

Deploy your Client solutions NOW with payment solution promotions

Start paying **90 days later***

AND choose between **Technology Rotation** or **Technology Ownership**



Pay up to
13%
less than the
cash price**

TECHNOLOGY ROTATION

Refresh your technology on a regular basis to **save money** and **improve performance**, and **reduce your Total Cost of Usage** by up to 27%.¹

FIND OUT MORE ABOUT THE BENEFITS OF TECHNOLOGY ROTATION [➤](#)



1.99%
Low Rate
Promotion***

TECHNOLOGY OWNERSHIP

If regularly refreshing your client devices is not your priority, but you are interested in owning the equipment and spreading cost over 36 to 48 months, then our **1.99% Low Rate Promotion** might be better suited to your needs.

PROMOTIONAL OFFERS END
JULY 29, 2022

Call your Account Manager today!

FIND OUT MORE ABOUT OUR FLEXIBLE PAYMENT SOLUTIONS [➤](#)

Flexible payment solutions

To accelerate your technology investment



WHY TECHNOLOGY ROTATION?

Pay a lower cost to access technology over a defined period of time

LIFECYCLE MANAGEMENT

Manage and accelerate IT refresh cycles

Achieve your business sustainability goals

LOWER COSTS

Pay for use rather than ownership

Predictable, easy to budget payments

FLEXIBLE STRUCTURES

Aligned with forecasted growth and planned projects

Simplify payments for bundled solutions



WHY TECHNOLOGY OWNERSHIP?

Pay incrementally over time with a goal to own the technology

SIMPLE STRUCTURES

Simple finance structure that is easy to budget

Spread cost of ownership without upfront costs

IMPROVE CASH FLOW

Remove expensive upfront costs

Preserve cash for other investments

COMPLETE SOLUTIONS

Provides affordable technology acquisition

Hardware, software and services in one payment agreement

WARNING: You may have to pay charges if you repay early, in full or in part, a fixed-rate credit facility. Example "On any IT solution to the value of €1,000 financed over 36 months, the total cost of credit is €24".

*90 days deferral payment for Desktops, Notebooks, Workstations.

¹IDC Business Value Snapshot of Dell Technologies Technology Rotation Program. October 2021.

****Technology Rotation Promotion:** The promotion is based on a Total Cost of Usage (TCU) of 87% over a 36 months lease term for deals between 1.5K\$ and 500K\$ (or local currency equivalent) for all Client eligible products. Lessor owns the equipment. Promotional offers ends 29th July 2022.

*****1.99% low rate promotion** valid for deals between 1.5K\$ and 500K\$ (or local currency equivalent) over a 36 or 48 month lease term for all Client eligible products. Option to purchase at the end of the lease or to finance under a Hire Purchase or Loan may vary on a country-by-country basis. Promotional offer ends 29th July 2022.

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