

# Optimize identity management, security and data for IT resilience

Dell Services for access, protection and data security with Microsoft



## Reduce complexity while strengthening your security posture

Modern businesses are navigating an increasingly complex landscape of identity management, data governance and security operations. Legacy and hybrid systems often leave IT organizations grappling with fragmented identity models, inconsistent access policies and operational inefficiencies. Challenges like ungoverned access, poorly classified data and limited threat visibility further amplify risks—especially as businesses prepare for AI-driven advancements.

Dell Services pave the way for smarter, more efficient operations. Through expert assessments and proven best practices, we simplify identity management, enhance data governance and optimize security operations. With Dell and Microsoft, your organization can fortify its security, streamline identity processes and ease operational complexities. Our comprehensive, tailored solutions empower you to achieve the balance of control and efficiency your business needs.

## Leverage Dell expertise to achieve the results you need

Our deep Microsoft expertise and end-to-end capabilities enable you to modernize your identity systems, govern your data estate and strengthen your security posture. With a personalized, outcome focused approach, Dell ensures optimized implementation aligned with your goals.

### Why IT leaders need Dell Services expertise:

70%

of respondents report challenges keeping up with and staying ahead of evolving security threats

79%

prioritize IT services that ensure security, business continuity and resiliency

79%

of respondents value IT services providers with expertise in securing AI solutions and the data used by them

Source: Forrester Consulting, IT Services Are Catalysts For Innovation And Growth: How IT Services Providers Are Powering Modernization And Unlocking The Full Potential Of AI. Commissioned by Dell, March 2025.

-  Unify identity systems into one platform
-  Enhance data governance & protection
-  Establish robust defenses against identity threats
-  Strengthen cybersecurity with 24/7 threat response

## Implementation Services for Microsoft Entra ID

### Enhance digital identity security and streamline access management

- Strengthen identity protection with an assessment of your current infrastructure, resulting in actionable recommendations to improve your digital identity environment.
- Enhance security with Microsoft Entra ID implementation, platform configuration, authentication policy setup and hands-on knowledge transfer to grow your team's expertise.
- Advance your implementation with tailored protection policies, privileged access management and customized governance controls designed for your needs.

## Implementation Services for Microsoft Purview

### Boost your data security, governance and compliance management capabilities

- Boost data protection with expertly-implemented Microsoft Purview for essential security features, including readiness workshops and functional documentation with knowledge transfer.
- Extend your implementation to include advanced device compliance management tools, AI security reviews, lifecycle management and comprehensive discovery configuration.

## Implementation Services for Microsoft Defender for Identity & Microsoft 365

### Establish robust identity defenses with Dell expertise

- Leverage our expertise to implement and configure Microsoft Defender for Identity, equipping you to proactively detect and mitigate threats, monitor activity and protect your Microsoft identity services environment.
- Enable Microsoft Defender for Microsoft 365 to secure collaborative workloads with technologies such as anti-malware, anti-phishing and anti-spam protections, plus safe attachments, safe links, and threat management guidance.
- Ensure your organization remains informed and resilient with detailed findings reports and tailored operational recommendations to maintain a secure and proactive environment.

## Dell Managed Detection & Response with Microsoft

### Strengthen cybersecurity defenses with comprehensive 24/7 managed threat detection and response

- Proactively safeguard IT environments with AI-enabled XDR platforms. Leverage Microsoft Sentinel as your unified reporting hub for seamless visibility. Integrate Microsoft Defender to enhance your existing technologies, enabling advanced threat detection across endpoints, networks, clouds, and identities.
- Expert analysts investigate security alerts to determine appropriate responses and provide step-by-step remediation instructions when needed.
- Respond to cyber incidents rapidly with up to 40 hours of annual remote assistance to minimize breach impact and restore operations.

## Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

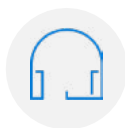
- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Designations
- ✓ Member of Microsoft Intelligent Security Association

## Take the next step on your path to modernization

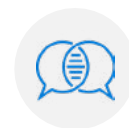
Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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