

Dell Generative AI Solutions with NVIDIA Unlock better

outcomes

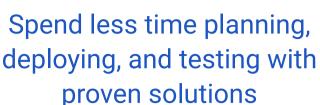


supporting a wide range of GenAl use cases

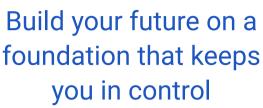
across your organization, so you can get up and running faster.

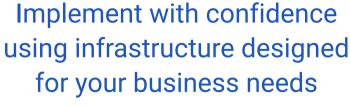
Deploy scalable and modular architectures

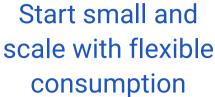
Dell Technologies and NVIDIA are partnering to simplify the adoption of GenAl



proven solutions





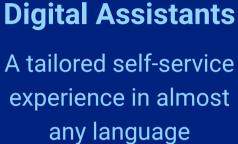


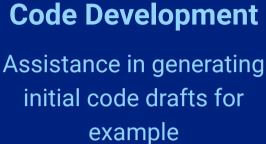
Leverage the potential of GenAl for key use cases



and more

architectures depending on your specific needs.





We're making it easy to stand up GenAl workloads

Over 340k engineering hours spent on design, development and validation on

Deploy pre-tested solutions that accelerate deployment and reduce risk by helping

you avoid design, planning, and adoption pitfalls. Quickly scale up with modular

GenAl solutions¹

Generative AI Framework

NVIDIA NeMo

End-to-end enterprise framework for developers to build, customize,

and deploy generative AI models with billions of parameters.

Al Ops and ML Ops Platforms

NVIDIA AI Enterprise Partner AI Ops software for a smooth end-user experience, including

interactive notebooks, experiment management, pipelines, and more.

Infrastructure Management

NVIDIA Base Command Manager Essentials and Kubernetes

Orchestration & scheduling layer for running Al training, including multi-node jobs, and scaling inference.

The world's broadest GenAl infrastructure portfolio that spans from cloud to client devices, all in one place²

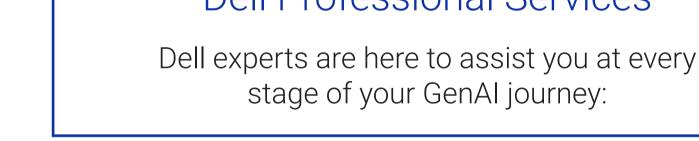
Deliver outcomes faster with

Dell Professional Services

stage of your GenAl journey:

PowerScale

Infrastructure



Implement

selected platform,

leveraging documented

and engineering-validated

designs to implement the

Different paths for getting your use cases

opted for, Dell and NVIDIA has tailored solutions for your needs.

required hardware and

software

PowerEdge + NVIDIA GPUs



Adopt

With your unique use

cases in mind, Dell

experts deploy and

to meet your needs

Strategize Build your roadmap to Prepare your data and

achieve the innovation

business stakeholders

objectives of your IT and

up and running No matter where you are on your GenAl journey or what model approach you've

- Inferencing with a pre-trained model Augmentation Use a pre-trained model Use a pre-trained out of the box

A simple and fast

limited value

starting point, but

Download Validated

Design >

model augmented with your own data Simpler and more cost-effective starting point than model customization

Get the design >

Dell Technologies and NVIDIA

 Use a pre-trained model and fine-tune the model for specific tasks and applications Can be used together

with model

augmentation

Customization

Download Validated

Design >

Manage your innovation portfolio with resident

technical experts and

the GenAl skills of

your team

configure infrastructure training offers to develop

Scale

PowerSwitch

Model Training Building a model from

Best choice if the

industry is highly

(legal, medical,

scientific, etc.)

specialized with a large

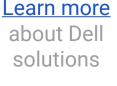
and unique vocabulary

Get the design >

scratch

Dell Technologies and NVIDIA work together to enable and accelerate Generative AI adoption, deliver engineering-validated hardware and

software to accelerate AI, ML and DL workloads to meet customer needs across all businesses and verticals. With Dell Technologies and NVIDIA, you can deploy AI solutions to accelerate your digital transformation through real-time data that improves key decision-making, with solutions optimized for fastest time to value from your Al initiatives.



¹ Based on internal analysis, October 2023

solutions

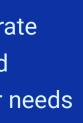


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² Based on Dell analysis, August 2023. Dell Technologies offers hardware solutions engineered to support AI workloads from Workstations PCs (mobile and fixed) to Servers for High-performance Computing, Data Storage, Cloud Native Software-Defined Infrastructure, Networking Switches, Data Protection, HCI and Services.

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