

Dell Premier

A Deep Dive into Local Portal's Capabilities

DELL Technologies

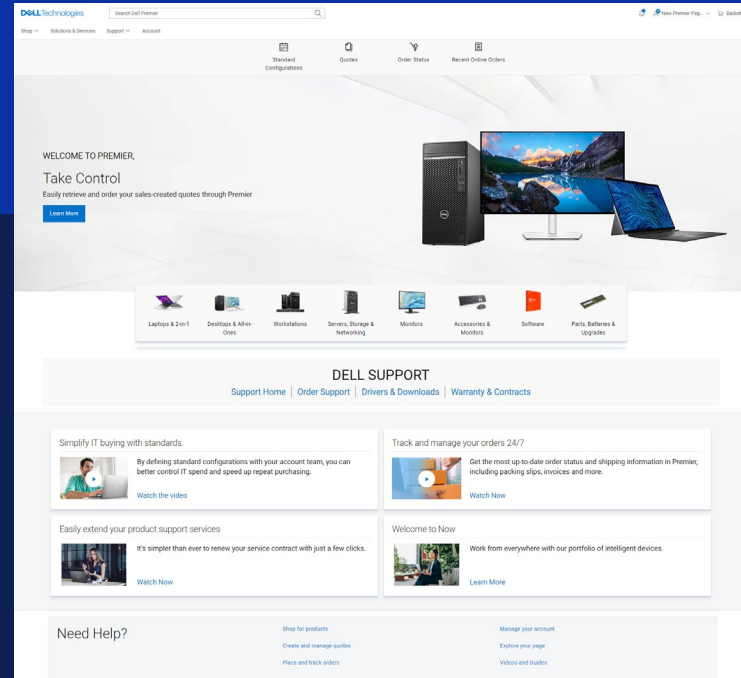
Local portal modernizes your IT procurement process, by shopping your catalog in a tailored online solution that simplifies purchasing and gives you greater control over the entire ecosystem.



Streamline your tech purchasing so you can focus on the bigger picture.

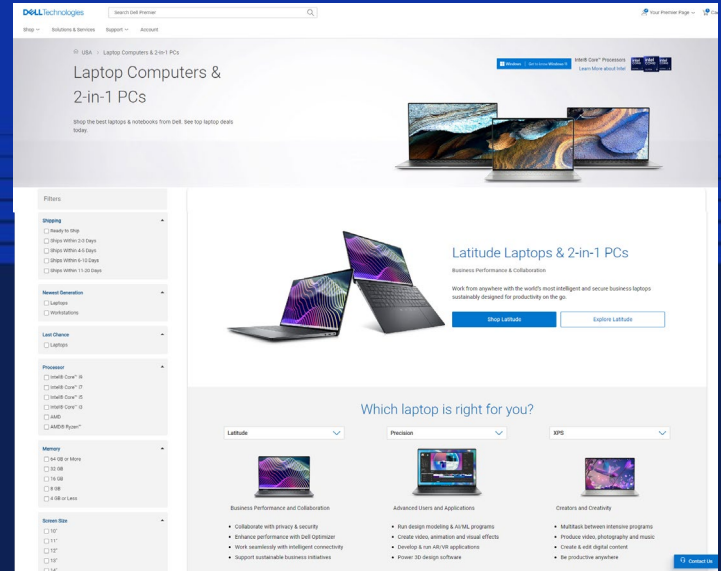
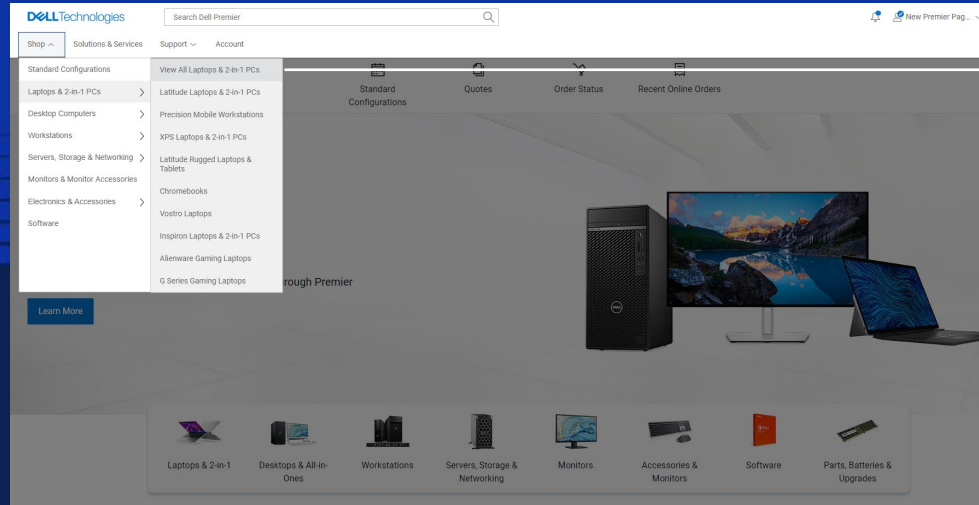
Local Portal High-Level Features

-  Catalog of Dell Products, Services and Software
-  Standard Configurations
-  User Access Management
-  Reporting and Analytics
-  Order Tracking
-  24/7 Customer Service
-  Quote Access



Dell Catalogs

Shop a complete line of Dell's end-to-end technology solutions and 3rd party accessories



**Only available if your organization has approved catalog ordering in addition to your standards.*

Easily refine your search to find suitable products for your business

Compare Products

Obtain detailed information on products and solutions to find what's best for your business

Compare products quickly with "Add to Compare" Feature →

PowerEdge R650 Rack Server

Compare

Compare

Add to Compare

Add to Compare

Dense Scale out

New Intel Scalable Processors

Product Name	Price	Starting Price	Total Savings
PowerEdge R650 Tailor Made Instant Saving	\$4,957.66	\$13,687.64	\$8,729.98
PowerEdge R650 Fully Configurable	\$8,064.72	\$15,216.45	\$7,151.73
PowerEdge R650 Tailor Made Instant Saving Performance Optimized	\$9,002.64	\$26,026.70	\$17,024.06
PowerEdge R650 Small Medium Business Promo	\$7,810.11	\$14,736.06	\$6,925.95

Get it as soon as **Thursday, Aug 25** when you choose **Expedited Delivery**
View Delivery Dates - 78662

Get it as soon as **Thursday, Sep 08** when you choose **Expedited Delivery**
View Delivery Dates - 78662

Get it as soon as **Thursday, Aug 25** when you choose **Expedited Delivery**
View Delivery Dates - 78662

Get it as soon as **Thursday, Sep 22** when you choose **Expedited Delivery**
View Delivery Dates - 78662

Order Code: pe_R650_TM_VL_VP

Order Code: pe_R650_14796_VL_VP

Order Code: pe_R650_PMO_VL_VP

Order Code: pe_R650_SMB_VL_VP

Add to Cart

Add to Cart

Add to Cart

Add to Cart

Compare Products(2) Add the products you would like to compare, and quickly determine which is best for your needs.

Hide

PowerEdge R650 Fully Configurable
\$8,064.72

PowerEdge R650 Tailor Made Instant ...
\$4,957.66

Compare Products

View estimated delivery dates for product selections, if available for your region →

Servers (2)

PowerEdge R650 Fully Configurable
\$8,064.72

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$15,216.45
Total Savings	\$7,151.73
Price	\$8,064.72

Financing

Monthly Payment options available
Choose Business Lease at checkout.

Available to ship in 50 - 54 business days

Order Code: pe_R650_14796_VL_VP

Add to Cart

Customize

Start Standard Configuration

PowerEdge R650 Tailor Made Instant Saving
\$4,957.66

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$13,687.64
Total Savings	\$8,729.98
Price	\$4,957.66

Financing

Monthly Payment options available
Choose Business Lease at checkout.

Available to ship in 30 - 34 business days

Order Code: pe_R650_SMB_VL_VP

Add to Cart

Customize

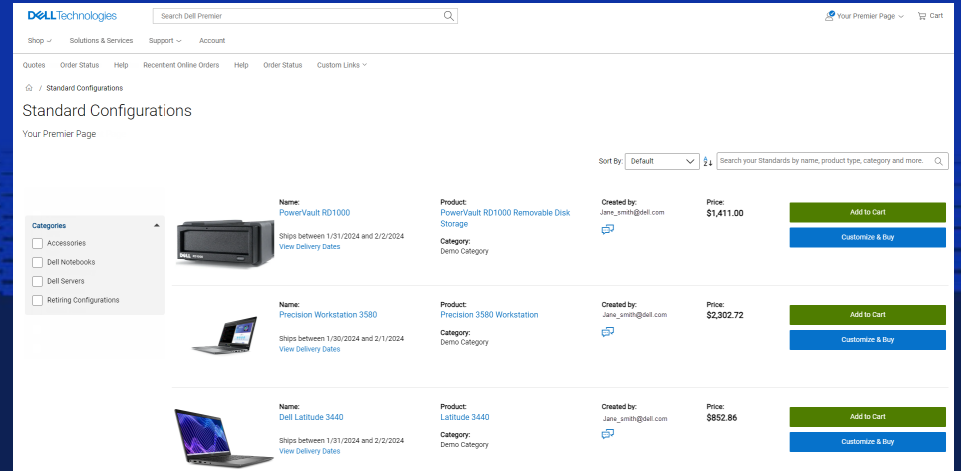
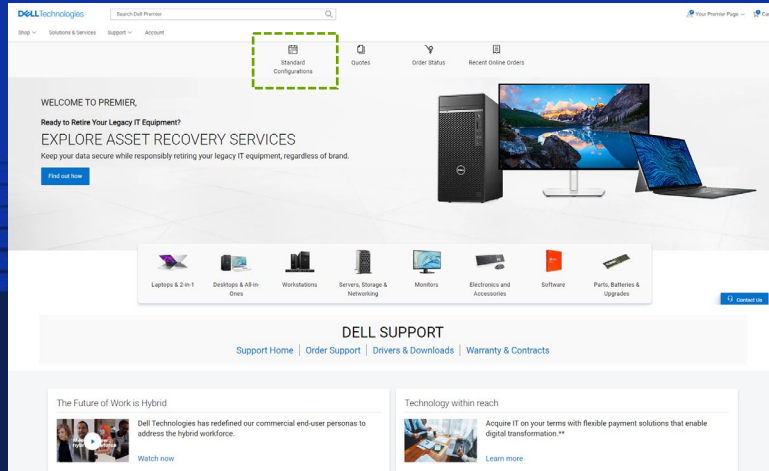
Start Standard Configuration

Base

PowerEdge R650 Server	PowerEdge R650 Server
Processor	Processor
Intel® Xeon® Gold 6330 2G, 28C/56T, 11.2GB L3, 42M Cache, Turbo, HT (209W) D0R4-2933	Intel® Xeon® Silver 4310 2.1G, 12C/24T, 10.4GB L3, 18M Cache, Turbo, HT (120W) D0R4-3666
Operating System	Operating System
No Operating System	No Operating System
Memory	Memory
8GB RDIMM, 3200MT/s, Single Rank	16GB RDIMM, 3200MT/s, Dual Rank
Hard Drive	Hard Drive
480GB SSD SATA Mix Use 6Gbps S12 2.5in Hot-plug AG Drive, 3 DWPD	960GB SSD SAS ISE Read Intensive 12Gbps S12 2.5in Hot-plug AG Drive, 1 DWPD

Dell Standard Configurations

Personalized product bundles created according to your specifications, at negotiated pricing



- Set company-wide standards for repeat purchasing
- Assign product names and categories that align with your business needs
- Control IT spend and lock configurations at negotiated pricing
- Add to cart, or customize and buy configurations with a single click
- Receive notifications per item when a standard configuration is about to be, or has retired
- Connect with Sales on any configuration with the chat icon*

*Availability for LATAM and US Federal transactions later in 2024. Roadmaps and timelines are subject to change. Contact your account teams for more information.

Premier Quote to Order (PQTO)

Leverage Premier's self-service experience to turn offline quotes into online orders

Your quote is ready for purchase.
Complete the purchase of your personalized quote through our secure online checkout before the quote expires on **Feb. 11, 2024**.

You can download a copy of this quote during checkout.

[Place your order](#)

Quote Name:	Dell Sales Quote	Sales Rep	Jane Smith
Quote No.	3001018369278.1	Phone	(800) 456-3355, 80000
Total	\$1,054.19	Email	Jane.Smith@Dell.com
Customer #	550000269	Billing To	TESTCOMPANY 152 TOP DELL WAY ROUND ROCK, TX 78682
Quoted On	Jan 12, 2024		
Expires by	Feb. 11, 2024		

Dell Technologies

Checkout

← Quotes

Note: You can add up to 10 quotes in checkout.

[Add Quotes](#)

Summary

Dell Latitude 5440
Qty: 1
Set # by Saturday, February 3, 2024
Quantity 1 \$973.87

Subtotal (1)	\$973.87
Delivery	Free
Tax	\$80.32
Total	\$1,054.19

[Download Quote Documentation](#)

Sales Representative
Jane Smith
Jane.Smith@Dell.com
(800) 456-3355 80000

Order Information
Quote Number: 3001018369278.1
Expiration Date: Monday, February 12, 2024

Order Contact
John Doe
Test Company
Phone Number: (912) 370-9800
Email: john.doe@testcompany.com

Billing Address
TESTCOMPANY
152 TOP DELL WAY
ROUND ROCK, TEXAS 78682

Quote Download Center

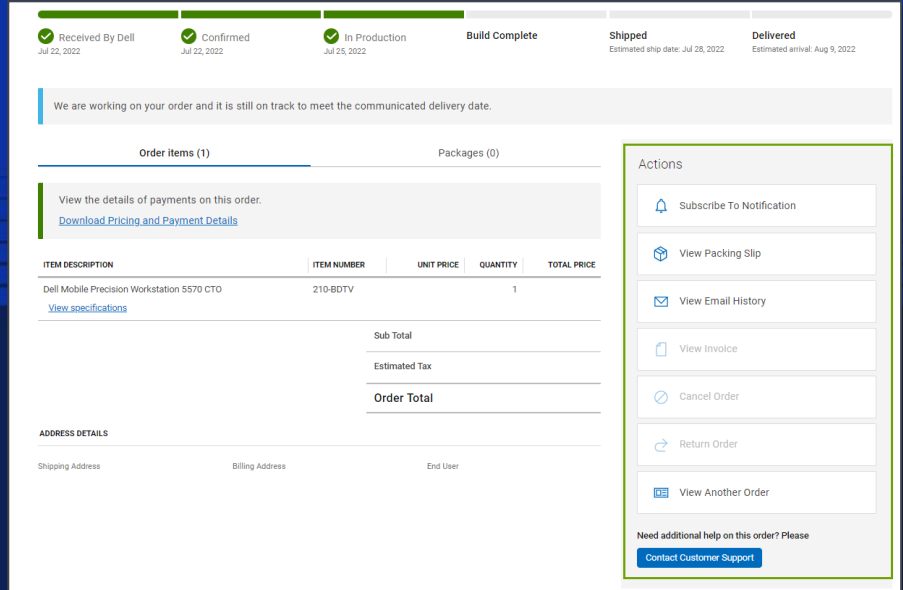
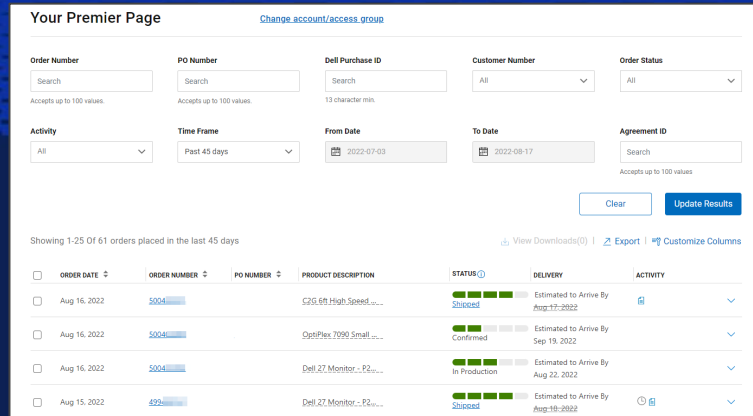
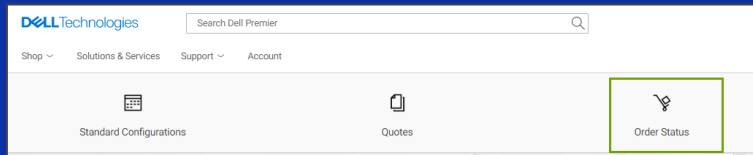
Quote Details ^

US_Quote_3001018369278_1.pdf	1/12/2024	↓
US_Quote_3001018369278_1.html		↓
US_Quote_3001018369278_1.xlsx		↓
US_Quote_3001018369278_1.xml		↓

- Retrieve quotes provided by your Dell Technologies account team, in addition to quotes that you create online independently
- Review/download the quote (PDF, HTML, XML or XLS format) and place your order online
- Select and purchase up to 10 quotes with a single checkout
- Receive real-time updates throughout the order fulfillment process
- Track orders and download packing slips or invoices

Order Tracking

Easily access tracking information and review orders



- With a click of a button, easily access your order status at your convenience
- Manage orders with ease: view packing slips, invoices, and *initiate returns
- Click on the order number to access useful links, such as contact customer support, and carrier information
- Access previous orders from up to the past 2 years
- Receive emails detailing order tracking and shipping confirmation

*Not available in CN, TW or HK

Account Page

A suite of self-service tools that give customer's the autonomy and control of the procurement process

- Address Book: View and manage the shipping and billing information
- Recent Orders: View, search and easily repurchase previous orders from the past 30 days
- Reports: A customizable "build your own report" dashboard to view past orders and invoice numbers by week, month, quarter or year
- Checkout Profiles: Quickly manage previously saved payment types, billing and shipping information
- Manage Users [Admin Only]: Assign access groups and user roles to control what users see and do
- Set up a Single Sign On (SSO)* [Global rollout in progress] integration between Dell Premier and your company

The screenshot displays the Dell Premier Account Page interface. At the top, there is a navigation bar with links for Shop, Solutions & Services, Support, and Account. A personalized greeting "Hi C, welcome back!" is shown, along with the account type "Premier Account". Below this, a breadcrumb trail indicates the user's current location: "Your Premier Page" (with a home icon), "Access Group: Administrator", and "Role: SiteAdmin". There are also links to "Switch Dell Premier page/Access Group/Role" and "About Access Roles".

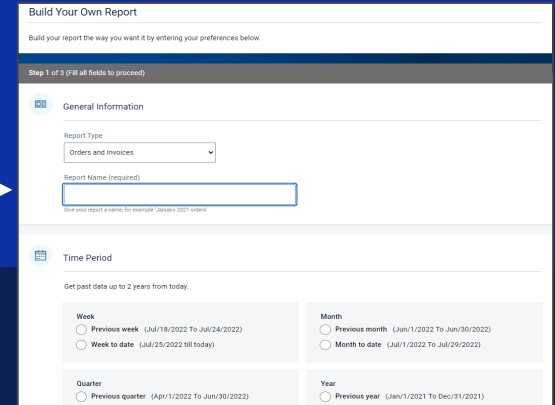
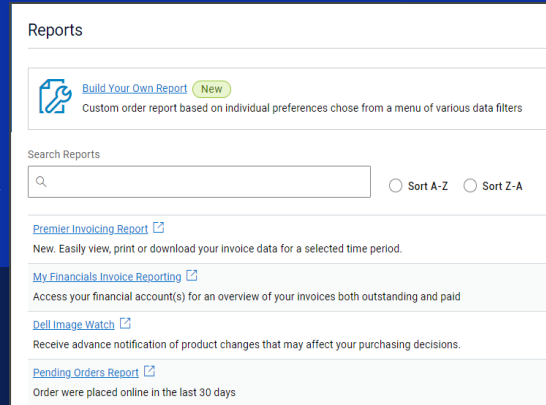
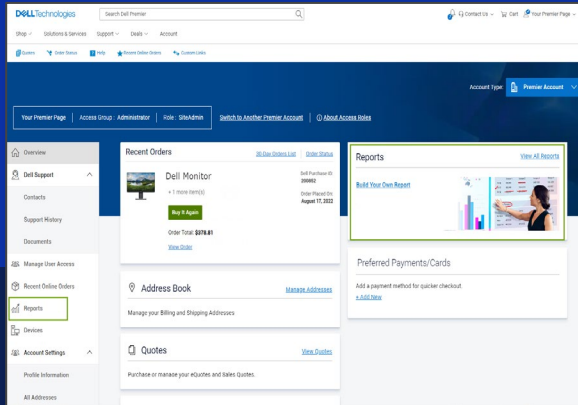
The main content area is divided into several sections:

- Overview:** A sidebar menu with options like Manage User Access, APEX, Orders, Recent Online Orders, Invoices, Manage Service Contracts, Software & Subscriptions, Dell Support, Reports, Devices, Account Settings, and Video Library.
- Recent Orders:** A list of recent orders. The first order is for a "Latitude 3140 2-in-1" with a total of \$1151.78, placed on January 8, 2024. A "Buy It Again" button is visible. The second order is for a "Chromebook 3110 2-in-1 Education" with a total of \$595.72, placed on December 21, 2023.
- Services Contracts:** A section with a warning: "Don't let a lapse in service contract coverage slow you down." It includes a "Renew Now" button and an image of a woman working at a laptop.
- Reports:** A section with a "View All Reports" link and a bar chart showing data.
- In The Spotlight:** A section titled "Recycling Solutions" with the text "The Devices You Arent Using Have A Greater Purpose" and a "Get Started" button, accompanied by an image of hands holding a device.
- Address Book:** A section with a "View Quotes" link and text: "Manage Billing and Shipping addresses in your company's address book. You have not set any default or pinned addresses. Go to Address Book."

*Self-service capabilities may vary by country/region

Reporting

Easily customize and download reports within your Premier Page



- Create your reporting dashboard from a large selection of filters for details about your order, customer, tracking and delivery data; offering a fast and reliable self-service experience
- View a variety of reports relating to current and past Dell purchases. Contact your Dell Technologies account team to discuss which reporting option is best for your business

**If the report feature is not available in your account, please contact your Dell Technologies Account Team*

Transform your business today

- 1 Ready to sign up? Contact your Dell Sales Representative
- 2 Already have a page? [Sign-in](#) and customize your profile. Set company-wide standards for product configurations, services and shipping options, and set-up what users can see and do
- 3 Go to [Dell Premier's home page](#) to learn more

