

# Residency Services

Understanding and implementing best practices to maximize efficiency is key to success.



## The force multiplier for your IT team

Complex technology initiatives are a top priority for organizations looking to innovate and accelerate their time to market. To keep pace, IT groups must be agile in adopting new technologies. This agility needs to be balanced with budget constraints, the demand for improved productivity and the need for specialized skill sets. Once new technologies are in place, it is critical that your IT staff can use new features with little to no ramp-up time. Understanding and implementing best practices to maximize efficiency is the key to success.

**Dell Residency Services** provides the specialized skills you need to optimize operations and accelerate progress. With flexible resources and a global network of experts, we help you scale, prioritize, and focus on innovation—driving your business forward with confidence.



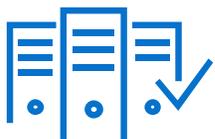
### Accelerate Growth

Achieve value faster with the right talent. Place skilled professionals in key roles to drive success.



### Bridge Expertise Gaps

Close critical skill gaps to meet industry demands. Stay ahead in a rapidly evolving market.



### Optimize Resources

Reduce costs without sacrificing flexibility. Focus on innovation to maintain a competitive edge.

# 54%

Of IT Decision Maker's believe that IT services providers can reduce complexity and make handing of current environment easier. Freeing up resources to innovate.

# Expert talent, embedded in your team

Dell Residency Services deliver technology experts to optimize configurations, streamline processes and share knowledge with your IT team. Transition to new platform capabilities quickly while keeping your data center running at peak performance. With full control over their priorities and time, you can flexibly adjust resources and budgets to meet evolving business needs.

Free your IT staff from tactical tasks, giving them more time to focus on innovation. Every resident is supported by Dell engineers, solution architects, and implementation specialists, equipped with proven tools, ITIL-aligned processes, and industry best practices.

Residents play a key role in the technology adoption lifecycle, offering both short- and long-term services:

- **Transitional Residents:** provide post implementation management and knowledge transfer related to a new technology acquisition
- **Operational Residents:** provide day-to-day operational management of the IT infrastructure



Choose Dell Residency Services to support your needs on technologies we work with every day

▮ **Leverage Certified Expertise:** Our Dell-certified specialists bring deep knowledge of the entire Dell product range to help you overcome your toughest challenges.

▮ **Tap into a Global Network:** Access over 60,000 Dell services and partner professionals to enhance your IT operations and achieve meaningful results.

▮ **Empower with Exclusive Insights:** Unlock Dell product engineering, tools and knowledge bases to elevate your team's performance.

▮ **Flexible, Tailored Support:** Accelerate progress with expert services—onsite or remote—designed to align with your business priorities



Enhance IT staff expertise and accelerate technology adoption with knowledge sharing and best practices from industry experts



Maximize infrastructure capabilities while optimizing the operation of your data center



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