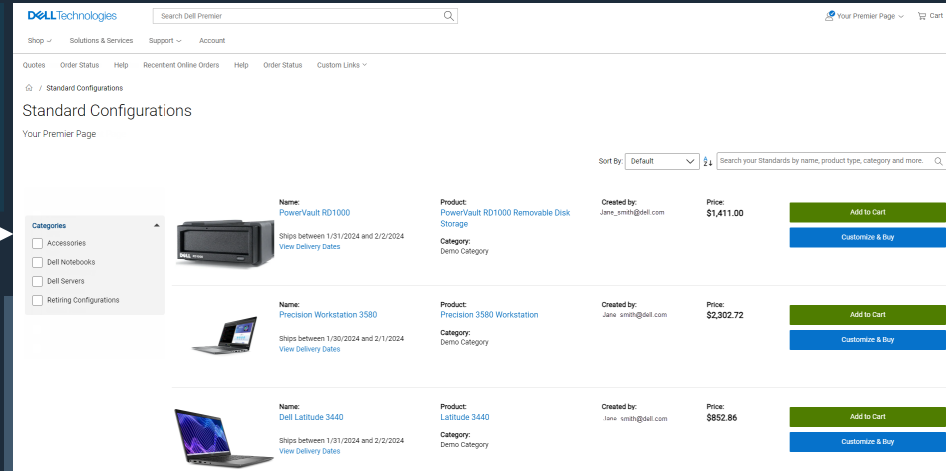
Dell Standard Configurations

Personalized product bundles created according to your specifications, at negotiated pricing

- Set company-wide standards for simplified repeat purchasing
- Assign product names and categories that align with your business needs
- Control IT spend and lock configurations at negotiated pricing
- Add to cart, or customize and buy configurations with a single click
- Receive notifications per item when a standard configuration is about to be, or has retired

DELLTechnologies

Retrieve Dell Sales Created Quotes

Leverage Premier's self-service experience to order quotes from your Sales Rep online
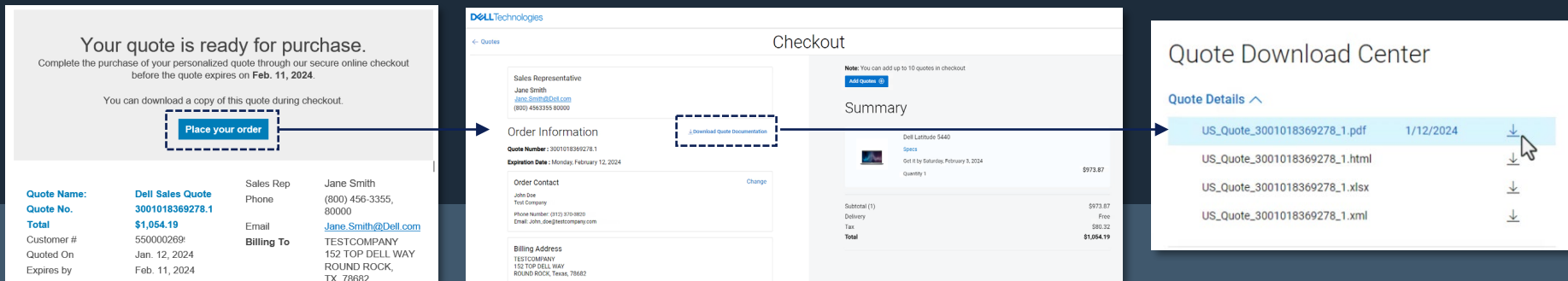
- Retrieve quotes provided by your Dell Technologies account team, in addition to quotes that you create online independently
- Review/download the quote (PDF, HTML, XML or XLS format) and place your order online
- Select and purchase up to 10 quotes with a single checkout
- Receive real-time updates throughout the order fulfillment process
- Track orders and download packing slips or invoices*

DELLTechnologies

One Page to Manage all Quotes

Designed to provide you with a seamless experience in managing your eQuotes and Sales quotes

- Easily view and buy user-created eQuotes and sales-generated quotes, categorized by type and sorted by creation date
- Use the dashboard to monitor the status of your quotes
- Quickly locate your quotes using dynamic search capabilities and various filtering options
- Access comprehensive quote details, including addresses, product specifications, quantities, and pricing
- Email eQuotes using the "Share Quote" link or download sales quote documentation for convenient sharing

DELLTechnologies

Order Tracking

Easily access tracking information and post-order options online

- Access your order status with the click of a button
- Access previous orders from up to the past 2 years
- Manage orders with ease and conveniently retrieve packing slips, invoices and more*
- Get streamlined access to post-order support, including direct contact with a Dell Customer Care agent

*Capabilities may vary by country and region. Contact your account teams for more information.

Experience currently available on US Direct stores

Experience currently available in all other regions (incl. US Federal and Channel)

DELL Technologies

Reporting

Easily customize and download reports within your Premier Page
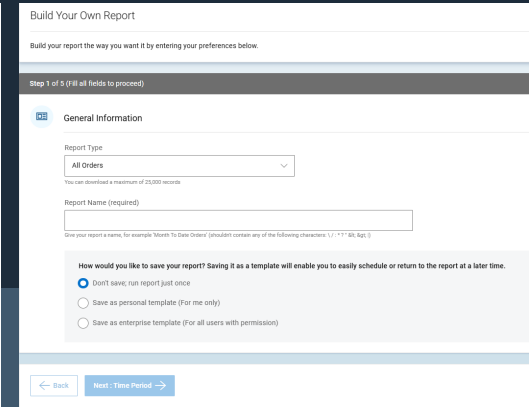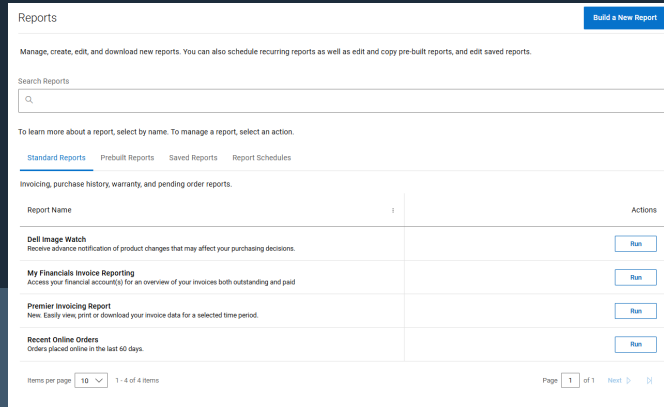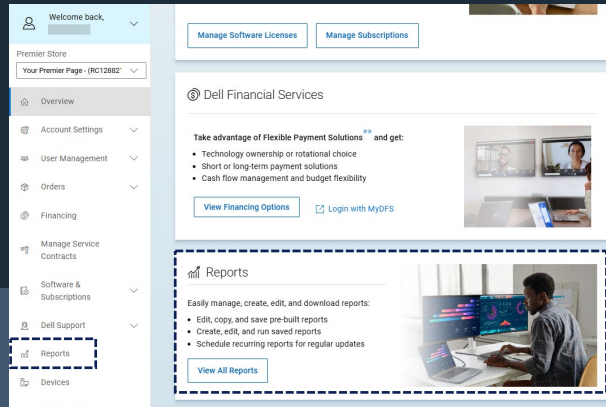
- Create your personalized reporting dashboard with the help of a large selection of data filters, covering orders, customer tracking and delivery information; offering a fast and reliable self-service experience
- Manage, create, edit, schedule and download reports*
- View a variety of reports relating to current and past Dell purchases. Contact your Dell Technologies account team to discuss which reporting option is best for your organization

If the report feature is not available in your account, please contact your Dell Technologies Account Team

DELLTechnologies

Premier Account

A convenient hub allowing you to manage your day-to-day account needs

- Address Book: View and manage the shipping and billing information

- Recent Orders: View, search and easily repurchase previous orders from the past 60 days*

- Reports: A customizable "build your own report" dashboard to view past orders and invoice details by week, month, quarter or year*

- Software Licenses and Subscriptions: Manage your software licenses and subscriptions, all in one place

- Digital Signature: Easily sign your Dell Custom Services SOW (Statement of Work) online

- Manage Users [Admin Only]: Assign access groups and user roles to control what users see and do

- Set up a Single Sign On (SSO) integration [Admin Only] between Dell Premier and your company
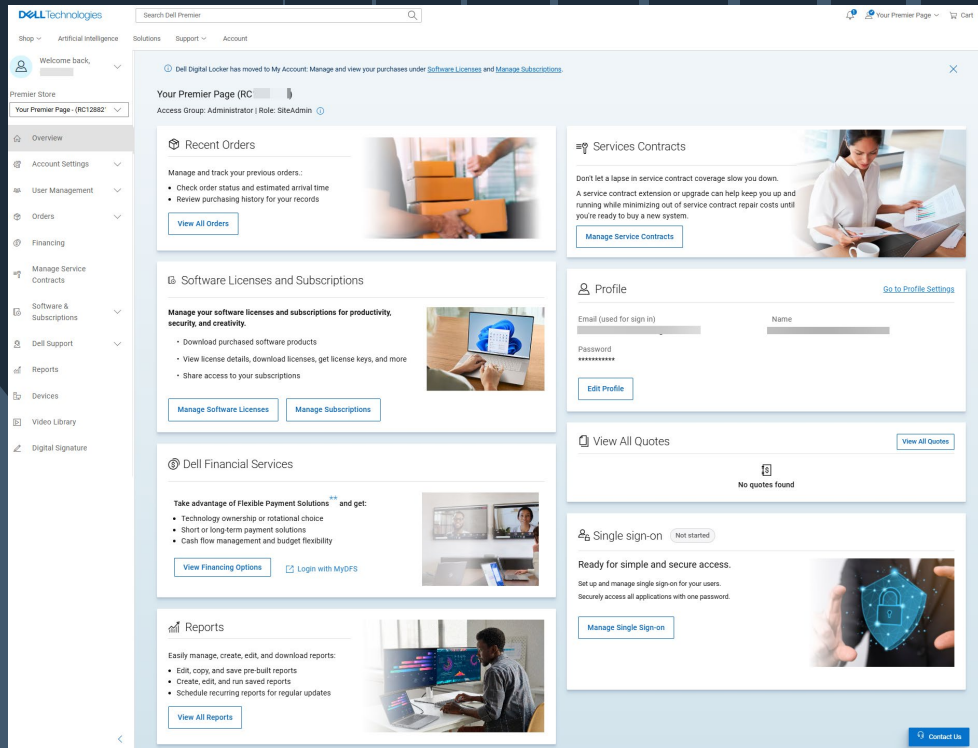
*Capabilities may vary by country/region and user roles. Contact your account teams for more information.

DELLTechnologies

Transform your business today

1   Ready to sign up? Contact your Dell Sales Representative

2   Already have a page? Sign-in and customize your profile. Explore your catalogs, set company-wide standards for product configurations and leverage post-order self-service options

3   Visit Dell Premier for Business to learn more