

Implementation Services for Microsoft Azure VMware Solution

Run native VMware workloads on Microsoft Azure

Extend your multicloud environment from on-premises VMware to Azure

IT organizations need to move with the same staff, skillsets and infrastructure investments. When, for example, the line of business comes to IT and asks for improvements in workload performance, or the business requests how to lower software licensing costs. How can you provide these advantages? One solution would be to extend your on-premises VMware infrastructure to Microsoft Azure and move and protect Microsoft workloads there, without the cost, effort and risk of retooling.

Harness our expertise to drive the outcomes you need

Whether you want to enjoy an Azure VMware Solution pilot environment, integrate your on-premises environment to move and protect workloads, or take advantage of Azure services available for your dedicated cloud, rely on expert guidance from Dell Technologies to meet your goals for multicloud. Our Microsoft certified professionals will first assess your unique environment, gather requirements, and implement your tailored plan for success.



**Extend your team's
VMware skills and
tools to Azure**



**Seamlessly integrate your
VMware environment with
Azure**



**Modernize your VMware
workloads with native
Azure management,
security and services**

Organizations look to tackle multicloud complexity with IT service providers/partnerships

66%

are getting help from IT services to guide them in adopting a multicloud operating model.

46%

utilize IT services to deploy and migrate data and application platforms for cloud-based initiatives.

66%

of organizations say they need an IT services provider who has deep technical partnerships with industry leaders.

Source: A commissioned study conducted by Forrester Consulting on behalf of Dell Services, November 2022

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Take advantage of public cloud benefits with the help of Dell experts

- ✓ Discover, assess and prepare the environment to extend and migrate workloads to Azure
- ✓ Migrate native VMware VMs from on-prem VMware environment to VMware based Azure cloud, including DR capabilities
- ✓ Extend capabilities to take advantage of Azure Services and automation, scale AVS resources to redirect workloads to AVS during peak capacity

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Competencies
- ✓ Member of Microsoft Intelligent Security Association

Take the next step in your path to modernization

Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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