

# Deploy your Server solutions NOW with payment solution promotions



Start paying **90 days later**\*

AND choose between **Technology Rotation** or **Technology Ownership**



Pay up to **10%** less than the cash price\*\*

## TECHNOLOGY ROTATION

Refresh your technology on a regular basis to **save money** and **improve performance**, and **reduce your Total Cost of Usage** by up to 26%.<sup>1</sup>

FIND OUT MORE ABOUT BENEFITS OF TECHNOLOGY ROTATION [➔](#)



**3.49%** Low Rate Promotion\*\*\*

## TECHNOLOGY OWNERSHIP

If regularly refreshing your server devices is not your priority, but you are interested in owning the equipment and spreading cost over 36 to 48 months, then our **3.49% Low Rate Promotion** might be better suited to your needs.

PROMOTIONAL OFFERS END  
**JULY 29, 2022**

Call your Account Manager today!

FIND OUT MORE ABOUT OUR FLEXIBLE PAYMENT SOLUTIONS [➔](#)

# Flexible payment solutions

To accelerate your technology investment



## WHY TECHNOLOGY ROTATION?

Pay a lower cost to access technology over a defined period of time

### LIFECYCLE MANAGEMENT

Manage and accelerate IT refresh cycles

Achieve your business sustainability goals

### LOWER COSTS

Pay for use rather than ownership

Predictable, easy to budget payments

### FLEXIBLE STRUCTURES

Aligned with forecasted growth and planned projects

Simplify payments for bundled solutions



## WHY TECHNOLOGY OWNERSHIP?

Pay incrementally over time with a goal to own the technology

### SIMPLE STRUCTURES

Simple finance structure that is easy to budget

Spread cost of ownership without upfront costs

### IMPROVE CASH FLOW

Remove expensive upfront costs

Preserve cash for other investments

### COMPLETE SOLUTIONS

Provides affordable technology acquisition

Hardware, software and services in one payment agreement

\*90 days deferral payment for Servers

<sup>1</sup>IDC Business Value Snapshot of Dell Technologies Technology Rotation Program, October 2021.

\*\***Technology Rotation Promotion:** The promotion is based on a Total Cost of Usage (TCU) of 90% over a 36 months lease term for deals between 1.5K\$ and 500K\$ (or local currency equivalent) for all PowerEdge eligible products, on a Total Cost of Usage (TCU) of 87% over a 36 months lease term for deals between 1.5K\$ and 500K\$ (or local currency equivalent) for all Server eligible products. Lessor owns the equipment. Promotional offers ends 29th July 2022.

\*\*\***3.49% low rate promotion** valid for deals between 1.5K\$ and 500K\$ (or local currency equivalent) over a 36 or 48 month lease term for all Server eligible products. Option to purchase at the end of the lease or to finance under a Hire Purchase or Loan may vary on a country-by-country basis. Promotional offer ends 29th July 2022.

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