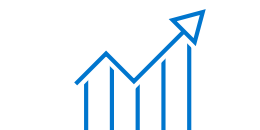




IT organizations are facing increasingly complex, siloed multicloud ecosystems.




Rate of change is unmanageable



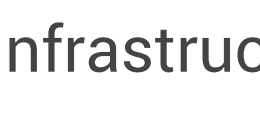
Vendor lock-in



Inflexible infrastructure



Unclear path to new ecosystems




Limited resources and skills gaps

89% say usage of multiple hypervisor options is a strategic imperative¹

90% say their overall IT environment has become more complex the past two years²

Customers need the freedom to quickly adapt to changing priorities, seamlessly run their workloads however their business needs dictate and manage IT as a strategic differentiator.

¹ Enterprise Strategy Group Complete Survey Results, Navigating the Cloud and AI Revolution: The State of Enterprise Storage and HCI, February 2024.
² Enterprise Strategy Group Complete Survey Results, 2024 Technology Spending Intentions Survey, February 2024




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DELIVERED THROUGH DELL AUTOMATION PLATFORM

Freedom and ease to evolve on your terms


Dell Private Cloud is built using a disaggregated infrastructure with intelligent orchestration to ensure performance, scalability, cost efficiency and freedom from vendor lock-in.




Fully adaptable and reusable infrastructure




Flexibility to bring your own licenses




Curated catalog of validated blueprints



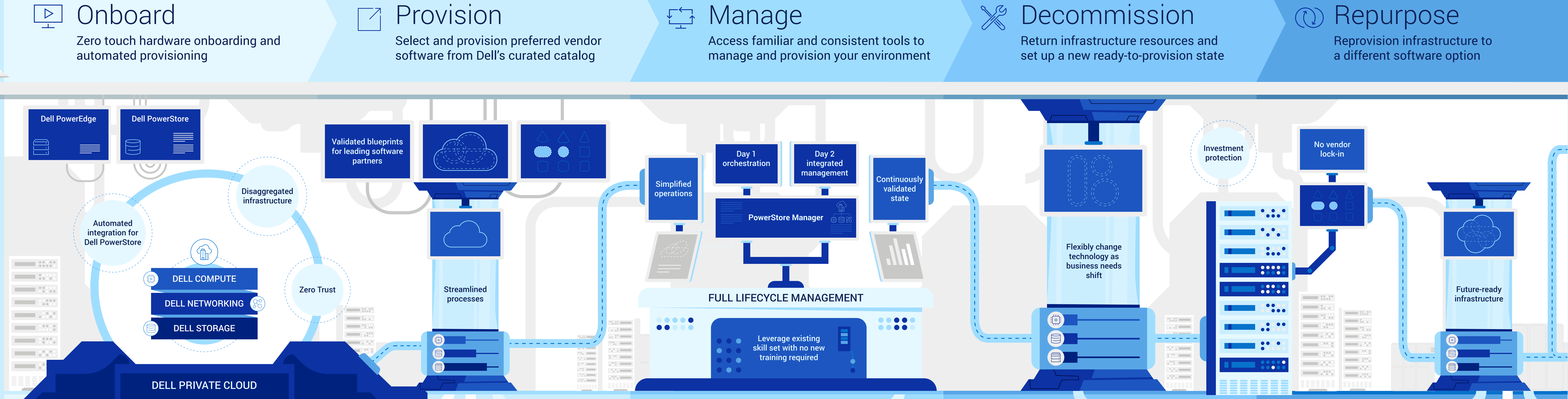
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Single source of solution-level support



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