#### TOP REASONS

### **D&LL**Technologies

# A P E X

## Top reasons to choose Dell APEX Navigator

Unlock a new standard of excellence for multicloud management and operations

#### 1

#### Streamline Management and Operations

More clouds, more data, and more applications translates to one thing for your ITOps team: increased complexity. Designed for multicloud simplicity, Dell APEX Navigator reduces manual efforts while enabling your organization to redefine management and operations excellence. With one, centralized experience across on-premises and public cloud environments, you can leverage unified software that spans across your entire IT landscape.

#### 2 | Amplify the Value of Public Cloud

As part of the Dell APEX Storage for Public Cloud family of native public cloud offers, Dell APEX Navigator pairs together with Dell APEX Block Storage for AWS to provide simple, secure storage software management. Benefit from the speed, scale, and advanced data services offered by Dell storage software in public cloud environments at <u>up to 82%-87% cost savings</u> compared to native public cloud storage.<sup>1</sup>

#### 3 | Reduce Operational Risk

Maintaining control and security is a primary concern for every business. Dell APEX Navigator keeps customers protected with a security approach that incorporates Zero Trust principles, including role-based access control (RBAC), single sign-on (SSO) and federated identity. Retain full control over roles, permissions, groups, certificates, and keys while utilizing actionable intelligence through proven monitoring tools that deliver clear and proactive insights.

### 4 Empower Workload Placement Flexibility

Achieve purposeful data and application mobility, enabling you to optimize workload placement and ensure the right resources are in the right place at the right time based on your existing cloud strategy. With common storage services across locations, you can create a <u>universal storage layer</u> that eliminates the need to modify storage formats when moving data. The result: optimal placement and seamless data connectivity that drives rapid innovation while modernizing operations at scale

### 5 Automate and Integrate

Automation is at the heart of the Dell APEX Navigator. Expedite onboarding through the automated connection, discovery, and deployment of IT resources, saving valuable time by reducing your deployment requirements and providing immediate access to advanced data services. In addition, you can utilize Dell APEX Navigator's API-first architecture to facilitate seamless integration with familiar tools, such as <u>Terraform</u>.



Learn more about the Dell APEX Navigator



Contact a Dell Technologies Expert

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<sup>1</sup> Based on a Silverton Consulting white paper, sponsored by Dell Technologies, "Conceptual TCO: Dell APEX Block Storage for Public Cloud," October 2023. Systems were configured to support IOPS performance of 7,740 KIOPS for AWS EBS and 10,700 KIOPS and throughput of 239,000 MPBS for Microsoft Azure. The Dell solution assumes 4:1 thin provisioning vs thick provisioning for AWS EBS and Microsoft Azure. Actual costs will vary depending on the thing provisioning factor used, region, data change/ snapshot rates, capacity, type of storage and instances used, and other factors. <u>Full report here</u>.

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