

# AI-Driven Productivity. Seamless Management. Built-In Security.

## Dell Services for AI Productivity with Microsoft



### Unlock performance without compromise

Dell Services for AI productivity with Microsoft provides a secure path to AI adoption. We help you build a strong foundation with advanced data governance and implement tailored AI solutions, like Microsoft 365 and Copilot, to streamline workflows, drive innovation, and achieve measurable growth for your organization.

### Meet the challenges of modern business

In an era defined by rapid technological advancements, businesses face mounting pressure to adopt AI-driven solutions that are both scalable and secure. Outdated systems, fragmented workflows, and concerns over data security often stand in the way of progress, limiting the ability to fully capitalize on AI's potential.

### Achieve more with Dell Services for AI Productivity with Microsoft

Dell Services for Microsoft technologies empower organizations to overcome these barriers with a secure, integrated platform designed for seamless AI adoption. By enabling smarter workflows and actionable insights, businesses can achieve measurable outcomes, enhance collaboration, and thrive in a competitive landscape.

### Dell Services deliver value that drives results

#### Work Smarter and Faster

Unlock the full potential of Microsoft 365 and Copilot to enhance productivity and collaboration across your organization.

#### Stay Secure and Compliant

Protect your business with enterprise-grade security solutions like Entra, Purview, and Defender, seamlessly integrated into your workflows.

#### Maximize ROI on Microsoft AI Investments

Identify underutilized licenses, redundant tools, and inefficiencies to reduce spend and reinvest in high-impact areas.

#### Simplify Your AI Journey

Reduce complexity with a consolidated, easy-to-manage solution tailored to your unique business needs.

### Imagine what you can achieve

In today's fast-paced world, AI isn't just about technology—it's about empowering your workforce. Leading organizations are using AI to enhance human potential.

#### Agent Role

**82%**

of people expect agents to play a major role in their company's AI strategy over the next 12–18 months <sup>1</sup>

#### Capacity Gap

**80%**

of the global workforce (employees and leaders) say they lack enough time or energy to do their work <sup>1</sup>

## Flexible service offer for scalable impact

Our services empower your business to innovate confidently, starting from where you are today. Designed for flexibility and security, they scale at your pace, aligning with your goals. Achieve future-readiness, maximize impact, and drive meaningful results—unlocking the potential to grow and succeed on your terms.

### Secure Your AI-Ready Foundation

- Improve ROI through strategic assessment and optimization of Microsoft 365 deployments.
- Enhance security and compliance with unified identity and data protection solutions.
- Achieve readiness and implementation of Copilot Chat and future AI capabilities through foundational maturity.

### Accelerate AI-Powered Productivity

- Successful implementation of Microsoft 365 across the organization.
- Increase user adoption leading to measurable productivity gains.
- Demonstrate business value through ongoing measurement and reporting.

### Personalize AI for Maximum Impact

- Design and implement custom Copilot Studio solutions tailored to roles and workflows, ensuring secure and scalable AI integration.
- Develop and deploy advanced AI capabilities, including custom agents and sentiment analysis, to drive innovation and user engagement.
- Extend and optimize digital experience support with continuous measurement and reporting, delivering measurable business impact.

## Over 35 years in partnership with Microsoft

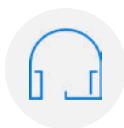
Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 7/7 Microsoft Solution Area Designations
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ Member of Microsoft Intelligent Security Association

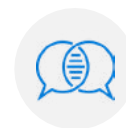
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