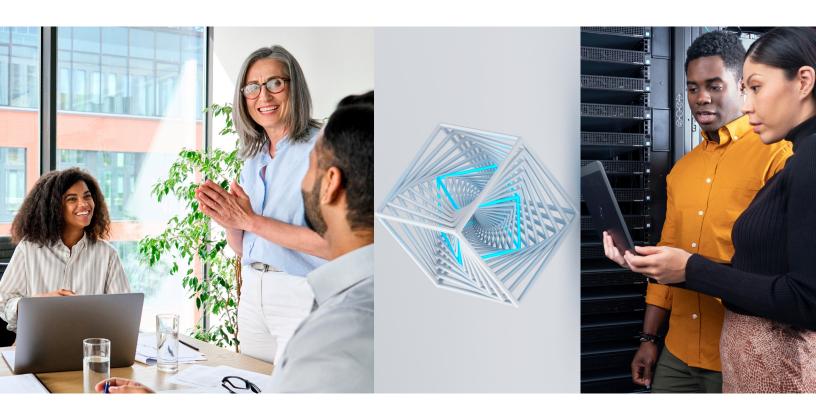
D&LLTechnologies



Ignite innovation with Services

Prioritizing innovation while balancing the needs of the business, IT and end-users is challenging. Whether you're establishing your AI strategy, enhancing hybrid workforce solutions, streamlining multicloud adoption or sharpening your security posture, there are endless projects to manage.

Together, we help you focus on what matters so you get ahead and stay ahead. Partner with Dell Services to ignite innovation by unlocking competitive advantage, maximizing agility, and reducing complexity.

75% of organizations need external expertise to help achieve specific outcomes.¹



Unlock advantage

Get ahead of the competition and meet the business and technology milestones you've set faster.

- Drive outcomes with services that are at the intersection of technology and the digital evolution.
- Leverage expert guidance on areas such as AI, multicloud, and modern work to speed innovation.
- Achieve a resilient security posture with our proactive approach.
- Meet your sustainability goals as we lower the carbon footprint and accelerate the circular economy.

- · Professional Services for GenAl
- Professional Services for Data & Applications
- · Professional Services for Multicloud
- Professional Services for the Modern Workforce
- · Education Services
- · Sustainability Services

Maximize agility

Leverage new technology and drive business process changes with highly trained services experts to guide you along the way.

- Remain agile with our prescriptive approach and proven methodologies.
- Pivot quickly while leveraging our consultative approach.
- Seamlessly integrate technologies and evolve your strategy through our strong partnerships with industry leaders.
- ProConsult Advisory Services
- Product Success Accelerators
- Residency Services
- · Security Services
- Dell Payment Solutions

Reduce complexity

Simplify IT while taking advantage of our portfolio with offerings designed to work for you.

- Free up resources for strategic projects and business growth.
- Get up and running faster with expert deployment that optimizes technology.
- Unlock an adaptive, Al-driven service and support experience.
- Simplify access to 3rd party software and tools on Dell Technology.

- · Deployment Services
- Support Services
- Managed Services
- · Asset Recovery Services
- Technology & Tools for Al-powered Automation & Intelligence

Services enable solutions aligned to all your priority areas



ΑI

Accelerate the power of AI for your data. We work alongside you to build a roadmap, prepare data, implement a platform and support your Generative AI solutions.

Multicloud

Design, adopt and scale a multicloud operating model aligned to your business objectives, so you can focus on growth and innovation.

Modern Workplace

Plan, deploy, support, manage and automate leading-edge workplace technologies so your employees and business can thrive.

Modern Data Center

Quickly migrate, secure, manage and gain insights from your data — no matter where it resides.

Edge

Design, build, and manage a scalable, secure edge so you can grow your business faster with one trusted partner.

Security

Shift to a proactive approach and reduce your attack surface to achieve a resilient, non-stop digital business.

Sustainability

Protect your data, safeguard your brand reputation, get value back, reuse precious materials, and responsibly recycle with secure recovery and recycling services for retired equipment.

What sets us apart

Forbes

2023 World's Best Management Consulting Firm



Partner of the Year for Modern Work

servicenow

Consulting & Implementation Partner of the Year



48 TSIA Star Awards

from the Technology & Services Industry Association for commitment to outstanding innovation, leadership and excellence in the industry.



1,000+

Accelerator Workshops delivered per year²



250M+

assets supported3



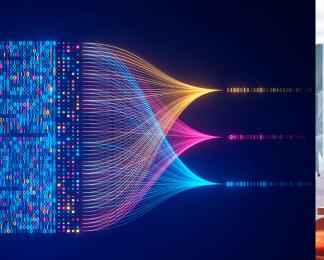
95%

Technical support CSAT rating³



60,000+

Dell and partner professionals3









Explore Services









Join the conversation with #DellTechnologies



A study conducted by Forrester Consulting on behalf of Dell, March 2023.
Based on Dell Technologies internal numbers, Jan 2024
Based on Dell Technologies internal numbers, Nov 2023