

Professional Services for Microsoft Copilot

Equip your teams to achieve more with AI

Empower productivity & performance across your organization

By seamlessly integrating AI capabilities with everyday applications and workflows, Microsoft Copilot and personalized Copilot agents can enhance organizational efficiency in remarkable ways. However, effectively harnessing these cutting-edge tools requires a strategic approach to ensure your data, environment and teams are primed to fully utilize them.

Our methodology for implementing Microsoft Copilot solutions and building Copilot agents extends beyond evaluating the readiness of foundational technologies to assess impact on processes, security and governance, as well as facilitation of technology adoption to maximize the return on your investment.

Accelerate business outcomes with our Microsoft expertise

Rely on expert guidance from Dell Technologies to maximize business outcomes with Microsoft Copilot solutions and tailored Copilots. Our Microsoft-certified professionals will first assess your unique environment, gather requirements, and create a tailored plan for success. We handle implementation, testing, and prepare your team for seamless operations.

- ✓ Rapidly enable more efficient ways of working
- ✓ Confidently tackle AI data governance
- ✓ Accelerate adoption to maximize value
- ✓ Monitor impact across the organization

What IT leaders are looking for in an IT service provider:

72% seek IT service providers with end-to-end AI capabilities, from strategy to execution

71% value services that enable employee productivity, efficiency and innovation

70% favor IT service providers with proven processes to prioritize high value AI use cases

Source: Forrester Consulting, IT Services Are Catalysts For Innovation And Growth: How IT Services Providers Are Powering Modernization And Unlocking The Full Potential Of AI. Commissioned by Dell, March 2025.

Accelerator Service for Copilot+ PCs

Accelerate innovation & productivity gains with optimized Copilot+ PC deployment

- Gain personalized recommendations aligned with your business needs and based on industry best practices to avoid pitfalls in Copilot+ PC rollout
- Optimize Copilot+ PC configurations and settings, develop a unified device management strategy, and explore Neural Processing Unit use cases
- Navigate a phased rollout with targeted guidance on key use cases and implementation of new features, using our piloting strategies to maximize outcomes

Services for Microsoft Copilot Studio & Azure AI Foundry

Build bespoke solutions: your vision, our expertise

- Leverage our Microsoft and AI expertise to identify suitable use cases, review technology needs, and provide recommendations for Microsoft Copilot Studio or Azure AI Foundry solutions
- Engage in flexible, two-week sprints to develop tailored workloads on Microsoft Copilot studio or Microsoft Azure AI Foundry, with prioritized tasks and collaborative planning sessions

Implementation Services for Microsoft 365 Copilot

Drive productivity and efficiency to new heights

- Accelerate results with a five-week engagement including readiness and adoption assessments, data discovery, implementation and validation following Dell and Microsoft best practices, plus knowledge transfer.
- Fuel productivity with an eight-week advanced engagement including implementation of a built-in Copilot agent, plus adoption and change management planning and execution.

Implementation Services for Microsoft Copilot in Windows

Leverage intelligent assistance and unleash creativity

- Get started with a one-week engagement including assessment and design, platform and client readiness, implementation of Copilot in Windows, user onboarding, adoption planning and knowledge transfer
- Expand your engagement for up to two weeks, including additional Copilot in Windows users plus hands-on adoption and change management guidance from Dell experts

Implementation Services for GitHub Copilot

Empower your developers to become more innovative and productive

- Enable faster code generation and enhanced code quality using GitHub's suggestions resulting in quicker completion times and more enjoyable coding experience for developers
- Streamline workflows and automate repetitive tasks to allow developers to focus on more creative work
- Promote coding best practices and a more secure codebase

Implementation Services for Microsoft Security Copilot

Equip your security teams to confidently outpace adversaries

- Get started with a one-week engagement to equip your security teams with a highly tailored design and configuration, leveraging customized prompts and the ability to ingest data from and integrate with Microsoft security tools
- Extend the power of Security Copilot with a three-week engagement, providing capabilities to additional users, tenants and ensuring seamless 3rd party integration

Implementation Services for Microsoft 365 Copilot for Sales

Access timely data, streamline processes and accelerate sales

- Kick-start your journey with a one-week engagement featuring a platform readiness assessment, an adoption workshop and knowledge transfer to prepare for Copilot for Sales implementation
- Extend your engagement for up to three weeks, including implementation, CRM integration and customization plus adoption readiness and planning
- Further expand your implementation for up to five weeks, including additional users and CRM customizations, and hands-on guidance for adoption and change management

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Designations
- ✓ Member of Microsoft Intelligent Security Association

Take the next step on your path to modernization

Dell Technologies offers an extensive portfolio of professional services for Microsoft technologies to empower your teams and help you realize the business outcomes you need.



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