



Enabling Industrial Digital Transformation with **Dell Edge** and **HiveMQ** data management

Hannover Messe 2025
Digital Transformation Theatre
March 31, 2025

Smart Manufacturing: The Push to Digitization in Pharma

IIoT has a major impact on the global GDP:
0.8 percent, or
\$816 billion in the next decade.

HiveMQ help Smart Manufacturing:

- **Monitor equipment health** in real-time
- **Ensure high product quality**
- **Process optimization**, and **regulatory compliance** like GxP



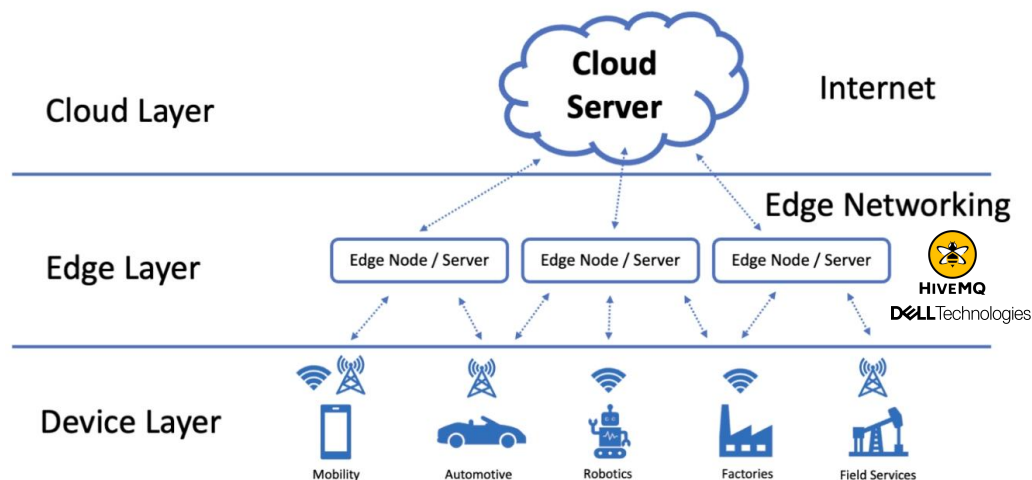
The Industrial Digital Transformation Imperative

- **Challenges in Traditional Industrial Operations:**
 - Data silos across systems
 - Lack of real-time visibility into operations
 - High maintenance costs
 - Scalability and security concerns
- **Why Digital Transformation?**
 - AI-driven predictive maintenance, process optimization
 - Real-time analytics for faster decision-making
 - Seamless Edge driven IT-OT convergence



Role of Edge Computing in Industrial IoT

Simple Edge Computing Architecture



- **Why Edge Computing Matters**
 - Reduces latency
 - Enhances security
 - Reduces cloud dependency and costs
- **Dell NativeEdge**
 - Simplifies edge operations
 - Centralizes management and orchestration
 - Zero-touch deployment
 - Secure device onboarding
 - Automated operations – from edge to cloud

MQTT and HiveMQ for Industrial Data Management

The Need for Reliable IIoT Messaging

- Industrial environments require low-latency, high-reliability data transfer
- Legacy protocols (OPC-UA, Modbus, etc.) create inefficiencies
- Data sitting in multiple silos and is hard to consolidate

Why HiveMQ?

- Enterprise-Grade MQTT Broker: Enables scalable, real-time, and secure data exchange
- High Availability & Fault Tolerance: Ensures uninterrupted factory operations
- Seamless Integration with Edge & Cloud: Facilitates AI, ML, and analytics



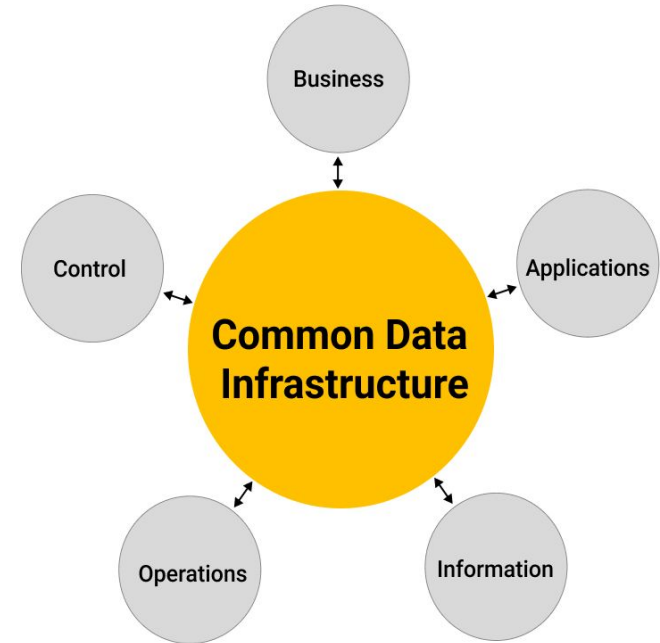
Unified Namespace (UNS) for Data Orchestration

What is UNS ?

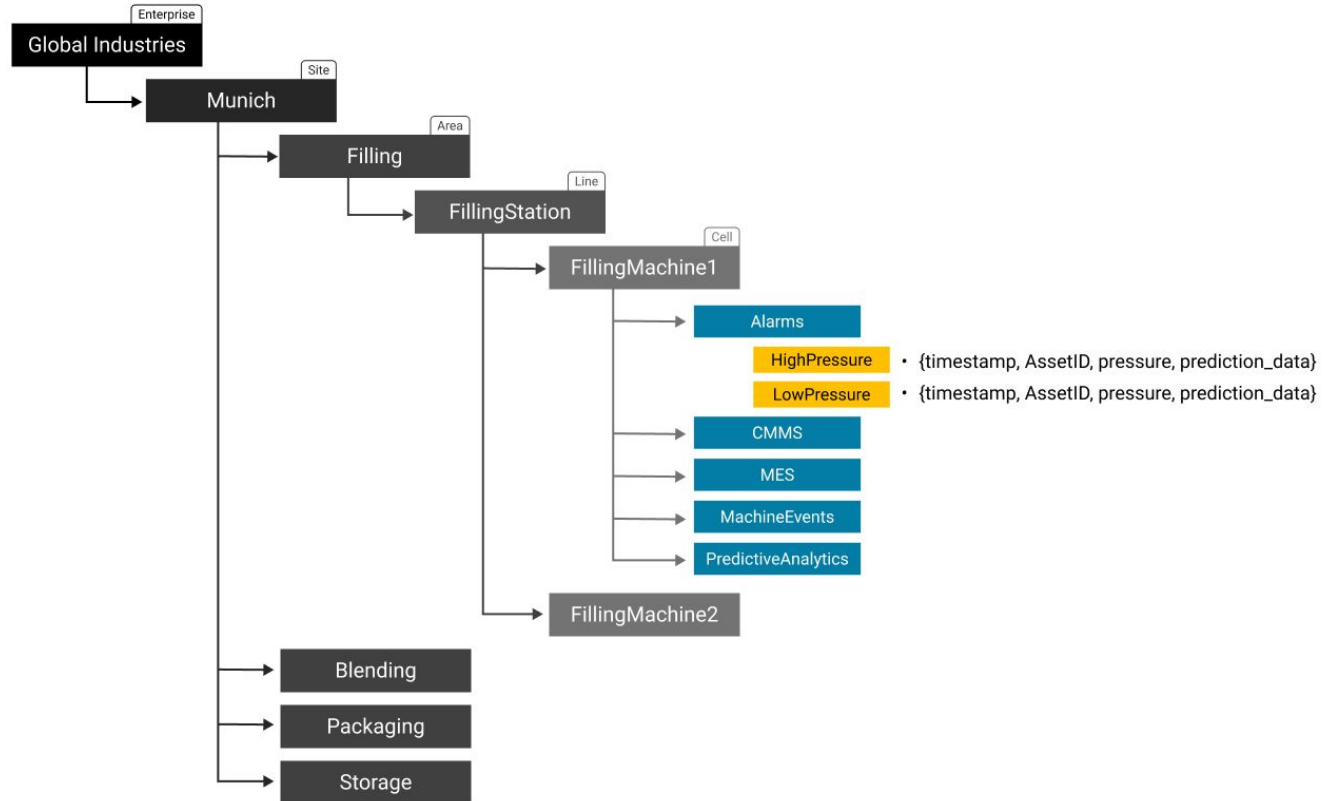
- Single Source of Truth for all business data
- Real-Time Data Representation
- Provides context to the data
- Foundation for Advanced Applications

What are the requirements for UNS ?

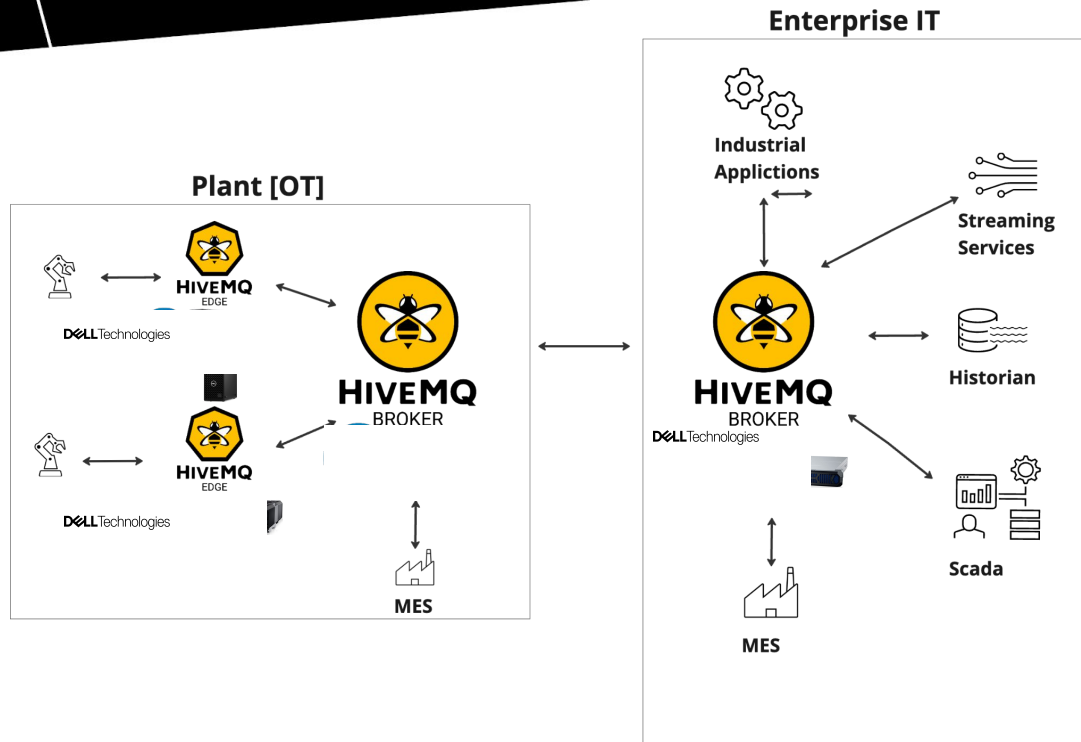
- Edge Driven
- Open Architecture
- Lightweight
- Report by Exception



Unified Namespace

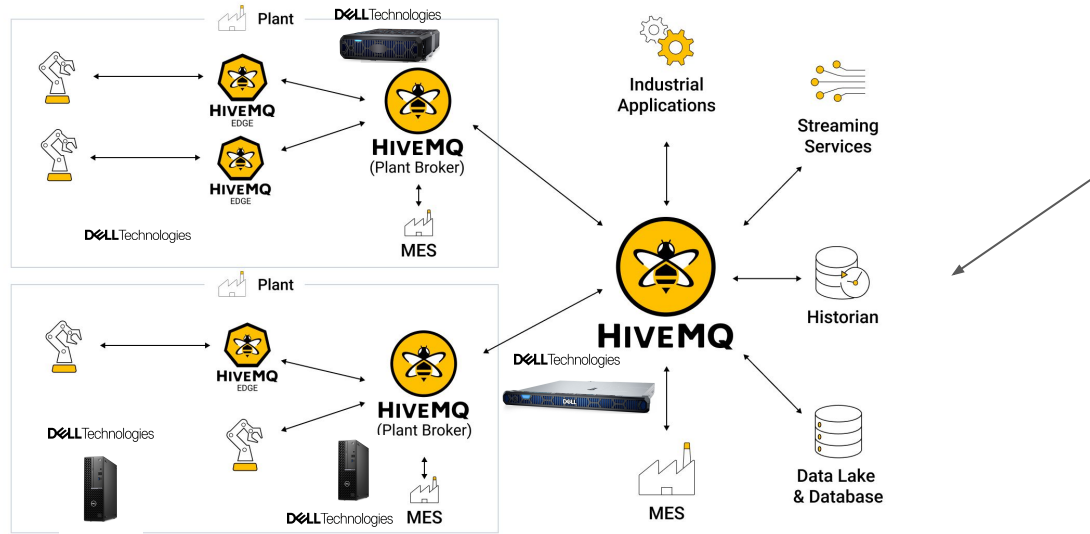


HiveMQ and Dell NativeEdge Data Architecture



- HiveMQ UNS **consolidates** the data from various OT sources like life sciences production machines, historians, PLCs and other systems
- It **cleanses, normalizes, transforms** and **contextualizes** the data
- It enables monitoring applications, analytics, digital twins and AI applications to power the stream analytics experience

How Dell NativeEdge and HiveMQ enable Pharma Manufacturing



- **Dell NativeEdge** helps businesses centrally manage and securely scale their edge across multiple locations
- **HiveMQ Edge** helps enable interoperability between OT and IT systems by translating diverse protocols into the standardized MQTT format
- **HiveMQ Broker** is an event-driven, enterprise-grade messaging platform for the fast, efficient, and reliable movement of data to and from connected devices
- **XMPro** leverage AI to offer real-time analytics and insights from data

Deploy HiveMQ on Dell NativeEdge in easy 4 Steps

1 Choose the right Blueprint

On the Dell NativeEdge platform, choose the HiveMQ Edge or Broker blueprint. If one is not available, these can be chosen from the public catalog

2 Select the deployment targets

you can deploy HiveMQ products to be deployed as VM's, Docker Containers, or with HiveMQ Kubernetes operator

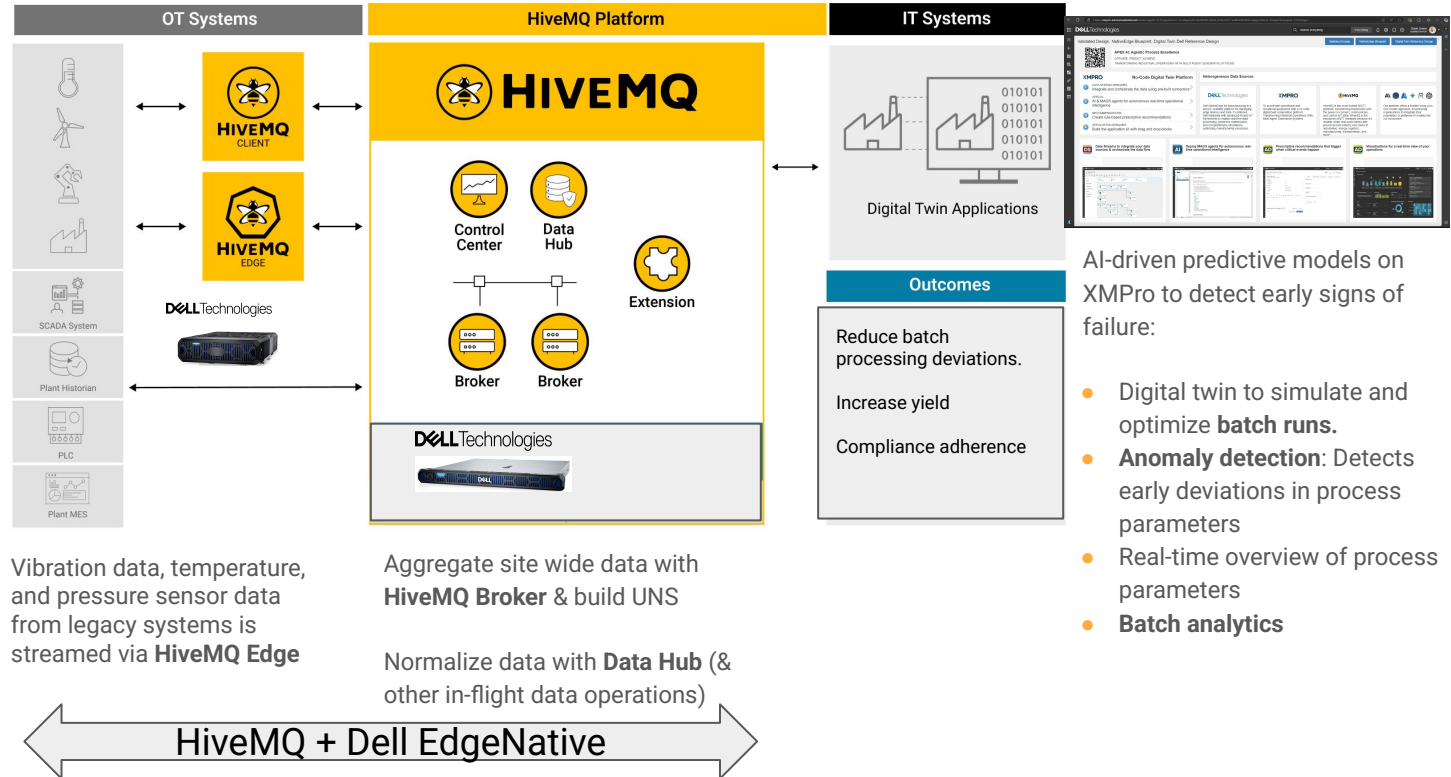
3 Validate your deployment settings

Check all the deployment settings and select deploy. This will ensure that the deployment consistently happens across all the targets

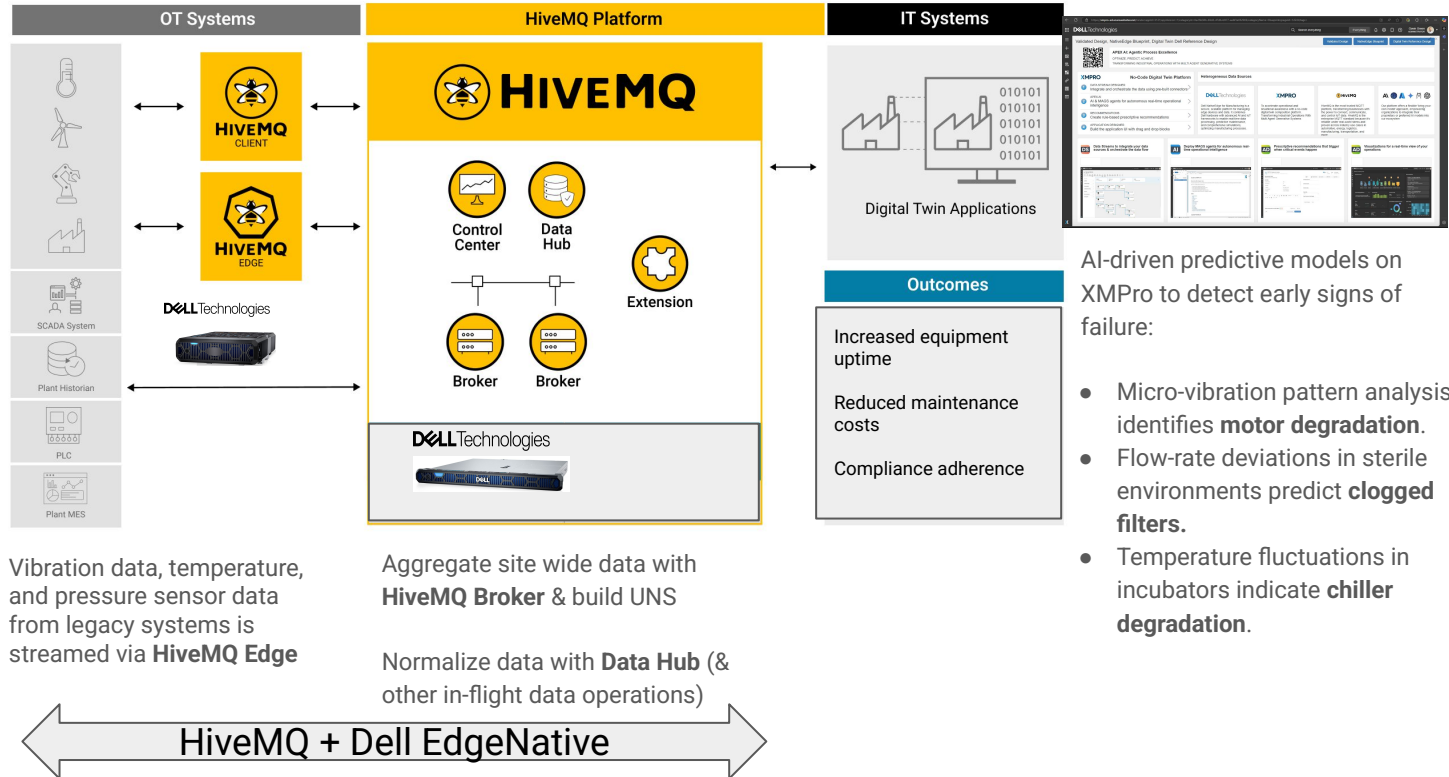
4 Monitor

Monitor the deployment using the HiveMQ control center

Use Case: Real-Time Shop Floor Data for Continuous Manufacturing Optimization



Use Case: Predictive Maintenance with Real-Time Data & Digital Twins



Key Takeaways



Enhanced Industrial Data Security & Reliability

- Enterprise-grade security with TLS encryption, authentication, access control
- Reliable, fault-tolerant MQTT messaging prevents data loss during network disruptions
- Dell Edge hardware ensures high-performance computing with resilient, on-site processing

Eliminating Data Silos & Improving OT-IT Integration

- UNS architecture allows contextualized, structured data sharing across the enterprise
- HiveMQ enables interoperability between machines, IoT devices, MES, ERP, and cloud systems
- Dell Edge Compute processes data locally for real-time decision-making, reducing cloud costs



Key Takeaways



Real-Time Industrial Data Streaming for Smarter Operations

- HiveMQ + Dell NativeEdge enables secure, low-latency, and scalable industrial data movement
- MQTT-powered data streaming ensures seamless connectivity

Optimized Asset Performance & Predictive Maintenance

- Edge AI & ML improve predictive maintenance and failure detection
- Real-time streaming of machine health data enables proactive maintenance
- 50% faster response time for maintenance teams by integrating HiveMQ with Dell Edge AI models.

Scalable & Future-Proof Industrial Data Strategy

- Flexible deployment - Works on-premise, hybrid, or full cloud environments
- Scales from pilot projects to enterprise-wide rollouts without disrupting operations
- Supports Industry 4.0 & IIoT use cases, such as remote monitoring, digital twins, automation