

# Dell Premier



Personalized IT, next-level control

Dell Premier is one hub for all your IT needs, helping you shop for and manage end-to-end solutions with a simple, personalized online platform.

**DELL**Technologies



# Explore, buy, and manage IT confidently on one personalized hub

## Premier High-Level Features



Catalog of Dell Products, Services and Software



Standard Configurations



Quote Access



Order Tracking



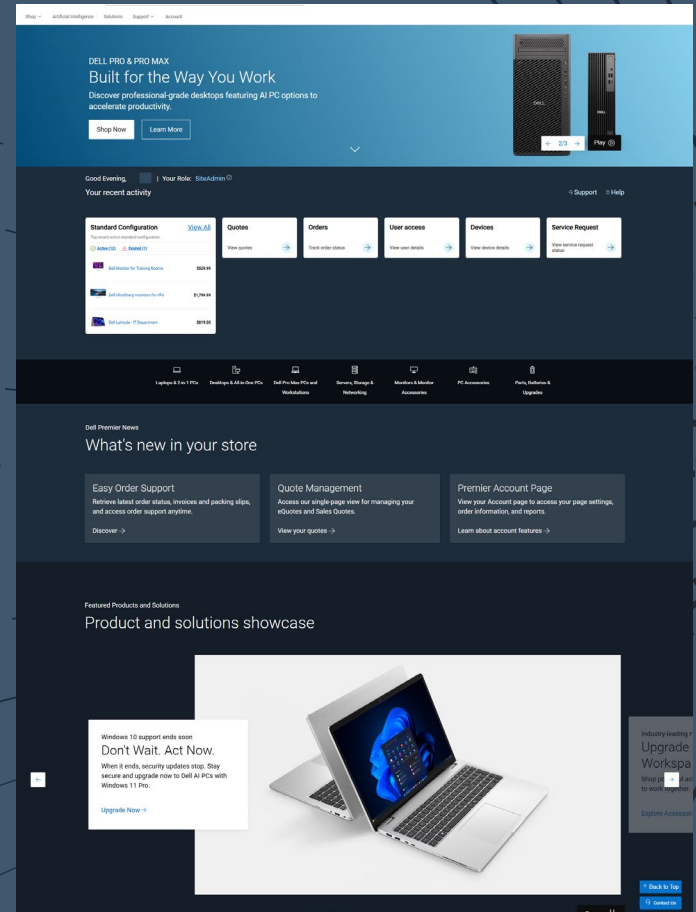
Reporting and Analytics



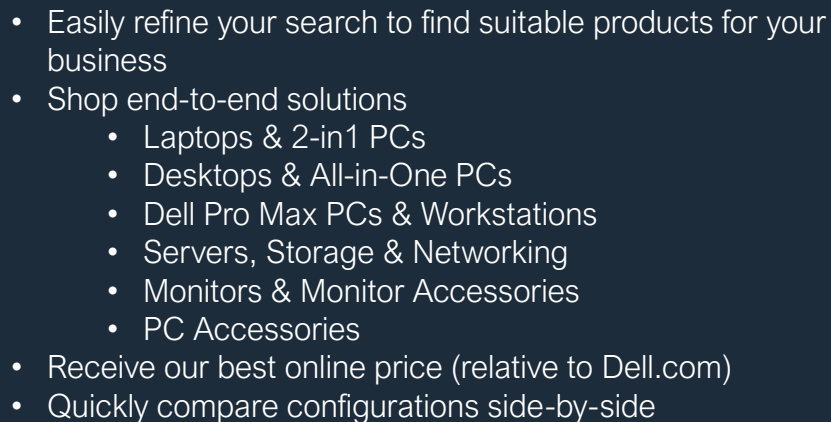
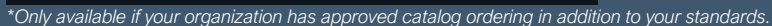
User Access Management



24/7 Customer Service

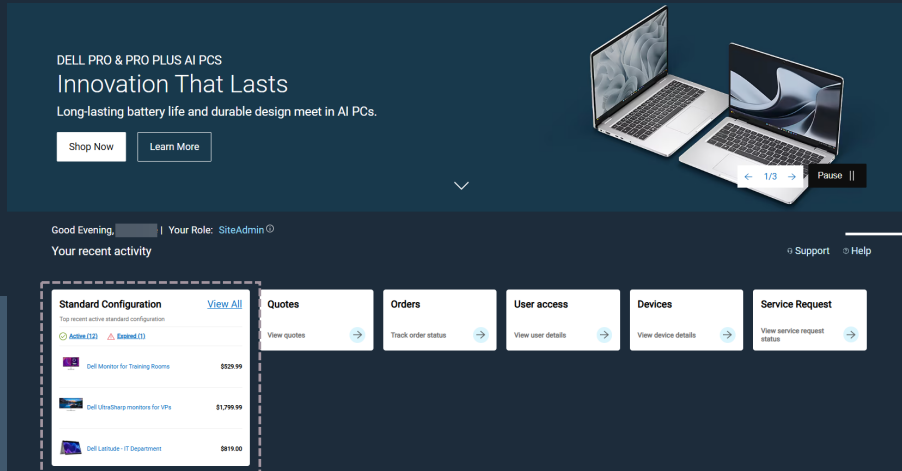


Shop a complete line of Dell's end-to-end technology solutions at our best online price

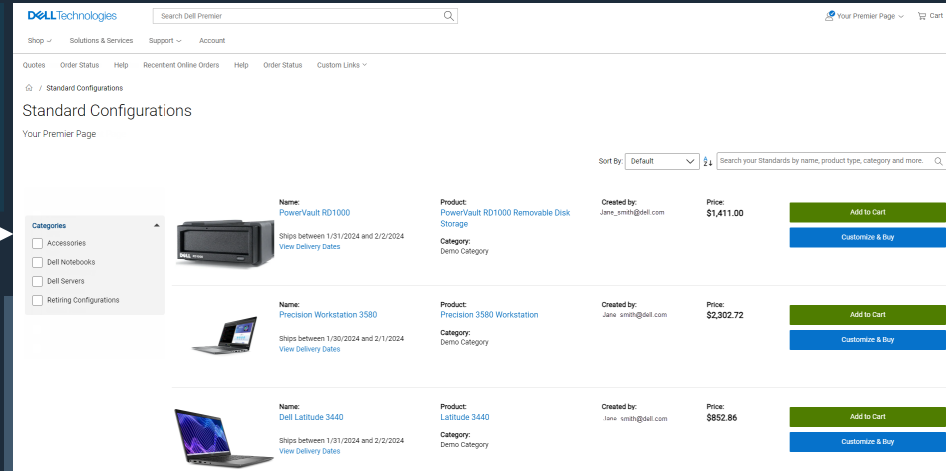


# Dell Standard Configurations

Personalized product bundles created according to your specifications, at negotiated pricing



The dashboard features a dark blue header with the text "DELL PRO & PRO PLUS AI PCs" and "Innovation That Lasts". Below this, it says "Long-lasting battery life and durable design meet in AI PCs." and includes "Shop Now" and "Learn More" buttons. A large image of two Dell laptops is shown with a navigation bar below it. The main content area is titled "Your recent activity" and includes a "Standard Configuration" section with a list of items: "Dell Monitor for Training Rooms" (\$529.99), "Dell UltraSharp monitors for VPs" (\$1,799.99), and "Dell Latitude - IT Department" (\$819.00). To the right, there are tabs for "Quotes", "Orders", "User access", "Devices", and "Service Request".

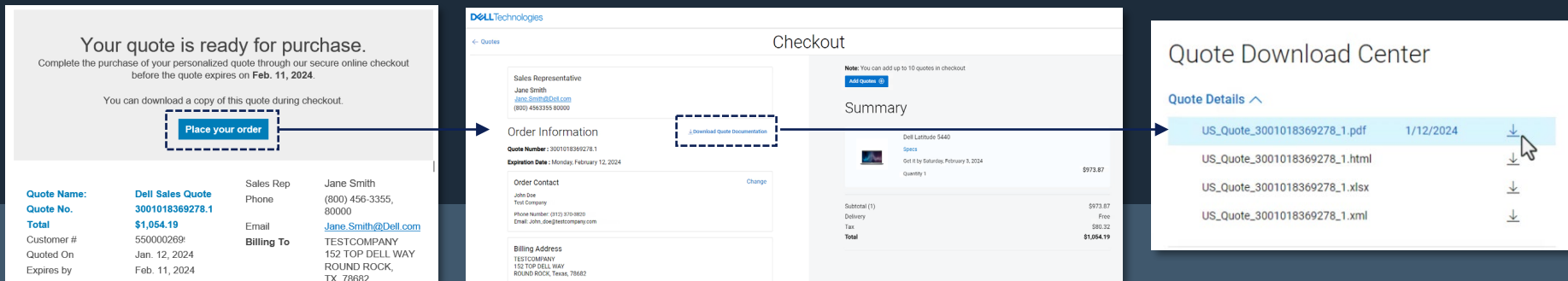


The screenshot shows the Dell Technologies website's "Standard Configurations" page. The header includes the Dell Technologies logo, a search bar, and navigation links for "Shop", "Solutions & Services", "Support", and "Account". The main content area is titled "Standard Configurations" and "Your Premier Page". It features a list of configurations with details such as Name, Product, Category, Created by, and Price. Each configuration has an "Add to Cart" button and a "Customize & Buy" button. The configurations listed are: "PowerVault RD1000" (Price: \$1,411.00), "Precision Workstation 3580" (Price: \$2,302.72), and "Dell Latitude 3440" (Price: \$852.86).

- Set company-wide standards for simplified repeat purchasing
- Assign product names and categories that align with your business needs
- Control IT spend and lock configurations at negotiated pricing
- Add to cart, or customize and buy configurations with a single click
- Receive notifications per item when a standard configuration is about to be, or has retired

# Retrieve Dell Sales Created Quotes

Leverage Premier's self-service experience to order quotes from your Sales Rep online



- Retrieve quotes provided by your Dell Technologies account team, in addition to quotes that you create online independently
- Review/download the quote (PDF, HTML, XML or XLS format) and place your order online
- Select and purchase up to 10 quotes with a single checkout
- Receive real-time updates throughout the order fulfillment process
- Track orders and download packing slips or invoices\*

\*Availability may vary by country and region. Contact your account teams for more information.

# One Page to Manage all Quotes

Designed to provide you with a seamless experience in managing your eQuotes and Sales quotes

Welcome to the new homepage for your quotes  
[Start the tour](#)

Last Updated : June 16, 2025 , 14:09

Quotes | Your Role : SiteAdmin ⓘ

Multi-select Sales Quotes ☐ [Refresh](#) [Filter](#) [Chart](#)

### Highlights

Last 90 days ☐ Always show highlights ☒

**2** Active  
Quotes which were never purchased.

**16** Purchased  
Quotes which were purchased atleast once.

**10** Expiring  
Quotes which are expiring in less than or equal to 5 days.

**0** Expired  
Quotes which are expired and cannot be purchased.

Search by eQuote or Sales Quote(number, name, or creator)

Quote Number/Name	Created	Expires	Type	Status	Subtotal/Total	Actions
3000191324672.1 Sales Quote ABC	June 16, 2025	July 17, 2025	Sales Quotes	Active	\$1,965.82 /\$2,143.79	<a href="#">View &amp; Buy</a>
3000191324640.1 Dell Pro 16 for Field Sales	June 16, 2025	July 16, 2025	eQuotes	Active	\$1,998.28 /\$2,163.16	<a href="#">View &amp; Buy</a>

- Easily view and buy user-created eQuotes and sales-generated quotes, categorized by type and sorted by creation date
- Use the dashboard to monitor the status of your quotes
- Quickly locate your quotes using dynamic search capabilities and various filtering options
- Access comprehensive quote details, including addresses, product specifications, quantities, and pricing
- Email eQuotes using the “Share Quote” link or download sales quote documentation for convenient sharing


# Order Tracking

Easily access tracking information and post-order options online

**DELL PRO & PRO MAX**  
**Built for the Way You Work**

Discover professional-grade desktops featuring AI PC options to accelerate productivity.

[Shop Now](#) [Learn More](#)



Good Evening, [User], Your Role: SiteAdmin

Your recent activity

[Support](#) [Help](#)

**Standard Configuration** [View All](#)

Top recent active standard configuration

[Active \(12\)](#) [Expired \(0\)](#)

**Quotes** [View All](#)

Top recent active quotes

[Active \(2\)](#) [Expired \(0\)](#)

Number: 3000191324672.1 [Sales Quote](#) [Active](#)

**Orders**

Track order status [→](#)

**User access**

View user details [→](#)

**Devices**

View device details [→](#)

Experience currently available on US Direct stores

Purchase Date	PO Number	Dell Purchase ID	Order Total
Mar 22, 2025		2009654	\$3,868.88
Mar 22, 2025		20096541	\$4,537.00

**Overview** [Invoices](#)

**DELL LATITUDE 5450**  
Quantity: 4

Shipping Address: 1234 Bluebonnet Rd, Unit 407, Austin, TX 78745

Status	Delivery	Quantity	Actions
Delivered	Delivered on Mar 27, 2025	4	<a href="#">Track Orders</a> <a href="#">More</a>

[Collapse](#)

[Order Details](#)  
[Packing Slips](#)  
[Manage Shipping Address](#)  
[Get Help](#)

Mar 21, 2025	2009654	\$15,947.40
Mar 21, 2025	2009654	\$14,500.00

Experience currently available in all other regions (incl. US Federal and Channel)

Order Number: [Search] PO Number: [Search] [Go]

Address: [Search] View Order: [Search] Item Code: [Search] No Data: [Search] Agreement ID: [Search]

[Clear](#) [Refresh Results](#)

Showing 1 out of 100 orders placed in the last 730 days

ORDER DATE	ORDER NUMBER	PO NUMBER	ORDER STATUS	ITEMS	ORDER TOTAL	ACTIVITY
Jun 10, 2025	2009654	2009654	Delivered	1	\$3,868.88	
Mar 22, 2025	20096541	20096541	Delivered	4	\$4,537.00	

**Delivery Details** For detailed tracking and delivery information, visit the carrier's website.

**Order Items** (1)

ITEM DESCRIPTION	ITEM NUMBER	UNIT PRICE	QUANTITY	TOTAL PRICE
DELL LATITUDE 5450	270-ELAC	0.00	1	\$0.00

**Payment Details**

ITEM DESCRIPTION	ITEM NUMBER	UNIT PRICE	QUANTITY	TOTAL PRICE
DELL LATITUDE 5450	270-ELAC	0.00	1	\$0.00

**Service Tags & Warranty**

**Back to Actions**

**Contact Customer Support**

Please select an issue type to get started on your support request.

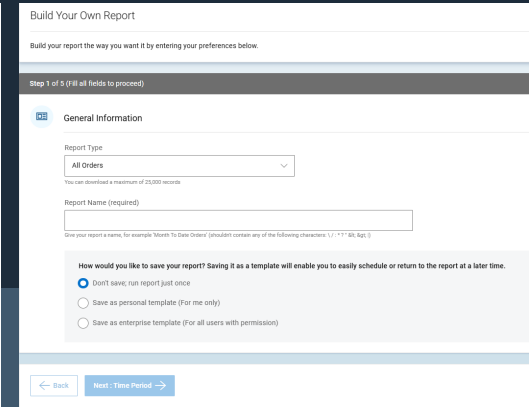
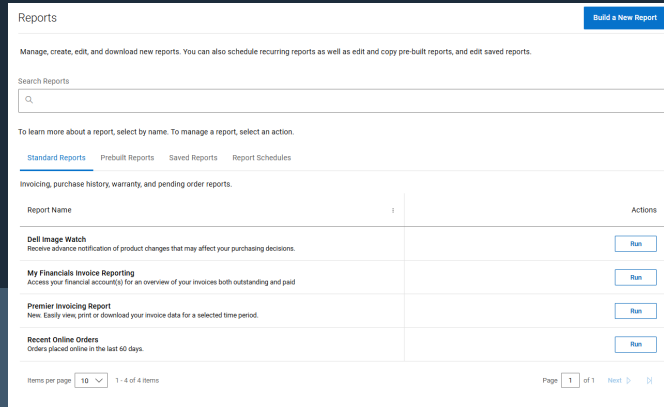
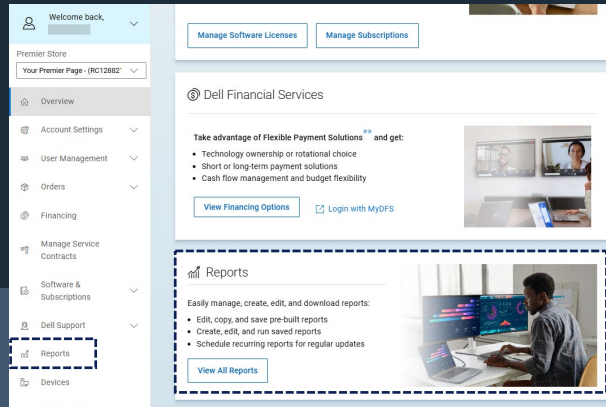
Select Issue: [Select One](#)

- My Order Status
- Invoice / Documents
- Cancel My Order
- Change of Shipping Address
- My Deliveries
- My Rewards/Discounts
- My Software & Subscriptions
- Other Order Support



# Reporting

Easily customize and download reports within your Premier Page



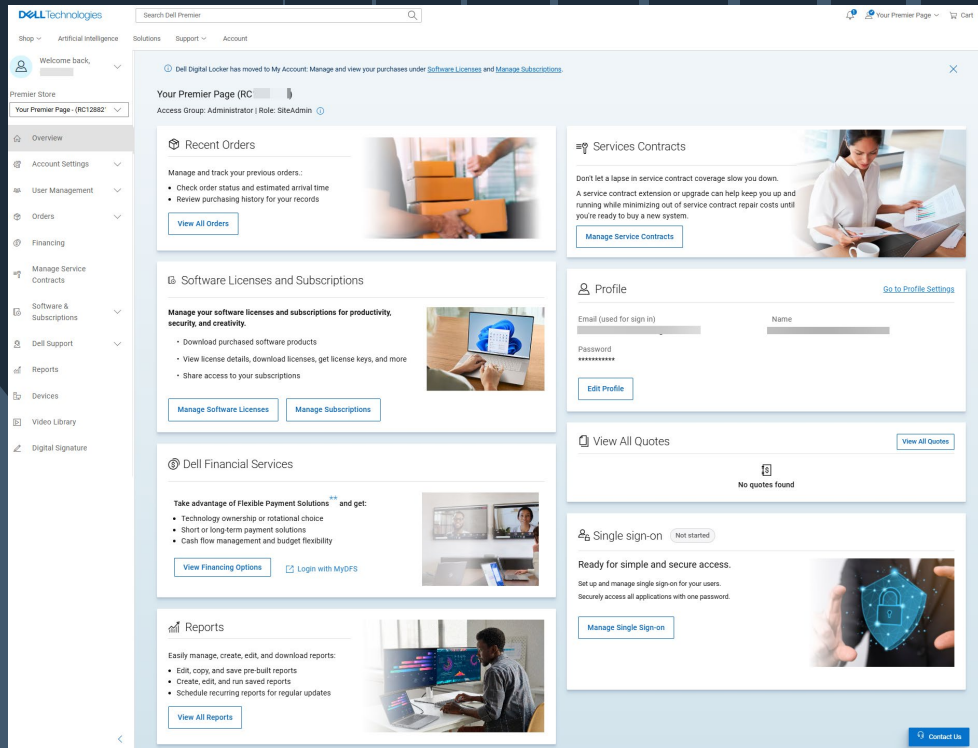
- Create your personalized reporting dashboard with the help of a large selection of data filters, covering orders, customer tracking and delivery information; offering a fast and reliable self-service experience
- Manage, create, edit, schedule and download reports\*
- View a variety of reports relating to current and past Dell purchases. Contact your Dell Technologies account team to discuss which reporting option is best for your organization

*\*If the report feature is not available in your account, please contact your Dell Technologies Account Team*

# Premier Account

A convenient hub allowing you to manage your day-to-day account needs

- Address Book: View and manage the shipping and billing information
- Recent Orders: View, search and easily repurchase previous orders from the past 60 days\*
- Reports: A customizable "build your own report" dashboard to view past orders and invoice details by week, month, quarter or year\*
- Software Licenses and Subscriptions: Manage your software licenses and subscriptions, all in one place
- Digital Signature: Easily sign your Dell Custom Services SOW (Statement of Work) online
- Manage Users [Admin Only]: Assign access groups and user roles to control what users see and do
- Set up a Single Sign On (SSO) integration [Admin Only] between Dell Premier and your company



\*Capabilities may vary by country/region and user roles. Contact your account teams for more information.

# Transform your business today

- 1 Ready to sign up? Contact your Dell Sales Representative
- 2 Already have a page? [Sign-in](#) and customize your profile. Explore your catalogs, set company-wide standards for product configurations and leverage post-order self-service options
- 3 Visit [Dell Premier for Business](#) to learn more

