D&LLTechnologies

DELL SERVICES FOR THE EDGE

Turn big ideas into even bigger outcomes

Innovation at the edge can be revolutionary. It's a place where any idea can start a wave of progress that propels your business or organization forward.

But only if you can meet the challenges.



find it's complex to remotely manage edge devices*

66%

feel they lack internal capabilities to build/operate at the edge*

Grow your business faster with one trusted partner

Whether you're striving to improve operations or uncover new business, when you use Dell Services for the Edge, you have one trusted partner to help you unlock value at the edge.

56%

expanding the role of edge computing*

34%

buying a fully integrated and managed edge service*

81%
looking for a partner that can help them scale*

*Based on a Forrester Consulting Thought Leadership Study commissioned by Dell and Intel, October 2022 Besults derived from customer interviews and survey data

Unlock value at the edge

From design to management and security, we solve your biggest edge challenges. Not only do our specialists design a modern edge foundation that scales to changing business needs, they also handle complex deployments and integrations so you can achieve "day one" productivity with more efficiency.

Your business wants to adapt quickly. foster innovation and support growth.

> Our experts can help plan, design and transform your edge network, so you have the flexibility your business needs.

Whether you're adding new hardware or fine-tuning existing technology, you can count on Dell. With over 30 years of experience, we can help you deploy faster with less effort and more control.

Consult

Whether you need a little IT support or a lot, we take on the burden so you don't have to.

Support

We proactively improve performance with 24/7 support that addresses edge issues before they impact your business.

Dell Services for the Edge

Simplify operations Scale with flexibility Innovate securely

Secure

Deploy

Working at the edge can bring rewards and risks. We'll monitor your edge around the clock using deep intrinsic protection. And if we detect an attack, we respond so that you can recover fast with confidence.

Manage

IT teams are often consumed with the demands and complexities of ongoing edge operations.

With our end to end lifecycle management, you'll have operational expertise that provides reliability so you can focus on your business.

Grow your business fast with Dell Services for the Edge Learn more

