

Make manufacturing smarter with more intelligent edge computing and analytic solutions.

Optimize your processes to stay ahead of customers—and competitors.

As customers' expectations continue to increase, the future belongs to manufacturers who can best anticipate needs, continuously improve quality, manage resources and accelerate delivery—all without increasing costs. And the race to transform is on: 75 percent of large manufacturers will update their operations with Internet of Things and analytics-based situational awareness by 2019¹





Dell Technologies' Edge and IoT Solutions Division is ready to help. We architect for better outcomes, on your terms today and tomorrow, while de-risking your IoT journey – ensuring faster ROI, choice and flexibility

and the confidence to move forward. Core to our approach is our ability to integrate IT and OT into one interconnected ecosystem. This simplifies your IoT solution, enabling you to manage and monitor complex processes and turn massive amounts of data into actionable insights that save time and money. Our technology is rugged enough to make real-time decisions under tough industrial conditions. And our industry-leading expertise and services, curated partners, broad portfolio and open architecture bring more intelligence to every stage of IoT—from the edge to the cloud.

¹IDC FutureScape: Worldwide Manufacturing 2017 Predictions Doc #US41837317

The more intelligent edge for *your* manufacturing challenges.

A more connected factory enables agile, precise performance.

Predictive Maintenance 	Quality Control 	Automated Process Management 	Supply Chain Visibility 
Reduce component failures Minimize downtime Increase throughputs Reduce maintenance costs	Conduct real-time process measurement Identify quality risks Collect and manage regulatory and compliance information	Drive out inefficiency Gain end-to-end process visibility	Identify and resolve issues Prevent negative impacts to product quality, customers, sales

A complete end-to-end rugged ecosystem.

Factories of the future will undergo a paradigm shift from pure productivity to innovation. With the industry's broadest IoT infrastructure portfolio, Dell Technologies has the scale and expertise to help you navigate this change. Our full suite of rugged products, including edge computing, servers and laptops, can withstand extreme heat, shock, dust and vibration.

Architect for continuously better outcomes:

Balance your analytics at the edge and the cloud to get insights exactly where and when you need them. Seamless process control and automation lets you spend less time monitoring and more time innovating.

On your terms today and tomorrow:

Save time and money and achieve OT/IT convergence by integrating your existing technology investments into our open ecosystem. Gain a unified view of your production, maintenance and delivery data.

While de-risking your IoT journey:

Get Tier 1 reliability, embedded security and global support from Dell Technologies. Plus access to 70+ global partners ready to create and deploy your custom solution.

