

## Incident Recovery Retainer Service

Expertise and resources for quick recovery from a cyberattack



Experiencing a cyber event?  
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### Business Challenge

The risks and costs of cyberattacks continue to increase. Losing the ability to conduct business operations can harm financial performance, customer relationships, regulatory compliance and company reputation.

When an attack occurs, the speed of response is paramount for a successful recovery. But the effort to restore normal operations can be highly challenging. In addition to containing the incident, IT environments and massive quantities of data must be restored to get critical applications back online with minimal delay.

Many IT teams do not have sufficient capacity or the combination of skills needed to recover from a cyberattack. With the Dell Incident Recovery Retainer Service, you have a team of industry-certified experts in cybersecurity and infrastructure working by your side to restore your environment. The service includes 60, 120 or 240 hours of recovery assistance, which means there is no wait for order authorization – our team gets going on your recovery right away.

### Recovery Readiness Evaluation

At the beginning of the service, we think it's important to understand your organization's current recovery and restoration strategy. Our experienced team reviews your existing recovery plans, network and infrastructure, backup processes and more. The team prepares an evaluation and planning summary report which provides you with a roadmap for strengthening your incident readiness and recovery posture.

### Key Features

#### **60, 120 or 240 hours per year for incident recovery activities**

- Delivered remotely<sup>1</sup>
- Project manager oversees activities
- Assessment of incident and situation
- Assignment and deployment of resources
- Forensic analysis – digital, malware, data
- Threat eradication
- Data sanitization, recovery, preservation
- Re-establish environment and applications

#### **Evaluation of incident recovery capabilities**

- Conducted at beginning of engagement
- Discovery of client network, infrastructure and facilities to prepare for response in the event of a cybersecurity incident
- Review incident recovery plan, data backup and restoration capabilities
- Dell prepares a summary report including recommendations for strengthening readiness and recovery posture

## Benefits

- In the event of an incident:
  - You get rapid response from highly skilled, experienced Dell cybersecurity professionals
  - Our team quickly assesses your situation and determines the best course of action to minimize business interruption
  - The threat is eradicated and the vulnerability that was exploited is closed<sup>2</sup>
- Retainer model provides 60, 120 or 240 hours of annual recovery assistance
- Dell Technologies cybersecurity team brings diverse experience, skills and tools to each unique customer situation
- Initial evaluation of existing recovery capabilities and coverage, including summary report to guide priorities for improvement
- Recovery process is more efficient since Dell team becomes familiar with your environment by conducting the initial evaluation

## Key Information

- Service levels:
  - A service initiation meeting is scheduled with the customer within 2 hours of customer's initial request (mean time to react)
  - Remote response commences within 6 hours after the service initiation meeting (mean time to respond)
  - If onsite response has been agreed upon, it will commence within 24 hours after the service initiation meeting (mean time to respond)
- Remaining hours:
  - Consumed hours and remaining balance will be reviewed with the customer each quarter
  - In the event that hours for recovery and restoration are not fully consumed, remaining hours may be applied to expert assistance in incident recovery planning, cybersecurity improvements and related areas

## Be prepared

There's no way to know exactly when your organization will experience a severe cyber incident. Make sure you're prepared with Dell Incident Recovery Retainer Service. You'll have peace of mind knowing highly skilled and experienced cybersecurity professionals will be on the case without delay, working to eliminate the threat and re-establish your critical operations.

<sup>1</sup> Onsite available in some regions, subject to additional fees.

<sup>2</sup> If more than the purchased hours are required for recovery, additional hours are available for purchase.



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