

Deliver, Manage and Secure Virtual Desktops & Applications on Every Device

Implementation Services for VMware Horizon, VMware Horizon Cloud and VMware Workspace ONE

Can your teams work securely from anywhere?

Whether your employees work across the office or around the globe, it's up to you to deliver and secure access to the resources they need to be productive from everywhere — and Dell is here to help.

Dell's implementation services for VMware Horizon, Horizon Cloud and Workspace ONE provide an optimized hybrid work environment for end users and IT administrators. You'll benefit from on-demand, flexible workspaces and simplified management tools with configuration options that drive alignment with Zero Trust security policies.

Plus, telemetry measurement capabilities provide important employee experience insights and help your team take a proactive approach to IT.

Modern Workforce solutions address key concerns of IT leaders

66%

of IT leaders say they need an IT services provider with deep technical partnerships with industry leaders¹

#2

challenge reported by IT leaders — enhancing cybersecurity and increasing business resiliency¹

46%

of IT leaders say they're focusing on delivering a better experience to a hybrid workforce¹

Up to 50%

reduction in hardware spend for user endpoints with Dell Validated VDI designs²

Maximize business impact with expert deployment

Dell's approach and expertise will help you make the most of your work-anywhere solutions. Our certified professionals leverage a unique implementation process, beginning with a thorough assessment of your environment to gather requirements before creating a plan to reach your desired state, then implementing, testing, and preparing your team for ongoing operations.



Consolidate endpoint management and deliver applications across devices



Simplify application and device protection and support alignment with Zero Trust



Gain insights from device and application telemetry and analysis

Implementation Services for VMware Horizon & Horizon Cloud

- ✓ Enable your teams with a guided user pilot and the knowledge to operationalize in your environment
- ✓ Extend your capabilities with implementation for a small to medium sized business unit or location and prepare for ongoing operations
- ✓ Equip your business with an enhanced implementation on-premises or in the Microsoft Azure cloud, including:
 - Additional desktops or virtual machines, users, pools and application packages
 - Virtual GPU or Environment Manager Deployment
 - Knowledge transfer

Implementation Services for VMware Workspace ONE

- ✓ Kick-start your implementation with a guided pilot of Workspace ONE User Endpoint Management (UEM) and prepare for operationalization
- ✓ Expand your pilot to include Workspace ONE Mobile Device Management (MDM), additional devices, plus the knowledge to implement
- ✓ Plan and launch a production implementation of Workspace ONE UEM & MDM and equip your team for ongoing operations, adoption and change management
- ✓ Gain insights into employee experience through telemetry from devices and apps, combined with data analysis to proactively identify issues
- ✓ Support Zero Trust security model alignment with device validation, user access controls, per-application tunneling, and more

Take the next step to a VMware based work anywhere solution with Dell Technologies Services

Moving to a VMware virtual workspace environment sets the foundation for hybrid work success. Dell Technologies Services offers an extensive portfolio to empower your teams and help you realize your business outcomes while building a future-ready workplace.



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