D&LLTechnologies

Get ahead and stay ahead with

Technology Rotation

Overcome your strategic challenges

successfully execute your plans

Research studies show that



of businesses are facing entrenched barriers to digital transformation¹

¹ Source: Survey conducted by Vanson Bourne on behalf of Dell Technologies, September and October 2022 https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/industry-market/dell-technologies-innovation-index-rese search-report.pdf.external

Technology Rotation is a business strategy enabling organizations to maintain liquidity, take advantage of current-state technology, and contribute to the circular economy.

Increase business flexibility

Strengthen your ability to innovate and handle the unexpected

PHASE 3: Transis

Improve operational efficiency

Enable continual technology improvement and security

Enhance organizational sustainability

Promote a responsible approach to technology

he Technology Rotation Lifecvcle

Regularly refresh assets throughout the technology lifecycle PHASE R. PCCULS.

Secure sustainability at the end of the term

Simplicity and savings at the start of the cycle

SAVE

- ... time with single source provision
- ... time with rapid technology adoption
- ... time with transparent pricing, Ts&Cs
- .. money with lower total lifecycle costs

Efficiency, productivity during the period of use

PHASE 2: Operation

End of lifecycle benefits extend into sustainable recycling of the used technology and enable the efficient acquisition again of new, latest state technology.

Our Electronics Disposition Partners have achieved a minimum certification level of ISO 9001, ISO 14001* and ISO 45001* and are audited continually to ensure compliance.

* ISO 14001 and OSHAS 18001/ ISO 45001 certifications and applicable revisions of same no later than one year of Agreement execution date. These are the requirements as of 2022 and are subject to change For the latest, see the online https://corporate.delltechnologies.com/en-us/social-impact/reporting/policies-and-positions.htm#tab0=1

Your entire IT environment

can see tangible ROI benefits with Technology Rotation





Two 3-year renewable leases of a server over 6 years



STORAGE

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Two 3-year renewable leases of a storage system over 6 years



over buying one system and keeping it for 6 years.²

² IDC InfoBrief, sponsored by Dell Technologies "The Business Value of Dell's Technology Rotation Program", October 2021

When you choose a technology rotation strategy to manage your IT solutions, you are contributing to the circular economy because we:



Technology Rotation

is designed to help customers succeed by gaining a strategic advantage to enable digital transformation

FLEXIBILITY

Immediately take advantage of increased business flexibility

EFFICIENCY Power up your organization and become more effective

SUSTAINABILITY

Meet sustainability goals responsibly

Learn more at DellTechnologies.com/PaymentSolutions

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