

Make GenAI investments go further with the Dell AI Factory

The cost benefit of implementing a Dell AI Factory solution versus AWS and Azure

Save with a Dell AI Factory on-premises solution



Get more for your investment with a solution from the Dell AI Factory

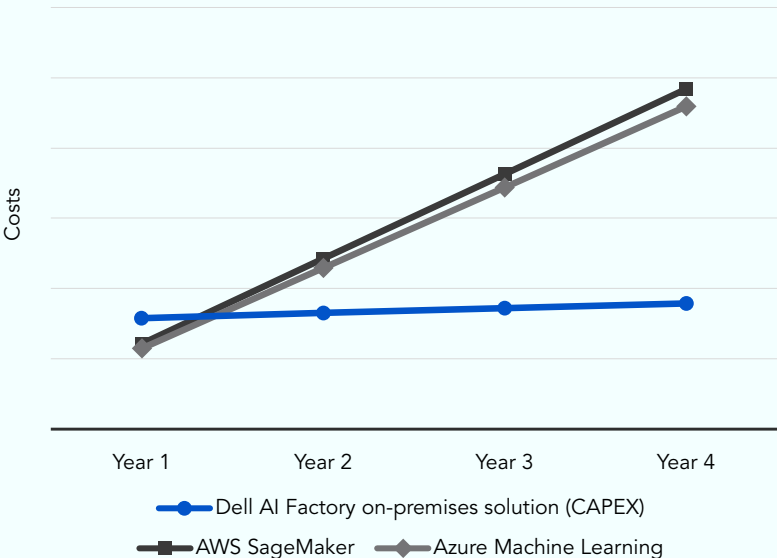
Save up to 63% vs. a competitive AWS solution

Break even at 1.5 years

Save up to 61% vs. a competitive Azure solution

Break even at 1.5 years

4-year TCO costs for a Dell AI Factory on-premises solution vs. AWS and Azure environments | Lower is better



Hosting GenAI in the cloud can lead to compliance issues, security problems, and unexpected additional costs. Choosing a Dell AI Factory solution to run GenAI onsite gives you control and can help you save significant capital—whether you pay for your solution up front (CAPEX) or use Dell APEX Infrastructure.

Save with Dell APEX Infrastructure

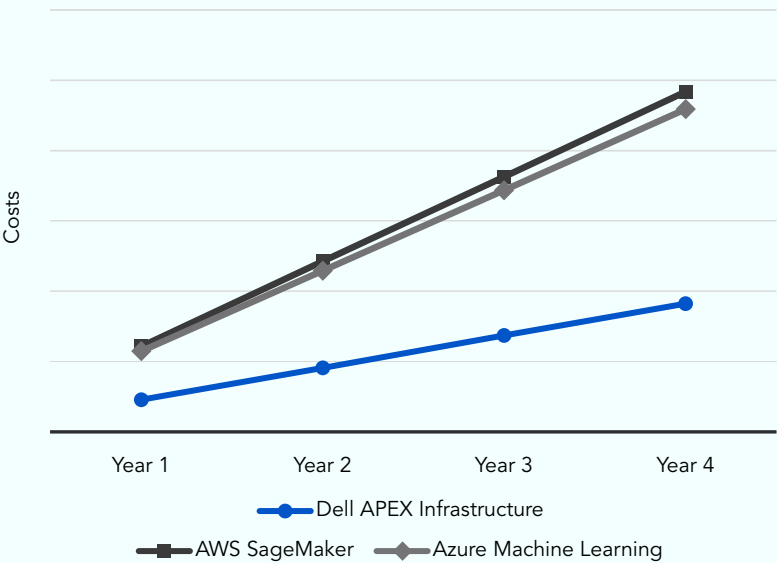


Save up to 62% vs. a competitive AWS solution

Save up to 60% vs. a competitive Azure solution

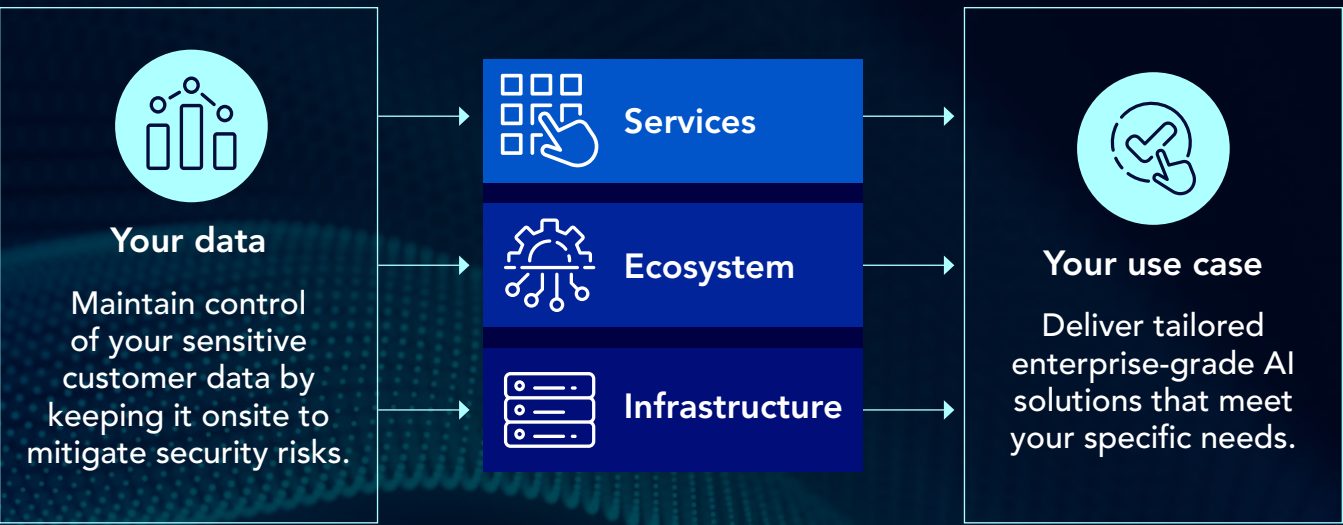
Pay less from day 1

4-year TCO costs for a Dell APEX Infrastructure vs. AWS and Azure environments | Lower is better



Dell AI Factory

Support a wide variety of use cases with the “world’s broadest end-to-end portfolio of technology and services to support AI innovation,” according to Dell research.¹



Make your AI project a success when you choose a solution from the Dell AI Factory.

To learn more, read the [report](#) and the [science behind the report](#).

1 Dell Technologies, “Dell Technologies Fuels Enterprise AI Innovation with Infrastructure, Solutions and Services,” accessed July 14, 2025, <https://www.dell.com/en-us/dt/corporate/newsroom/announcements/detailpage.press-releases-usa-2025-05-dell-technologies-fuels-enterprise-ai-innovation-with-infrastructure-solutions-and-services.htm>. Based on Dell analysis, April 2025. Dell Technologies offers hardware solutions engineered to support AI workloads from Workstations PCs (mobile and fixed) to servers for high-performance computing, data storage, cloud native software-defined infrastructure, networking switches, data protection, HCI and services.