DELLTechnologies

Transform Government
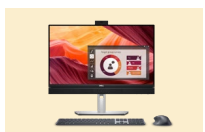# Transform the Community

State and Local Government use cases

DELLTechnologies

Office-centric government worker

Efficient and space-saving solutions for administrators across all segments of state and local government.

Keep your desk clean and your workdays efficient with the OptiPlex Small Form Factor solution. This is a great solution for users who want maximum performance and expandability options, while maintaining a minimal footprint.

Dell recommended solution

A OptiPlex Small Form Factor

B Dell 27 Monitor - P2723D

C Dell Dual Monitor Stand - MDS19*

D Dell Pro Webcam – WB5023*

Additional accessories and options

E Dell Pro Wireless Keyboard and Mouse - KM5221W

F Dell Wired Headset - WH3024

Alternate solution for accessing virtual workspaces

G OptiPlex 3000 Thin Client with Dell ThinOS, Dell Hybrid Client or Windows 10 IoT Enterprise

H OptiPlex Micro & Thin Client All-in-One Stand - MFS22

I Dell 24 Monitor - P2425H

* Not pictured
Some options may not be available in all regionsavailable in all regions

Office-centric government worker

Mobile solutions for administrators across all segments of state and local government to stay productive however they work.

Dell recommended solution

The Latitude 5000 series are small and stylish. They have scalable performance features and are trusted by IT for world class security features.

A Latitude 5450*

B Latitude 5350*

C Dell Webcam - WB3023*

D Dell EcoLoop Pro Slim Backpack 15 - CP5724S*
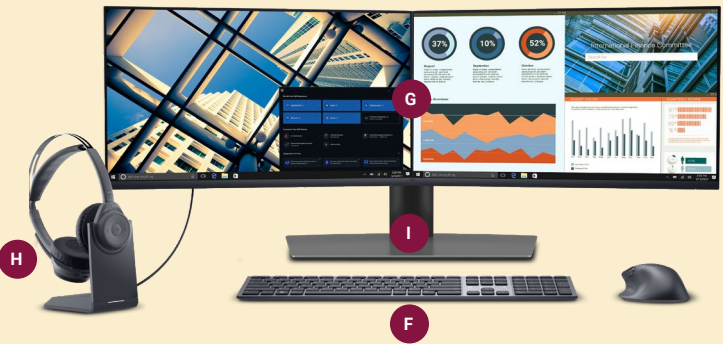
Additional accessories and options

E Dell Thunderbolt™ Dock - WD22TB4*

F Dell Premier Collaboration Keyboard and Mouse - KM900

G Dell 27 USB-C Hub Monitor - P2723DE (x2)

H Dell Premier Wireless ANC Headset - WL7024

I Dell Dual Monitor Stand - MDS19

* Not pictured
Some options may not be available in all regions

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Government service centers

Using interactive technology, public employees are best equipped to serve their constituents through self help kiosks.

Dell recommended solution

A   OptiPlex All-In-One

B   OptiPlex All-in-One Height Adjustable Stand

C   Dell Premier Multi-Device Wireless Keyboard and Mouse - KM7321W

Work in comfort and in style with a sleek design, and built-in intelligent collaboration & security features.

OptiPlex All-in-One stand options

D   OptiPlex Premier 24 All-in-On Height Adjustable with Flex Bay (ODD Drive) Stand

E   OptiPlex Premier 24 All-in-One Fixed Stand

F   OptiPlex Premier 24 All-in-One Height Adjustable Stand

Some options may not be available in all regions

D&LL Technologies

Collaborative meeting spaces

Interdepartmental and inter-agency meetings require collaboration and clarity to achieve common goals, create meeting spaces that makes sharing ideas easier.

Simplify collaboration in any meeting space with a total conference room solution delivered with Dell Large Format Monitors, Logitech Room Solutions and Microsoft Teams Rooms or Zoom Rooms software powered by the unmatched performance of OptiPlex Micro. Solutions are available for small, medium or large meeting spaces.

Dell recommended solution

A Dell 4K Interactive Touch Monitor - P8624QT, P7524QT, P6524QT or P5524QT

B Chief Large Fusion LSA1U Fixed Wall Display Mount for P7524QT, P6524QT or P5524QT

C OptiPlex Micro

D Logitech Room Solutions (Logitech MeetUp, Logitech Rally, Logitech Rally Plus)*
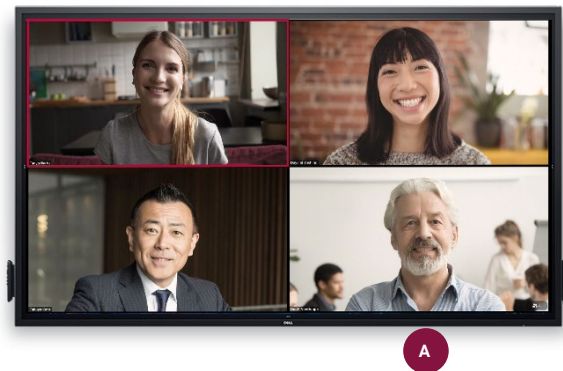
Additional accessories and options

E Latitude 5350

F Dell Pro Wireless Keyboard and Mouse - KM5221W

* Not pictured
Some options may not be available in all regions

6

Emergency, public safety and field work

—

Police, fire, highway and other field personnel can directly interact with citizens in their environment and stay connected to deliver better more tailored public service.

Rugged solution that thrives in the harshest conditions, with powerful processors and hot-swappable batteries.

Dell recommended solution

A Dell 7030 Rugged Extreme Tablet

B Rigid handle for 7030 with passive pen included

Additional accessories and options

C Magnetic mount

D Shoulder strap

E Mobile battery charger

F Rotating hand strap

G Detachable keyboard

H Vehicle dock*

* Not pictured
Some options may not be available in all regions

DELLTechnologies

Surveillance and threat monitoring

Technology that can power the analysis and dissemination of surveillance and threat data across all points of the community.

Dell recommended solution

A cost-effective, secure solution that powers a 43" display, which can be split into four screens to monitor multiple applications or security cameras. By using a thin client to connect to the Precision rack workstation, the data and intellectual property stays in the datacenter where it is more secure, not on the client system, which could be lost or stolen.

A OptiPlex 3000 Thin Client with ThinOS, Dell Hybrid Client or Windows 10 IoT Enterprise

B Dell Precision 7960 Rack Workstation

C Dell Premier Wireless Keyboard and Mouse - KM7321W

D Dell UltraSharp 43 4K USB-C Hub Monitor - U4323QE

DELLTechnologies

Data analysis specialist

Enhance the performance of your data-intensive applications while keeping the data secured, yet accessible to multiple employees.

A powerful, secure solution for applications requiring high performance, data gathering and analysis.

Dell recommended solution

A   Dell Precision 7960 Rack Workstation

B   OptiPlex 3000 Thin Client

C   Dell UltraSharp 27 4K USB-C Hub Monitor - U2723QE

Additional accessories and options

D   Dell Premier Wireless
       Keyboard and Mouse - KM7321W

E   Dell Pro Wireless ANC Headset - WL5024

* Not pictured
Some options may not be available in all regions

Digital community

Lower cost and drive efficiencies by empowering city workers and first responders to make data driven decisions.

Dell recommended solution

V5 Systems Portable Security Units (V5 PSU's) are specifically designed to provide situational awareness video streaming and gunshot detection/location in any outdoor environment. The V5 Acoustic Sensor Technology uses the on-edge computing provided by Dell Edge Gateway 5200 to identify specific acoustic signatures.

A self-powered and portable surveillance and gunshot detection solution, this system uses the Dell Edge Gateway 5200 to apply deep learning techniques to identify specific acoustic signatures and alert emergency responders. By leveraging the edge computing provided by the Dell Edge Gateway 5200, the V5 Acoustic Sensor Technology system can achieve superior connectivity and reliability in rugged outdoor conditions.

Additional accessories and options

A Dell Edge Gateway 5200

B Power Module

C I/O Expansion

D Rugged Enclosure

Some options may not be available in all regions

Simplify IT

Our most secure[1] and most manageable offerings make IT management a breeze[6]

SECURITY

Improve fleet-wide security with multiple layers of defense

Reduce the attack surface and enhance long-term cyber resilience with Dell Trusted Workspace

Be secure from first boot

Rigorous, state-of-the-art supply chain controls and Dell-unique Secured Component Verification reduce the risk of product tampering.

Spot ticking timebombs

Early-alert feature Indicators of Attack, offered only by Dell, scans for behavior-based threats.

Stay protected from evolving threats

Only Dell offers off-host BIOS and firmware verification, providing greater security than other PCs. The latest Intel vPro®-based PCs provide an estimated 70% attack surface reduction.[5]

Layer on advanced threat protection with software from our ecosystem of best-of-breed partners.

Only Dell integrates device telemetry with industry-leading software to improve fleet-wide security.[1]

Learn More ›

MANAGEABILITY

Manage your fleet of PCs - reliably and easily

Help secure and optimize your endpoints and deliver end-user productivity with Dell Manageability Solutions

Dell Trusted Update Experience makes it simple to update endpoints, packing the latest BIOS, driver, and firmware version. Dell is the only Top-5 PC vendor that:

Publishes[2] a device drivers and downloads release schedule:

IT Admins can deploy fleet-wide device updates on a predictable timeline.

Performs[3] integrated validation of all driver and BIOS modules in an update:

IT Admins can expect a trusted, system compatible update deployment, across a fleet of devices.

Dell has the industry's first:[6]

- Binary Large Object (BLOB) package-based solution using Microsoft Intune
- Systems Management Solution to integrate with Workspace ONE
- Hardware OEM systems management solution to integrate with Intel vPro®

D&LL Technologies

Legacy, scale and innovation

Dell Technologies is your trusted partner for the future of work

Dell Technologies APEX

1st

and most comprehensive[1]
As-a-service portfolio that spans
from multi-cloud to client devices.

Experience the flexibility to
transform your IT and deploy the
latest technologies at predictable
costs.

Dell APEX PC-as-a-Service
Fully customizable subscription
covers everything - devices,
software and services; available
from one-to-five-year terms.

**Dell APEX Managed Device
Service**
Fully managed, subscription
with a team of IT experts to keep
business devices up-to-date
and secure; and no year-long
commitment (US only).

Learn more>

AI-driven support services

36TB

Telemetry data processed
per day[2]
Evolving with you, using
machine learning and an AI
engine that learns fast. Trust
Dell Technologies to deliver
hyper-efficient, automated IT
support, drawn from decades
of AI experience and
top-ranked services.

Learn more>

**ProDeploy Client Suite
for PCs**

30K+

PC's configured daily[3]
For organizations of any
size, find the right-sized
deployment solution to solve
an array of IT needs.

35 years of deployment
expertise from Dell ensures
seamless experiences for
configuration, imaging, and
provisioning; as well as asset
tagging and warehousing.

Learn more>

**Modern
Lifecycle
Solutions**

**Asset Recovery Services
2.6B Pounds of electronics
recovered since 2007[6]**
Let Dell help you securely and
responsibly retire your old IT
equipment - regardless of brand –
to allow for a seamless transition
from old to new technology, while
protecting both your business and
the planet.

Learn more>

**ProSupport Suite for PCs
641 Hours of admin time
saved per year[4]**
With advanced telemetry and
AI, IT teams can remotely
manage the health of their
Dell fleet, anticipate and
resolve issues and automate
PC updates.

Learn more>

**Dell Premier
297%
ROI over 4 years5**
Modernize IT purchasing by
shopping your catalog in a tailored
online solution. Gain control
over the entire IT ecosystem to
cut costs, standardize ordering,
access analytics and more.

Learn more>

Disclaimers

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1. Based on Dell internal analysis, September 2023. Applicable to PCs on Intel processors. Not all features available with all PCs. Additional purchase required for some features.Geographic restrictions: Do not use in Argentina, Chile, China, Colombia, Costa Rica, Guatemala, Hong Kong, Korea, Malaysia, Russia, South Africa, Taiwan, Ukraine, Venezuela, Vietnam, Thailand, and the Philippines.

2. Based on Dell internal analysis, January 2024. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solutions - Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade.

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1. Dell has the industry's most secure commercial PCs with built-in below the OS security features that our competitors cannot match. Based on Dell internal analysis, September 2023. Applicable to PCs on Intel processors. Not all features available with all PCs. Additional purchase required for some features. Geographic restrictions: Donot use in Argentina, Chile, China, Colombia, Costa Rica, Guatemala, Hong Kong, Korea, Malaysia, Russia, South Africa, Taiwan, Ukraine, Venezuela, Vietnam, Thailand, and the Philippines.

2. When comparing publicly available device drivers and downloads release schedules published by the Top 5 PC vendors, as of May 2023. Based on internal analysis, May 2023.

3. Based on Dell internal analysis, May 2023, of integrated validation approaches of Top 5 PC vendors, for driver and BIOS modules in an update, by currently shipping and future-state product system images.

4. The latest Intel vPro platform–based PCs provide an estimated 70 percent attack surface reduction compared to four-year-old devices. Source: IOActive. "13th Generation Intel Core Attack Surface Study." Commissioned by Intel. March 2023. .intel.com/content/www/us/en/architecture-and-technology/vpro/ hardware-shield/13th-gen-attack-surface-study-summary-report.html.

5. Industry's first device manageability solution to use a Binary Large Object (BLOB) package, recognized by Microsoft Intune, for secure endpoint configuration and management. Based on Dell analysis, July 2023. Based on Dell internal analysis – November 2023.

6. Based on Dell internal analysis, January 2024. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solutions - Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade.

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1. Dell Technologies APEX offers the 1st and most comprehensive As-a-service portfolio that spans from multi-cloud to client devices. Source: Based on Dell internal analysis, April 2023. Payment solutions provided to qualified commercial customers by Dell Financial Services through Dell Technologies group companies or authorized business partners. Solutions may be changed without notice and are subject to product availability, eligibility, credit approval, acceptable documentation and local applicable law. Some solutions, including end of term purchase options, may not be available or may vary by country. Within the EU, the EEA, the UK and Switzerland certain solutions are provided by Dell Bank International d.a.c. and its local branches, including by Dell Bank International d.a.c Sucursal en España in Spain. Dell Bank nternational d.a.c. is regulated by the Central Bank of Ireland. Dell Technologies and Dell logos are trademarks of Dell Inc.

2. Dell Technologies processes 36TB of telemetry data per day. Source: Based on Dell internal analysis, November 2023.

3. ProDeploy Client Suite for PCs configures 30K PC daily. Source: Based on Dell internal analysis, April 2023.

4. ProSupport Suite for PCs saves 641 hours of IT admin time per year* (on recurring tasks for a 1,000-device fleet. *vs. a manual approach based on data extrapolated from hands-on testing). Source: Based on a Principled Technologies test report, "Simplify PC management and save IT admin time with an automated support service,"dated September 2023. Testing commissioned by Dell, conducted in the United States. Actual results will vary. Full report: https://facts.pt/PELu7lm

5. Dell Premier offers up to 297% ROI, or return on investment, over a span of 4 years. Source: Based on a Forrester Total Economic Impact™ Study Commissioned by Dell Technologies and Intel, "The Total Economic Impact™ Of Dell Premier Solutions", August 2021. These findings were aggregated into a 15,000-employee composite organization to create a four-year financial model that calculates the likely ROI a company should expect by adopting Dell Premier. Actual results may vary. Full study https://tools.totaleconomicimpact.com/go/dell/premiersolutions/

6. Dell Technologies has recovered 2.6 billion pounds of electronics since 2007. Source: Based on Dell internal analysis of publicly available data, April 2023.